CHAMBERLINK

MARCH 2023



Annual Meeting and Economic Excellence Awards Dinner - B.L. Bishop Photography





GOLF WITH US!

Warmer weather will be here before you know it - in fact, our Chamber Golf Classic is only a few months away!

Be sure to save the date!

STAFF

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Richland Area Chamber & Economic **Development Announces 2022 Annual** Report

In 2022, the Richland Area Chamber & Economic Development and our community worked together to make incredible strides in advancing the local economy. We made it through some tough times, and we came out stronger than ever.

In addition to our ongoing efforts to support businesses and grow jobs, we also took some big steps forward as an organization—like launching our new threeyear strategic plan. Our Strategic Priorities - Champion Community Excellence, Cultivate Quality Talent, and Foster Economic Strength - give us a strong focus as we continue to meet the needs of the community.





We also rolled out new mission statements for the Chamber, RCDG and the Chamber Foundation, and a shared vision that "Richland County is a network of thriving communities, businesses, and people working collaboratively to enhance the quality of life for all." That vision drives everything we do every day!

In 2022 alone:

- We added 125 new members! 998 total members called us home (and the total has grown to 1,009 in 2023!)
- Our social audience grew by 20%! We are reaching more people every day with news about what's happening in our area.
- We celebrated 61 ribbon cuttings at new businesses opening up around the county! When you support local business owners, you're supporting your neighbors.

We are so grateful to our members, our staff, and our board of directors for all their hard work and dedication. The Chamber's continued success is a direct result of their dedication, innovation, and collaboration. Thank you!

We look forward to an even stronger 2023 with your continued support.

By clicking this link, you can read our report online. Forward a copy to your colleagues and let them know about all we accomplished in the last year.

FEBRUARY RIBBON CUTTINGS

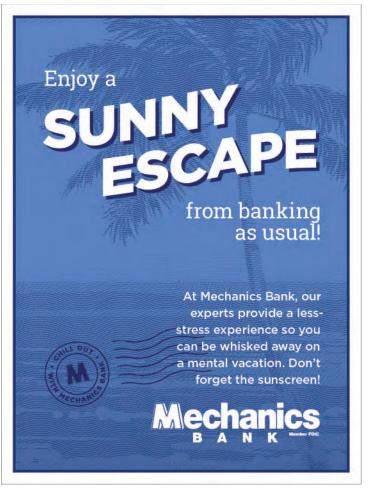




VISIT OUR FACEBOOK PAGE FOR MORE RIBBON CUTTING PICTURES AND VIDEOS!









Directions Credit Union Insurance Agency Appetizers by:



Admission is free if you reserve your spot by Monday, March 20th.

A non-partisan program created by the Richland Area Chamber & Economic Development to inform and educate individuals who are considering running for local office.

- · 3 part training sessions
- Presentations by state and local political experts, elected officials, and community leaders
- Open to everyone











@ Richland Area Chamber, 55 N. Mulberry St., Mansfield

Register at RichlandAreaChamber.com or call the Chamber at 419-522-3211

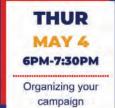


PICK YOUR SESSIONS

Participants are welcome to attend any or all days offered









\$25/session of \$60 for all three

16th Annual



March 23 10am-4pm

Presented by



FOOD TRUCKS!

Bring Your

~ Friends ~ Family

~ Neighbors ~ Co-workers

Public Welcome - visit with local businesses

FREE ADMISSION!



March 23 · 10^{am}-4^{pm}



at the Richland County Fairgrounds

Bring this PRIZE DRAWING TICKET to the BUSINESS EXPO More tickets available at: RichlandAreaChamber.com ~ 419-522-3211

Food Drive - Bring a canned good for a chance to win more prizes!

(as of 2-28-23)

Grandstand Sponsors





Media Sponsor



Starting Line Sponsors









with generous support from



S-Curve Sponsors

Spire



Back Stretch Sponsors

B-Dry System of NCO Inc Bo Lacey Construction LLC Carothers Pest Control LLC Cleveland Clinic Cancer Center Culligan Quality Water of North Central Ohio Health Insurance Options Lybarger Insurance Agency Mansfield City Schools Adult Education Aspire Program Nationwide Children's Hospital North End Community Improvement Collaborative Inc Nyte Flyte Entertainment Pioneer Career & Technology Center Adult Education Richland County Mental Health & Recovery Services Board SCORE Southern Title of Ohio, Ltd. Staff Management SMX Vector Security

Ouestions? 419-522-3211 www.RichlandAreaChamber.com

WOMEN'S LEADERSHIP CONNECTION



OUR SPEAKER: BIZ THEM

Make every moment count, no matter the obstacles in your way. And do it with kindness and compassion.

REGISTER



Wednesday, March 15th
Lunch served at 11:45AM
Program from 12:00PM-1:00PM
@ DLX Kobacker Room
28 N. Main St. Mansfield, OH

Join Us For:

- Powerful networking with other women
- A motivational TEDTalk-type speaker
- An opportunity to learn more about your community





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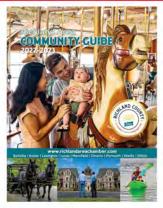


Conversations That Change Everything.sm

www.hwco.cpa 419.524.2875







Hurry - add space sold out in the previous edition!

Richland Area Community Guide & Chamber Member Directory

The Richland Area Community Guide & Member Directory planning is underway!

Now is the time to guarantee that your business has a prominent place in 8,000 copies of this full color reference piece used <u>all year long</u> by Chamber members, hotels, realtors, local attractions, area businesses, residents, and visitors to the Richland County area!

2023-2024 Richland Area Community Guide Advertising Opportunities

1/2 page S999 \$3,499 Centerspread 1/4 page \$799 **Back Cover** \$3,199 \$499 1/8 page Inside Front/Inside Back Cover \$2,399 **Business Box** \$299 \$1,749 **Full Page** \$30 Additional Category

All members will be included in the Business Listing section (includes name, address, phone, and website).

>>> BONUS! <<<

The complete guide will be featured on the Richland Area Chamber website using flip page software!

Business Name:		Contact Name:	
Phone:		Email:	
	Ad Size	Payment enclosed	Please invoice me
Return to: Richland Area Chamber Attention: Angie Fanell		nent, 55 N. Mulberry Street, Mans reachamber.com Phone: 419	

Order deadline is April 21st

Camera ready art is due by April 28th

Ads specs: 300dpi pdf or jpeg Sizes:

1/4 page: 3.5"w x 5"h



Award Recipients









Angela Phillips
Economic Impact Award





National Poison Prevention Week March 19-25

Candies taste pretty good. Kids like candies.
Pretty poisons look like really good candies but
they are really bad for kids.

Can you identify the Candies and Pretty Poisons?





















So, how'd you do?

Candies: B, C, F, G, J

Pretty Poisons: A, D, E, H, I (all medications)

If it's difficult for you to tell the difference.

Imagine if you are just a kid who wants some candies.

Richland Public Health asks the community, please keep medications

locked out of sight and out of reach from children.

If you think someone has been poisoned, call the Poison Help Line 1(800)222-1222.



Young Entrepreneurs Academy











The Young Entrepreneurs Academy fosters regular interaction between students and the business community. February was a fun and enriching month of discussions.

- (Top left) YEA! students visited A/R Workshop in Ontario to learn about business franchising from owner Lisa Bihl.
- (Top Right) Dave Shealy, of HW&Co. CPAs and Advisors, talked with the class about accounting best practices for start-ups.
- (Middle right) Attorneys David Madden and Matthew Svec, of Barrister Title Group, shared about legal structures, contracts, and waivers.
- (Bottom right) Valeria Ashcraft, of RFME Insurance, discussed the importance of business insurance.
- (Bottom left) Jessica Hiser and Miriam Morgenstern, of Spherion Mid Ohio, informed students about niche marketing concepts.







Leadership Unlimited



Thank you to our February sponsor: Arcelor Mittal

In February, the Leadership Unlimited class explored residential housing options and community redevelopment projects throughout Richland County.



Residential housing exercise at NECIC.



Downtown Mansfield tour of redevelopment sites.



Tour of Crossroads Ministry Center in Shelby.



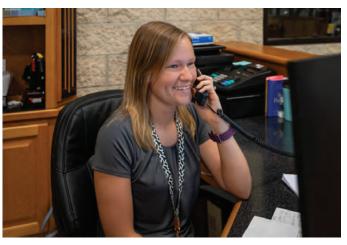
Shelby CIC discussion of downtown revitalization projects.





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Thank you to our renewing members!

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CATALYTIC LEADER / GOLD







SHAPE & THRIVE

Civista Bank Roby-Foster-Miller-Earick Insurance Skybox Packaging, LLC Stanley Black & Decker Outdoor

BOOST & EXCEL

Columbia Gas of Ohio **Corpad Company**

Sam's Club School Specialty Inc Warren Rupp, Inc.

BUILD & GROW

Advanced Eye Care and Surgery Center Arbors at Mifflin

Debt Recovery Solutions of Ohio

Jamison Well Drilling Inc. Michael Byrne Manufacturing Rex's Landscaping & Construction, LLC.

Richland County Transit Shaffer, Johnston, Lichtenwalter & Associates Inc.

ENGAGE & CONNECT

Ace Auto Performance

Alzheimer's Association, NW Ohio Chapter

Applied Graphics Ashland Cleaning LLC **Budokai Martial Arts** Buehler's Fresh Foods

Cain Graphics & Screen Printing Chem-Tech Consultants Inc

Chicago Title Agency of North Central Ohio, Inc CJR Coaching

Clear Fork Mini Storage Inc

Community Action Commission of Erie, Huron & Richland Counties, Inc.

Discovery School

E&H Ace Hardware

East of Chicago Pizza Co- Galion and Shelby Eichinger Brafford McClead Group at Merrill Lynch Friends of The 179th Family Readiness & Support Group **Goldberry Roasting Company**

GROhio Community Credit Union

Gwirtz Foods Hempy Water Johnny Johnson Sports Johnny's Mattress & Furniture SuperStore Loudonville Farmers Equity Co. Madison Adult Career Center Mansfield Association of REALTORS Mansfield Fire Museum Inc Mansfield Gay Pride Association Mid Ohio Med Consulting, LLC Mid-Ohio Educational Service Center and

Conference Center National Association of Insurance and

Financial Advisors

New Day Creative Norweco Inc

Oak Park Tavern & Restaurant Olive and Oak Company Once Upon a Child

Pat Kracker Breast Cancer Fund Porky's Drive-In

Purdy Construction Company Retired Judge James D. Henson Richland Academy of the Arts

Richland County Commissioners Office Richland County Solid Waste Richland Newhope Industries, Inc. (RNI, Inc.)

Rotunda Scientific Technologies S&S Second Chances Art & Craft Studio

Seitz Solutions LLC Snyder Funeral Homes, Inc.

SouthernCare Hospice

Startek Inc

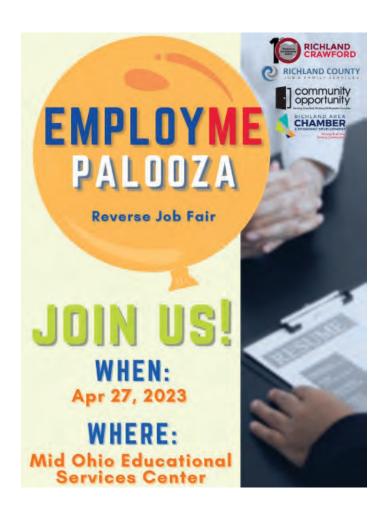
State Farm Insurance- Justin Haddad

Strassell's Machine Inc **Taking Root Farms** The Web Coach, LLC Thompson Elite Lawn Care

Urology Associates of North Central Ohio, Inc.

Village of Plymouth Waterline Technology Wilging Meats Window World Worner Roofing Co. Inc. YMCA of North Central Ohio

Renewals reflect paid dues received from 1/26/2023 through 2/22/2023



EMPLOYME PALOOZA is back

is back for 2023!



EmployeeMEpalooza is an opportunity for High School Students (including Graduating Seniors) to showcase themselves to employers - and land part time, seasonal work, internships, or post-graduation full time careers. The student job seekers will have their own booth, and you will come to meet them! No need to load up the banners, balloons, or tchotchkes! Just show up ready to meet some exciting young people.

About a week before the event, we'll send you the total number of student participants, an inventory of their skills/interests, and how many are looking for each level of employment.

REGISTER HERE

MORE WORKFORCE EVENTS

Leader Richland is an immersive experience for 6th and 7th graders to learn more about local career opportunities. Held at North Central State College/OSU Mansfield each year, over I,000 students hear from employers about their businesses, career paths, and opportunities.

Email pclinage@richlandareachamber.com to become a presenter





The Career Institute Program is a portal to promote career exploration and business practice education by placing students directly into a work environment. The students participate in real-life business solution development.

Contact cknight@chooserichland for more info





Thank you to our Cornerstone Members!

Businesses who have been Members of the Richland Area Chamber for at least 25 years are recognized as Cornerstone Members.

179th Airlift Wing AAA-Ohio Auto Club Adena Corporation

Advanced Eye Care and Surgery Center

Advantage Credit Union, Inc. Alta Florist and Greenhouse

Amerascrew Inc

American Red Cross in Richland County

Appleseed Realty Area Agency on Aging Ashland University AssuredPartners B-Dry System of NCO Inc

BlueScope Recycling & Materials, LLC

Braintree Business Development Center

Brass Hanger Cleaners

Brown Derby Roadhouse/Ontario Event Ctr Buckeye Steemer Carpet Cleaner LLC

Building Industry Association of NCO Catalyst Life Services

Cement Products Inc Central Ohio Warehouse Co Chem-Tech Consultants Inc City of Mansfield

Cleveland Financial Group

Coldwell Banker Mattox McCleery Realtors

Columbia Gas of Ohio

Community Action for Capable Youth

Contact Industries Corpad Company

Culligan Quality Water of North Central Ohio

Dairy Queen East Dairy Queen MDQ Inc Dearman Moving & Storage Der Dutchman Restaurant

Destination Mansfield - Richland County

Directions Credit Union Discount Parts Exchange Downtown Mansfield, Inc. **DRM Productions Inc** Dunkin Jewelers Inc Dunkle Law Office LLC E S Beveridge & Associates Inc Eberts Heating & Cooling Family Life Counseling & Psychiatric Services

First Federal Bank of Ohio FirstEnergy Corp Floral Garden Florist Friendly House Graham Automall Hales Sport Center Inc Hamilton Insurance Group Inc.

Haring Realty Haring's Jewelers

Hospice of North Central Ohio **Huntington National Bank**

Hursh Pharmacy iHeartMedia

Independent Living Center of NCO Industrial Technical Sales & Service

Interstate Battery of NCO

J & B

Jones Potato Chip Company Kenneth J Molnar DDS Kidney Associates Inc. King Öffice Service Inc

Kleshinski Morrison & Morris, LLP

Lamar Advertising Leaning Tower of Pizza Lexington Business Growth Association

Lind Media Company Lock It Up West

Mansfield Association of REALTORS

Mansfield Brick & Supply Mansfield Christian School Mansfield City Schools District Mansfield Correctional Institution Mansfield Distributing Company Mansfield Engineered Components Mansfield Fire Museum Inc Mansfield Memorial Park Mansfield Motor Group

Mansfield Playhouse Mansfield-Richland County Public Library

Marco Photo Service Inc

McCready Interiors/Norwalk the Furniture Idea

McDonald's SSM Inc. McElvain Group Homes

McGhee's Technical Water Services Inc

Mechanics Bank

Medical Arts Internists Inc

Medical Mutual Merrill Lynch

Metal Conversions Ltd Metronome Music, Inc. MHS Industrial Supply

Mid-Ohio Educational Service Center and

Conference Center Mid-Ohio Refrigeration Inc Mid-Ohio Sports Car Course Mid-Ohio Youth Mentoring Mid-State Multimedia Group Miller's Diamond Jewelry Miss Ohio Scholarship Program

Moritz Concrete

Morrison Drapery & Blinds MT Business Technologies Nanogate North America LLC

Newman Technology News Journal Media

North Central Ohio Periodontics North Central State College

Ohio Eye Associates Eye Surgery & Laser Ctr

Ohio Genealogical Society OhioHealth at Home

OhioHealth Heart & Vascular Physicians Group OhioHealth Mansfield and Shelby Hospitals OhioHealth Mansfield Hospital Gift Shop OhioHealth Mansfield Imaging

OhioHealth Mansfield PainCare OhioHealth Mansfield Therapies OhioHealth Mansfield WorkAble

OhioHealth Ontario Health & Fitness Center

OhioHealth Shelby Hospital Ontario Local Schools

Park Hospitality, Mansfield Conference Ctr

Park National Bank Personal Wealth Solutions

Pioneer Career & Technology Center

PR Machine Works Inc Purdy Construction Company

Quality Inn & Suites Conference Center

R. G. Smith Company RB Print Shop, Inc. RBC Inc

Renaissance Theatre

Retired Judge James D. Henson Richland Academy of the Arts

Richland Carrousel License Bureau

Richland Carrousel Park Inc

Richland County Agricultural Society

Richland County Auditor Richland County Board of Developmental Disabilities (Richland Newhope)

Richland County Children Services Richland County Foundation

Richland County Job & Family Services Richland County Mental Health & Recovery

Services Board

Richland County Regional Planning Commission Richland County Transit

Richland Lumber Inc Richland Mall

Richland Newhope Industries, Inc. (RNI, Inc.)

Richland Public Health

Richland Sealcoating Company Inc Rinehart-Walters-Danner & Associates

Ritter's Office Outfitters

RLB CPAs, Inc

Roby-Foster-Miller-Earick Insurance

Rumpke Waste & Recycling

Salvation Army Center for Worship & Service

Sam's Club

Schmidt Security Pro Seiler & Craig Surveying Inc Shaw Ott Medical Skybox Packaging, LLC Skyway East Ltd Sluss Realty Company

Small's Lawn Care

Snow Trails

Snyder Funeral Homes, Inc.

Spectrum

Spherion Mid Ohio

Spitzer Motors of Mansfield Spring Mill Furniture Barn St. Peter's Parish & School

Staker Dental Strassell's Machine Inc

Sun Graphics

Tara's Floral Expressions Tarkowsky & Piper Co., LPA Taylor Metal Products Company

Techman Sales Inc Terra Valley Excavating

The Center for Cosmetic Dentistry Inc The Domestic Violence Shelter Inc The Gorman-Rupp Company The Ohio State University at Mansfield

The Provident Companies

Therm-O-Disc Inc

Third Street Family Health Services

Thomas Heringhaus, DDS Theresa Heringhaus DDS

Tridico Screen Printing, Sign Co. & Embroidery

Truck Sales & Service, Inc. United Way of Richland County

Vector Security

Wappner Funeral Directors Warren Rupp, Inc. Wayne's Country Market

Weiss Industries Weldon Huston & Keyser LLP Whitaker-Myers Group

WOB Accountants and Advisors YMCA of North Central Ohio

Business Professionals Day Luncheon @Mid-Ohio Conference Center

KENTUCKY Wednesday, April 26 11:30am to 1pm

- ~ Delicious Buffet Lunch
- ~ Swag for every guest
- ~ Door Prizes
- ~ Entertainment



Presented by:



Silver Sponsors

Mechanics Bank OhioHealth

Bronze Sponsors

Huntington National Bank Southern Title of Ohio, Ltd.

Sponsors as of 2-28-23

How to order tickets for your staff:

- Use QR code or visit event calendar at www.richlandareachamber.com
- Call Lisa at 419-522-3211
- Email Lisa at: Iduckworth@richlandareachamber.com
- Mail payment to the Chamber at: 55 N. Mulberry St, Mansfield OH 44902

Register your staff today!



PRICE

\$30/person for Chamber members registered by April 8th. \$35 for members registering after April 8th.

NON-MEMBERS: \$40



Sponsorship Form

Business Professionals Day Luncheon @Mid-Ohio Conference Center

KENTUCKY DERBY

Presented by:



Wednesday, April 26 11:30 am to 1pm

Gold (\$600)

- Eight (8) Tickets to the event (\$240 value!)
- Verbal recognition from the podium at event
- Table sign with corporate logo
- Logo recognition during slide show
- Logo in Chamber newsletter
- Logo on promotional emails
- Logo & link on Chamber event website
- Logo shared on social media
- · Logo on event program

Silver (\$300)

- Four (4) Tickets to the event (\$120 value!)
- Verbal recognition from the podium at event
- Logo recognition during slide show
- Name in Chamber newsletter
- Name on promotional emails
- Name & link on Chamber event website
- Name on event program

Bronze (\$150)

- Two (2) Tickets to the event (\$60 value!)
- Verbal recognition from the podium at event
- Name recognition during slide show
- Name in Chamber newsletter
- Name on Chamber event website
- Name on event program

Your level of Chamber membership MAY include credit for sponsorship.

Everyone from CEO's to support staff enjoy this event!

Count Us In! We're excited to be a Sponsor for the 2023 Business Professionals Day Luncheon!

Organization:								
Contact Name:		_ Email:						
Phone:			Fax:					
SPONSORSHIP LEVEL (Circle One):	GOLD - \$600	SILVER - \$	\$300	BRONZ	E - \$150		CHAN	MBER
Payment: Check Enclosed	Please Invo	oice	VISA/M	C/DISC (enter#	on line beld	ow)		Strong Business. trong Community
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Contact: Lisa Duckworth Phone: (419) 522-3211

Item Donation Form

Business Professionals Day Luncheon @Mid-Ohio Conference Center

KENTUCKY DERRY

Wednesday, April 26 11:30am to 1pm

Presented by:





DONATE A DOOR PRIZE OR GIFT BAG ITEMS

This is a great opportunity to highlight your business!

Contributors will be thanked in the program and announced during the drawing.

Option one: Provide a prize for the live drawing (or we can shop for you).

Option two: Donate 400 small items branded with your name or unique to your business. These will be placed in the

goodie bag that each participant receives.

To donate an item(s), return the completed form below or contact Lisa Duckworth.

Phone: (419) 522-3211 Email: Iduckworth@richlandareachamber.com

Business / Org	anization:		
Contact Person	n:	Phone #:	
Email:			
Item(s):			
Pick one:	Item enclosed (for mailed gift certificates)	Item will be dropped off /	sent to the Chamber office
	Item needs picked up between (dates)	and	CHAMBER
Please resnon	d by Friday April 7th Richland Area Chamber 5	SN Mulberry St Mansfield OH 4490	& ECONOMIC DEVELOPMENT



You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The COSE Benefit Plan is a multiple employer welfare arrangement (MEWA) that allows businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | COSEBenefitPlan.com







UPCOMING CHAMBER EVENTS

Register for these events HERE or visit our event calendar at www.richlandareachamber.com

3/15	Women's Leadership Connection, 11:45a-1p @ DLX Kobacker Room
3/22	Expo Eve Business After Hours, 5 - 7pm @ Richland Co. Fairgrounds
3/23	Business Expo 2023, 10am - 4pm @ Richland Co. Fairgrounds
4/20	How (& why) to Run for Public Office/Part 1, 6-7:30pm @ Chamber
4/26	Business Professionals Day Luncheon, 11:30am - 1pm @MOESC
4/27	EmployeeMEpalooza, 10am - 12pm @ MOESC
5/4	How (& why) to Run for Public Office/Part 2, 6-7:30pm @ Chamber
5/11	How (& why) to Run for Public Office/Part 3, 6-7:30pm @ Chamber
5/18-5/23	Leader Richland @ NCSC/OSU Mansfield
6/23	Chamber Golf Classic at Deer Ridge Golf Club

Savor & Sip Auction & Food Tasting

Small Business of the Year Awards

eRecycling ocal pick-up available charges will apply 971 West Longview Mansfield, Ohio 44906 Questions Call: 419.774.4437 Call for accepted materials RICHLAND NEWHOPE INDUSTRIES, INC. and pricing list "WHERE QUALITY MATTERS" WWW.RNIINC.COM 419-774-4400 TRAINED EMPLOYEE OUTSOURCING - Document Management - Lawn and Ground Maintenance - Wood Products - Packaging - Pallets Assembly Custodial Services - Document Destruction





THANK YOU TO OUR CATALYTIC LEADER INVESTORS

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