CHAMBERLINK

JANUARY 2022



THANK YOU to our Chamber Ambassador team! We appreciate all you do for the Chamber and our community!



STAFF

Jodie A. Perry, CCE, IOM, CCEO-AP

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Letter from Jodie

2022: The Year We Turn the Corner

January 2022, already! How has time gone by this fast? It seems to slip by faster each year, but the pandemic has made the passage of time even more wonky. I love the feeling of a new year – so many possibilities that lie ahead. It feels like the flip of the calendar allows us all a fresh start.



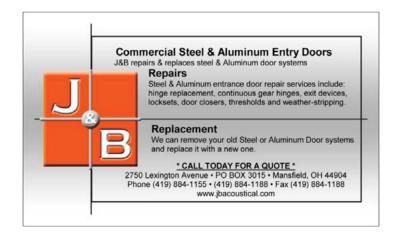
I started the new year by cleaning my desk. I admit, I am the person that doesn't stay as organized as they should. For many years I have taken the time around the New Year to organize, tidy, and allow myself to start into January feeling like I am ready for what lies ahead. And it honestly never fails to make me more clearheaded and ready to tackle more.

I also try to sit down and write some goals and intentions for the year. These are less 'resolutions' and more about things that I'm hoping to accomplish. Sometimes I have had a word that I structure those goals around (progress, focus, etc.). One year I tried to tame my calendar – which did not completely work, but I did make some good changes that helped.

This year my word of intention is 'peace'. The world around us has been so chaotic for several years between the pandemic, politics, and other things that are happening. My own life has felt so chaotic for different and difficult reasons. So this year, I felt like I was coming into 2022 a little more weary than years past. And when I reflected on what I wanted this year to be about, peace is the word that kept coming to mind.

So much of life is out of our control. And I feel like the pandemic has really put a spotlight on those parts of life. I cannot always control what happens, but I can control how I react to it. Am I allowing anger to bubble up quickly and fiercely? Am I constantly allowing myself to get stressed out by things beyond my control? Maybe I need to focus on things a little closer to home.

I'm still in the process of setting my actual goals for the year but I can tell you that learning and practicing more coping techniques will certainly be part of that. I am praying that this is the year we turn the corner with the pandemic, but even if that is the case, I know that other stressful things will happen, and I want to be prepared to be resilient.



As I look a little more broadly at my hopes for the community this year here are a few things that are crossing my mind. I hope that...

- this year we can continue the growth we have seen recently in the local economy.
- we can get more people connected into meaningful employment in our community.
- we can continue the positive community development work such as downtown developments (in all our downtowns), neighborhood enhancements, and infrastructure improvements.
- all our leaders can continue to work together to move our community forward as we have for many years.
- our small businesses can finally see things return to normal as far as customers and employees.

There's so much more that I am optimistic about. And to each of you: I wish you a happy new year that is filled with good health, good fun, prosperity and peace. Happy New Year!



Onward!

Jodie A. Perry, CCE, IOM, CCEO-AP President & CEO Richland Area Chamber & Economic Development







Richland County

Food & Beverage, Entertainment Venue, Lodging & Tourism

COVID-19 Grant Program 2022

The Richland County COVID-19 Grant Program 2022 is a grant fund that and has been established to grant funds the County and other municipalities received through the "American Rescue Plan Act". \$950,000 will be distributed to Richland County businesses. Here are some of the guidelines that have been established:

- Eligible businesses may be able to receive grant funds from the program in order to assist those businesses with operating expenses incurred or paid after March 15, 2020 and before January 6, 2022.
- Grants will be given to qualifying businesses in the order they are received as long as funds remain.
- Applications will be taken from 9:00am on Thursday, January 6, 2022 and run until 4:00pm on Monday, January 31,2022.
- Businesses will be notified within 3 weeks of application.

Eligibility Criteria:

To be eligible for grant funds under the Program, Richland County businesses must meet the following requirements - please review full guidelines and eligibility requirements on the Chamber website below:

- The business may be a sole proprietorship, partnership, corporation (both S and C), professional association, limited liability company, limited partnership, or limited liability partnership, or a non-profit.
- Eligible businesses must have experience at least a 10% loss of revenue in 2020 or 2021 compared to 2019.
- Eligible businesses must fit within the NAICS codes for one of the following categories: food/beverage, tourism/lodging, entertainment venue.
- The business, or headquarters for the business, must be located within Richland County.
- The business must have been in operation prior to January 31, 2020.
- The business must not be permanently closed and must intend to continue its business operations following the COVID-19 pandemic.
- Businesses cannot be a non-franchised publicly traded company.
- The business must not be in receivership or bankruptcy.
- Grants range from \$10,000 \$30,000 depending on calculated loss of revenue.

Full details and online informational sessions are available on demand at: richlandareachamber.com/initiatives/richland-county-covid-19-grant-program-2022 (or simply visit richlandareachamber.com and click the link found on the home page)



CONGRATULATIONS

TO OUR 2021 AWARD WINNERS

























FINALISTS









Women's Leadership Connection (formerly Lunch WISE Wednesday)

JANUARY TOPIC: FIVE in 25

SPEAKER: Kelby King

When: Wednesday, January 19th | 11:45am - 1:00pm

(lunch is served at 11:45am, program begins at 12pm)

Where: DLX Kobacker Room 28 N. Main Street, Mansfield







FIVE in 25

For 25 years, Kelby King has been a marketing and PR professional throughout Ohio. From early beginnings in the toy industry to the exciting world of media, Kelby has spent time across a multitude of industries. Throughout it all, she's learned 5 major things (tips) useful in both her professional and personal life.

Join us to find out more about Kelby's journey and how you can benefit from what she has learned!

REGISTER

About Women's Leadership Connection: Formerly Lunch WISE Wednesday, this series exclusively for women is hosted by the Richland Area Chamber. & Economic Development. Each month we'll have a time of powerful networking, a motivational "TED-type" talk as well as a chance to learn more about your community. We look forward to having you join us!

Cost: \$15

THREE WAYS TO REGISTER:

- 1) Use our events calendar at www.richlandareachamber.com
- 2) Call us at 419-522-3211
- 3) Email Lisa Duckworth at Iduckworth@richlandareachamber.com



Clint Knight

Director of Workforce Development Richland Area Chamber & Economic Development Phone: 419-522-3211

Email: cknight@chooserichland.com



Can We Continue Postive Workforce Trends in 2022?

Over the course of 2021, we saw that American workers in general were very slow to re-enter the workforce. In Ohio, over the last six months, we have been as high as 6.4% and as low as 4% of our workforce receiving unemployment benefits. Richland County is currently back to similar rates as the close of 2019. The New York Times is reporting that in November alone, the Labor Force in the US grew by over 600,000 and the number of people who reported that were looking for jobs grew by 1.1 million. Read more here: www.nytimes.com/live/2021/12/03/business/jobs-report-stock-market#us-jobs-labor-economy

According to Ohio Job and Family Services, Ohioans filed 183 less initial jobless claims in the 2nd week of December (9,119). Also 670 individuals came off of continued unemployment during that same week. Although the number of continued and new claims remain higher than mid November, we are seeing a decline (see graphic).

We continue to see a rise in job postings here in Richland County, across all industries. The demand continues to be high, and the immediate supply is developing very slowly. We will continue to watch the data in the first quarter of 2022, and we plan to offer updated wage and demand data ealy in the new year.



20,000

Where are the Workers?

Organizations across the region are partnering to gather input from businesses and workers to answer the question: Where are the Workers? As a business owner, your input via a short, 12-minute survey will be vital to our understanding of this question. The survey will be open until 1-10-22. Your input will be aggregated along with input from other businesses in the region.

Traditional Unemployment

At the end of the survey, you may opt in to receive results from the regional analysis, designed to help inform go-forward talent attraction and retention practices. Thank you in advance. Results from this survey will provide critical information for businesses and workers across Northeast Ohio.

Please take the survey at: www.thefundneo.org/employersurvey. Learn more about this project at thefundneo.org/employersurvey. Learn more about this project at thefundneo.org/employersurvey.



Looking for local workforce talent?

Build Your FREE Business Profile Today!

Questions? Contact Clint Knight, Director of Workforce Development at the Richland Area Chamber & Economic Development at 419-522-3211 or cknight@chooserichland.com.

RIBBON CUTTINGS from November/December







NEW MEMBERS

PLEASE JOIN US IN WELCOMING THE NEWEST MEMBERS TO YOUR CHAMBER

Adobe

Category: Video Production 345 Park Avenue, San Jose, CA (502) 530-0418 www.adobe.com/acrobat/online/ jpg-to-pdf.html

Barrington Cafe

Category: Restaurant 13 Park Ave. W, Ste 101, Mansfield (419) 961-3035 www.barringtoncafe.com

Bartley & Bolin, Inc.

Category: Trucking 1242 County Road 1475, Ashland (419) 289-1507

Bin There Dump That

Category: Environmental Services 2400 Bright Road, Findlay (419) 721-3334 www.bintheredumpthat.com

Buckeye Community School

Category: Education 1404 Park Ave W, Mansfield (833) 544-4BCS www.buckeyecs.org

Dave Duncan Pest Control

Category: Pest Control 308 W. Bucyrus St.. Crestline (419) 560-6757

Dr. Andrew C. Basinger DDS

Category: Medical/Dental 375 Lexington Ave. Mansfield (419) 756-4667 www.andrewcbasingerdds.com

Envious Ink

Category: Artists 1354 Lexington Ave, Mansfield (567) 247-6000 http://Envious.Ink

First Congregational Church

Category: Churches 640 Millsboro Rd., Mansfield (419) 756-3046 www.mansfieldfcc.com

Get Wired Solutions, LLC

Category: Business Consultants 479 Lawn Avenue, Mansfield (801) 814-8225 www.getwiredsolutions.com

Greg Timberlake Coaching & Consulting, LLC

Category: Business Consultants 1411 Burnison Rd., Mansfield (419) 528-8917

HGE Concrete Supply Company

Category: Manufacturing, Industrial 7160 W Krick Rd., Walton Hills (440) 252-7555

HR Outfitters

Category: Business Consultants 4157 Hastings Newville Rd, Lucas (315)

www.humanresoucecompass.com

Niss Aviation FBO

Category: Aviation 2000 Harrington Memorial Rd, Mansfield (419) 524-4261 www.nissaviationfbo.com

Power Connect

Category: Electrical Services 939 Goodale Blvd. # 204, Columbus (518) 469-7250 www.powerconnect.org

ScottRods

Category: Auto/Boat/RV/Motorcycle 2512 Higbee Rd., Monroeville (419) 499-2705 www.scottrodscustom.com

Sons of Herman

Category: Nonprofit Organizations 416 Orange Street, Mansfield (419) 522-0642

Starfish Project of Richland County

Category: Nonprofit Organizations 9 North Mulberry Street, Mansfield (419) 512-6878 www.starfishrichland.org

Stream Management Group

Category: Real Estate Services 135-145 E Cook Road, Unit N1, Mansfield (419) 775-4716 www.streammanagement.group

The Hub at Village Square

Category: Attractions, Recreation, Entertainment 311 N Seltzer Street, Crestline (419) 571-7853 www.thehubatvillagesquare.com

Two Cousins Pizza Company

Category: Restaurants/Pizza 103 N Main Street, Mansfield (419) 522-2211 twocousinspizzaco.com

Urology Assoc. of North Central Ohio

Category: Medical/Physicians, Surgeons 675 Bally Row, Mansfield (419) 756-4999 www.urologycare.com

Webb's Septic Tank Cleaning/Lacey & Pasheilich Excavating

Category: Environmental Services 1460 Chew Rd, Mansfield (419) 522-3539 webbsseptictankcleaning.com

Introducing.... **Qandy Messner**



Please welcome Sandy Messner to a newly created role at the Chamber - Director of Marketing and Communications!

In this role, Sandy will oversee and manage the marketing and communications work, including branding, social media, strategy, advertising, digital marketing, and communications for the Chamber and Economic Development work.

Having worked previously as the Marketing Analyst for Gorman-Rupp Pumps, and as Marketing Director for Mad-Fit and Budokai Martial Arts, Sandy is excited to bring her digital marketing love and experience to our team. Sandy earned her Bachelor of Science in Marketing degree from Franklin University and will graduate with her Master of Business Administration from Franklin in May of 2022.

Originally from Colorado, Sandy moved to Mansfield in her early 20s, where she fell in love with the area's history and growth story. When not working, Sandy enjoys spending time with her family, including her husband, two sons, and three "bonus" daughters. Sandy's hobbies include hiking, traveling, martial arts, and working out at Mad-Fit, the local fitness center she and her husband own.

Please join us in welcoming Sandy to the Chamber!

Thank you to our renewing Chamber members!

CATALYTIC LEADER / PLATINUM

CATALYTIC LEADER / SILVER









SHAPE & THRIVE

Civista Bank

BOOST & EXCEL

Emerson Actuation Technologies First Federal Bank of Ohio Love's Travel Stops
Ohio Valley Manufacturing Inc

Sam's Club Skybox Packa

Skybox Packaging, LLC

Snow Trails

BUILD & GROW

Alumni Roofing Co American Tower Company Automatic Parts Inc.

Baker's Collision Repair Specialists, Inc. Commercial Cutting & Graphics LLC

Deer Ridge Golf Club & The Black Dog Tavern

Earthworm Construction LLC
Engwiller Properties Inc
F.E. Krocka & Associates, Inc.
Forrest Machine Products Corp

Freedom Caregivers

Gandert Door Company Inc Glen's Surplus Sales, Inc

Hursh Pharmacy

HW&Co., CPAs & Advisors

iHeartMedia

Industrial Technical Sales & Service Kleshinkski Morrison & Morris, LLP

Koorsen Fire & Security

Madison Twp., Richland County Mansfield Electric Supply Inc

Metal Conversions Ltd

Moritz Concrete

Mr. Rooter Plumbing of Mid Ohio North Central Ohio Periodontics

Omni Source Oxyrase Inc

Primrose Retirement Communities

Rinehart-Walters-Danner & Associates

Southern Title of Ohio, Ltd. Tarkowsky & Piper Co., LPA Terra Valley Excavating

Tower Lakes Condominium Association

Weiss Industries

ENGAGE & CONNECT

Appleseed Valley/Clearfork Veterinary Hospital

Ashland Railway Inc

Awardsmith Trophies & Plaques

B & B Drain Service B-Dry System of NCO Inc

Beer's Automotive Services and Repair

Bellville, Village of Bradley A Tilton BWS ENTERPRISE LLC Carothers Pest Control LLC

Community Health Access Project Inc

Coney Island Diner Coreworth Holdings LLC Deca Manufacturing Dunkin Jewelers Inc

Edgar Trent Construction Company, LLC
Edward Jones -Jeffrey W. Bail Financial Advisor

Friendly House

From the Ground Up Tree & Landscaping

Get Well Center

Goschinski Development Co LLC JEMM Property Management & Realty Jilek, William P John F Aungst & Son Plastering, LLC Kingwood Center Gardens

Law Office of Cassandra J.M. Mayer

Lex Lanes

Mansfield Graphics Mankind Murals Inc

Mansfield Correctional Institution

Mansfield Memorial Park Mansfield Playhouse

Meadows Estate Apartments Mid-Ohio Plastic Surgery

Mifflin Township

Millstone Hills Golf Course Mound Agency of Ohio, Inc. NAMI Richland County

O'Charley's

Ohio Machine & Tool Co

PCR Restorations Inc dba Lehr Awning Co Phil Hicks Sweeping & Snow Plowing

Proteus Electronics Inc

Reindeer Grill

Richland Carrousel License Bureau

Richland County Auditor

Richland County Foundation

Richland Mall

Rietschlin Construction, Inc. Robert J LeHew and Associates Inc Sauder Concrete Solutions, Ltd.

Saunders Excavating

Shelby Community & Senior Center

Shelby Horizons, Ltd. Sluss Realty Company

Solsys Inc Sons of Herman

Spring Mill Furniture Barn

St. Constantine's Helen Greek Orthodox Church

Stoodt's Fresh Market
Taylor Steamer LLC
The Heck Law Offices, LTD
The Shelby Foundation
The Web Coach, LLC
Tina Bagnoli, Realtor
Walker Bros Co Inc

Weldon Huston & Keyser LLP

YWCA Child Care Resource & Referral

Renewals reflect paid dues received from 11/18/2021 through 12/28/2021

BUSINESS BOOT CAMP SERIES PUS

WHO SHOULD ATTEND?

Sales Teams & Individual Salespeople Sales Managers Business Owners Inside Sales & Customer Service Professional Service Providers Enterprise Organizations

THE SANDLER® METHODOLOGY
The Sandler sales methodology
fosters an attitude of leadership,
rather than just emphasizing
technique. Reinforcement training
facilitates the development of new
and empowering behaviors,
attitudes, and sales skills; mapping
a unique road map to lasting career
success.

REGISTRATION:

419-522-3211



richlandareachamber.com

THE BUYER SELLER DANCE

22 FEBRUARY 2022 8 AM - 9:30 AM

HOLIDAY INN, 116 PARK AVENUE WEST, MANSFIELD HOT BREAKFAST INCLUDED!

\$20 CHAMBER MEMBERS \$30 NON-MEMBERS



TOM THON

Tom is a sales leader. He is highly experienced in leading field-based sales professionals with his skills in business development, communication, prospecting accountability, and getting to the truth on a sales call! Tom's presentation is one of delivering education vs. making a sales pitch.

When Buyers and Salespeople begin the selling "dance," there are two systems at work: the Buyers system and the Salesperson's system.

In the Buyers system, the agenda is generally one of trying to gather as much information as possible, while giving little, negotiating for the best possible price in terms of goods and services, playing their cards very close to the chest, and then....disappearing! Sound familiar?

Join us on February 22 as Tom Thon with Sandler Training shares a few tips on how YOU can take the lead in the ballroom of "The Buyer Seller Dance".



Evening of Excellence & Annual Meeting

Wednesday, February 16th, 2022 Social Hour at 5:30pm Dinner at 6:30pm at the Mid-Ohio Conference Center

TICKETS \$45.00 per person (before Jan 19 - \$55.00 after this date)	19	Choose One:	
Names of Attendees	Alice's Chicken Bruschetta (gluten free)	The Queen's Pot Roast	Mad Hatter's Vegetarian Lasagna
			1 8 8
	291		
	13		

Please return form with payment to: Lisa - Iduckworth@richlandareachamber.com Richland Area & Economic Development 55 N. Mulberry Street Mansfield, OH 44902 Phone: (419) 522-3211 Fax: (419) 526-6853



Tickets also available by calling the Chamber at 419-522-3211 or online at RichlandAreaChamber.com

Annual Meeting Sponsorships

Queen of Hearts

\$2,000 (Limit of four)

- 2 Full tables (16 tickets) at the event with VIP seating
- VIP parking spaces for your guests in prime location (vou won't fight the crowd)
- Table sign with corporate logo
- Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- 4 bottles of wine at the dinner table (2 per table)
- Ability to speak for one minute at the podium
- Multiple verbal recognitions from the podium / sponsorship thank you
- Logo recognition (dedicated slide) during slide show
- Logo in primary location on the welcome banner
- Logo and link on Chamber website event page
- Logo recognition in Chamber newsletter & emails
- Inclusion in press release
- Social media "thank you"
- Right of first refusal for next year

Wonderland

\$1,200

- 1 Full table (8 tickets) at the event with **VIP** seating
- Table sign with corporate logo
- Full page color ad in the program book (7.5" wide by 10" tall)
- 2 bottles of wine at the dinner table
- Multiple verbal recognitions from the podium / sponsorship thank you
- Logo recognition during the slide show
- Logo on the welcome banner
- Logo, and link on Chamber website event
- Logo recognition in Chamber newsletter and emails

Cheshire Cat \$900

- 6 Tickets to the event
- Table sign with corporate logo
- Three-quarter page color ad in program book (7.5" wide by 7" tall)
- Verbal recognition from the podium
- Logo recognition during slide show
- Business name on the welcome banner
- Business name & link on Chamber website event page
- Business name recognition in Chamber newsletter and emails

Mad Hatter \$600

- 4 tickets to the event
- Half-page color ad in the program book (7.5" wide by 5" tall)
- Verbal recognition from the podium
- Business name recognition during the slide show
- Business name on the welcome banner
- Business name & link on Chamber website event page
- Business name recognition in Chamber newsletter

White Rabbit \$400

- 2 tickets to the event
- Quarter page color ad in the program book (3.25" wide by 5" tall)
- Verbal recognition from the podium
- Business name recognition during the slide show
- Business name on the welcome banner
- Business name on Chamber website event page

Phone: (419) 522-3211 Fax: (419) 526-6853

Business name recognition in Chamber newsletter

This event features awards for outstanding individuals, social time, and an opportunity for members to share in the accomplishments of the past year and goals for the new year.

Choose level: Queen of Hearts	Wonderland	Cheshire Cat	Mad Hatter	White Rabb
Name of Sponsor:				
Contact Name:				
Phone Number:				
Return this form to Lisa or conta	ct her at: Iduck	worth@richland	lareachamber.	com

Ads are due to the Chamber by Friday, February 4th

Send ads by email in PDF or JPG format to Angie at afanello@richlandareachamber.com.



Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – February 16th Sponsored by Park National Bank



2021 Awardee Deanna West-Torrence The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is January 10, 2022.

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

NOMINEE:			
Name:			
	le: Company:		
Business Address:			
City:		State:	ZIP:
Work Phone:	Home Phone:	Email:	
NOMINATOR:			
Name:		Title:	
(Please Print) Business/Company:			
Phone Number		Email:	
			N: Provide specific example(s) of how ness and professional women.
	PLISHMENTS: List spentions, directorships, truste		rojects and achievements. Include ignations.

community service: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.
OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.
ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1992 Lydia Reid 2003 Mary Ann Nore 2014 Kathy Daniels 2004 Inez Shepherd 2015 Rebecca Toomey 2016 Melanie Riggleman 2016 Melanie Riggleman 2017 Sally Gesouras 2018 Patti Kastelic 2019 Pamela Siegenthaler 2019 Donna Valentine 2010 Deborah Adams	1989 Jeanne Alexander 1990 JoAnn E. Dutton 1991 Gayle Gorman Freeman	2000 Carol Payton 2001 Barbara Pore 2002 Vicki Kane	2011 Betty Wells Preston 2012 Shirley Monica 2013 Duana Patton
1994 Suzanne Davis 2005 Pearl J. Peritalo 2016 Melanie Riggleman 2095 Deborah M. Schenk 2006 Chriss Harris 2017 Sally Gesouras 2018 Patti Kastelic 2097 Pamela Siegenthaler 2008 Joan Day 2019 Jodie A. Perry 2019 Dehorah Adams 2010 Deborah Adams	1992 Lydia Reid	2003 Mary Ann Nore	2014 Kathy Daniels
1996 Sandra Williams 2007 Carol Michaels 2018 Patti Kastelic 2019 Jodie A. Perry 2019 Donna Valentine 2010 Deborah Adams	1994 Suzanne Davis	2005 Pearl J. Peritalo	2016 Melanie Riggleman
1998 Charma Behnke 2009 Diana Coon 2020 Zoi Romanchuk	1996 Sandra Williams	2007 Carol Michaels	2018 Patti Kastelic
/// // // // // // // // // // // // //	1998 Charma Behnke	2009 Diana Coon	•

Sponsored by:







Richland Area Chamber & Economic Development

55 N. Mulberry Street, Mansfield, OH 44902 Phone: 419-522-3211 Fax: 419-526-6853 Email: lduckworth@richlandareachamber.com



2022 Economic Excellence Awards Nomination Form



Nominations are now being accepted for the 2022 Economic Excellence Awards. The awards are an opportunity to highlight businesses, individuals and organizations that have had significant impact on the growth and development of the local economy. Awards will be presented at the Richland Area Chamber and RCDG's Annual Meeting on February 16th.

Email:	
es a person, business, or organiz oment in Richland County.	ration for their efforts in supporting economic
stablished two unique awards th	nat will be presented to the most deserving
chland County business that eith sional (21-40 years of age).	er started or re-invented itself in the last 24
	at is fully committed to serving the community g professional (21-40 years of age), or an
State:	Zip:
	es a person, business, or organizement in Richland County. Stablished two unique awards the chland County business that eithesional (21-40 years of age). Lual, organization, or business that development. Must be a young a young professional.

Please complete the information listed above, selecting one award category per nomination. Nomination information is limited to two pages, may include photos and should include sufficient and specific information as to why this nominee is deserving of recognition for their contributions to the growth of Richland County's economy. Nominations must be received no later than Friday, January 14th and may be submitted via email to pclinage@richlandareachamber.com, fax at 419-526-6853 or mail at RCDG/RYP, 55 North Mulberry Street, Mansfield, Ohio 44902.



You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber of Commerce and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The multiple employer welfare arrangement (MEWA) allows small businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

Contact your broker | MedMutual.com/Richland









Expo Booths

Register by February 4th for best pricing!

Hurry!
Booths are limited!

DETAILS:

- Thursday, March 24th, 10-4pm, at the Richland County Fairgrounds
- Set up will take place from 3-5pm on Wed., March 23rd to allow for the "Expo Eve" Business After Hours taking place 5-7pm that evening 300+ attended in previous years!
- Enjoy an exciting "Get in the Game" theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People's Choice
- Admission will be free, and once again, many forms of media will be used to promote the Expo to the public.

COST: The booth cost is only \$180 if you reserve your space before February 4th(\$230 after this date). Booth size is 8'x10'. This includes 8 ft. table, 2 chairs, and electricity/wifi.

THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!

	ENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH ilable by visiting the event calendar at www.RichlandAreaChamber.com)
☐ We agree to have our booth set up from 5-7 _{pm} o 9:30 _{am} -4:00 _{pm} on March 24 th for the Expo. We under	n March 23 rd for the Expo Business After Hours AND from stand that cancellations after March 1 st are non-refundable.
Organization:	
Contact person:	Email:
Phone:	Fax:
PAYMENT: □check enclosed □VISA/MC/□	DISC#
exp/_	Security Code
Address of Cardholder	
	853 • Email: Iduckworth@richlandareachamber.com

Mail: Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902



Expo Sponsorships

DATE: March 24 LOCATION: Richland County Fairgrounds (also includes Business After Hours "Expo Eve" the evening prior to the Expo)

Previous attendance = 1.000 + Promotion for your business -

Booth space has sold out the past four events!

<u>Audience</u>: General public, business people, retirees, homeowners, job seekers <u>Advertising/Promotion via</u>: Email Blasts, Social Media Posts, Newsletter Ads, Newspaper Ads, Radio Ads, Web Ads, Yard Signs, Booth map, Banner, Posters

Champion Sponsor — \$1,000

(Limited to Four)

- Double booth space in a prime location
- An aisle sign will be hung with your company name and also printed on booth maps
- Logo (large) on booth map provided to attendees
- Logo (large) on banner displayed at Expo
- Logo (large) on tote bag given to attendees
- Logo (large) on posters displayed at Expo
- Logo on any major print media Expo ads
- Name on Expo radio ads
- Logo & link on Chamber website for Expo
- Paid Expo social media campaign featuring company photo (\$\$\$\$)
- Logo in Chamber newsletter
- Up to 3 items in tote bag given to attendees
- Logo on Chamber email blasts for Expo
- Inclusion in press release
- Right of first refusal for next year

All Star Sponsor — \$750

- One (1) booth space in a prime location
- Logo (small) on booth map provided to attendees
- Logo (small) on banner displayed at Expo
- Logo (small) on tote bag given to attendees
- Logo (small) on posters displayed at Expo
- Logo on any major print media advertising
- Logo & link on Chamber website for expo
- Paid Expo social media campaign featuring company photo (\$\$\$)
- Logo in Chamber newsletter
- Up to 2 items in tote bag given to attendees
- Logo on Chamber email blasts for Expo

Finalist Sponsor — \$500

- Save \$100 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on tote bag given to attendees
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name & link on Chamber website for Expo
- Paid Expo social media campaign featuring company photo (\$\$)
- Name in Chamber newsletter
- One (1) item in tote bag given to attendees
- Name listed on Chamber email blasts for Expo

Team Player Sponsor — \$250

- Save \$75 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name on Chamber website for Expo
- Paid Expo social media campaign featuring company photo (\$)
- Name in Chamber newsletter
- Name listed on Chamber email blasts for Expo

Donations - You can also support this event and promote your business by contributing an attendee prize!

PLEASE SUBMIT YOUR SPONSORSHIP AS SOON AS POSSIBLE TO RECEIVE MAXIMUM EXPOSURE! Online registration and payment is also available by visiting the event calendar at www.RichlandAreaChamber.com

Organization:		Contact persor	n:			
Phone:		Email:				
	Circle One:	Champion (\$1,000)	All Star (\$750)	Finalist (\$500)	Team Player (\$250)	
Payment Amount:		□check enclo	sed □VISA/M	C/DISC#		
		exp/	Security	/ Code		
Address of ca	rdholder:					

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** Iduckworth@richlandareachamber.com **Mail:** Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902

UPCOMING EVENTS

CHAMBER EVENTS

- 1/19 Women's Leadership Connection (formerly Lunch WISE Wednesday) 11:45a 1p @ DLX Kobacker Room
- 2/16 Annual Meeting and Economic Excellence Awards Dinner 5:30p 9p @ Mid-Ohio Conference Center
- 2/22 Business Boot Camp Plus: "The Buyer Seller Dance" 8a 9:30a @ Holiday Inn
- 3/23 Business After Hours Expo Eve 5p 7p @ Fairgrounds
- 3/24 Business Expo 10a 4p @ Fairgrounds
- 4/27 Business Professionals Day Luncheon more information to come!

Register for these events HERE or visit our event calendar at www.richlandareachamber.com



eRecycling

Drop off times 9am - 2pm Local pick-up available charges will apply

971 West Longview Mansfield, Ohio 44906 Ouestions Call: 419.774.4437

Call for accepted materials and pricing list



TRAINED EMPLOYEE OUTSOURCING

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- Wood Products
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- Pallets
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- Custodial Services
- Document Destruction





THANK YOU TO OUR CATALYTIC LEADER INVESTORS



















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