

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

CHAMBERLINK

JULY 2026



Chamber Golf Classic.

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Director

55 N. Mulberry St.
Mansfield, OH 44902
Phone: (419) 522-3211
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f x @ y in

Downtown Mansfield Development

Jessica Gribben, OhioCED

President & CEO



Big news for downtown Mansfield this summer! The Downtown Mansfield Forward and the Hearth and Forge Hotel Projects both received Transformational Mixed-Use Development (TMUD) funding from the state, on top of the \$5 million in historic tax credits Downtown Mansfield Forward project received back in June.

Downtown Mansfield Forward, the Richland County Foundation and Windsor Development's plan to turn 14 historic buildings around the Brickyard into 102 apartments and new commercial space, picked up a \$600,000 TMUD award. A few blocks away, the Hearth and Forge Hotel, a \$10 million redevelopment of the old Holiday Inn on Park Avenue West led by Jay Goyal and a group of local investors, received its own \$528,220 TMUD award. Together, that's more than \$1.1 million in new state support for our downtown.

We're proud of what it took to get here. Projects like these happen because developers, city officials, the Richland County Foundation, and local community leaders all showed up and worked the details for months. It's these kinds of partnerships that keep Richland County moving forward, and we're excited for what both projects mean for Mansfield. As the Main Street Streetscape project enters its final months, we look forward to the continued redevelopment happening in downtown Mansfield!

Warmly,

Jessica Gribben, OhioCED

President & CEO, Richland Area Chamber and Economic Development



Servant Leadership in Government and Public Service



Marilyn John
Ohio State Representative

Wed, August 19
11:45 am - 1:00 pm
DLX | Kobacker Room
28 N. Main St.
Mansfield, OH

SPONSORED
BY:



REGISTER NOW →



Richland Source - Source Media Properties

At Richland Source - Source Media Properties' flagship newsroom along with Ashland Source, Knox Pages, and Delaware Source - we believe that strong communities start with informed citizens and thriving local businesses."

That is why we bring award-winning journalism and strategic marketing and advertising services together under one roof. We believe great things happen when you Start at the Source - whether you're looking to understand what's happening in your neighborhood or seeking a partner to help tell your business's story in a way that resonates.

Our newsroom informs, inspires, and connects our community with trusted, independent journalism focused on solutions. Sign up for our free email newsletters to stay at the center of that conversation and be the first to know the stories that shape our home (www.richlandsource.com/newsletters).

Because this region thrives when its organizations do, we also provide integrated marketing services for partners who want to reach our deeply engaged audience. By showing up alongside the news your neighbors trust, your business becomes a vital part of the community's daily routine.

No one else knows this region like we do. Whatever you're trying to accomplish—whether it's knowing what's happening, reaching more people, or sharing a great story - always Start at the Source



2026 SUMMER COURTYARD SERIES JULY SCHEDULE

MECHANICS BANK | 2 S. MAIN STREET | MANSFIELD
LIVE PERFORMANCES WILL BE HELD 11:30 A.M.-1:30 P.M.

JULY 10

Taylor Schlupp
Black Willow*

JULY 24

Tom's Kitchen Table
Panchos Tacos*

In the event of inclement weather,
visit MyMechanics.com/LiveatLunch for updates.
*Food truck items available for purchase





Big health benefits for **small businesses**



You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber & Economic Development and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The COSE Benefit Plan is a multiple employer welfare arrangement (MEWA) that allows businesses of 1–50 to experience rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | COSEBenefitPlan.com

COSE
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CATALYTIC LEADER / SILVER



BOOST & EXCEL

Agape United Home Care
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Spitzer Motors of Mansfield

BUILD & GROW

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ENGAGE & CONNECT

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Alpha GMC of Mansfield
Ashland Scale Co., Inc.
Berean Baptist Church
Callahan Door & Window
Crestview Local School District
Grace Episcopal Church and Pantry
Habitat for Humanity of Richland & Crawford Counties, Inc.
Hanning Surveying, LLC
HDC Signs (Heartland Design Concepts)
Malabar Farm Foundation Inc
Mansfield Christian School
Mansfield City Schools District
Matt Lamp Plumbing & Mechanical Inc.

Mightyfruit Realty
Milark Industries
Mohican Valley Title Agency, LLC
North Central Ohio ESC
Ontario Youth Sports, Inc.
Richland County Job & Family Services
Richland County Ohio Sheriff
Richland Public Health
The Ball Agency
The Furniture Bank of NC Ohio
Towne Pharmacy
Tridico Screen Sign Company LLC
Vinyl Marketing
Wayne's Country Market

Interested in enhancing your member benefits?

Contact Jennifer at (419) 522-3211, or jwagner@richlandareachamber.com



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT

Strong Business.
Strong Community.

JUNE MEMORABLE MOMENTS

Women's Leadership Connection



OSU-NCSC Ice Cream Social



Chamber Coffee at the Blueberry Patch



Chamber Golf Classic



U.S. Chamber of Commerce



IOM Midwest

JUNE RIBBON CUTTINGS



Silver Birch
Grand opening



Love Furnishings
Grand opening



Shopko Optical
Grand opening



Apex Entertainment Pro
Grand opening



Jay Industries

We are a unique, four generation family owned company that is driven by our commitment to our community. We strive to go the extra mile, support our neighborhoods by investing our time in its diversity and growth. We believe in our people. We pledge to give your company our utmost dedication, support your projects with integrity, and combine all of this with outstanding service because at Jay Industries community is everything.

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Steel & Aluminum entrance door repair services include: hinge replacement, continuous gear hinges, exit devices, locksets, door closers, thresholds and weather-stripping.

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BWC RATE CUTS CONTINUE, BUT MANY EMPLOYERS STILL OVERPAY FOR WORKERS' COMP

Workers' compensation costs continue to put pressure on Ohio employers, and many employers are unknowingly missing out on significant BWC discounts. With complex rules and changing eligibility requirements, it's easy to overpay without realizing it.

Through Richland Area Chamber & Economic Development with Sedgwick, a leader in workers' compensation solutions, your organization can receive a free, no-obligation savings analysis. We'll evaluate your current program and determine whether you qualify for the most advantageous BWC rating options—helping you maximize available discounts.

- ✓ No cost, no obligation review
- ✓ Expert analysis by Sedgwick
- ✓ Identify potential hidden savings

Getting started is simple. A temporary authorization (AC-3) form allows us to review your current position and highlight opportunities to reduce costs.

Don't leave savings on the table.

Request your free analysis today by contacting David Deyo at david.deyo@sedgwick.com or [applying online here](#).

sedgwick



We'll handle the mortgage.

You pick up a welcome mat.

At Mechanics, our friendly experts take care of your home loan so you can get to the fun part of buying a new home faster.

mymechanics.com/mortgages

Member FDIC



Subject to credit approval. Additional terms and conditions apply.

WELCOME



THE NEW 2026/2027 COMMUNITY GUIDES / CHAMBER MEMBER DIRECTORIES ARE HOT OFF THE PRESS!

This guide is full of great facts about our area. It is also the perfect way to show off your business and support your fellow Chamber members. Please share them with your staff, residents, and visitors. You can also leave them in your waiting area for customers to take!

NEED MORE COPIES?

Four copies were sent to you in the mail, but if you need more, we can deliver them to you in the Richland County area at no charge. Let us know if you need a dozen or a case of 65! Contact Angie Fanello at the Chamber at 419-522-3211, ext. 106 or afanello@richlandareachamber.com.

COST CONTAINMENT IN OHIO WORKERS' COMPENSATION

Workplace injuries can carry both financial and emotional impacts for employers and employees alike. While ensuring injured workers receive proper care remains the top priority, managing associated costs is also essential to maintaining a healthy workers' compensation program.

In Ohio, employers have three key strategies to help contain costs: Settlements, Disability Relief, and Subrogation/No-Fault Motor Vehicle Accidents (MVA). Sedgwick continues to lead the industry in effectively leveraging these tools.

Our approach combines advanced analytics with proactive cost containment strategies to help Ohio employers reduce claim expenses and lower premiums. From the moment a claim is filed, our team is prepared to implement solutions that drive meaningful savings.

Sedgwick's dedicated cost containment team focuses exclusively on these three strategies, delivering significant savings for individual employers and participants in group retrospective rating programs.

Settlement Agreements

A settlement is a mutual agreement between the employer, injured worker, and the Ohio Bureau of Workers' Compensation (BWC) to resolve a claim with a lump-sum payment. This can result in full or partial claim closure, helping employers manage long-term exposure.

Disability Relief

This program supports employers who hire or retain individuals with pre-existing medical conditions. If a disability contributes to an injury or delays recovery, employers may be eligible for reimbursement on related claims, reducing their financial burden.

Subrogation / No-Fault MVA

When a workplace injury results from a motor vehicle accident involving a third party, the Ohio BWC may assign claim costs to the surplus fund, relieving the employer of direct financial responsibility.

Sedgwick is proud to partner with clients to optimize their workers' compensation programs. Our proactive approach to cost containment remains central to achieving the best possible outcomes for both employers and injured workers.

For questions or support, please contact David Deyo at david.deyo@sedgwick.com.



HIGH SCHOOL ARDUINO CAMPS



What an incredible two weeks of Electronics Camps. Beginners learned programming basics and simple circuits, while intermediate students tackled microcontrollers, coding logic, teamwork, and problem-solving — seeing how hardware and software work together. The high school students brought energy, creativity, and impressive growth to both sessions.

Projects included Minecraft games, motion sensors, digital safes, alarms, and a programmed piano. Students left with stronger STEM skills and confidence.



HOST ORGANIZATIONS



UPCOMING EVENTS



Back to Business School

A 3-Part Lunch & Learn Series

11:30 AM - 1:00 PM
\$25/session (includes lunch)
Registration required



SEPT 9 - Your AI Org Chart:
Build a Team That Works
While You Sleep





SEPT 16
Digital Marketing Trends



SEPT 23 - Getting Your Business
Noticed: When to Pitch the
Newsroom, When to Advertise,
and How to Make Both Work



Presented by:



Visit the Chamber event
calendar for more details!
www.richlandareachamber.com



CHAMBER Coffee



When: Friday, Aug 14, 2026
8 - 9 AM

Where: Mechanics Bank Courtyard
2 S. Main St.
Mansfield, OH

Why: Coffee, connections...
and did we mention coffee???



REGISTER NOW



RichlandAreaChamber.com

Bring your team
to hear Damon West

Second Chances, Stronger Communities

A Morning with Damon West
& The Coffee Bean Message

A Message from
Damon West:



Event Sponsors



Medical Mutual
Richland Source



Wednesday, August 5, 2026
9:00 AM – 10:30 AM



Historic Ohio State Reformatory
100 Reformatory Rd.
Mansfield, OH 44905



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT
*Strong Business.
Strong Community.*

Damon West
"The Coffee Bean Guy" ▶



Get Your
Tickets Now!

SECOND CHANCES, STRONGER COMMUNITIES.

Wednesday, August 5, 2026
9:00 – 10:30 AM
Historic Ohio State Reformatory



A Morning with Damon West.

National Speaker & Author of
"Be a Coffee Bean"

ABOUT THE SPEAKER

Damon West is an internationally known keynote speaker, 4-time bestselling author, and former crime boss in Dallas who was sentenced to life in prison for organized crime. USA Today calls him the "modern day Shawshank Redemption and the most in-demand speaker in America." After a spiritual awakening during incarceration, Damon emerged from over seven years in prison a changed man. His story is one of hope, redemption, grit, and the resilience of the human spirit.

REGISTER NOW

**Purchase a ticket and receive a
FREE copy of *Be a Coffee Bean*!**

The World Is a Pot of Boiling Water. You Have 3 Choices:

THE CARROT

Goes in strong, comes out soft and weak.

THE EGG

Goes in soft, comes out hard and mean.

THE COFFEE BEAN

Changes the water around it — positive impact.

BE THE COFFEE BEAN.

SPONSORSHIP OPPORTUNITIES

PLATINUM \$5,000

- 8 tickets to the event
- Opportunity to address the audience for 1 minute
- Business logo on all event advertising (large)
- Business logo on our event webpage
- Business logo in Chamber Newsletter
- Business logo on social media posts
- Business logo on membership emails advertising the event
- Table sign with corporate logo
- Verbal recognition from the podium at the event

GOLD \$2,500

- 6 tickets to the event
- Business logo on all event advertising (medium)
- Business logo on our event webpage
- Business logo in Chamber Newsletter
- Business logo on social media posts
- Business logo on membership emails advertising the event
- Table sign with corporate logo
- Verbal recognition from the podium at the event

SILVER \$1,000

- 4 tickets to the event
- Business name on all event advertising
- Business name on our event webpage
- Business logo in Chamber Newsletter
- Business name on membership emails advertising the event
- Verbal recognition from the podium at the event

BRONZE \$500

- 2 tickets to the event
- Business name on our event webpage
- Business name in Chamber Newsletter
- Verbal recognition from the podium at the event

Interested in sponsoring?

Contact Lisa Duckworth:
lduckworth@richlandareachamber.com

Strong Business. Strong Community.
Richland Area Chamber & Economic Development



SILENT AUCTION · FOOD TASTING · LIVE MUSIC

October 22, 2026

THURSDAY · 5:00 – 7:30 PM

Mid-Ohio Conference Center

890 West Fourth Street · Mansfield, Ohio

CELEBRATING
Our 10th Anniversary
ALONGSIDE AMERICA'S 250TH BIRTHDAY



TICKETS & DETAILS

\$40 / person

*Scan the code or visit the event calendar
at richlandareachamber.com*



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT

Strong Business.
Strong Community.

SPONSORSHIPS



Why be a Savor & Sip Sponsor?

Sponsoring this event is an opportunity to showcase your business while supporting one of the Chamber's signature community events. Your sponsorship puts your brand in front of local business leaders and community members through event promotion, social media, Chamber communications, and on-site recognition. It's a meaningful way to increase visibility, strengthen your community presence, and demonstrate your commitment to the growth and success of our local business community.

*** Over 20 food vendors and 500 guests are expected! ***

PRESENTING SPONSOR \$4,000 (exclusive)

- 30 tickets included
- Naming rights (Savor & Sip presented by...)
- Guaranteed seating at a VIP table
- Logo (small) on souvenir glasses (1 color)
- Logo (1 color) on tote bags for attendees
- Logo (large) on event signage / posters
- Opportunity to set up a promotional table at the event to hand out information
- Company name/logo recognized on advertising
- Company name listed on all press releases
- Logo included in Chamber newsletter
- Logo included in Chamber emails about the event
- Logo on cover of "Tasting Menu"
- Full page ad in the "Tasting Menu" (3.75" w x 10.5" tall)
- Business recognized on stage & in announcements
- Logo & link on event webpage
- Logo shared on social media
- Right of first refusal for next year

PLATINUM SPONSOR \$1,000

- 8 tickets included
- Guaranteed seating at a VIP table
- Logo (1 color) on tote bags for attendees
- Logo (color) on event signage / posters
- Company name listed on all press releases
- Logo included in Chamber emails about the event
- Logo included in the "Tasting Menu"
- Business recognized in announcements
- Logo listed on event webpage with link

GOLD SPONSOR \$600

- 8 tickets included
- Logo (1 color/small) on tote bags for attendees
- Name on event signage / posters
- Name included in Chamber emails about the event
- Company Name listed in the "Tasting Menu"
- Business recognized in announcements
- Company Name listed on event webpage with link

SOUVENIR GLASS SPONSOR \$2500 (exclusive)

- 20 tickets included
- Logo (1 color) printed on souvenir pub glass given to first 300 attendees, sponsors, & vendors
- Guaranteed seating at a VIP table
- Logo (1 color) on tote bags for attendees
- Logo on event signage / posters
- Company name listed on all press releases
- Logo included in Chamber newsletter
- Logo included in Chamber emails about the event
- Logo included in the "Tasting Menu"
- 1/2 page ad in the "Tasting Menu" (3.75" w x 5" tall)
- Business recognized on stage & in announcements
- Logo & link on event webpage
- Logo shared on social media
- Right of first refusal for next year

TRAY SPONSOR \$900

- 8 tickets included
- Company logo on all trays passed out at event to every participant
- Guaranteed seating at a VIP table
- Logo (1 color/small) on tote bags for attendees
- Name on event signage / posters
- Company name listed on all press releases
- Name included in Chamber emails about the event
- Name included in the "Tasting Menu"
- Business recognized in announcements
- Name listed on event webpage with link

SILVER SPONSOR \$350

- 4 tickets included
- Company name on tote bags for attendees
- Name on event signage / posters
- Company Name listed in the "Tasting Menu"
- Business recognized in announcements
- Company Name listed on event webpage with link

Contact Lisa Duckworth at 419-522-3211 or lduckworth@richlandareachamber.com



AUCTION AND FOOD TASTING EVENT

Thursday, October 22nd, 2026 5-7:30pm
at the Mid-Ohio Conference Center

We'd love to feature your business with a donated item, gift certificate, or experience.
This is a great opportunity to introduce your business to hundreds of community members
while supporting one of the Chamber's biggest events!

☐

Yes, I would like to donate an item to the auction!

Business/Organization: _____

Contact Person: _____

Phone: _____ email: _____

Item(s): * _____

Item will be dropped off OR it will need picked up between (dates) _____ & _____
(circle one)

Value of item: _____

Please respond by Friday, October 9th:

Silent Auction

Call: 419-522-3211

Email: lduckworth@richlandareachamber.com

Thank you for your participation!



PRESENTED BY



Below are the results from the 35th Annual Golf Classic!
Congratulations to all the prize winners!



1ST PLACE

Madison Local
Schools



2ND PLACE

Rumpke



3RD PLACE

Sutton Bank



CLOSEST 2ND SHOT

Taylor Bogner



LONGEST PUTT MADE

Scott Them



LONGEST DRIVE

Lee Wilkins



50-50 RAFFLE WINNER

Dave Carto



SKINS WINNER

Schmidt Security Pro



BEST DRESSED TEAM

K E McCartney & Associates Inc.





2025-2026 Presenting Sponsor



Program Day Sponsor

Cleveland
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The Class of 2026 wrapped up the year at Camp Nuhop with a morning of reflection, connection, and shared leadership. From partner activities to outdoor reflection at Hemlock Falls, participants strengthened relationships and clarified their purpose as community leaders. Alumni joined for the Bread and Salt Luncheon, continuing meaningful conversations about leadership, responsibility, and future impact.





Class of 2026 Commencement



What an incredible night celebrating the Leadership Unlimited Class of 2026. From Sam VanCura's inspiring keynote on community engagement to a dynamic recap of this year's program days, the evening showcased how much this class has grown, contributed, and connected across Richland County. Congratulations to Dan Varn, Executive Director of the United Way of Richland County, honored as the 2026 Outstanding LU Alumnus for his steady leadership and deep community impact. We recognized 31 graduates who leave ready to lead with purpose, collaboration, and heart. Thank you to the many LU alumni who joined us in supporting the class. Congratulations to the LU Class of 2026 — the Best Class Ever.



FREE

COMMUNITY HEALTH DAY

JULY 31, 2026

9:00AM–2:00PM

555 Lexington Ave. Mansfield, OH 44907

Join us for free/low cost*
health screenings,
consultations, giveaways, and
more! Featuring services from:



Powerful Communication for Richland Area Businesses, Managed From Anywhere.

Retriever Digital Signage turns your TV screens into smart display boards that you can easily update in seconds from anywhere to always keep your guests and staff engaged and informed.

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Drop off times
9am - 2pm

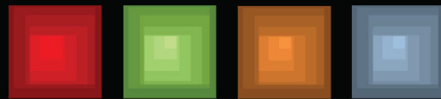
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419.774.4499

Scan for accepted materials
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Building) Mansfield, Ohio 44902

Mon-Fri: 7:30 am - 3:00 pm

Free WiFi Inside

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UPCOMING CHAMBER EVENTS

07/22/26

HR Working Group, Deer Ridge Golf Course,
Bellville, 12:00–1:00pm

08/05/26

Second Chances. Stronger Communities.
A Morning with Damon West, Historic Ohio
State Reformatory, 9am-10:30am

08/14/26

Chamber Coffee at Mechanics Bank, 8:00-9:00am

08/19/26

Women's Leadership Connection – *Servant Leadership
in Government and Public Service* with State Rep.
Marilyn John, DLX Kobacker Room, 11:45am-1:00pm

09/09/26

Back to Business School – *Your AI Org Chart: Build
a Team That Works While You Sleep*, DLX Upstairs
Restaurant, 11:30am–1:00pm

09/16/26

Back to Business School – *Digital Marketing
Trends*, DLX Upstairs Restaurant, 11:30am–1:00pm

09/17/26

Business After Hours – Alumni Roofing,
Alumni Roofing, 4:00–6:00pm

09/23/26

Back to Business School – *Getting Your Business
Noticed: When to Pitch the Newsroom, When to
Advertise, and How to Make Both Work*,
DLX Upstairs Restaurant, 11:30am–1:00pm

10/22/26

Savor & Sip, Mid Ohio Conference Center, 5-7:30pm

12/08/26

Small Business of the Year Awards, Kehoe Center,
11:30am-1:30pm

Register for these events **HERE** or visit our
event calendar at **richlandareachamber.com**

Cleveland
Financial Group
Charles P. Hahn, CFP®
Charles P. Hahn is a registered representative of Cleveland Financial Advisory Corp.




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