

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

CHAMBERLINK

NOVEMBER 2022



The Chamber staff had a bodacious time revisiting the eighties as we handed out treats to businesses last week! Thank you our friends at Richland Source for taking this gnarly photo when we stopped by!

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Phone: (419) 522-3211

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info@richlandareachamber.com



Please welcome Angie Cirone to the Chamber!

Angie Cirone joined the team in October as the Mansfield-Richland Area Education Foundation Director. She facilitates Leadership Unlimited and Young Entrepreneurs Academy while developing new programs to meet the needs of our growing region.

For the past five years, Angie worked in revenue-generating leadership roles at Richland Source and Source Brand Solutions. She enjoyed building relationships with leaders and forming partnerships with organizations. She also worked for Ashland Theological Seminary, Cleveland State University and John Carroll University in fundraising, sales, and programming roles.

Originally from the Cleveland area, Angie moved to north central Ohio in 2014. She serves on the board of directors for the Mansfield Reformatory Preservation Society Board and United Way of Ashland County.

Angie lives in Ashland with her husband and twin children. They enjoy visiting the many area attractions and outdoor recreation spaces.

Contact Angie at acirone@richlandareachamber.com or find her on [linkedin.com/in/acirone10/](https://www.linkedin.com/in/acirone10/)



Running to the
bank is now a
walk in the park.

Our branches are filled with
knowledgeable experts who are excited to
help—and who hope to see you soon!

That's breathe-easy banking.

Mechanics
BANK

PERSONAL | BUSINESS

Let's Get More Shoppers In Your Store!

Richland County 'Small Business Saturday' Program



Sign up now for the big day - Saturday, November 26, 2022



*The Clear Fork Valley
Chamber of Commerce*

PLEASE REGISTER BY NOVEMBER 4

Small Business Saturday is a national program that takes place the Saturday after Thanksgiving.

We expand on this great program by providing prizes to further incentivize shopping local.

*It's easy to participate!
The program will
not require contact
between you and
your shoppers!*

Supported by:



Small Business Saturday Program Details

- Register for the program online or by contacting the Chamber
- Shoppers simply visit your store to enter a prize drawing.
- The Chamber will provide you with entry forms that can be printed or copied (or you can make your own).
- Collect the entry forms on Small Business Saturday at your business.
- At the close of business on SBS, select your winner and notify them.
- When the winner collects their prize, we suggest you post a picture on your social media sites and tag the Richland Area Chamber. This will give your business additional exposure on social media!
- As always, shoppers will not be required to make a purchase.
- There is no cost for your business to participate, but please provide a prize worth \$25 or more which can be an item(s) or a gift card.

There will also be five(5) \$100 value grand prizes donated by the Chamber and other sponsors.

- These prizes can be won when customers scan a QR code at your store and register to win.
- The Chamber will provide you a flyer to hang that provides the QR code and gives easy instructions to your customers.
- The Chamber will notify the winners of the grand prizes and distribute them.

The Chamber will promote the program heavily using local media, social media & Chamber communications - don't miss out!

You do not need to accept American Express and Chamber membership is not required to participate.

2022 SMALL BUSINESS SATURDAY PROGRAM REGISTRATION

PLEASE REGISTER BY NOVEMBER 4th

Businesses must be a locally owned franchise or independently owned retail business to participate.

Want to support the program but you aren't a retail-type store? Contact the Chamber for sponsorship information!

Please register your business by scanning the QR code on the right, online through the event calendar at www.richlandareachamber.com or return this form to the Richland Area Chamber.



Contact: _____ Does your business have a Facebook page? yes/no

Email: _____ Website: _____

THIS INFORMATION WILL APPEAR ON ADVERTISING - please use business phone and address (do not include personal information)

Business Name: _____

Telephone: _____ Address: _____

☐ Yes, I agree to be a participant in this program, which means I will offer a single prize (worth \$25 or more).

Signature _____ Date: _____

Return to: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902 fax: 419-526-6853 email: afanello@richlandareachamber.com

Questions? Call the Richland Area Chamber & Economic Development at 419-522-3211

PLEASE JOIN US!

BUSINESS AFTER HOURS RICHLAND GIVES WATCH PARTY



TUESDAY, November 29th | 5:00pm - 7:00pm

Mid-Ohio Conference Center, 890 W. 4th St., Mansfield

COST: FREE for Chamber members if RSVP is received by the end of business on November 23 (\$5.00 if registration is received after this date).

Non-members are welcome to attend at \$5.00/person.



THREE WAYS TO REGISTER:

- 1) Scan QR code or use event calendar at richlandareachamber.com
- 2) Call us at 419-522-3211
- 3) Email Lisa Duckworth at: lduckworth@richlandareachamber.com



Is this your first Business After Hours?
Join us for a New Member Mixer a half hour before the event starts, hosted by the Chamber Ambassadors.



November AMERICAN DIABETES MONTH

Type 1 diabetes occurs when the body does not produce insulin. A lifestyle that includes a balanced diet and regular exercise will promote a healthy life.

Type 2 diabetes, the most common form of diabetes, occurs when the body doesn't use insulin properly. Some people can control their blood glucose levels with healthy eating and exercise, others may need medication or insulin to help manage it.

Check your Blood Sugar for FREE

Find a complete list of
Community Health Screenings information,
including times and locations at
richlandhealth.org

**Screenings are not intended to diagnose
any medical condition.
Any abnormal results should be confirmed
by a healthcare provider.*

 **Richland
Public Health**
Prevent. Promote. Protect.



INVITATION

2022 Small Business of the Year Luncheon

presented
by



MEDICAL MUTUAL®

The Board of Directors and Small Business of the Year Committee of the Richland Area Chamber & Economic Development request your attendance as we celebrate and honor all small businesses and name our

2022 Small Business of the Year Recipients.

December 9th, 2022

Kingwood Center Gardens

King Ball Room

Receiving line and networking – 11:30am

Buffet Lunch – 11:30am

Program from 12:00pm-1:30pm

Kindly RSVP by December 2, 2022

Online registration available at www.richlandareachamber.com or contact the Richland Area Chamber at:
55 N. Mulberry St., Mans, OH 44902 | lduckworth@richlandareachamber.com | 419-522-3211(phone) | 419-526-6853(fax)
Reservations must be cancelled 2 business days in advance to avoid being charged for the event.

Business Name: _____

Individual Tickets (Respond by December 2, 2022):

☐ \$25 x individuals for a total of: \$ _____ ☐ \$200 for table of 8

Attendees Names: _____

☐ Please invoice me ☐ Check included (Check # _____)

☐ Visa/Master Card/Discover # _____ Exp. Date _____

Sec. Code _____ Phone number: _____

Email: _____

Signature: _____

Premier Sponsors as of 11-2-22

Finalist Video Sponsor:





Presented by



MEDICAL MUTUAL®

SPONSORSHIPS

Small Business of the Year Awards Luncheon - Dec. 9th

Recognizing Richland County's small businesses!

Promotion for Your Business

Audience: Area business leaders, small business owners & managers, professionals, media, elected officials

Advertising/Promotion via: Email blasts, social media posts, newsletter ads, Chamber website and event program

PREMIER SPONSORSHIP

\$750

(Limit of 6, 1 remaining)

- One table of 8 at luncheon
- Opportunity to be on stage to present awards
- Logo (small) on cover of program
- Logo included in Chamber event emails for this event
- Logo in Chamber newsletter
- Half-page color ad in the event program (4.75" w x 3.75" tall)
- Table sign with corporate logo
- Logo recognition on slide presentation
- Multiple verbal recognitions at event
- Logo & link on event webpage

REGIONAL LEADER SPONSORSHIP - \$350

- One table of 8 at the luncheon
- Logo (small) in the event program
- Table sign with corporate logo
- Name recognition on slide presentation
- Verbal recognition at event
- Company name & link on event webpage

INNOVATOR SPONSORSHIP - \$200

- 4 seats at the luncheon
- Company name in the event program
- Name recognition on slide presentation
- Verbal recognition at event
- Company name and link on event webpage

ENTREPRENEUR SPONSORSHIP - \$100

- 2 seats at the luncheon
- Company name in the event program
- Verbal recognition at event
- Company name on event webpage

SPONSOR INFORMATION:

Organization: _____

Address: _____

Contact person: _____ Email: _____

Phone: _____ Fax: _____

Circle One: PREMIER/\$750 REGIONAL LEADER/\$350 INNOVATOR/\$200 ENTREPRENEUR/\$100

Premier Sponsors as of 10-4-22

Finalist Video Sponsor:





YEA!

Now You're In Business

The Young Entrepreneurs Academy provides students in grades 6-12 with the knowledge and skills they need to start and run their own business. No business experience is needed—just creativity, enthusiasm, dedication and lots of effort.

CLASS INFORMATION

Day: Tuesdays from December-May (excluding breaks and holidays)

Time: 4-7 p.m.

Location: 55 N. Mulberry St., Mansfield

Tuition: \$300, scholarships available

Contact: Chamber Foundation Director Angie Cirone at acirone@richlandareachamber.com or 419-522-3211, ext 103.

APPLY NOW



Richland County and the Chamber of Excellence Annual Meeting Sponsorships

Save the Date –
February 15
5:30pm–9pm

Minister of Magic Sponsor

\$2,000 (Limit of four)

- ◆ 2 Full tables (16 tickets) at the event with VIP seating
- ◆ Table sign with corporate logo
- ◆ Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- ◆ 4 bottles of wine at the dinner table (2 on each table)
- ◆ Ability to speak for one minute at the podium
- ◆ Multiple verbal recognitions from the podium / sponsorship thank you
- ◆ Logo recognition (dedicated slide) during slide show
- ◆ Logo in a primary location on the welcome banner
- ◆ Logo and link on Chamber website event page
- ◆ Logo recognition in Chamber newsletter and emails
- ◆ Inclusion in press release
- ◆ Social media "thank you"
- ◆ Right of first refusal for next year

Hogwarts Headmaster Sponsor

\$1,200

- ◆ 1 Full table (8 tickets) at the event with VIP seating
- ◆ Table sign with corporate logo
- ◆ Full page color ad in the program book (7.5" wide by 10" tall)
- ◆ 2 bottles of wine at the dinner table
- ◆ Multiple verbal recognitions from the podium / sponsorship thank you
- ◆ Logo recognition during the slide show
- ◆ Logo on the welcome banner
- ◆ Logo, and link on Chamber website event page
- ◆ Logo recognition in Chamber newsletter and emails

Potions Professor Sponsor

\$900

- ◆ 6 Tickets to the event
- ◆ Table sign with corporate logo
- ◆ Three-quarter page color ad in program book (7.5" wide by 7" tall)
- ◆ Verbal recognition from the podium
- ◆ Logo recognition during slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name recognition in Chamber newsletter and emails

Keeper of the Keys Sponsor

\$600

- ◆ 4 tickets to the event
- ◆ Half-page color ad in the program book (7.5" wide by 5" tall)
- ◆ Verbal recognition from the podium
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name recognition in Chamber newsletter

Gryffindor Student Sponsor

\$400

- ◆ 2 tickets to the event
- ◆ Quarter page color ad in the program book (3.25" wide by 5" tall)
- ◆ Verbal recognition from the podium
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name on Chamber website event page
- ◆ Business name recognition in Chamber newsletter

This event features awards for outstanding individuals, social time, and an opportunity for members to share in the accomplishments of the past year and goals for the new year.

Choose level: Minister of Magic Hogwarts Headmaster Potions Professor Keeper of the Keys Gryffindor Student

Name of Sponsor: _____

Contact Name: _____ Phone Number: _____

Return this form to Lisa or contact her at: lduckworth@richlandareachamber.com Phone: (419) 522-3211

Ads are due to the Chamber by Friday, February 3th Send ads by email in PDF or JPG format to Angie at afanello@richlandareachamber.com.

Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – February 15th *Sponsored by Park National Bank*



2022 Awardee
DeLee Powell

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is **January 9, 2023**.

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

NOMINEE:

Name: _____

Title: _____ Company: _____

Business Address: _____

City: _____ State: _____ ZIP: _____

Work Phone: _____ Home Phone: _____ Email: _____

NOMINATOR:

Name: _____ Title: _____

(Please Print)

Business/Company: _____

Phone Number _____ Email: _____

Nominator's Signature: _____

DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN: Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

BUSINESS ACCOMPLISHMENTS: List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1989 Jeanne Alexander	2000 Carol Payton	2011 Betty Wells Preston
1990 JoAnn E. Dutton	2001 Barbara Pore	2012 Shirley Monica
1991 Gayle Gorman Freeman	2002 Vicki Kane	2013 Duana Patton
1992 Lydia Reid	2003 Mary Ann Nore	2014 Kathy Daniels
1993 Karen Moody Bierly	2004 Inez Shepherd	2015 Rebecca Toomey
1994 Suzanne Davis	2005 Pearl J. Peritalo	2016 Melanie Rigglesman
1995 Deborah M. Schenk	2006 Chriss Harris	2017 Sally Gesouras
1996 Sandra Williams	2007 Carol Michaels	2018 Patti Kastelic
1997 Pamela Siegenthaler	2008 Joan Day	2019 Jodie A. Perry
1998 Charma Behnke	2009 Diana Coon	2020 Zoi Romanchuk
1999 Donna Valentine	2010 Deborah Adams	2021 Deanna West-Torrence
		2022 DeLee Powell

Sponsored by:



Please return completed nomination form by January 9th, 2023, to



Richland Area Chamber & Economic Development
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com

Women's Leadership Connection

TOPIC: **Establishing Boundaries for Work-Life Balance**

SPEAKER: **Sandy Messner, Richland Area Chamber & Economic Development**

When: **Wednesday, November 16 | 11:45am - 1:00pm**
(lunch is served at 11:45am, program begins at 12pm)

Where: **DLX Kobacker Room** 28 N. Main Street, Mansfield

Cost: **\$15**

REGISTER



Sandy Messner

Do you often feel pulled in a thousand directions? The kids' soccer team needs snacks last minute. The car needs to be serviced. Deadlines are approaching at work. Your coworker calls at 5:30 with an emergency, but dinner doesn't cook itself! What happened to that workout I was going to do?

Join us for this month's Women's Leadership Connection as Sandy Messner, wife, mother, professional, and co-owner of two local businesses shares how discovering her boundaries has led to a better life balance.

Sandy Messner is the Marketing & Communications Director at the Richland Area Chamber & Economic Development, where she oversees the marketing and communications efforts at the Chamber. Sandy earned her B.S. in Marketing and MBA from Franklin University.

Sandy is also co-owner of Budokai Martial Arts, where she began studying aiki-ninjutsu in 2008. Now 14 years later, she is a third-degree black belt and certified self-defense instructor. She has taught practical tips and tricks to defend against larger attackers, assertiveness training, conflict resolution, and life balance to businesses and schools in Ohio.

Sponsored by:



About Women's Leadership Connection: Formerly Lunch WISE Wednesday, this series exclusively for women is hosted by the Richland Area Chamber & Economic Development. Each month we'll have a time of powerful networking, a motivational "TED-type" talk as well as a chance to learn more about your community. We look forward to having you join us!

THREE WAYS TO REGISTER:

- 1) Use our events calendar at www.richlandareachamber.com
- 2) Call us at 419-522-3211
- 3) Email Lisa Duckworth at lduckworth@richlandareachamber.com

Jessica Gribben Wins OEDA 2022 Rookie of the Year Award

The Ohio Economic Development Association (OEDA) is the statewide authority on economic development (ED) issues and the preferred statewide ED source for its members, legislators, and policymakers. In early October, our ED team attended the OEDA annual summit in Dublin, where they received a pleasant surprise. Jessica Gribben, the Economic Development Manager to the City of Shelby & Northern Richland County, was presented with the 2022 Rookie of the Year Award!

Immediately upon starting her position, Jessica hit the ground running with a tenacity unmatched by other novice economic developers in Ohio. But Jessica is no novice. She would have been a winning candidate for this Rookie of the Year Award in 2020, but OEDA did not offer this award for two years. In 2022, they were searching for fantastic newer economic developers who have significantly contributed to their communities and could engage in the industry.

Jessica did just that and more. She launched a countywide housing study, provided leadership and support to the three-phase Shelby Blackfork Commons and Riverfront Projects, guided businesses through the pandemic and connected them to resources, helped companies to bounce back from a tornado, and much more.

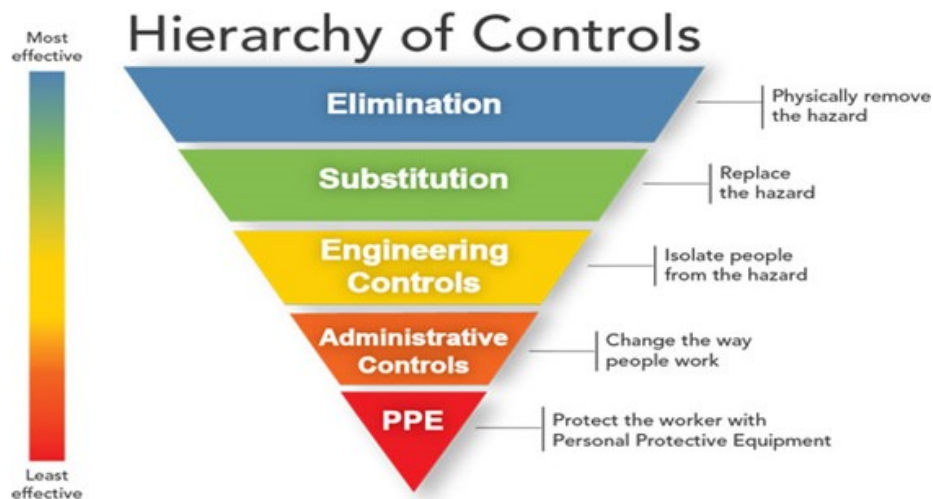
When Jessica was not out being a champion for community success, she was studying to become an Ohio Certified Economic Developer (Ohio CED). The Ohio CED course is an exhaustive state-specific credential that certifies the ED practitioner's commitment to growing the economy in Ohio and progressing the ED profession.

Because of Jessica's tenacity to bring about community success, Shelby and Northern Richland County have an even brighter future. Please join us in congratulating Jessica on these two honorable achievements!



Hierarchy of hazard control

One of the keys to a safe workplace is evaluating, identifying, and eliminating hazards. There is a step-by-step process available called the “Hierarchy of Controls”. The hierarchy of controls can be an effective tool to reduce the frequency and or the severity of injuries at your workplace and ultimately help reduce workers’ compensation costs. This 5-step process was created in the 1950’s and is still used today.



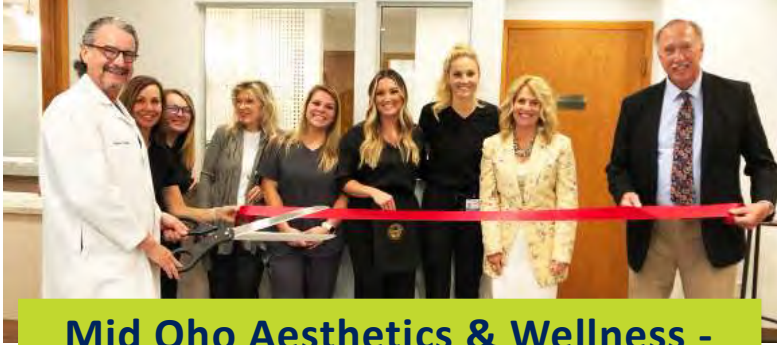
The chart identifies the preferred way to control a hazard from the most effective which is elimination. Then the order follows the next preferred method using Substitution, then Engineering Controls, Administrative Controls then the least effective, Personal Protective Equipment (PPE). Let’s take a deeper look into each “Hierarchy of Control”.

1. **Elimination** – This is where the hazard is removed. This can be achieved by either changing the work process like removing a sharp or heavy object. As you can see this is the preferred control method because it completely removes the hazard from the employee.
2. **Substitution** – The second preferred method relies on substituting the hazard with a safer alternative. For example, eliminating a chemical by using those made from eco-friendly or plant-based products. If you choose substitution be sure to review and understand the new potential risks of the product, if there are any.
3. **Engineering Controls** – This option prevents or reduces the hazard from coming into contact with the employee. Some examples of engineering controls are workspace or equipment modification, creating protective barriers or installing ventilation.
4. **Administrative Controls** – This option for reducing workplace hazards relies on work practices that reduce duration, frequency, or intensity of the job. Examples include work process training, job rotation, adequate rest breaks or adjusting line speeds.
5. **Personal Protective Equipment** – The last option which is the least effective is PPE. This is where employees are required to wear items, such as safety glasses, gloves, hearing protection, hard hats, and respirators. Many times, PPE will be used temporarily while other controls are under development.

Before implementing the “Hierarchy of Controls”, you must first identify the hazards. A good way to achieve this is to create a team with areas of expertise (Maintenance, Department Managers/Supervisors, Employees, EHS, etc.). Once the hazards are identified, the team should discuss the “Hierarchy of Controls” and identify the most effective means of dealing with the hazard. Then, work your way down until you find a solution. Remember to periodically re-evaluate the control method as new technology may allow you to implement a more effective control means.

For more information, please contact Sedgwick’s Andy Sawan at 330.819.4728 or andrew.sawan@sedgwick.com.

RECENT RIBBON CUTTINGS



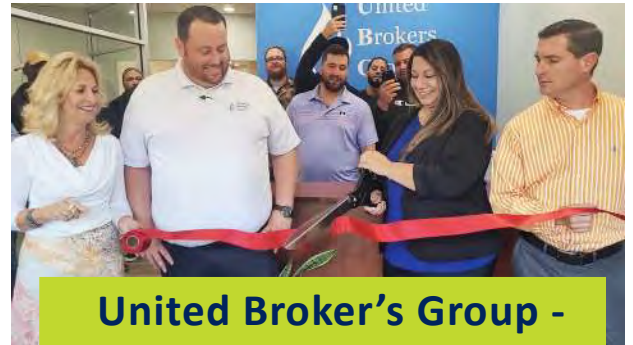
**Mid Oho Aesthetics & Wellness -
Mansfield**



**The Waterford at
Mansfield**



**Altrusa of Mansfield - Free
Little Library**



**United Broker's Group -
Mansfield**



**The Domestic Violence
Shelter - Mansfield**



**Cypress High School -
Mansfield**

photo from Richland Source



**Leaning Tower of Pizza -
Mansfield**



**Finnegan's Run Dog Park -
Bellville**



**Panchos Tacos -
Bellville**



**Steampowered SFX
Productions - Mansfield**



**Next Level Interior
Renovations - Mansfield**



**AK Hair Collective -
Mansfield**

VISIT OUR FACEBOOK PAGE FOR MORE RIBBON CUTTING PICTURES AND VIDEOS!

Thank you to our renewing Chamber members!

BOOST & EXCEL

Directions Credit Union

Interstate Optical Company Inc.

Pivot Creative

Rable Machine Inc

BUILD & GROW

Buckeye Chrysler Jeep Dodge Ram of Shelby
First Federal Community Bank - Loan
Production Office

Hampton Inn & Suites
Koorsen Fire & Security
Mr. Rooter Plumbing of Mid Ohio

Shelby Daily Globe
The Herald, Inc.

ENGAGE & CONNECT

A+ Home Inspections of North Central Ohio
Area Agency on Aging
Ashland University
Brittany Condo Association
Clothes Mentor
Create, Restore & More
Custom Conchos and Tack LLC
Dallas Design & Technology Inc.
Doug Neighbors Allstate Agency
First Class Roofing, LLC
Goodwill Industries Serving Summit, Portage,
Medina, Ashland and Richland Counties
Healthy Transformation, LLC
Jacobs Excavating Inc

Kidney Associates Inc.
Lexington Family Eye Care
Mansfield Metropolitan Housing Authority
MD Creative Blends
Mid Ohio Business Builders
Offenburger Capital Management, LLC
Ooh La La Catering
Penwell Turner Funeral Home
Personal Wealth Solutions
Plato's Closet
Raemelon Therapeutic Equestrian Center
Richard D. Witchey III
Richland County Children Services
Richland Pregnancy Services

Richland Soil and Water Conservation District
Saunders Excavating
Shri Om LLC
Skelton's Inc Foodservice Equipment & Supplies
Smith True Value Hardware
SMR Product LLC
Staffing Partners
Tappan Community Credit Union, Inc.
Ted & Ali's Cafe
The Domestic Violence Shelter Inc
Uncle John's Place LTD
Villas of Ontario Condo Association
Wade Gardens Landscaping & Gift Shop
Wilson Family Realty

Renewals reflect paid dues received from 9/24/2022 through 10/26/2022



Clint Knight

Director of Workforce Development
Richland Area Chamber & Economic Development
Phone: 419-522-3211
Email: cknight@chooserichland.com



The Reverse Internship & Co-op Fair flips the typical career fair design. Set up your table, highlight your accomplishments and achievements. Connect with employers in business, engineering, technology, and graphic design for internship and co-op opportunities.

Contact Alicia Camak
NCSC Career Development
acamak@ncstatecollege.edu or
Austin Cook
OSU-Mansfield Career Development
cook.1490@osu.edu



Looking for local workforce talent?



Introducing Community Opportunity - Build Your FREE Business Profile Today!

Community Opportunity is a free comprehensive resource for students, job seekers, and area businesses alike to connect, network, and find/share employment opportunities within our community.

You will have access to local job seekers' resumes, and you'll also increase your organization's visibility and community engagement at no cost to you. To build your profile, visit www.communityopportunity.com and click "Company Registration".

Questions? Contact Clint Knight, Director of Workforce Development at the Richland Area Chamber & Economic Development at 419-522-3211 or cknight@chooserichland.com.



The official health insurer of **entrepreneurs**

You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber of Commerce and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The multiple employer welfare arrangement (MEWA) allows small businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | [MedMutual.com/Richland](https://www.MedMutual.com/Richland)



MEDICAL MUTUAL®
Health | Dental | Vision | Life

THANK YOU FOR SUPPORTING OUR CHAMBER EVENTS!

We couldn't do it without you!



**BUSINESS
OWNERS
SHARING
SOLUTIONS**





National contract savings with the local service you deserve!

Buy Local

Contact: Nick Childs
phone: 800-545-8000 ext. 1125

email: nchilds@charlesritter.com
website: www.charlesritter.com

Managing a workplace is more complex today. The Chamber has partnered with Ritter's Office Outfitters to help you take care of your people, your space and your budget. From home office to a corporate office space and so many moving parts, keeping things simple is an everyday challenge.



Save big by utilizing a full list of 1,700 of the most often purchased items with national contract pricing. Free next day delivery always.



Your company can also save by taking advantage of special pricing on cleaning and breakroom supplies, technology, and furniture.



You will have a local dedicated rep that will handle all aspects of your business needs, even for hard to find supplies.

Savings example: Here's an example order that shows how you can save. Purchasing from the best buy national contract products will result in the best savings.

	Item	Regular Price	Chamber Price	Savings
	Sharpie Permanent Markers, Fine Point, Black (1 dozen)	\$ 11.99	\$ 8.99	25%
	BIC Cristal Ballpoint Pen, Med, Black, Clear Barrel (1 dozen)	\$ 4.09	\$ 3.27	20%
	Surface Safe(R) Sign Labels, Laser/Inkjet, 7" x 10" labels, 8-1/2" x 11" sheets, Matte White, Removable, 1-up, 15-sheets, 15/PK	\$ 38.09	\$ 33.49	12%
	Fellowes Powershred 11C Cross-Cut Shredder, black (1)	\$ 99.99	\$ 93.99	6%
	Fellowes 6-Outlet Power Strip 3-prong, 4 foot cord, 110v AC (1)	\$ 11.89	\$ 9.99	16%

More than Office Supplies

Typical per employee expense for the top 5 business needs

National contract pricing on supplies you are already purchasing.

18%

Average savings



Ritter's Office Outfitters has been serving Richland County and surrounding areas since 1871. Nearly 150 years living and working in our communities has helped us understand the unique needs of local businesses. We specialize in providing complete solutions for the workplace that save our customers time and money.

Ritter's competitive prices and superior service has enabled us to become a market leader in all business supply needs including office supplies, furniture, technology, cleaning & janitorial, safety, and promotional products.

A national chamber program powered by AOPD

UPCOMING CHAMBER EVENTS

Register for these events **HERE**
or visit our event calendar at
www.richlandareachamber.com

11/16	Women's Leadership Connection, 11:45a-1p @ DLX Kobacker Room
11/26	Small Business Saturday
11/29	Business After Hours/Richland Gives Watch Party, 5p - 7p @ MOESC
12/9	Small Business of the Year Awards, 11:30a - 1:30p (revised date)
2/15	Annual Meeting @ Mid Ohio Conference Center
3/22	Expo Eve Business After Hours
3/23	Business Expo 2023



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