

CHAMBERLINK

DECEMBER 2022



77 local businesses participated in Small Business Saturday this year!
Thank you to everyone who participated!

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info@richlandareachamber.com

f t i y i n

Thank you to everyone who participated in Small Business Saturday!



PLEASE BE SURE TO KEEP SMALL BUSINESSES
IN MIND ALL YEAR ROUND!

RECENT RIBBON CUTTINGS



**419 Barbershop -
Mansfield**



**Vitality Natural Wellness -
Mansfield**



**Mankind Murals Inc. -
Mansfield**



**Everbowl -
Ontario**



**Ralph Phillips VFW Post #291/Home
of Grant & Patton's Cigar Club - Shelby**



**Metronome Music -
Mansfield**

VISIT OUR FACEBOOK PAGE FOR MORE RIBBON CUTTING PICTURES AND VIDEOS!

MORE NOVEMBER EVENTS



Are you confident your business is ready for tax season?

Let's talk .

Conversations That Change Everything. SM

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of the nice list
since 1886.**



Enter our branches with financial questions.
Leave with a renewed focus on what really matters.

Meet your holiday helpers.

Mechanics
BANK Member FDIC



YEA!

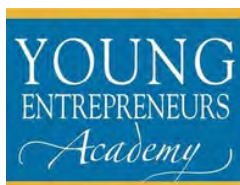
Now You're In Business

The Young Entrepreneurs Academy provides students in grades 6-12 with the knowledge and skills they need to start and run their own business. No business experience is needed—just creativity, enthusiasm, dedication and lots of effort.

TALENT SEARCH EXTENDED

Do you know a dynamic kid between the ages of 11-18 who wants to be rich and famous, change the world, or all of the above? Send us their contact information (and their parent or guardian's contact info too) or have them apply by December 22 at richlandareachamber.com/initiatives/yea-2/ to secure the chance of a lifetime and the opportunity to make their dreams come true.

Contact: Angie Cirone, Chamber Foundation Director
acirone@richlandareachamber.com
419-522-3211, ext 103.



Wintertime Food Safety

Share good meals, not bad germs ❤️

Clean: Wash your hands and surfaces often



- Germs that cause food poisoning can survive in many places and spread around your kitchen.
- **Wash your hands for 20 seconds** with soap and water before, during, and after preparing food and before eating.
- Wash your utensils, cutting boards, and countertops with hot, soapy water after preparing each food item.
- Rinse fresh fruits and vegetables under running water.

Separate: Don't cross-contaminate



- **When you shop-** Place raw meat in a bag. Separate meat and eggs from other foods. Use a separate cutting board and plates for produce, meat, poultry, seafood, and eggs.
- **At home-** Clean your hands and all surfaces before and after use. Store meat in leakproof plastic bags, containers or seals. Freeze any meat that is not used within a few days.
- Store eggs in original carton in main compartment not on the door.

Cook to the right temperature



KEEP HOT FOOD above 140°F

- Use a meat thermometer to cook to the right temperature.
- Keep it out of the danger zone (40°F-140°F) by using a chafing dish, warming tray or slow cooker.



DANGER ZONE (40°F-140°F)
where food poisoning bacteria
multiply quickest



Chill: Refrigerate promptly

KEEP COLD FOOD below 40° F

- Use a food thermometer to keep perishable food at a cool temperature.
- Keep food out of the danger zone (40°F-140°F).
- **Refrigerate perishables within 2 hours**



See more at richlandhealth.org/home-health/food-safety-at-home



**Richland
Public Health**
Prevent. Promote. Protect.



Celebrate Small Business!

December 9, 2022 - *sold out*



Congratulations to our 2022 Nominees, Semi-Finalists & Finalists!

Finalists in the 14 and fewer employee category:

Beer's Automotive Service and Repair, Purdy Construction, and Vitality Natural Wellness and MedSpa.

Finalists in the 15+ employee category:

Culligan Quality Water of North Central Ohio, JPB Professional Marketing, and Mansfield Dairy Queen.

Nominees

(semi-finalists are in bold italic):

419 Barbershop

Allure Studios Hair and Day Spa
Apple Hill Orchards
Appleseed Valley/Clearfork Veterinary Hospital
Automatic Parts
Bake My Day
Beer's Automotive Service and Repair
Black Belt Pro Fitness
Bo Lacey Construction
Bob and Bob Door Co.
Brown Family Eye Care
Carton Service
Comfrey Corner
Crowe's Shoes
Culligan Quality Water of NCO
Deer Ridge Golf Club & The Black Dog Tavern
Denim N Lace
Doc's
Edge Plastics
EverDry Waterproofing
Exclusively Yours Catering
Fast Eddies Pizza
Floral Garden Florist
Freedom Caregivers
Fun Center Pools & Spas
Glen's Surplus Sales
Goldberry Roasting Company
J&B
Jamison Well Drilling
Johnny Johnson Sports

Jones Potato Chip Company

JPB Professional Marketing

Kids Korner

Lexington Concrete

Local Project Pro

Major Metals

Mansfield Dairy Queen

Mirror Image Salon

New Directions EAP & Counseling Center

Nickle and Bean

Nyte Flyte Entertainment

Panchos Tacos

Penwell Turner Funeral Home

Pet Supplies Plus

Pivot Creative

Purdy Construction

Revision LASIK and Cataract Surgery

RB Print Shop

RBC Inc.

Reflections Salon & Spa

Sasco Specialty Advertising

Shambaugh Cleaning & Restoration

Skelton's Foodservice Equipment & Supplies

Sportsman's Den

Springmill Furniture Barn

Staffing Partners

Staker Dental

Superior Cleaning & Recovery

Step Mobile

Team Chitwood

The King of Bar-B-Que Ribs

The Provident Companies

The Vault

Thompson Marble and Granite

V&M Family Restaurant

Vitality Natural Wellness and MedSpa

Wayne's Country Market

Wilging Meats

Non-Profit Nominees

(semi-finalists are in bold italic):

Altrusa of Mansfield

Ashland Balloonfest

Bellville Neighborhood Outreach Center

Destination Mansfield - Richland County

Family Life Counseling & Psychiatric

Services

Kingwood Center Gardens

Lucas Community Center

Mansfield Art Center

Mansfield City Schools Adult Education

Aspire Program

Mansfield Playhouse

Raemelon Therapeutic Equestrian Center

Renaissance Performing Arts

Richland Academy of the Arts

Richland County Land Bank

Richland County Park District - Gorman

Nature Center

Richland Outreach Center

Richland Pregnancy Services

Salvation Army Kroc Center

The Shelby Foundation

Third Street Family Health Services

The large non-profit winner, Renaissance Performing Arts and the small non-profit winner, Altrusa of Mansfield, have already been announced and will receive their awards during the presentation.

The Entrepreneurial Spirit Award winner, Kids Korner, has also already been announced, and will receive their award during the presentation.

Presenting Sponsor



Finalist Video Sponsor



Premier Sponsors





Richland County

AND
THE

CHAMBER OF EXCELLENCE

Evening of Excellence & Annual Meeting

Wednesday, February 15th, 2023 *Social Hour at 5:30pm Dinner at 6:30pm*
at the Mid-Ohio Conference Center

TICKETS

\$50.00 per person (before Jan 25 - \$55.00 after this date)

Names of Attendees

Choose One:

Chicken
(gluten free)

Beef

Vegetarian

Please return form with payment to:
Lisa - lduckworth@richlandareachamber.com
Richland Area & Economic Development
55 N. Mulberry Street Mansfield, OH 44902
Phone: (419) 522-3211 Fax: (419) 526-6853



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT

Tickets also available by
calling the Chamber at
419-522-3211 or online at
RichlandAreaChamber.com

Richland County and the Chamber of Excellence Annual Meeting Sponsorships

Save the Date –
February 15
5:30pm–9pm

Minister of Magic Sponsor

\$2,000 (Limit of four)

- ◆ 2 Full tables (16 tickets) at the event with VIP seating
- ◆ Table sign with corporate logo
- ◆ Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- ◆ 4 bottles of wine at the dinner table (2 on each table)
- ◆ Ability to speak for one minute at the podium
- ◆ Multiple verbal recognitions from the podium / sponsorship thank you
- ◆ Logo recognition (dedicated slide) during slide show
- ◆ Logo in a primary location on the welcome banner
- ◆ Logo and link on Chamber website event page
- ◆ Logo recognition in Chamber newsletter and emails
- ◆ Inclusion in press release
- ◆ Social media "thank you"
- ◆ Right of first refusal for next year

Hogwarts Headmaster Sponsor

\$1,200

- ◆ 1 Full table (8 tickets) at the event with VIP seating
- ◆ Table sign with corporate logo
- ◆ Full page color ad in the program book (7.5" wide by 10" tall)
- ◆ 2 bottles of wine at the dinner table
- ◆ Multiple verbal recognitions from the podium / sponsorship thank you
- ◆ Logo recognition during the slide show
- ◆ Logo on the welcome banner
- ◆ Logo, and link on Chamber website event page
- ◆ Logo recognition in Chamber newsletter and emails

Potions Professor Sponsor

\$900

- ◆ 6 Tickets to the event
- ◆ Table sign with corporate logo
- ◆ Three-quarter page color ad in program book (7.5" wide by 7" tall)
- ◆ Verbal recognition from the podium
- ◆ Logo recognition during slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name recognition in Chamber newsletter and emails

Keeper of the Keys Sponsor

\$600

- ◆ 4 tickets to the event
- ◆ Half-page color ad in the program book (7.5" wide by 5" tall)
- ◆ Verbal recognition from the podium
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name recognition in Chamber newsletter

Gryffindor Student Sponsor

\$400

- ◆ 2 tickets to the event
- ◆ Quarter page color ad in the program book (3.25" wide by 5" tall)
- ◆ Verbal recognition from the podium
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name on Chamber website event page
- ◆ Business name recognition in Chamber newsletter

This event features awards for outstanding individuals, social time, and an opportunity for members to share in the accomplishments of the past year and goals for the new year.

Choose level: Minister of Magic Hogwarts Headmaster Potions Professor Keeper of the Keys Gryffindor Student

Name of Sponsor: _____

Contact Name: _____ Phone Number: _____

Return this form to Lisa or contact her at: lduckworth@richlandareachamber.com Phone: (419) 522-3211

Ads are due to the Chamber by Friday, February 3th Send ads by email in PDF or JPG format to Angie at afanello@richlandareachamber.com.

Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – February 15th *Sponsored by Park National Bank*



2022 Awardee
DeLee Powell

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is **January 9, 2023**.

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

NOMINEE:

Name: _____

Title: _____ Company: _____

Business Address: _____

City: _____ State: _____ ZIP: _____

Work Phone: _____ Home Phone: _____ Email: _____

NOMINATOR:

Name: _____ Title: _____

(Please Print)

Business/Company: _____

Phone Number _____ Email: _____

Nominator's Signature: _____

DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN: Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

BUSINESS ACCOMPLISHMENTS: List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1989 Jeanne Alexander	2000 Carol Payton	2011 Betty Wells Preston
1990 JoAnn E. Dutton	2001 Barbara Pore	2012 Shirley Monica
1991 Gayle Gorman Freeman	2002 Vicki Kane	2013 Duana Patton
1992 Lydia Reid	2003 Mary Ann Nore	2014 Kathy Daniels
1993 Karen Moody Bierly	2004 Inez Shepherd	2015 Rebecca Toomey
1994 Suzanne Davis	2005 Pearl J. Peritalo	2016 Melanie Rigglesman
1995 Deborah M. Schenk	2006 Chriss Harris	2017 Sally Gesouras
1996 Sandra Williams	2007 Carol Michaels	2018 Patti Kastelic
1997 Pamela Siegenthaler	2008 Joan Day	2019 Jodie A. Perry
1998 Charma Behnke	2009 Diana Coon	2020 Zoi Romanchuk
1999 Donna Valentine	2010 Deborah Adams	2021 Deanna West-Torrence
		2022 DeLee Powell

Sponsored by:



Please return completed nomination form by January 9th, 2023, to



Richland Area Chamber & Economic
Development
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com

— Expo Booths —

2023 BUSINESS EXPO

**GET
ON
TRACK!**



Register by
February 3th for
best pricing!

Hurry! Booths are limited!

DETAILS:

- **Thursday, March 23rd, 10-4pm, at the Richland County Fairgrounds**
- **Set up will take place from 3-5pm on Wed., March 22nd** to allow for the “Expo Eve” **Business After Hours** taking place 5-7pm that evening - 300+ attended in previous years!
- Enjoy an exciting “Get on Track” racing theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People’s Choice
- Admission will be free, and once again, many forms of media will be used to promote the Expo to the public.

COST: The booth cost is only \$200 if you reserve your space before February 3rd (\$250 after this date). Booth size is 8’x10’. This includes 8 ft. table, 2 chairs, and electricity/wifi.

THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!

COMPLETE FORM AND RETURN WITH PAYMENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH

Booths are first come, first serve. Online registration is available by visiting the event calendar at www.RichlandAreaChamber.com)

Organization: _____

Address: _____

Contact person: _____ **Email:** _____

Phone: _____ **Fax:** _____

PAYMENT: ☐ check enclosed ☐ VISA/MC/DISC# _____

exp. ____/____ Security Code _____

Address of Cardholder _____

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** lduckworth@richlandareachamber.com

Mail: Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902

— Sponsorships —

2023 BUSINESS EXPO - *GET ON TRACK!*

Previous attendance = 1,000 +

Booth space has sold out the past five events!

<p>New! Presenting Sponsor — \$3,000 (Limited to One)</p> <ul style="list-style-type: none"> • Naming rights (Business Expo presented by...) • Double booth space at main entrance, facing incoming guests • Facebook Live interview at event streamed from Chamber's page • Banner with your company name hung in prime location • Your booth featured on cover of April Chamber Link Newsletter • Company logo on booth map provided to attendees • Logo (large) on sponsor banner displayed at Expo • Logo (large) on tote bag given to attendees • Logo (large) on posters displayed at Expo • Logo on any major print media Expo ads • Featured interview w/ company representative via live radio broadcast • Name on Expo radio ads • Logo & link on Chamber website for Expo • Paid social media campaign featuring company photo (\$\$\$\$) • Logo in Chamber newsletter • Up to 3 items in tote bag given to attendees • Logo on Chamber email blasts for Expo • Inclusion in press release • Right of first refusal for next year 	<p>Grandstand Sponsor — \$1,200 (Limited to Four)</p> <ul style="list-style-type: none"> • Double booth space in a prime location • An aisle sign will be hung with your company name and also printed on booth maps • Logo (large) on booth map provided to attendees • Logo (large) on sponsor banner displayed at Expo • Logo (large) on tote bag given to attendees • Logo (large) on posters displayed at Expo • Logo on any major print media Expo ads • Name on Expo radio ads • Logo & link on Chamber website for Expo • Paid social media campaign featuring company photo (\$\$\$\$) • Logo in Chamber newsletter • Up to 3 items in tote bag given to attendees • Logo on Chamber email blasts for Expo • Inclusion in press release • Right of first refusal for next year
<p>New! Expo Eve Business After Hours Sponsor — \$900 (Limited to Four)</p> <ul style="list-style-type: none"> • One (1) prime booth space in the Bus. After Hours networking area • After Hours banner with sponsor logos hung in prime location • Business name announced by DJ multiple times throughout event • Name on booth map provided to attendees • Name on tote bag given to attendees • Logo & link on Chamber website and registration materials for Expo Eve Business After Hours • Paid social media campaign featuring company photo (\$\$) • Logo (small) in Chamber newsletter • Up to 2 items in tote bag given to attendees • Logo on Chamber email blasts for Expo Eve Business After Hours • Right of first refusal for next year 	<p>Starting Line Sponsor — \$900</p> <ul style="list-style-type: none"> • One (1) booth space in a prime location • Logo (small) on booth map provided to attendees • Logo (small) on sponsor banner displayed at Expo • Logo (small) on tote bag given to attendees • Logo (small) on posters displayed at Expo • Logo on any major print media advertising • Logo & link on Chamber website for expo • Paid social media campaign featuring company photo (\$\$) • Logo (small) in Chamber newsletter • Up to 2 items in tote bag given to attendees • Logo on Chamber email blasts for Expo
<p>S-Curve Sponsor — \$600</p> <ul style="list-style-type: none"> • Save \$100 on a booth space • Name on booth map provided to attendees • Name on banner displayed at Expo • Name on tote bag given to attendees • Name on posters displayed at Expo • Name on any major print media advertising • Name & link on Chamber website for Expo • Paid social media campaign featuring company photo (\$\$) • Name in Chamber newsletter • One (1) item in tote bag given to attendees • Name listed on Chamber email blasts for Expo 	<p>Back Stretch Sponsor — \$300</p> <ul style="list-style-type: none"> • Save \$75 on a booth space • Name on booth map provided to attendees • Name on banner displayed at Expo • Name on posters displayed at Expo • Name on any major print media advertising • Name & link on Chamber website for Expo • Paid Expo social media campaign featuring company photo (\$) • Name in Chamber newsletter • Name listed on Chamber email blasts for Expo



The official health insurer of **entrepreneurs**

You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber of Commerce and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The multiple employer welfare arrangement (MEWA) allows small businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | [MedMutual.com/Richland](https://www.MedMutual.com/Richland)



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Thank you to our renewing members!

CATALYTIC LEADER / GOLD

Cleveland

Financial Group

Charles P. Hahn, CFP®

SHAPE & THRIVE

Kokosing Materials Inc.

BOOST & EXCEL

J & B

University Hospitals Samaritan Medical Center

BUILD & GROW

Alumni Roofing Co
Avita Summit Therapy and Performance Center Inc
Cement Products Inc

Dunkle Law Office LLC
Elzy Milling and Trade
Oxyrase Inc

ENGAGE & CONNECT

113 ACE Hardware
Alliance Innovations, LLC
Ashland Balloonfest
Ashland Community Federal Credit Union
Associated Pathology Laboratories, Inc.
Awardsmith Trophies & Plaques
Bartley & Bolin, Inc.
Bellville, Village of
Coney Island Diner
Coreworth Holdings LLC
Created With A Purpose
Dr. Bartt Colahan DDS Inc

First Choice Home Health
Floral Garden Florist
Friendly House
Lamar Advertising
Lesch Battery And Power Solutions
McGhee's Technical Water Services Inc
Miller's Diamond Jewelry
Modern Office Methods
MVP Sports Bar & Grill
Pediatric Development Center
Planned Parenthood of Greater Ohio
Precision Technologies Inc

Proteus Electronics Inc
Reindeer Grill
Richland Carrousel License Bureau
Richland Mall
Scott A. Young Real Estate Agent - Keller
Williams Legacy Group
ScottRods
Seiler & Craig Surveying Inc
Skyline Chili
Skyline Real Estate Services
Taylor Steamer LLC
The Heck Law Offices, LTD
What Goes 'Round Thrift Shoppe

Renewals reflect paid dues received from 10/27/2022 through 11/23/2022

*Interested in enhancing
your member benefits?*

Contact Jennifer at 419-522-3211 or
jwagner@richlandareachamber.com

UPCOMING CHAMBER EVENTS

Register for these events **HERE**
or visit our event calendar at
www.richlandareachamber.com

12/9	Small Business of the Year Awards, 11:30a - 1:30p (revised date)
1/18	Women's Leadership Connection, 11:45a-1p @ DLX Kobacker Room
2/15	Annual Meeting @ Mid Ohio Conference Center
3/22	Expo Eve Business After Hours
3/23	Business Expo 2023
4/26	Business Professionals Day Luncheon
6/23	Chamber Golf Classic at Deer Ridge Golf Club



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30 North Diamond (3rd floor City building)
Mansfield, Ohio 44902
Mon - Fri: 8am - 2pm
Free Wi-Fi Inside
www.citygardencafe.org

Element of Art



s t u d i o / g a l l e r y

96 North Main Street, Mansfield, Ohio 44902
Phone: (419) 522-2965
www.eoastudiogallery.com



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ALUMNI ROOFING CO • AVITA HEALTH SYSTEM • CLEVELAND CLINIC CANCER CENTER • EDGE PLASTICS •
FIRSTENERGY CORP • HAMILTON INSURANCE GROUP, INC • HUNTINGTON NATIONAL BANK • KEYBANK •
MAGNET • NEWMAN TECHNOLOGY • RV WHOLESALERS OF NORTHEAST OHIO • TEAM NEO