

# CHAMBERLINK

APRIL 2023



## Business Expo

Thank you to our Presenting Sponsor, Hamilton Insurance Group

- Photo by Grace McCormick, Richland Source



## KENTUCKY DERBY

ANNUAL BUSINESS PROFESSIONALS LUNCHEON

APRIL 26TH 11:30-1:00PM

@ Mid-Ohio Conference Center

CELEBRATE  
YOUR STAFF!!!



## A GREAT EVENT TO SHOW STAFF APPRECIATION

This is a lunchtime event with great food, fun, dozens of prizes, and a swag bag for all attendees!

*Information Inside!*

## STAFF

**Jodie A. Perry, CCE, IOM, CCEO-AP**  
Chief Operating Officer  
Phone extension 102

**Angie Cirone**  
Foundation Director  
Phone extension 103

**Patrick Clinage**  
Executive Assistant & Sector  
Coordinator  
Phone extension 101

**Lisa Duckworth**  
Programs & Events Manager  
Phone extension 105

**Angie Fanello**  
Marketing & Communications  
Coordinator  
Phone extension 115

**Jessica Gribben**  
Economic Development Manager  
Phone (419) 342-4159

**Kathy Fox**  
Front Office Coordinator  
Phone extension 107

**Clint Knight**  
Workforce Development Director  
Phone extension 112

**Sandy Messner**  
Marketing & Communications Director  
Phone extension 104

**Barrett Thomas**  
Economic Development Director  
Phone extension 111

**Jennifer Wagner**  
Member Services Coordinator  
Phone extension 110

**55 N. Mulberry St.**  
**Mansfield, OH 44902**  
**Phone: (419) 522-3211**  
**Fax: (419) 526-6853**

[info@richlandareachamber.com](mailto:info@richlandareachamber.com)



## Chamber of the Year Award is also a tribute to our members

### A Message from Jennifer



Thursday, February 23rd, 2023 is a date that will forever be remembered by all of our staff here at the Richland Area Chamber & Economic Development. It was on this day that we attended the annual Chamber of Commerce Executives of Ohio (CCEO) conference in Columbus, Ohio. We were all dolled up for the awards dinner that followed the conference that evening and quite excited to also be joined by Jay Goyal and Beth DeLaney, Chamber and RCDG Board Chairs and interim President's, as well as Jake Penwell and Kristine Lindeman, Board Chair-elects. Surrounded by Chamber peers from both small and large cities across the state, we all waited with bated breath as the time drew near to announce the coveted Outstanding Chamber of the Year award for the state of Ohio. As the CCEO President began to detail the accomplishments of the award winner, our eyes teared up, our hearts beat faster, and our smiles grew from joy to utter elation. The Richland Area Chamber & Economic Development's name was announced and after much jubilation (and pandemonium) we proudly stepped up to the podium to accept our prestigious honor.

And believe it or not, the accolades didn't stop there! Our beloved Chamber C.O.O., Jodie Perry, was then honored with the Outstanding Professional of the Year Award! The CCEO organization acknowledges their most professional and active peers each year with the Michael A. Schultz Professional of the Year award, the highest award of distinction that recognizes professional excellence – "the best of the best" – of Chamber Chief Executives. That's our Jodie--they certainly nailed it!

We are thrilled to be named the top Chamber in the great state of Ohio, but we don't do this important work to win awards. We do it to make the Richland County Area the best possible place for all people to live, work and do business. This is a tribute to our entire organization and the people we serve. Our Board provides expert guidance and support; our 1,000-plus member companies invest in us to represent their interests; and the Richland Area Chamber & Economic Development team of 11 dedicated professionals work hard every day, year in and year out – with our community partners – to build a stronger region for all. Many, many thanks to you, our members, for your investment, your support, and your faith in all that we do. We couldn't have received this esteemed achievement without you, and we will be forever grateful.



Production is underway for the 2023-2024 Community Guide & Member Directory!

# IS YOUR INFORMATION UP-TO-DATE?

Check your listing for accuracy on the Directory page at

[www.richlandareachamber.com](http://www.richlandareachamber.com)

This exact business info displayed on the Chamber website will also be used in the printed guide.

If corrections are needed, you can either use the members-only portal of the Chamber website or contact Jennifer at:

419-522-3211 / [jwagner@richlandareachamber.com](mailto:jwagner@richlandareachamber.com)



## MARCH RIBBON CUTTINGS



**The Spirit Room at The Phoenix  
- Mansfield**



**CAJO Healing Therapies  
- Ontario**



**"Get On Track"  
2023 Business Expo**



**Pronto Pizza / Cafe Pronto  
- Mansfield**

VISIT OUR FACEBOOK PAGE FOR MORE RIBBON CUTTING PICTURES AND VIDEOS!

## MEET OUR SPRING SEMESTER INTERN, ALLY GREEN

Marketing & Communications Intern at the Chamber

Ally became a member of the Chamber's team to intern during the spring of 2023. She is a junior in college anticipating graduation with her bachelor's degree in business administration with a minor in marketing in December 2023 from Franklin University. Ally's career goal is to work in marketing, so she is very appreciative of the Chamber and the Richland County Foundation for supporting this marketing internship. Ally quickly got to work on some fun yet rewarding projects that benefit both the Chamber and the community alike.



The Chamber's annual meeting, which was held on February 15th, 2023, was a very successful event. Ally created a Doodly video which played during cocktail hour that summarized the major accomplishments of the Chamber from 2022. Speaking of the annual meeting, Ally also helped Sandy Messner with the 2022 Annual Report, contributing the infographic that she designed.

Ally's interest in the creative side of marketing prompted many graphic design projects. She created event cover graphics for many Chamber events, including the Economic Forecast Breakfast, the Annual Meeting, the Business Expo, Business Bootcamp Series, Business Professionals' Day, and the EmployMePalooza. She also took on a writing endeavor when she created descriptions for some of the Richland Works employee profile videos on the Richland Works YouTube channel.

On the analytics side of marketing, Ally has analyzed the Chamber's Google metrics and created a competitive analysis to help with future marketing campaigns for the Chamber. This competitive analysis will help the Chamber form a comparative advantage while drawing more members into the community and into the Chamber.

The many facets of marketing she learned and experienced at the Chamber will be a great benefit to Ally's future career in marketing. With this experience, she can add many marketing programs and design softwares to her resume and retain the knowledge that came with it. While completing these projects, Ally has learned so much about the business and marketing world that will benefit her in her career. More importantly, she learned that she loves it.

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**WISH YOU  
WERE HERE!**  
(Banking with us.)

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ideal destination for warm,  
friendly smiles and less-  
stress banking. So come  
on in—the water's fine!

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# AVITA HEALTH FAIR



**May 6, 2023**  
**9am - 1pm**  
*at Richland Mall*

## **Reduced Cost Blood Screenings | 9-11am**

- **General Panel - \$30**  
lipid panel, CBC, glucose, BUN and creatinine, sodium, potassium, calcium, and ALT and GGT
- **TSH- \$15**
- **PSA - \$25**
- **Hemoglobin A1C - \$30**
- **Vitamin D, 25 - \$30**

**Kid's Zone** with an inflatable obstacle course, bounce house, face painting, and crafts!

**Meet our providers**

**Learn about our services**

**Enjoy free food!**



# JUST ANNOUNCED!



RICHLAND  
COMMUNITY  
DEVELOPMENT  
GROUP



## 2023 Regional Economic Forum

### Insights from Successful Ohio Leaders



Eichinger-Brafford-McClead Group

#### SCHEDULE

12:00 Registration  
12:30 Lunch  
1:00 Program Begins  
3:00 Happy Hour  
(cash bar)

COST  
\$25  
lunch included

Friday May 19, 2023  
12:00pm - 3:00pm

Join us at Westbrook Country Club  
(new indoor pavilion)

*Speakers will be announced soon!*

We hope you will join us for engaging conversation.  
Q & A and panel discussion will follow.

This is an exclusive event sponsored by  
The Eichinger-Brafford-McClead Group at  
Merrill Lynch Bank of America.

[REGISTER HERE](#)

Space is limited: register today, (419) 522-3211 or [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

## How <sup>(& Why)</sup> to Run for ★ PUBLIC OFFICE ★

A non-partisan program created by the Richland Area Chamber & Economic Development to inform and educate individuals who are considering running for local office.

- 3 part training sessions
- Presentations by state and local political experts, elected officials, and community leaders
- Open to everyone



@ Richland Area Chamber, 55 N. Mulberry St., Mansfield

## PICK YOUR SESSIONS

Participants are welcome to attend any or  
all days offered



**THUR**  
**APRIL 27**  
**6PM-7:30PM**

Preparing to run

**THUR**  
**MAY 4**  
**6PM-7:30PM**

Organizing your  
campaign

**THUR**  
**MAY 11**  
**5:30PM-7PM**

Running your  
campaign

Register at [RichlandAreaChamber.com](http://RichlandAreaChamber.com)  
or call the Chamber at 419-522-3211



\$25/session of \$60 for all three



The official health insurer of  
**entrepreneurs**



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You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The COSE Benefit Plan is a multiple employer welfare arrangement (MEWA) that allows businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | [COSEBenefitPlan.com](https://COSEBenefitPlan.com)





**EMPLOYEE  
PALOOZA**

Reverse Job Fair

**JOIN US!**

**WHEN:**  
Apr 27, 2023

**WHERE:**  
Mid Ohio Educational  
Services Center

Logos: RICHLAND CRAWFORD, RICHLAND COUNTY JOB & FAMILY SERVICES, community opportunity, RICHLAND AREA CHAMBER

## EMPLOYEE PALOOZA is back for 2023!



EmployeeMEpalooza is an opportunity for High School Students (including Graduating Seniors) to showcase themselves to employers - and land part time, seasonal work, internships, or post-graduation full time careers. The student job seekers will have their own booth and registered businesses will come to meet them! No need to load up the banners, balloons, or tchotchkes! Just show up ready to meet some exciting young people.

About a week before the event, we'll send registered businesses the total number of student participants, an inventory of their skills/interests, and how many are looking for each level of employment.

[REGISTER HERE](#)

## MORE WORKFORCE EVENTS

Leader Richland is an immersive experience for 6th and 7th graders to learn more about local career opportunities. Held at North Central State College/OSU Mansfield each year, over 1,000 students hear from employers about their businesses, career paths, and opportunities.

Email [pclinage@richlandareachamber.com](mailto:pclinage@richlandareachamber.com) to become a presenter

**LEADER  
RICHLAND**



The Career Institute Program is a portal to promote career exploration and business practice education by placing students directly into a work environment. The students participate in real-life business solution development.

Contact [cknight@chooserichland](mailto:cknight@chooserichland) for more info.





# DREAM HUGE

## REALTY

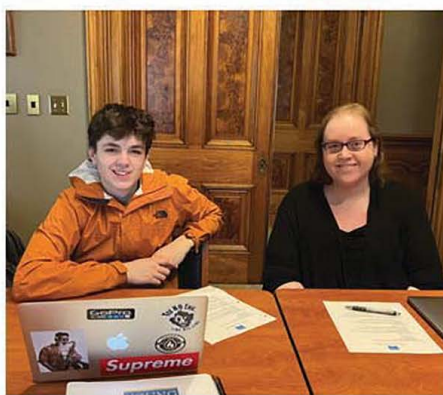
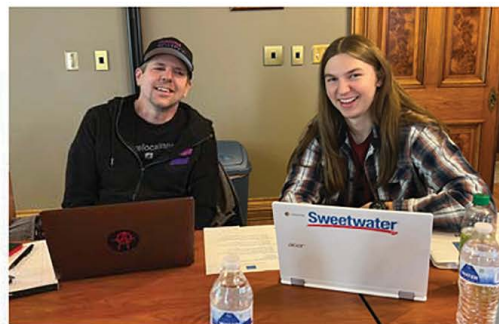


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**PROPERTY MANAGEMENT**  
**DREAMHUGE.COM**

PHONE: 419-528-8260

EMAIL: [CONTACT@DREAMHUGE.COM](mailto:CONTACT@DREAMHUGE.COM)

# Young Entrepreneurs Academy



Young Entrepreneurs Academy students were matched with professional mentors at the end of February. Our mentors offer incredible business knowledge and advice on developing business plans over seven sessions. Three marketing agencies are creating a professional brand identity, print materials, and a website for each student.

- (Top right) Jay Miller and Mike Baldrige, of DRM Productions, work with Josiah Walsh on his marketing materials.
- (Middle right) Adam Fox, of Source Brand Solutions, talks with Ryan Carver about his brand identity.
- (Bottom right) Natalie Lantz, of Pivot Creative, discusses logo ideas with Leah Francis.
- (Bottom middle) Katie Baldrige, of DRM Productions, reviews Soren Fox's branding ideas.
- (Bottom left) Boot Boss Holly (Holly Troupe), of The Boot Life, talks with students about ecommerce trends.
- (Top left) Professional mentors advise students on their business plan and pitch development over seven sessions.

**Save the date for the YEA! Investor Panel on May 9.**



[instagram.com/yearichland/](https://www.instagram.com/yearichland/)



[facebook.com/YEARichland/](https://www.facebook.com/YEARichland/)



# Leadership Unlimited

Thank you to our March sponsor:



In March, the Leadership Unlimited class participated in the "Amazing Awareness Race" organized by Richland Newhope - Richland County Board of Developmental Disabilities. LU class members appreciated meeting the extraordinary individuals being served. In the afternoon, they learned about nonprofit board governance and the board positions open in Richland County.



LU participants stopped at Choice Express for fun activities with adults in the day support program.



LU participants played basketball with individuals at the YMCA of North Central Ohio - Mansfield.



Individuals employed by Richland Newhope Industries challenged LU participants to a packaging race, and they won!



The afternoon included a board governance session and jeopardy game.



Leadership Unlimited alumni experiences are happening in 2023. Learn more through our [newsletter](#).



*Prepare for a brighter Spring!*

**CATCH - UP ON  
ROUTINE  
VACCINATIONS**

*Call today and schedule  
your appointment*

*419-774-4700*



**Richland  
Public Health**

**Prevent. Promote. Protect.**



*Thank you to our  
renewing members!*

**CATALYTIC LEADER / GOLD**



**CATALYTIC LEADER / SILVER**



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Winchester Terrace Skilled  
Nursing Center

**BUILD & GROW**

Aire Serv of Mansfield & Air Solutions of Ohio  
Ambrose Asphalt Inc  
Ashley Furniture HomeStore  
City of Ontario  
Cole Distributing, Inc.

Comfort Control  
General Technologies Inc  
Glen's Surplus Sales, Inc  
J & F Construction & Development Inc.  
Joe Behr Plumbing & Heating Inc

Marco Photo Service Inc  
Pinnacle Wealth Planning  
Services, Inc.  
Pro Auto Body Inc  
Westbrook Country Club

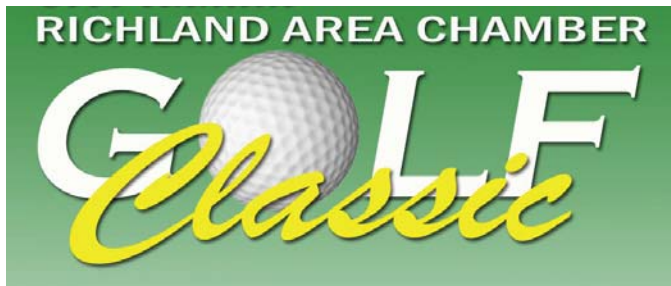
**ENGAGE & CONNECT**

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Classic Insurance & Financial Services  
Cline Security, LLC  
Community Action for Capable Youth  
Craft & Sons Landscaping & Snow Removal LLC  
Crawford Co. Metropolitan Housing Authority  
Cross Country Mortgage LLC  
Crossroads Church  
Dr. Kevin L Brown OD MS  
Envious Ink

EverDry Waterproofing  
Fanello Concrete  
FiELD9: architecture  
Fulks Farm Service  
Gracestone Professional Solutions, Inc  
Huron Metropolitan Housing Authority  
Interstate Battery of NCO  
Kastran Carpets Inc  
Leaning Tower of Pizza  
Mad-Fit  
Mansfield City Schools District  
Matt Quinn & Company  
Mid Ohio Guardianship Services, Inc.  
Mid-Ohio Refrigeration Inc  
MWD Logistics  
Norbert Peiker  
O'Charley's  
Ontario Local Schools  
Pioneer Career & Technology Center

Porky's Drive-In  
Prosser's Automotive LLC  
Reining Painters Ltd  
Richland County Agricultural Society  
Richland County Auditor  
SCMA, Inc. dba Team Chitwood  
Shakley Mechanical Inc  
Shelby Horizons, Ltd.  
Spire  
Spyder Signs  
Step by Step Child Care Inc.  
Steve Thomas Builders  
Storyside Church  
Thomas And Son Electric, LLC  
Town Money Saver  
Unleash Your Health with Anne  
Village of Lexington  
Y-Not Cycling & Fitness

# Teams & Sponsorship Form



Friday  
June 23<sup>rd</sup>  
2023

*Presented by:*



**OhioHealth**

- Price includes greens fees, golf cart, breakfast, lunch, and hors d'oeuvres immediately following the tournament.
- **Teams are limited to 36, so please register as soon as possible!**
- Cash prizes for 1st, 2nd, and 3rd places in the tournament!
- Lots of other fun contests throughout the day including Proximity Contests and Skins!

☐ **Team of Four** —\$125 per person/\$500 per team

Captain: \_\_\_\_\_ Handicap \_\_\_\_\_

Player 2 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 3 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 4 \_\_\_\_\_ Handicap \_\_\_\_\_

Captain's email/telephone: \_\_\_\_\_

Please indicate whether you wish to be included in the **Skins competition**:

**\$40 per team** \_\_\_\_\_

Please be sure that all information is completed -  
notify the Chamber of any changes in players.  
**COUNTRY CLUB CASUAL DRESS CODE—NO JEANS**  
**PERMITTED - SHIRTS WITH COLLAR**

Company \_\_\_\_\_ Contact Name \_\_\_\_\_

Total Payment for teams and/or sponsorship: \_\_\_\_\_ (Amount) Check Enclosed \_\_\_\_\_

Visa/MC/Disc # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Address of cardholder \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone: \_\_\_\_\_ Email invoice to: \_\_\_\_\_

**Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902**  
**419-522-3211 Fax: 419-526-6853 Email: lduckworth@richlandareachamber.com**





**Audience:** Business leaders, professionals,  
non-profit leaders, elected officials.

***This event often sells out (144 golfers)!***

### Title Sponsorship \$5,000 (Exclusive)

- Entry for two (2) foursomes
- Naming rights (Golf Classic presented by...)
- Opportunity to put tent on course to interact w/golfers
- Company logo on event correspondence
- Company logo (large) in the tournament program
- Company logo & link on event webpage & Chamber social media
- Banner/signage in reception & reception area
- Company logo on email blasts for the event & Chamber newsletter
- Company logo (medium) on all hole signage
- Opportunity to include item in golfer goodie bag
- Right of first refusal for next year

### Golf Gift Sponsorship \$3,500 (Exclusive)

- Entry for one (1) foursome
- Company logo on exclusive golf gift for participants
- Opportunity to put tent on course to interact w/golfers
- Company logo in the tournament program
- Company logo & link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Flag Sponsor \$2,000 (Exclusive)

- Entry for (1) foursome
- Company logo on flags at all 18 holes
- Opportunity to put tent on course to interact w/golfers
- Company logo in the tournament program
- Logo & link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Nibble on Front Nine/Back Nine \$1,600 (Front Nine is sold, Back Nine is available)

- Entry for (1) foursome
- Company logo on signs at your sponsored nibble station
- Opportunity to put tent on course to interact w/golfers at station
- Company logo in the tournament program
- Logo & link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Tee-off Tipple Bar Sponsorship \$1,600 (Exclusive)

- Entry for (1) foursome
- Company logo on signage at Tee-off Tipple bar
- Opportunity to have table to interact w/ golfers at breakfast
- Opportunity to give brief presentation towards dinner
- Company logo in the tournament program
- Logo and link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Bourbon on Back Nine \$1,600 (Exclusive)

- Entry for (1) foursome
- Company logo on signage at Bourbon Station
- Opportunity to have table in tent to interact with golfers
- Opportunity to give brief presentation towards dinner
- Company logo in the tournament program
- Logo and link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Golf Ball Sponsor \$1,500 (Exclusive)

- Entry for one (1) foursome
- Logo included on special commemorative sleeve of golf balls designed for the event
- Company logo in the tournament program
- Logo & link on event webpage & Chamber social media
- Opportunity to include item in golfers' goodie bag
- Right of first refusal for next year

### Hole in One Sponsorship \$1,100 (Exclusive)

- Entry for one (1) foursome
- Logo included on signage at designated hole for 3 hole
- Opportunity to put tent on course to interact w/golfers on designated hole
- Company logo in the tournament program
- Logo & link on event webpage & Chamber social media
- Opportunity to include item in golfer goodie bag
- Right of first refusal for next year

### Premier Sponsorship \$1,000 (Limit of 6)

- Entry for one (1) foursome
- Company logo displayed on sign in all golf carts (*new benefit!*)
- Company logo in the tournament program
- Logo & link on event webpage & Chamber social media
- Company logo on email blasts for the event & Chamber newsletter
- Opportunity to include item in golfers' goodie bag
- Company name on all hole signage
- Right of first refusal for next year

### Lunch Sponsor \$500

- Company logo on signage at the lunch pavilion
- Opportunity to have table to interact w/ golfers at lunch
- Logo & link on event webpage & Chamber social media
- Company logo in the tournament program
- Opportunity to include item in golfers' goodie bag

### Breakfast Sponsor \$300

- Company logo on signage at the breakfast pavilion
- Logo & link on event webpage
- Company logo in the tournament program
- Opportunity to include item in golfers' goodie bag

### Beverage Cart Sponsor—\$250 (Limit of 6)

- Company logo displayed on all beverage carts
- Name & link on event webpage
- Company name in the tournament program
- Opportunity to include item in golfer goodie bag

### Proximity Contest Sponsor \$250

- Signage on course at designated hole / winner receives prize courtesy of your business
- Name & link on event webpage
- Company name in the tournament program
- Opportunity to include item in golfers' goodie bag

### Hole and/or Tee Sponsor—\$150 or 2 for \$250

- Logo on sign at designated hole or tee
- Company name on event webpage
- Company name in the tournament program
- Opportunity to include item in golfers' goodie bag

**All levels also include verbal recognition at dinner**

# Business Professionals Day Luncheon @Mid-Ohio Conference Center

## KENTUCKY DERBY

*Celebrate Your Staff!*

**Participate in these fun contests:**

A winner will be chosen from each category for additional prizes!

Best Derby Hat

Best Bow Tie

Best Dressed/Themed Group

~ Delicious Buffet Lunch  
~ Swag for every guest  
~ Door Prizes  
~ Entertainment

Wednesday, April 26  
11:30am to 1pm



Presented  
by:



Gold  
Sponsors:



Silver Sponsors

**90.7 Rise FM**

**Mechanics Bank**

**Nyte Flyte Entertainment**

**OhioHealth Mansfield and Shelby  
Hospitals**

**Pinnacle Building Services**

Bronze Sponsors

**Cleveland Clinic Cancer Center**

**Goyal Industries**

**Huntington National Bank**

**MT Business Technologies**

**Paul's Drive-In**

**Pro Auto Body Inc**

**Southern Title of Ohio, Ltd.**

**The Blueberry Patch & 1285 Winery**

Sponsors as of 4-4-23

**How to order tickets for your staff:**

- Click here or visit event calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)
- Call Lisa at 419-522-3211
- Email Lisa at: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)
- Mail payment to the Chamber at:  
55 N. Mulberry St, Mansfield OH 44902

**Register your staff today!**

*Early Bird  
Price Ends  
This Week!*

PRICE

\$30/person for Chamber  
members registered by April 8<sup>th</sup>.

\$35 for members registering  
after April 8<sup>th</sup>.

**NON-MEMBERS: \$40**





# Item Donation Form

## Business Professionals Day Luncheon @Mid-Ohio Conference Center

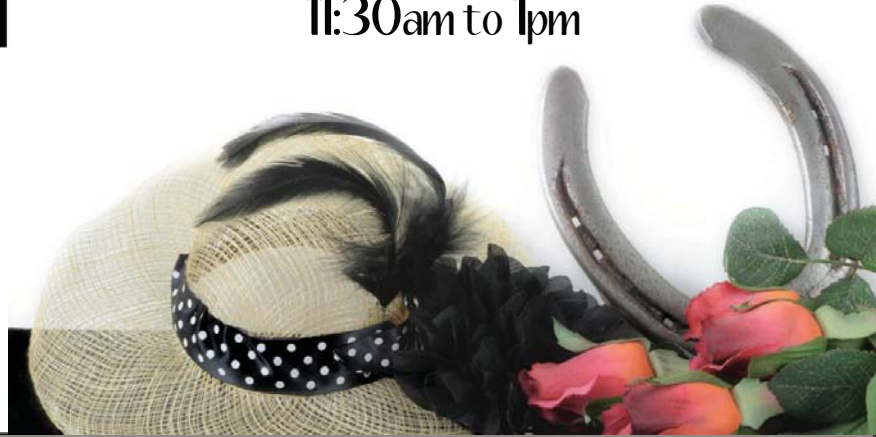
### KENTUCKY DERBY

Presented  
by:



**SPHERION™**  
STAFFING & RECRUITING

Wednesday, April 26  
11:30am to 1pm



### DONATE A DOOR PRIZE OR GIFT BAG ITEMS

This is a great opportunity to highlight your business!

Contributors will be thanked in the program and announced during the drawing.

Option one: Provide a prize for the live drawing (or we can shop for you).

Option two: Donate 400 small items branded with your name or unique to your business. These will be placed in the goodie bag that each participant receives.

To donate an item(s), return the completed form below or contact Lisa Duckworth.  
Phone: (419) 522-3211 Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

Business / Organization: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone #: \_\_\_\_\_

Email: \_\_\_\_\_

Item(s): \_\_\_\_\_

\_\_\_ Pick one: \_\_\_ Item enclosed (for mailed gift certificates) \_\_\_ Item will be dropped off / sent to the Chamber office

\_\_\_ Item needs picked up between (dates) \_\_\_ and \_\_\_

Please respond by Friday, April 14th Richland Area Chamber, 55 N. Mulberry St, Mans., OH 44902



### SPONSORSHIPS ALSO AVAILABLE!

It's not too late to sponsor this event! Contact Lisa at (419) 522-3211 or [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

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# BWC News

## from Sedgwick



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### CONTROLLING COSTS WITH THE HANDICAP REIMBURSEMENT PROGRAM

---

The Ohio Bureau of Workers' Compensation (BWC) offers the Handicap Reimbursement Program to potentially off-set claim costs and encourage employers to hire and retain employees with a handicapped condition. Ohio Revised Code 4123.343 recognizes 26 conditions / disabilities in which, under some circumstances, the employer may be eligible for reimbursement of partial claim costs. The handicap percentage awarded by BWC will reduce claim costs without reducing the benefits to the injured worker. The reduced claim costs can result in sizable premium reductions.

#### Eligibility Requirements

If an employee suffers a lost-time industrial injury/ occupational injury or death, the claim may be eligible for handicap reimbursement if it can be shown that the handicapped condition pre-existed the industrial injury or occupational disease and either caused the claim or contributed to increased costs or delay in recovery. Additionally, one of the following benefit types must have been paid in the claim:

- Temporary total compensation
- Permanent total disability
- Permanent partial-scheduled loss
- Survivor benefits
- Wages in lieu of temporary total disability

#### Application Filing Deadlines

##### Private Employers:

- If the date of injury is between Jan. 1 and June 30, the application must be filed by June 30 of the year no more than six years from the year of the date of injury or occupational disease.
- If the date of injury is between July 1 and Dec. 31, the application must be filed by June 30 of the year no more than seven years from the year of the date of the injury or occupational disease.

##### Public Employers:

- A public employer must file the application by Dec. 31 of the year no more than six years from the year of the date of the injury or occupational disease.
- The Sedgwick cost containment team conducts reviews on claims which meet the eligibility requirements for handicap reimbursement, files the application and attends the handicap hearing on behalf of our Ohio TPA clients.

If you have any questions, contact our Sedgwick program manager, Paul Feck, at 614.906.0535 or [paul.feck@sedgwick.com](mailto:paul.feck@sedgwick.com).



# March was jam-packed with great events!



## SAVE THE DATE BUSINESS AFTER HOURS @

# ADENA

C O R P O R A T I O N

Thursday May 18, 2023

5:00pm - 7:00pm

*Watch for more  
information!*

[REGISTER HERE](#)

Free for members in good standing if RSVP is received by the end of business on May 15th (\$5.00 if registration is received after this date). Non-members are welcome to attend at \$5.00/person.

Register by visiting the event calendar at [richlandareachamber.com](https://richlandareachamber.com) or by calling 419-522-3211.

# UPCOMING CHAMBER EVENTS

Register for these events **HERE**  
or visit our event calendar at  
[www.richlandareachamber.com](http://www.richlandareachamber.com)

4/26	Business Professionals Day Luncheon, 11:30am - 1pm @MOESC
4/27	How (& why) to Run for Public Office/Part 1, 6-7:30pm @ Chamber
4/27	EmployeeMEpalooza, 10am - 12pm @ MOESC
5/4	How (& why) to Run for Public Office/Part 2, 6-7:30pm @ Chamber
5/9	YEA Investor Panel (see inside for information)
5/11	How (& why) to Run for Public Office/Part 3, 5:30-7pm @ Chamber
5/18	Business After Hours, 5-7pm @ Adena Corp.
5/18-5/23	Leader Richland @ NCSC/OSU Mansfield
5/19	Regional Economic Forum @ Westbrook, 12-3pm
5/24	Women's Leadership Connection, 11:45a-1p @ DLX Kobacker Room
6/15	Lunch & Learn / Active Shooter Training @ Chamber, 11:30am-1pm
6/23	Chamber Golf Classic at Deer Ridge Golf Club
10/26	Savor & Sip Auction & Food Tasting
12/1	Small Business of the Year Awards



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