f 🎔 💿 🗅 in

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

CHAMBER LINK

MARCH 2024



Annual Meeting held on February 7, 2024.



STAFF

Greg Timberlake, Psy.D. Interim CEO

Angie Cirone Foundation Director Phone extension 103

Patrick Clinage Executive Assistant & Sector Coordinator Phone extension 101

Lisa Duckworth Programs & Events Manager Phone extension 105

Angie Fanello Marketing & Communications Coordinator Phone extension 115

Jessica Gribben Economic Development Manager Phone (419) 342-4159

Kathy Fox Front Office Coordinator Phone extension 107

Clint Knight Workforce Development Director Phone extension 112

Sandy Messner Marketing & Communications Director Phone extension 104

Evan Stuart Marketing & Communications Intern Phone extension 115

Barrett Thomas Economic Development Director Phone extension 111

Jennifer Wagner Member Services Coordinator Phone extension 110

55 N. Mulberry St. Mansfield, OH 44902 Phone: (419) 522-3211 Fax: (419) 526-6853 info@richlandareachamber.com

f У 🞯 🗖 in

Exploring Innovation at SXSW with Mansfield Rising 2.0

Sandy Messner Director of Marketing & Communications

I am excited to share exciting news with you – Mansfield Rising is again on the rise and I am honored to represent the Richland Area Chamber & Economic

Development at the South by Southwest (SXSW) conference taking place March 7-13.

Mansfield Rising Legacy:

In 2018, Mansfield embarked on a transformative journey at SXSW, sparking initiatives that revitalized the city. Now, a new group of community leaders is set to explore the innovative realm of SXSW. The Mansfield Rising plan, initiated in 2018, has been instrumental in shaping Mansfield's landscape, with projects like BrandRichland, Main Street Improvements, Facade Improvement Grants, and more, enhancing the city and serving as models for sustainable growth.

SXSW 2024:

Our trip to SXSW is privately funded by an anonymous donor, underscoring the importance of our mission. The goal is to strengthen and enhance the Mansfield Rising plan, ensuring it aligns with our community's current needs and aspirations.

Why This Matters:

This opportunity isn't just about attending a conference; it's about bringing back ideas and innovations that can continue the positive trajectory of Mansfield. As your representative, I am eager to explore groundbreaking concepts, engage with thought leaders, and collaborate on projects that will contribute to Mansfield's growth.

Community Engagement:

Throughout the event, the team will be sharing our experiences via Richland Source blogs and Instagram takeovers. I will also be posting to the Chamber's social media channels with personal updates. Your input and feedback are invaluable. I encourage you to stay connected, share your thoughts, and be part of the conversation.

Looking Ahead:

As we embark on this journey, we envision a future for Mansfield that is even more vibrant, innovative, and inclusive. Your Chamber is committed to fostering an environment where businesses thrive, and the community flourishes.

Thank you for your continued support. Together, let's build on the legacy of Mansfield Rising and shape an even brighter future for our community.

Rising together,

Sandy Messner Director of Marketing & Communications



OPEN HOUSE EVENT

Welcome Reception for our New President & CEO



Ellen Heinz, M.Ed., OhioCED President & CEO Richland Area Chamber & Economic Development Please join us in welcoming the Richland Area Chamber & Economic Development's new CEO, Ellen Heinz, at an open house reception on March 27th from 4:00-6:00 pm. Appetizers and a cash bar will be available.

- Date: Wednesday, March 27, 2024
- Time: 4:00 PM 6:00 PM
- Location: North Central State College, Bryon Hall 2441 Kenwood Circle Mansfield, OH 44906
- Fees/Admission: No charge, but please RSVP

RSVP TODAY



Grace Under Fire

Balancing Your Heart & Mind in Difficult Situations

REGISTER

Whether it is an unexpected challenge or something we knew was coming, there is no question that we all face times that seem bigger than us. How do we handle these times with grace, resilience and empathy? Mayor Perry will be the first to tell you that she doesn't have all the answers, but she has learned a few things along the way which have served her well in her career and personal life. Join us to be encouraged and gain a refreshed mindset for the difficulties you may be encountering.

Jodie A. Perry is the 71st Mayor for the City of Mansfield, Ohio after taking office in January 2024. Mansfield is the 23rd largest city in Ohio with nearly 47,000 residents. Mayor Perry has identified economic development, infrastructure, and public safety as her top 3 priorities.

MAR 20, 2024 11:45 am - 1:00 pm DLX | Kobacker Room 28 N. Main St. Mansfield, OH



MAYOR JODIE PERRY City of Mansfield



FEBRUARY RIBBON CUTTINGS





Grand Opening





FEBRUARY MEMORABLE MOMENTS



ECONOMIC FORECAST BREAKFAST



MANSFIELD RISING KICKOFF



ED NOW



LEGISLATIVE AFTER HOURS

Annual Meeting & Economic Excellence Awards













ANNAMARIE & CARL FERNYAK CHAIRMAN'S AWARD



KRISTINE LINDEMAN ATHENA AWARD



AVITA HEALTH SYSTEMS ECONOMIC EXCELLENCE AWARD BUCKEYE IMAGINATION MUSEUM ECONOMIC EXCELLENCE AWARD

TED HAHN AMBASSADOR OF THE YEAR





Please join us for a night of fun networking and get a sneak peak at the Business Exp Enjoy tasty appetizers from Exclusivey Yours Catering and The Food Tour. Fun door prizes are also planned! Admission is free if you reserve your spot by Monday, March 18th.

Home projects deserve Home Equity Loans with heart.

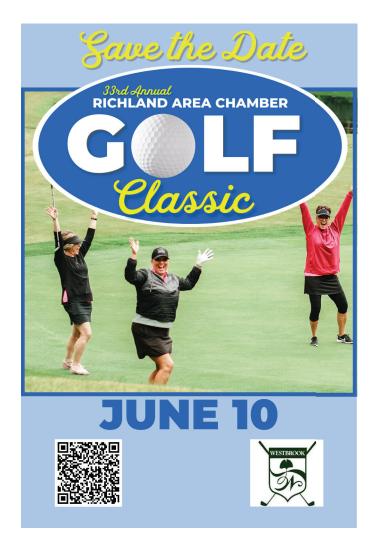
& FVE

That's

my bank!

Planning on updating a room? Or even adding one? With our personal approach to Home Equity Loans, you get everything you need to make it happen—including a less-stress process that makes you say...

Loans subject to approval





Business Professionals Day Luncheon Celebrate Your Staff!

@Mid-Ohio Conference Center

Wednesday, April 24 11:30am to 1pm

MEDICAL

MUTUAL

Oh the Places You'll Gol

- Delicious Buffet LunchSwag for every guest
- [~] Door Prizes
- ~ Entertainment

Presenting Sponsor

SPHERION™ STAFFING & RECRUITING



Silver Sponsors Mechanics Bank Pinnacle Building Services

Bronze Sponsors

Southern Title of Ohio, Ltd. Cleveland Clinic Cancer Center Sponsors as of 3-6-24

Register your staff today!

PRICE

\$30/person for Chamber members registered by April 5th. \$35 for members registering after April 5th. NON-MEMBERS: \$40









How to order tickets for your staff:

- Click here or visit event calendar at www.richlandareachamber.com
- Call Lisa at 419-522-3211
 Email Lisa at: Iduckworth@richlandareachamber.com
- Mail payment to the Chamber at: 55 N. Mulberry St, Mansfield OH 44902

Sponsorship Form

Business Professionals Day Luncheon

@Mid-Ohio Conference Center

Wednesday, April 24 11:30am to 1pm

Gold (\$600)

- Eight (8) Tickets to the event (\$240 value!)
- Verbal recognition from the podium at event
- Table sign with corporate logo
- Logo recognition during slide show
- Logo in Chamber newsletter
- Logo on promotional emails
- Logo & link on Chamber event
 website
- Logo shared on social media
- Logo on event program

Silver (\$300)

- Four (4) Tickets to the event (\$120 value!)
- Verbal recognition from the podium at event
- Logo recognition during slide show
- Name in Chamber newsletter
- Name on promotional emails
- Name & link on Chamber
 event website

Bronze (\$150)

Presented

- Two (2) Tickets to the event (\$60 value!)
- Verbal recognition from the podium at event
- Name recognition during slide show
- Name in Chamber newsletter
- Name on Chamber event
 website
 - Name on event program

Your level of Chamber membership MAY include credit for sponsorship. Everyone from CEO's to support staff enjoy this event!

Count Us In! We're excited to be a Sponsor for the 2024 Business Professionals Day Luncheon!

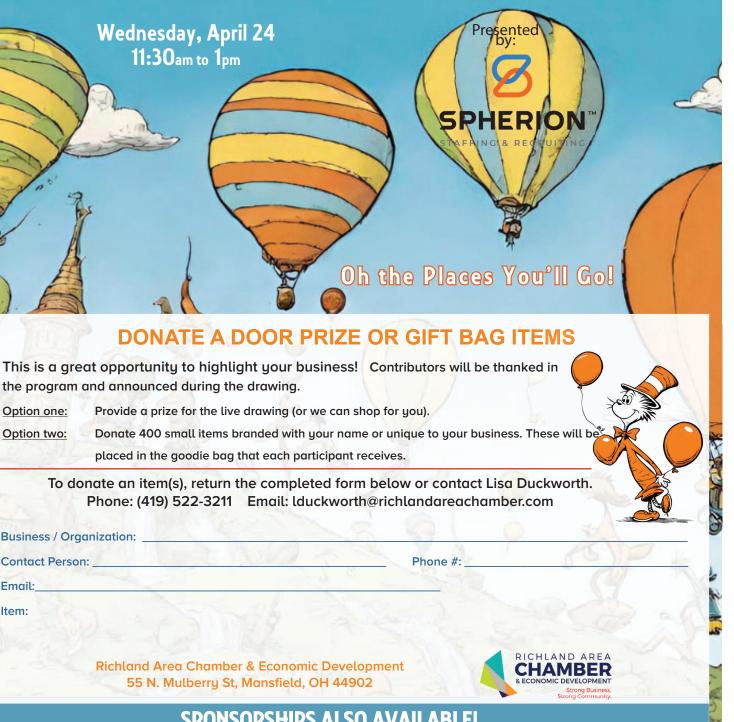
Organization:						
Contact Name:		_ Email:				
Phone:	Fa	IX:				
SPONSORSHIP LEVEL (Circle One): GOL	.D - \$600 SILVER -	\$300 BR	RONZE - \$150		RICHLAND AREA	
Payment: Check Enclosed	Please Invoice	VISA/MC/DISC	/ISA/MC/DISC (enter # on line below)		& ECONOMIC DEVELOPMENT Strong Business. Strong Community.	
CC#:		Exp:_	/	_ Security Code:		
Billing Address of Cardholder:						

Contact: Lisa Duckworth Phone: (419) 522-3211 Email: lduckworth@richlandareachamber.com Mail: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902

Item Donation Form

Business Professionals Day Luncheon

@Mid-Ohio Conference Center



SPONSORSHIPS ALSO AVAILABLE!

It's not too late to sponsor this event! Contact Lisa at (419) 522-3211 or lduckworth@richlandareachamber.com



DISCOVER RICHLAND AREA ATTRACTIONS TOUR

FRIDAY, MAY 3, 2024, FROM 8 A.M. TO 5 P.M. \$125 PER PERSON INCLUDES LUNCH AND TRANSPORTATION

REGISTER

Contact: Angie Cirone 🔀 ACIRONE@RICHLANDAREACHAMBER.COM 🕻 419-522-3211, EXT. 103



EMPLOYER HANDICAP REIMBURSEMENT PROGRAM NAME CHANGE



The Bureau of Workers' Compensation (BWC) Employer Handicap Reimbursement Program is designed to encourage employers to hire and retain employees with preexisting medical conditions. In some circumstances the employer may be eligible for reimbursement of a percentage of claim charges if an employee with a pre-existing condition suffers a lost time industrial injury or occupational disease and documentation supports that the pre-existing condition delayed the employee's recovery.

Terminology Changes and Program Updates:

The BWC has recently proposed terminology changes related to this program. Effective April 6, 2023, Ohio Revised Code 4123.343 was revised, and the term "handicapped employee" was replaced with "employee with a disability". To align with the 2023 change, the BWC is updating references from "handicap reimbursement" to "disability relief." These updates affect code terminology only and do not change program eligibly criteria.

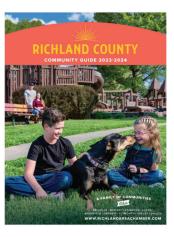
Sedgwick's Commitment and Service Continuity:

To prepare for this upcoming terminology change, Sedgwick has begun updating correspondence materials to reflect the change from "handicap reimbursement" to "disability relief" and expect those updates to be completed soon. Although the program name is changing, Sedgwick cost containment services will continue to be best-in-class. Our dedicated team of experienced disability relief colleagues will continue to review eligible claims for relief opportunity, file disability relief applications, and achieve favorable outcomes on behalf of our clients.

Questions:

If you have any questions, contact our Sedgwick program manager, Paul Feck, atpaul.feck@sedgwick.com.





Hurry- Ad space sells out quickly!

Richland Area Community Guide & Chamber Member Directory

The Richland Area Community Guide & Member Directory planning is underway!

Now is the time to guarantee that your business has a prominent place in **8,000 copies** of this full color reference piece used **ALL YEAR LONG** by Chamber members, hotels, relators, local attractions, area businesses, residents, and visitors to the Richland County area!

2024-2025 Richland Area Community Guide Advertising Opportunities

Centerspread	\$3,499	1/2 Page	\$999
Back Cover	\$3,199	1/4 Page	\$799
Inside Front/Inside Back Cover	\$2,399	1/8 Page	\$499
Full Page	\$1,799	Business Box	\$299
		Additional Category	\$20

All members will be included in the Business Listing section (includes name, address, phone, and website).

>>>BONUS!<<<

The complete guide will be featured on the Richland Area Chamber website using flip page softweare!

To reserve ad space, please complete and return the following:						
Business Name:	Contact Name:					
Phone:	Email:					
Ad Size:	Payment Enclosed:	Please Invoice me:				
Return to:						

Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902 Attention: Angie Fanello: afanello@richlandareachamber.com Phone: 419-522-3211

Order deadline is April 21st

Camera ready art is due by April 28th

Ads Specs: 300dpi pdf or jpeg Sizes:

 Full Page:7.25"w x 9.75"h
 1/8 Page: 3.5"w x 2.5"h

 Half Page:7.25"w x 5"h
 Business Box: 1.5"w x 1.5"h

 1/4 Page: 3.5"w x 5"h
 1/8 Page: 3.5"w x 5"h



PRIZES ~ GIVEAWAYS ~ DON'T MISS IT!

The official health insurer of entrepreneurs



You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The COSE Benefit Plan is a multiple employer welfare arrangement (MEWA) that allows businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | COSEBenefitPlan.com







Thank you to our renewing members!

CATALYTIC LEADER / SILVER

Cleveland Clinic

Cancer Center, Mansfield

SHAPE & THRIVE

Civista Bank

BOOST & EXCEL

Columbia Gas of Ohio Painted Cowgirl Western Store **Richland County Land Reutilization** Corporation **Roby-Foster-Miller-Earick Insurance** Sam's Club

Interested in enhancing your member benefits?

Contact Jennifer at (419)

BUILD & GROW

Advanced Eye Care and Surgery Center

Joe Behr Plumbing & Heating Inc

Rex's Landscaping & Construction, LLC.

ENGAGE & CONNECT

179th Cyberspace Wing ACE Handyman Services Mid Ohio Alzheimer's Association, NW Ohio Chapter Apple of My Eye Imaging LLC Bankz Salon & Spa Big A Creations Blake's Sanitation LTD Central Ohio Glass LLC C-Harris Development Consultants Community Action Commission of Erie, Huron & Richland Counties, Inc. Community Action for Capable Youth **Crossroads Church** Dr. Kevin L Brown OD MS East of Chicago Pizza Co- Galion and Shelby EverDrv Waterproofing Family Life Counseling & **Psychiatric Services GROhio Community Credit Union** Hoover Instrument Service Inc Jeremy Huff Excavation Johnny Johnson Sports Lawsen Equipment Loudonville Farmers Equity Co.

Madison Adult Career Center Mansfield Association of Realtors Mansfield City Schools District Mansfield Reformatory Preservation Society Matern Metal Works. Inc. Metal Exteriors Mid-Ohio Educational Service Center and Conference Center National Association of Insurance and **Financial Advisors** Norweco Inc Oak Park Tavern & Restaurant Once Upon a Child Pronto Pizza Cafe Pronto Prosser's Automotive LLC Retired Judge James D. Henson **Richland County Mental Health & Recovery** Services Board **Richland County Solid Waste** RNI. Inc. **Rotunda Scientific Technologies** S&S Second Chances Art & Craft Studio Scoops Frozen Treats ScottRods Strassell's Machine Inc Ted & Ali's Cafe The Old Franklin Church Thomas And Son Electric, LLC

Time Staffing Inc **Town Money Saver** Vetter Property Management, LLC Village of Plymouth Western-Southern Life Winchester Terrace Skilled Nursing Center Worner Roofing Co. Inc. Woven Opportunities Consulting, LLC YMCA of North Central Ohio



Renewals reflect paid dues recived from 02/01/2024 through 02/21/2024







The LU February program day highlighted Richland County's housing needs and opportunities.



The class heard from Black Belt Pro Fitness CEO Chris Hershberger about enabling others to act as a leader.



Jotika Shetty of Richland County Regional Planning discussed data-informed strategies from the recent housing study.



Economic Development Manager Jessica Cribben shared how housing stock impacts economic development.



A panel of agency leaders and a property owner shared ways they serve segments of the population.



John Pavlansky of Dream Huge Realty talked about the current buyers market trends.



Class participants discussed the obstacles people may face in finding housing depending on certain demographics and background charicteristics.



Habitat for Humanity of Richland and Crawford Counties executive director and board members talked with the group about its recent projects and ways to get involved.

Apply for the Leadership Unlimited Class of 2025! Applications accepted through March 29, 2024.



FEBRUARY SPONSOR



The Young Leaders Institute met on Feb. 1 for a program day on health and wellness. The group visited Richland Public Health, Catalyst Life Services, and OhioHealth Mansfield Hospital for presentations and tours. Each community partner covered programs and strategies for staying healthy as well as career pathways in their industry. The high school sophomores from throughout Richland County also learned about the leadership principle Enable Others to Act while untangling themselves from human knots. Director of Workforce Development Clint Knight discussed in-demand jobs and matching one's skills with a career path.













Will <u>YOU</u> Be Ready?

- Run errands early in the week
- र Pick up Rx/medical supplies early in
 - the week
 - FILL UP YOUR GAS TANK!

Rx

 Cell phone/internet disruptions are highly possible

PLAN ACCORDINGLY



SOLAR ECLIPSE SAFETY & SIGNIFICANCE

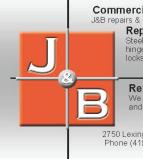
NASA experts share their eye safety tips in this informative YouTube video:

Learn: Explore the deeper significance of solar eclipses.

Safety: Shield your eyes with ISO-certified glasses. Protect against blindness.

•• Experience: Hear from a NASA astronaut. Witness the cosmic view.





Commercial Steel & Aluminum Entry Doors J&B repairs & replaces steel & Aluminum door systems Repairs

Steel & Aluminum entrance door repair services include: hinge replacement, continuous gear hinges, exit devices, locksets, door closers, thresholds and weather-stripping.

Replacement

We can remove your old Steel or Aluminum Door systems and replace it with a new one.

<u>* CALL TODAY FOR A QUOTE *</u> 2750 Lexington Avenue • PO BOX 3015 • Mansfield, OH 44904 Phone (419) 884-1155 • (419) 884-1188 • Fax (419) 884-1188 www.jb-ohio.com



Questions about your business's future? We can help.

Let's talk.

Conversations That Change Everything.SM

www.hwco.cpa 419.524.2875





At **Medical Mutual,** we understand that economic, social and environmental strength are vital to the health and well-being of a community. We collaborate with our charitable partners to address issues like access to care, RICHLAND AREA CHAMBER ECONOMIC DEVELOPMENT PLATINUM CATALYTIC LEADER INVESTOR

affordable education, and health disparities, while also elevating community and cultural programs that help us to connect with one another. Key to our efforts is eliminating barriers to the social determinants of health-the conditions where people live, work, and play that affect overall quality of life and health outcomes.

Learn more about our community efforts at: MedMutual.com/Community

Seeking Sponsors for Women's Leadership Connection Series

At the Richland Area Chamber & Economic Development, we are excited to continue our commitment to empowering and inspiring women in our community through our Women's Leadership Connection series. These events provide a platform for personal and professional growth, networking, and community engagement.

We seek sponsors who share our vision for women's leadership. Your support reflects commitment to diversity and offers exposure to an engaged audience.

Why Sponsor Women's Leadership Connection?

- Prominent Visibility: Your brand is prominently featured in event promotions, reaching a wide audience.
- · Community Engagement: Align with an event fostering growth and development.
- Networking Opportunities: Exclusive networking with professionals and community leaders.
- Supporting Women's Leadership: Sponsorship supports professional growth opportunities.

How to Become a Sponsor

If you or your organization are interested in becoming a sponsor for our Women's Leadership Connection series, please contact Lisa Duckworth at (419) 522-3211 or via email at <u>lduckworth@richlandareachamber.com</u>.



FALL PROTECTION & WORKING FROM HEIGHTS



Falling from heights poses a significant risk in the workplace, prompting the Occupational Safety and Health Administration (OSHA) to implement strict fall protection standards. While these standards are primarily targeted at the construction industry, they apply to all companies conducting work at elevated levels.

Common Violations:

 General Requirements for Fall Protection (29 CFR 1926.501) and Training Requirements (29 CFR 1926.503) consistently rank among OSHA's top violations.

• Understanding specific regulations commonly violated is crucial for compliance and workplace safety.

Key Violated Sub-sections:

OSHA's Fall Protection standard (29 CFR 1926.501) mandates protection for workers at heights of 6 feet or more using guardrail, safety net, or personal fall arrest systems. <u>Click here to read more...</u>

Recommended Fall Protection Systems:

In addressing fall hazards, OSHA suggests employing various fall protection systems:

- Personal Fall Arrest Systems: These systems safely halt a falling worker.
- Safety Net Systems: Designed to catch falling workers, reducing the impact of falls.
- Guardrail Systems: Erected barriers prevent workers from falling to lower levels.

Training Requirements:

OSHA's Training Requirements for Fall Protection (29 CFR 1926.503) mandate comprehensive training to address fall hazards effectively. Key citations include ensuring proper certification records and addressing inadequacies through retraining. <u>Click here to read more...</u>

Persistent Workplace Concerns:

Fall protection and training continue to be significant workplace challenges:

- Regular evaluation of workplace hazards and compliance with regulations are essential.
- Addressing identified gaps is crucial to ensuring employee safety and avoiding potential fines.

For assistance in identifying and addressing fall hazards in your workplace, please contact Andy Sawan, Risk Services Specialist at Sedgwick: and rew.sawan@sedgwick.com | 330-819-4728.

UPCOMING **CHAMBER EVENTS**

Register for these events HERE or visit our event calendar at www.richlandareachamber.

- 03/20/24 Women's Leadership Connection, DLX, 11:45am-1:00pm 03/20/24 Expo Eve Business After Hours, Richland County Fairgrounds, 5-7pm 03/21/24 Business Expo, Richland County Fairgrounds, 10am-4pm 03/27/24 Ellen Heinz Welcome Reception, Bryon Kee Hall, NCSC, 4-6pm 04/24/24 BP Day, Mid-Ohio Conference Center, 11:30am-1:00pm 05/03/24 Discover Richland - Area Attractions, Meet at Buckeye Imagination Museum, 8am-5pm 06/10/24 Chamber Golf Classic, Westbrook Country Club 06/13/24 Leadership Unlimited Alumni Dinner & Commencement, Kingwood, 5:30-7:30pm 06/17/24 Women's Leadership Connection, DLX, 11:45am-1:00pm
- 10/22/24 Savor & Sip, Mid-Ohio Conference Center, 5-7:30pm



















ADENA CORPORATION · CLEVELAND FINANCIAL GROUP

MIDWEST AUTOMOTIVE TRUCKING MILLIRON AUTO PARTS PHILLIPS TUBE GROUP

ALUMNI ROOFING CO · AVITA HEALTH SYSTEM · CHARTER NEXT GENERATION · CLEVELAND CLINIC CANCER CENTER · EDGE PLASTICS · HAMILTON INSURANCE GROUP, INC · HUNTINGTON NATIONAL BANK · JAY INDUSTRIES · KEYBANK · NEWMAN TECHNOLOGY · RV WHOLESALERS OF NORTHEAST OHIO