

CHAMBER LINK

DECEMBER 2024



Small Business Saturday 2024 was a success!



STAFF

Ellen Heinz, M.Ed., OhioCED

President & CEO

Angie Cirone

Foundation Director

Phone extension 103

Lisa Duckworth

Programs & Events Manager

Phone extension 105

Angie Fanello

Member Services & Sectors Liaison

Jessica Gribben

Economic Development Manager

Phone (419) 342-4159

Kathy Fox

Front Office Coordinator

Phone extension 107

Clint Knight

Workforce Development Director

Phone extension 112

Sandy Messner

Marketing & Communications Director

Phone extension 104

Evan Stuart

Marketing & Communications

Coordinator

Phone extension 115

Barrett Thomas

Economic Development Director

Phone extension 111

Jennifer Wagner

Member Services Manager

Phone extension 110

55 N. Mulberry St.
Mansfield, OH 44902

Phone: (419) 522-3211

Fax: (419) 526-6853

info@richlandareachamber.com

[f](#) [t](#) [i](#) [v](#) [i](#)

A Look Back on 2024

Ellen Heinz, M.Ed., OhioCED

President & CEO



Dear Richland Area Chamber & Economic Development Partners,

As the end of 2024 draws near, we are reflecting on the last 12 months. We are SO VERY GRATEFUL for YOU! You inspire us in all we do! Our Chamber members encompass amazing businesses, great non-profit partners, and wonderful community leaders!

For 2025 planning, we are concentrating on identifying ways to build on our past success and “elevate” the work we do to support you, as well as add new innovative initiatives that will add value, be sustainable and support long term grow and economic advancement for our beautiful county!

Our boards will have a Strategic Directions and Planning Retreat in December to ensure our priorities are clear and strongly aligned with our vision and mission. We will update our Strategic Plan in 2025, and the retreat will result in foundational work to kick-off that process.

A few areas of anticipated increased focus are Talent Attraction, Wellness – Health & Financial, Redevelopment Opportunities and Business Advocacy. If you are interested in getting more involved in any of these areas, please let me know!

We will also continue to grow our partnering opportunities in Economic Development. We are thankful for continuing support from the Richland County Commissioners, Shelby Partners (City of Shelby, Shelby Foundation, Shelby CIC), the City of Ontario, and we are happy to announce an expanded relationship with the City of Mansfield!

We are also working on other growth opportunities to support “elevated” partnerships with The OSU Mansfield Campus, NCSC, and a few others that we will share more with you in the coming months.

Supporting businesses and organizations by providing additional resources unique to their needs and letting them know how much we appreciate them are fundamental to a healthy region – and to who we are! Thank you for letting us serve you and be part of your lives!

I am extremely fortunate to have joined this wonderful team of employees, board members, investors, and volunteers in 2024 – Thank you from the bottom of my heart!! GO TEAM RICHLAND!

Thank you for all you do to support our region, and for supporting us!! We wish you a happy and safe holiday season!

Warmest Regards,

Ellen Heinz, M.Ed., OhioCED



Thank you to our 74 members who participated in Small Business Saturday!



WELCOME TO OUR NEW 2024 MEMBERS!

(Joining May - December, 2024)

3rd Cup Tea
101 N. Main St.
Mansfield OH
(419) 359-4583
3rdcuptea.com

A Touch of Home
3417 Park Ave. West
Ontario OH
(419) 775-7070
Atouchofhomedecor.com

Adobe Acrobat
345 Park Avenue
San Jose CA
(408) 753-5826
www.adobe.com/acrobat/online/rotd
ate-pdf.html

Almost Korean, LLC.
2056 Random Dr
Mansfield OH
(419) 610-1640

Avita Home Health and Hospice
1220 N Market Street
Galion OH
(419) 468-7985
avitahomehealth.org

Blackwater Market Comics & Coffee
PO Box 3628
Mansfield OH
(480) 420-4409
bwmcomics.com

Blue Thistle Transformational Leadership LLC
203 Saxton Road
Mansfield OH
(419) 612-6813
bluethistleleadership.com

Bursting Bubble Teas & More
5847 state route 103
New Washington OH
(419) 566-0112

Casa Senor Gollo
228 Lexington Ave.
Mansfield OH
(419) 775-5053
www.casasenorgollo.com

CCR Fleet Services LLC
2727 Alta West Rd
Mansfield OH
(614) 560-3818
www.ccrfleetservices.com

Cleveland Financial Group, Jessica L. Dulle
765 N. Main St.
Rear Building
Mansfield OH
(419) 685-8019

Confident Driving Academy
939 West Cook Road
Mansfield OH
(419) 961-0143
confidentdriveoh.org

Crestview Local School District
1575 State Route 96
Ashland OH
(419) 895-1700
www.crestviewschools.net

Decko Products Inc
2105 Superior Street
Sandusky OH
(419) 626-5757
Decko.com

Discount Fashion Warehouse
1458 Lexington Avenue
Mansfield OH
(567) 756-7853
dfwh.com

Downtown Wigs & Fashion
43 N. Main St.
Mansfield OH
(419) 526-4267

Edward Jones - Kevin Williamson Financial Advisor
834 N. Lexington-Springmill Rd.
Mansfield OH
(419) 756-1797
www.edwardjones.com/kevin-williamson

ERA Group
457 Cloverdale Dr
Wexford PA
(412) 600-9691
usc.eragroup.com/find-a-consultant/robb-lusk/

Exhale Day Spa
1350 West Fourth Street
Mansfield OH
(419) 775-5615
www.exhaledayspa419@yahoo.com

Fresh Grounds Coffee House LLC
1621 W. Fourth St
Ontario OH
(567) 560-2038

Great American Title Agency
2230 Village Mall Drive Suite 300
Mansfield OH
(419) 520-9123
www.GATA1.com

Grunt Grub, LLC
2382 Olivesburg rd
Mansfield OH
(419) 565-2354

Hall Machinery
139 Woodside Ct
Lexington OH
(419) 564-1103
Hallmachinery.net

Humane Society of Richland County
3025 Park Avenue West
Mansfield OH
(419) 774-4795
www.adoptourstrays.com

Island Flavas Jerk LLC
2217 Lakecrest Drive
Mansfield OH
(567) 699-1168

J and C Tactical Solutions
1391 Silver Lane
Mansfield OH
(419) 565-4166
jandcts.com

JAG Healthcare
50 Blymyer Ave
Mansfield Ohio
(419) 774-5100
www.jaghealthcare.com/mansfield/

JB HALEX LLC dba Snap Fitness
1034 Ashland Rd
Mansfield OH
(419) 610-2111
www.snapfitness.com/mansfieldoh

Jesselyn's Creations
47 Reba Ave.
(419) 612-1809

Komar Captures
985 Kentland Dr.
(419) 543-2463
www.komarcaptures.com

Link's Country Meats, Inc.
7252 Leesville Road
(419) 683-2195
www.linksmeats.com

Mansfield Technologies
2284 Kings Corners Road East
(330) 704-1641
mansfieldtech.us

Mansfield Tire Bros
395 Park Ave West
Mansfield OH
(419) 709-8973
www.TireBrosUSA.com

Mary McLeod-Bethune Intervention and Enrichment Center
271 Hedges St.
Mansfield OH
(419) 526-2200

Meade Construction Inc.
13 N. Mill St.
Lexington OH
(740) 694-5525

Mid-Ohio Pipeline Company, Inc.
4244 State Route 546
Lexington OH
(419) 884-3772
mopipeline.com

Momo's Kitchen
1175 Monterey Dr
Mansfield OH
(937) 546-8217

Monstervox Productions LLC
811 Victoria Drive
Bucyrus OH
(419) 569-8716
www.monstervoxproductions.com/

MR Heating & Cooling
4607 Henry Road
Shelby OH
(419) 961-3835
mrheatcoolhvac.com/

Mr. Hero Mansfield
937 Ashland Road
Mansfield OH
(419) 589-9037
www.mrhero.com

Music Academy of Karate and Empowerment
44 W. Fourth St.
Mansfield OH
(419) 405-5711
www.musicakarate.org

New Space Storage
2670 Lexington Ave
Mansfield OH
(419) 751-2223
www.newstoragespace.com

NextGen Advertising
2968 Walling Way
Beavercreek OH
(937) 414-8604
www.ngenads.com

Northwestern Mutual
429 Charles St
Mansfield OH
(419) 707-3247
www.northwesternmutual.com/financial/advisor/jalentory-reese/

Oasis Of Love Church
190 Chester Ave
Mansfield OH
(419) 610-8810
oasisoflove.org

Ontario Grocery Outlet
876 N Lexington-Springmill Rd.
Ontario OH
(801) 995-2707

WELCOME TO OUR NEW 2024 MEMBERS!

(Joining May - December, 2024)

Operation Fandom & Blackbird Records Mansfield
36 W Fourth St
Mansfield OH
(567) 247-6004

Pauley Insurance Agency- State Farm
306 E Main St
Lexington OH
(419) 884-1395
www.pauleyinsurance.com

Petty Farms
1200 Rock Road
Mansfield OH
(419) 210-2085
www.pettyfarms.com

Printopotamus
270 N Trimble Rd
Mansfield OH
(419) 709-9226
www.goprintopotamus.com

Richland County Home Buyers, LLC
607 Manchester Rd.
Mansfield OH
(567) 560-4798
www.richlandcountyhombuyers.com

Roaring Roll Offs
151 Orchard Park Rd
Lexington OH
(567) 274-5599
www.roaringrolloffs.com

Rosi C Ranch
1325 Fleming Falls Road
Mansfield OH
(740) 360-2913
www.rosi-c-ranch.com

Shira Sons Painting Company
3965 Beam Road
Crestline OH
(614) 404-0104

Son of the Master Tech
(419) 610-6726

Southeastern Equipment Company
3875 W 4th St
Mansfield OH
(419) 529-4848
www.southeasternequip.com/

Specialized Switchgear Solutions, LLC
402 9th Ave
(330) 641-4906

Streamline Insurance Solutions
2246 Stumbo Rd
Ontario OH
(419) 775-5554
www.streamline-ins.com

Succession Plus
1093 Medina Road
Suite 201
Medina OH
(330) 350-5410
succession.plus/us

The Autism Center
68 Briggs Drive
Ontario OH
(419) 756-3456
theautismcenterllc.com

The Furniture Bank of NC Ohio
775 Springmill St.
Mansfield OH
(419) 709-7649
www.furniturebankncohio.org

Time For A Change Diaper Bank
60 South Mulberry Street
Mansfield OH
(419) 528-8706
timeforachangedb.org

Triple R Insurance, Ltd dba Heffelfinger Insurance
27 W Main St
Jeromesville OH
(419) 368-3151
www.heffelfingerinsurance.com

Truckin Trav Street Food
(419) 612-7829

Unstoppable Youth Sports
175 Huron St.
Bellville OH
(419) 566-1224
www.unstoppablesports.org

ZenBusiness
5511 Parkcrest Drive, Suite 103
Austin TX
(844) 493-6249
www.zenbusiness.com/



CHAMBER Coffee

**When: Friday, January 24 2025
7:30 - 8:30 AM**

**Where: The Renaissance
Performing Arts Theater
138 Park Ave. West,
Mansfield, OH 44902**

**Why: Coffee, connections...
and did we mention coffee???**



RichlandAreaChamber.com

NOVEMBER RIBBON CUTTINGS



A TOUCH OF HOME
Grand Opening



BUCKEYE IMAGINATION MUSEUM
Mr. Bill's Wood Fire Pizza Exhibit



CASA SEÑOR GOLLO
Grand Opening



FRESH GROUNDS
Grand Reopening



GROCERY OUTLET
Grand Opening



MR. HERO
Grand Reopening



**RICHLAND COUNTY ADMINISTRATION &
COURTHOUSE**
Unveiling



**RICHLAND COUNTY VETERANS CREMATION
WALL PROJECT AT MANSFIELD CEMETERY
ASSOC.**

NOVEMBER MEMORABLE MOMENTS



MEMBERSHIP 101



THE GROWING WORLD OF CYBERCRIME



YOUNG LEADERS INSTITUTE



DISCOVER RICHLAND TOUR



SBA VISIT WITH VETERAN OWNED BUSINESSES



WLC- EMPOWERING THE NEXT CHAPTER WITH MELISSA MCRAE, DO



LUNCH & LEARN - ACTIVE SHOOTER TRAINING



SMALL BUSINESS SATURDAY

Thank you to our renewing members!

CATALYTIC LEADERS / PLATINUM



CATALYTIC LEADER / SILVER



ALUMNI ROOFING
COMMERCIAL / INDUSTRIAL ROOFING

Interested in
enhancing your
member benefits?

Contact Jennifer at (419)
522-3211, or jwagner@richlandareachamber.com

BOOST & EXCEL

Oak Grove Manor
University Hospitals Samaritan
Medical Center

BUILD & GROW

Buckeye Chrysler Jeep Dodge Ram of
Shelby
Cement Products Inc
Cornerstone Caregiving

Elzy Milling & Trade
Merrill Lynch
Primrose Retirement Communities

Tower Lakes Condominium
Association

ENGAGE & CONNECT

113 ACE Hardware
179th Cyberspace Wing
Affiliated Appraisal & Consulting
Group
Ashland Balloonfest
Ashland Community Federal Credit
Union
Bellville, Village of
Bulldog Capital, LLC.
Community Health Access Project,
Inc.
Coreworth Holdings, LLC.
Dr. Bartt Colahan DDS, Inc.
Edgar Trent Construction
Company, LLC.
Elite Insurance Agency
Friendly House
Friendly Wholesale
Goschinski Development Co, LLC.

Hall Machinery
JB's BBQ
Jeremy Huff Excavation
Lesch Battery And Power Solutions
Lexington Family Eye Care
McGhee's Technical Water Services, Inc.
Mid Ohio Business Builders
Modern Office Methods
MR Heating & Cooling
NAMI Richland County
Outback Steakhouse
PCR Restorations Inc dba Lehr Awning Co.
Pleasant Hill Marina
R.E.L. Properties
Relax, It's Just Coffee
Richland Pregnancy Services
Seitz Solutions, LLC.
Skyline Chili
Taylor Steamer, LLC.

The Cru Clinic
The Domestic Violence Shelter,
Inc.
The Old Franklin Church
What Goes 'Round Thrift Shoppe
Whatman Hardwoods, Inc.
YWCA Child Care Resource &
Referral



**RICHLAND AREA
CHAMBER**
& ECONOMIC DEVELOPMENT
Strong Business.
Strong Community.

Renewals reflect paid dues received from 10/31/2024 through 11/26/2024

A woman with long dark hair, wearing a brown cardigan over a yellow t-shirt and denim overalls, stands with her arms crossed in a bakery. In the background, shelves display various pastries and donuts.

Big health benefits for small businesses



You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber & Economic Development and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The COSE Benefit Plan is a multiple employer welfare arrangement (MEWA) that allows businesses of 1–50 to experience rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | COSEBenefitPlan.com

COSE
BENEFIT PLAN



MEDICAL MUTUAL®
Ohio's Hometown Health Insurer

NOW ACCEPTING NOMINATIONS RCDG Economic Excellence Awards



Nominations are open for the 2025 Economic Excellence Awards, recognizing the game-changers in Richland County's economic landscape. We invite you to highlight businesses, individuals, and organizations that have significantly influenced economic, workforce, and community development. The Economic Impact Awards specifically acknowledge outstanding efforts in these areas.

Awards will be presented at the Annual Meeting on February 12, 2025, at the Mid-Ohio Conference Center. Nominate deserving candidates by January 17, 2025 by following the link below.

[NOMINATE](#)



Jay Industries

We are a unique, four generation family owned company that is driven by our commitment to our community. We strive to go the extra mile, support our neighborhoods by investing our time in its diversity and growth. We believe in our people. We pledge to give your company our utmost dedication, support your projects with integrity, and combine all of this with outstanding service because at Jay Industries community is everything.



Questions about your business's future? We can help.

Let's talk.

Conversations That Change Everything.SM

www.hwco.cpa
419.524.2875

HW&Co.[®]
CPAs & Advisors



Strong babies for 50 years!

 **Richland
Public Health**
Prevent. Promote. Protect.



**Department of
Health**

Women, Infants, and
Children Program (WIC)

richlandhealth.org/wic

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

**ANNUAL MEETING &
ECONOMIC EXCELLENCE
AWARDS**

PUTTIN' ON THE RITZ

YOU'RE INVITED!

DATE:

**WEDNESDAY
FEBRUARY 12, 2025**

TIME:

**SOCIAL HOUR: 5:30 PM
DINNER: 6:30 PM**

LOCATION:

**MID-OHIO
CONFERENCE CENTER**

TICKETS:

\$50 PER PERSON
(BEFORE 1/31/25, \$55 AFTER THIS DATE)

**WAYS TO
REGISTER**

1. Scan QR code
2. Our event calendar: richlandareachamber.com
3. Call us at (419) 522-3211
4. Email Lisa Duckworth at: lduckworth@richlandareachamber.com



ANNUAL MEETING & ECONOMIC EXCELLENCE AWARDS

PUTTIN' ON THE RITZ

SAVE THE DATE:
FEB 12
5:30 - 9 PM

SPONSORSHIPS NOW AVAILABLE

THE GREAT GATSBY

\$2,000 (Limit of four)

- 2 Full tables (16 tickets) at the event with VIP seating
- Table sign with corporate logo
- Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- 4 bottles of wine at the dinner table (2 on each table)
- Ability to speak for one minute at the podium
- Multiple verbal recognitions from the podium / sponsorship thank you
- Logo recognition (dedicated slide) during slide show
- Logo in a primary location on the welcome banner
- Logo and link on Chamber website event page
- Logo recognition in Chamber newsletter and emails
- Inclusion in press release
- Social media "thank you"
- Right of first refusal for next year

THE BIG CHEESE

\$1,200

- 1 Full table (8 tickets) at the event with VIP seating table sign with corporate logo
- Full page color ad in the program book (7.5" wide by 10" tall)
- 2 bottles of wine at the dinner table
- Multiple verbal recognitions from the podium / sponsorship thank you
- Logo recognition during the slide show
- Logo on the welcome banner
- Logo, and link on Chamber website event page
- Logo recognition in Chamber newsletter and emails

THE SPEAKEASY

\$900

- 6 Tickets to the event
- Table sign with corporate logo
- Three-quarter page color ad in program book (7.5" wide by 7" tall)
- Verbal recognition from the podium
- Logo recognition during slide show
- Business name on the welcome banner
- Business name & link on Chamber website event page
- Business name in Chamber newsletter & emails

THE FLAPPER

\$600

- 4 tickets to the event
- Half-page color ad in the program book (7.5" wide by 5" tall)
- Verbal recognition from the podium
- Business name recognition during the slide show
- Business name on the welcome banner
- Business name & link on Chamber website event page
- Business name recognition in Chamber newsletter

THE CAT'S MEOW

\$400

- 2 tickets to the event
- Quarter page color ad in the program book (3.25" wide by 5" tall)
- Verbal recognition from the podium
- Business name recognition during the slide show
- Business name on the welcome banner
- Business name on Chamber website event page
- Business name recognition in Chamber newsletter

To sponsor this event, please contact Lisa at:

lduckworth@richlandareachamber.com

Phone: (419) 522-3211

Ads are due to the Chamber by Friday, February 2nd

Send ads by email in PDF or JPG format to

Sandy at smessner@richlandareachamber.com.

This event features awards for outstanding individuals, social time, and an opportunity for members to share in the accomplishments of the past year and goals for the new year.



18th Annual Business Expo BOOTH REGISTRATION

Thursday, March 20
10 am to 4 pm
Richland County Fairgrounds



PRESENTING SPONSOR:



DETAILS:

- Thursday, March 20, 10-4pm, at the Richland County Fairgrounds
- Set up will take place from 3-5pm on Wed., March 19 to allow for the “Expo Eve” Business After Hours taking place 5-7pm that evening - 300+ attended the BAH in previous years, with over 900 attending the Expo!
- Theme: TBD - stay tuned for this year’s exciting theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People’s Choice
- Admission will be free, and once again, many forms of media will be used to promote the Expo to the public.

COST: Booth cost is only \$215 if you reserve your space before February 20

(\$265 after this date). Booth size is 8'x10'. 8ft. table, 2 chairs, and electricity/wifi included.

THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!

COMPLETE FORM AND RETURN WITH PAYMENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH

Booths are first come, first served. Online registration is available by visiting the event calendar at www.RichlandAreaChamber.com).

Organization: _____

Address: _____

Contact person: _____ Email: _____

Phone: _____ Fax: _____

PAYMENT: ☐ Check Enclosed ☐ VISA/MC/DISC CARD #: _____

Exp: ____ / ____ Security Code: _____

Address of Card Holder: _____



Phone: 419-522-3211 • Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com
Mail: Richland Area Chamber & Economic
Development • 55 N. Mulberry St., Mansfield 44902



18th Annual Business Expo

SPONSORSHIPS

Previous attendance = 1,000 + Booth space has sold out the past six events!

<p>Presenting Sponsor (Limited to One) \$3,000</p> <ul style="list-style-type: none"> Naming rights (Business Expo presented by...) Double booth space at main entrance, facing incoming guests Facebook Live interview at event streamed from Chamber's page Banner with your company name hung in prime location Your booth featured on cover of April Chamber Link Newsletter Company logo on booth map provided to attendees Logo (large) on sponsor banner displayed at Expo Logo (large) on tote bag given to attendees Logo (large) on posters displayed at Expo Logo on any major print media Expo ads Featured interview with company representative via live radio broadcast Name on Expo radio ads Logo & link on Chamber website for Expo Paid social media campaign featuring company photo (\$\$\$\$) Logo in Chamber newsletter Up to 3 items in tote bag given to attendees Logo on Chamber email blasts for Expo Inclusion in press release Right of first refusal for next year 	<p>Tier 1 Sponsor (Limited to Four) \$1,200</p> <ul style="list-style-type: none"> Double booth space in a prime location An aisle sign will be hung with your company name and also printed on booth maps Logo (large) on booth map provided to attendees Logo (large) on sponsor banner displayed at Expo Logo (large) on tote bag given to attendees Logo (large) on posters displayed at Expo Logo on any major print media Expo ads Name on Expo radio ads Logo & link on Chamber website for Expo Paid social media campaign featuring company photo (\$\$\$\$) Logo in Chamber newsletter Up to 3 items in tote bag given to attendees Logo on Chamber email blasts for Expo Inclusion in press release Right of first refusal for next year
<p>Expo Eve Business After Hours Sponsor (Limited to Four) \$900</p> <ul style="list-style-type: none"> One (1) prime booth space in the Bus. After Hours networking area After Hours banner with sponsor logos hung in prime location Business name announced by DJ multiple times throughout event Name on booth map provided to attendees Name on tote bag given to attendees Logo & link on Chamber website and registration materials for Expo Eve Business After Hours Paid social media campaign featuring company photo (\$\$\$) Logo (small) in Chamber newsletter Up to 2 items in tote bag given to attendees Logo on Chamber email blasts for Expo Eve Business After Hours Right of first refusal for next year 	<p>Tier 2 Sponsor \$900</p> <ul style="list-style-type: none"> One (1) booth space in a prime location Logo (small) on booth map provided to attendees Logo (small) on sponsor banner displayed at Expo Logo (small) on tote bag given to attendees Logo (small) on posters displayed at Expo Logo on any major print media advertising Logo & link on Chamber website for expo Paid social media campaign featuring company photo (\$\$\$) Logo (small) in Chamber newsletter Up to 2 items in tote bag given to attendees Logo on Chamber email blasts for Expo
<p>Tier 3 Sponsor \$600</p> <ul style="list-style-type: none"> Save \$100 on a booth space Name on booth map provided to attendees Name on banner displayed at Expo Name on tote bag given to attendees Name on posters displayed at Expo Name on any major print media advertising Name & link on Chamber website for Expo Paid social media campaign featuring company photo (\$\$) Name in Chamber newsletter One (1) item in tote bag given to attendees Name listed on Chamber email blasts for Expo 	<p>Tier 4 Sponsor \$300</p> <ul style="list-style-type: none"> Save \$75 on a booth space Name on booth map provided to attendees Name on banner displayed at Expo Name on posters displayed at Expo Name on any major print media advertising Name & link on Chamber website for Expo Paid Expo social media campaign featuring company photo (\$) Name in Chamber newsletter Name listed on Chamber email blasts for Expo



2024-2025 Presenting Sponsor



November's program day focused on county-wide economic development strategies. The day began with an insightful panel at the Ohio State Reformatory. The panelists discussed their collaborative efforts in on Mansfield Rising, new site development, redevelopment initiatives, agriculture, housing, and fostering startup and small business growth. The class also enjoyed a tour of the North Central Ohio Industrial Museum. The Hudson and Essex Winery lunch stop included a tour of the Caverns. A visit to Schroeders Grain Farm highlighted the vital role of agriculture in the local economy. Finally, Shelby Mayor Steve Schag and Economic Development Manager Jessica Gribben shared exciting updates on Shelby's recent phase two development of Blackfork Commons.



Program Day Sponsor



Learn more about program days at facebook.com/LeadershipUnlimited.





Engage Richland

Program Day Sponsor



A cabin in the woods was the perfect setting for our November Engage Richland program day focused on tourism. Naturalist Mark Sommer gave an overview of the history, recreation, and events at Malabar Farm and participants took a wagon ride around the property



Snow Trails' Marketing Manager Nate Wolleson talked about operations at the resort as well as highlights of the ski season.



Candace Watson-Cole of Rubies Womens Group spoke with class members ways they can help through their capstone project.



Mentors and mentees were introduced and had their first conversations.



Lee Tasseff, of Destination Mansfield-Richland County, shared insights on how tourism marketing contributes to economic development, revenue generation and positive awareness by residents and visitors.

PROGRAM DAY SPONSORSHIPS AVAILABLE!

Email Angie Cirone at acirone@richlandareachamber.com for more information.

**SAVE on more methods of
promotion!**

Better Business Bureau Membership

The Better Business Bureau is proud to offer a \$50 discount to first time BBB members who are current members of the Richland Area Chamber. For more information, contact Shannon Siegfert at (330) 564.2491 | ssiegferth@akronbbb.org.



ES Consulting

ES Consulting stands as a true Managed Services Provider (MSP), wholly dedicated to ensuring that industry standards, best practices, and client-specific needs are meticulously met. Unlike product-focused sales organizations, ES Consulting is a vendor neutral organization prioritizing standards over brand-solution commitments. With constant evaluation, when a solution lags, it is replaced.

Our commitment extends into deep integration with our clients' teams, actively supporting their goals, missions, and strategic IT demands. ES Consulting offers a flexible, a la carte selection of enterprise-level tools and comprehensive services, effectively serving as a complete IT department. This encompasses managing Security, Network Operations, Business Continuity, User Support, and Hardware/Software Evaluation, along with overseeing Management and Business Engagement.

Building on our robust security infrastructure, we provide expert CISO leadership and executive guidance to strengthen cybersecurity postures, align IT strategies with business objectives, and address complex security challenges. This is complemented by our specialized MSSP services, which focus on managing and monitoring organizational security processes.

Our core clients, regardless of their size, recognize the substantial value of partnering with a true MSP like ES Consulting. They value not only the tangible enhancements to profitability, productivity, and security but also the ways in which our services improve their corporate culture and forge stronger business relationships.

ES Consulting is "IT the way IT should be!"



MAYORAL VISION PANEL 2025

JANUARY 29, 2025 FROM 11:30 A.M. TO 1 P.M.
ONTARIO EVENT CENTER/BROWN DERBY ROADHOUSE

Richland County mayors will share their vision for 2025 during a panel discussion. This is your opportunity to learn about the direction of your city or village. Enjoy a buffet lunch during the event.

REGISTER

A CALL FOR NOMINATIONS

Richland Area Chamber ATHENA Leadership Award

Nominate an exceptional woman for the Richland Area Chamber ATHENA Leadership Award! This prestigious recognition celebrates individuals who excel professionally, contribute to their community, and empower other women. Nominees should have ties to north central Ohio. Be a part of this distinguished tradition and submit your nomination by January 10, 2025. Recognize remarkable women in the categories of professional support, business accomplishments, community service, and more.

Join us at our Annual Meeting on February 12, 2025, sponsored by Park National Bank, as we honor these outstanding leaders. Don't miss the chance to acknowledge their remarkable contributions.



2024 ATHENA AWARD RECIPIENT
KRISTINE LINDEMAN

NOMINATE

We're on a new-logo- every-138- years streak.

It's true. We have a new look.
But we're still the same
independently owned bank.

New look. Same us.



Commercial Steel & Aluminum Entry Doors
J&B repairs & replaces steel & Aluminum door systems

Repairs
Steel & Aluminum entrance door repair services include:
hinge replacement, continuous gear hinges, exit devices,
locksets, door closers, thresholds and weather-stripping.

Replacement
We can remove your old Steel or Aluminum Door systems
and replace it with a new one.

* CALL TODAY FOR A QUOTE *

2750 Lexington Avenue • PO BOX 3015 • Mansfield, OH 44904
Phone (419) 884-1155 • (419) 884-1188 • Fax (419) 884-1188
www.jb-ohio.com

HDC SIGNS

SIGNAGE | WRAPS | GRAPHICS

www.HDC-SIGNS.com | 419-774-0199

UPCOMING CHAMBER EVENTS

Register for these events **HERE**
or visit our event calendar at
www.richlandareachamber.com

12/10/24 Small Business of the Year Awards Celebration 2024, Kehoe Center, 11:30am-1:30pm
01/24/25 Chamber Coffee, The Renaissance Performing Arts Theater, 7:30-8:30am
01/29/25 Mayoral Vision 2025 Panel, Ontario Event Center, 11:30am-1:30pm
02/06/25 Legislative Business After Hours, Kingwood Garden Center, 5-7pm
02/12/25 Annual Meeting, Mid-Ohio Conference Center, 5:30-9pm
02/19/25 Women's Leadership Connection, DLX Kobacker Room, 11:45am-1:00pm
03/19/25 Business After Hours - Expo Eve, Richland County Fairgrounds Fairhaven Hall 5-7pm
03/20/25 Business Expo, Richland County Fairgrounds Fairhaven Hall 10am-4pm
04/23/25 Business Professionals Day
06/20/25 Chamber Golf Classic, Deer Ridge Golf Club
10/23/25 Savor & Sip



Locations:

150 East Fourth St. Mansfield, Ohio 44902
1650 E. Southern Ave. Bucyrus, Ohio 44820

Do you want to make a difference in people's lives?

Ready for a Change....Join our Team!

WE ARE HIRING

A listing of open positions can be found at

www.rniinc.com

or by stopping in at one of our locations



Our Mission:

"Empower people with developmental disabilities to live their best life by fostering innovative opportunities through community engagement."

Benefits:

- **Flexible Schedules!**
- **Health, Dental, and Vision (full-time positions)**
- **Life Insurance (full-time positions)**
- **Retirement Plan**
- **Paid Holidays, Vacation and Sick time**
- **Paid training including First Aid & CPR, Defensive Driving**



ADENA CORPORATION • CLEVELAND FINANCIAL GROUP

• MIDWEST AUTOMOTIVE TRUCKING • MILLIRON AUTO PARTS • PHILLIPS TUBE GROUP

ALUMNI ROOFING CO • AVITA HEALTH SYSTEM • CHARTER NEXT GENERATION • CLEVELAND CLINIC CANCER CENTER •

EDGE PLASTICS • FIRST ENERGY • HAMILTON INSURANCE GROUP, INC • JAY INDUSTRIES •

NEWMAN TECHNOLOGY • RV WHOLESALERS OF NORTHEAST OHIO