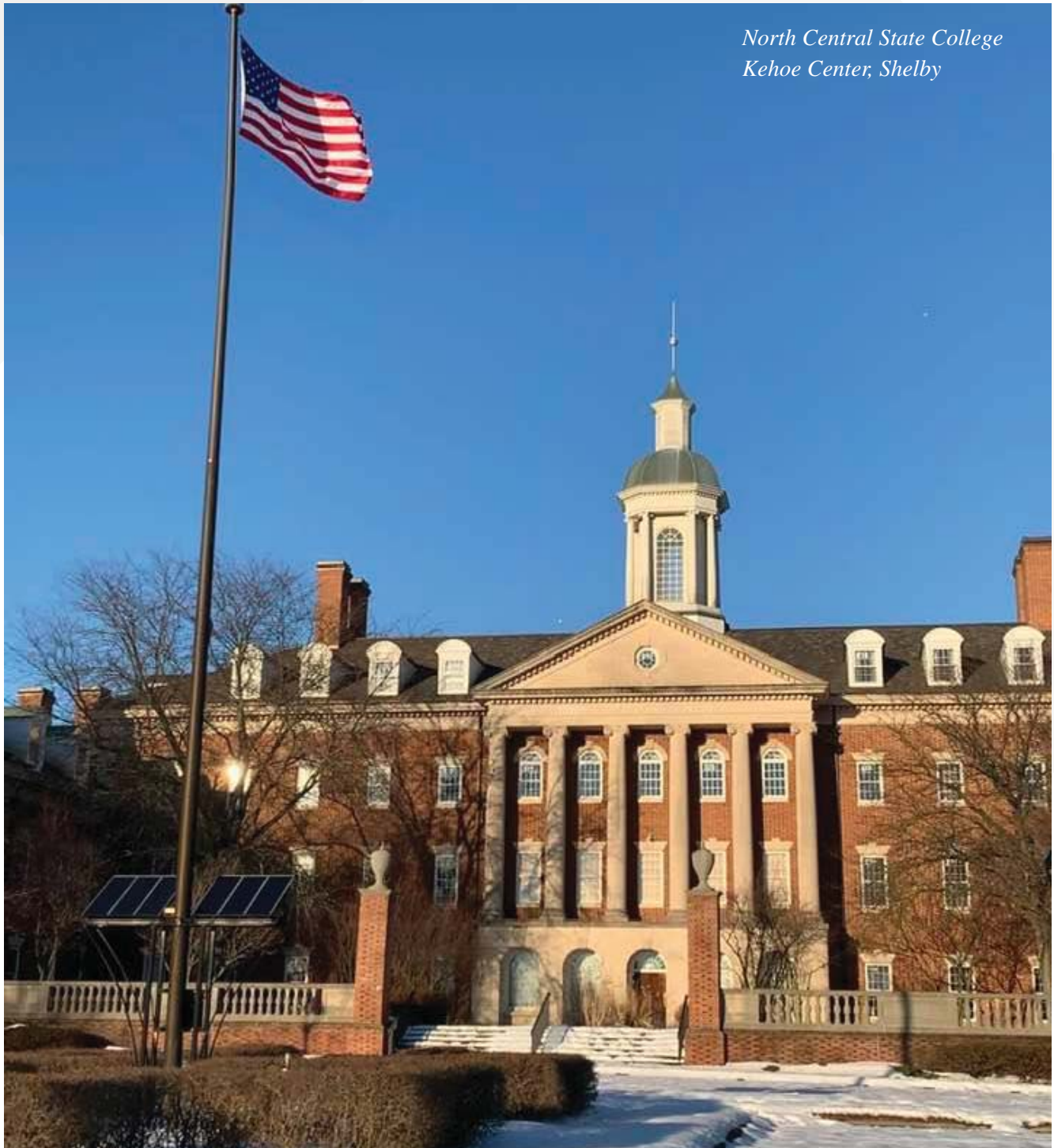


RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

# CHAMBERLINK

MARCH 2021



*North Central State College  
Kehoe Center, Shelby*

## STAFF

**Jodie A. Perry, CCE, IOM, CCEO-AP**

President/CEO

Phone extension 102

**Patrick Clinage**Executive Assistant & Sector  
Coordinator

Phone extension 101

**Lisa Duckworth**

Programs &amp; Events Manager

Phone extension 105

**Angie Fanello**Marketing & Communications  
Coordinator

Phone extension 104

**Jessica Gribben**

Economic Development Liaison

Phone (419) 342-4159

**Kathy Fox**

Front Office Coordinator

**Clint Knight**

Workforce Development Director

Phone extension 112

**Nikki Lewis**

Chamber Foundation Manager

Phone extension 103

**Ashley Meyer**

Member Services Coordinator

Phone extension 110

**Barrett Thomas**

Economic Development Director

Phone extension 111

**55 N. Mulberry St.****Mansfield, OH 44902****Phone: (419) 522-3211****Fax: (419) 526-6853****info@richlandareachamber.com**    

## Letter from Jodie

### Signs of Hope

It's absolutely incredible to think that this tumultuous journey we have been on together started a year ago. I distinctly remember early March 2020 and worrying about whether we would have to cancel the Business Expo...and by the end of March I was not even leaving my house.

We learned a year ago how quickly life can change – especially when you least expect it. But in truth, I learned that lesson 10 years ago in March 2011 when my mom passed away after a 15-month battle with cancer. Even though we knew her illness was terminal, it was still the deepest gut punch of my life to absorb. I didn't know what to do with myself in the months and years that followed. And yet, here I sit 10 years later still missing my mom as much as ever, but also with the tenderest parts of the grief having healed. I learned from the loss and have grown from it too.

Maybe comparing that experience to what we have all lived through over the last year is too much, but it might not be as extreme as you think. Our lives were turned upside down, we experienced individual and collective loss, we changed the way we live on a day-to-day basis. The experience was not something we chose, but rather it was imposed on us by this fast-spreading virus, but we all had to choose how we would individually respond.

A year later, the vaccine is now spreading faster than the virus, regulations are easing and there is a real light at the end of this tunnel. The question that is now in front of us is this – how will we emerge from this time? And maybe a second question – how will we grow from this experience?

One thing is for sure – while we have had a collective experience together, our individual journey with COVID has been unique. Some have lost loved ones, others have been ravaged by the virus, some have lost jobs, others have nearly lost their business, some are doing just fine, others are struggling with food and housing insecurity. Let's take time to listen to each other – really listen, not just wait for a chance to start talking. And let's choose to figure how to move forward together.

My conflicted feelings about March are not going away anytime soon. But for the first time in a while, the seeds of hope are filling my heart. Maybe it's the sunny days, the vaccine distribution picking up pace, or reconnecting with friends and family. Here's what I know, we're not there yet – but we're getting very close. Good things are ahead for us, Richland County!!! I believe it deep in my soul. I'm honored to be on the journey with each of you, and I'm looking forward to seeing you again soon – in person! Onward!



Jodie A. Perry, CCE, IOM, CCEO-AP  
President & CEO  
Richland Area Chamber &  
Economic Development

# Working from home since 1886.

As its only independent bank (and long-long-long-time resident), we're proud to call Richland County home, and the people here, family.

So, stop by anytime for financial support, services, or just some friendly (family) advice.



**Mechanics**  
BANK Member FDIC



[www.grahamautomall.com](http://www.grahamautomall.com)

## BUILD YOUR BRAND!

### The Chamber Can Help!

Do you have promotional items you would like to add to our new member bags to build awareness your brand? No additional cost to you, just supply the items and we will do the rest!

Contact Ashley at:  
419-522-3211 | [ameyer@richlandareachamber.com](mailto:ameyer@richlandareachamber.com)

Learn about recruitment best practices, no-cost local business services, and city, state, and federal grants & incentives to grow your business in 2021. See you there!  
Register at [richlandcrawfordseminar.eventbrite.com](http://richlandcrawfordseminar.eventbrite.com)



**Save The  
Date!**

**March 25th | 10AM**

[Link to register is www.richlandcrawfordseminar.eventbrite.com](http://www.richlandcrawfordseminar.eventbrite.com)



# BUILDING OUR FUTURE

## 2021 ANNUAL MEETING AND ECONOMIC EXCELLENCE AWARDS

MARCH 26

VIRTUAL EDITION

## Join us for the 2021 Annual Meeting and Economic Excellence Awards

Friday Mar 26, 2021  
12:00pm- 1:00pm

Virtual Edition - live streamed on  
the Chamber's Facebook page  
No charge to watch virtually!

Awards To Be Presented  
Chairman's Award  
Athena Award sponsored by Park National Bank  
Economic Excellence Award  
RYP Business Excellence Awards

### CORNERSTONE SPONSORS



OhioHealth



### FOUNDATION SPONSORS



ALUMNI ROOFING  
COMMERCIAL / INDUSTRIAL ROOFING



ES CONSULTING  
TECHNOLOGY SOLUTIONS PROVIDER



### PILLAR SPONSOR



### ARCH SPONSORS



### MOSAIC SPONSOR

Nyte Flyte Entertainment



# BUILDING OUR FUTURE

2021 ANNUAL MEETING

AND  
ECONOMIC EXCELLENCE  
AWARDS

MARCH 26

VIRTUAL EDITION

## SPONSORSHIPS AVAILABLE

Circle sponsor level:

Cornerstone    Foundation    Pillar    Arch    Mosaic

Name of Sponsor: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Return to: Lisa Duckworth

lduckworth@richlandareachamber.com

Phone: (419) 522-3211 Fax: (419) 526-6853

### CORNERSTONE

Premier Sponsorship

**\$2,000**

*Limit of four*



**Includes Lunch!**

- Lunch provided for 16 staff members delivered to your location
- Gift box provided for 16 people with items to enjoy during the show
- Video commercial to show during event (1 minute long - contact Lisa Duckworth)
- Two page ad spread in the event program (each page is 7.5" wide by 10" tall)
- Full screen logo shown during the livestream (2,000+ views)
- Verbal recognition during presentation
- Inclusion in all event publicity / press release
- Logo / link on Chamber website event page
- Logo in e-newsletter and emails
- Logo promotion on Chamber Facebook page
- Full page newsletter ad (schedule with Angie @afanello@richlandareachamber.com)

### FOUNDATION

**\$1,200**



**Includes Lunch!**

- Lunch provided for 8 staff members delivered to your location
- Gift box provided for 8 people with items to enjoy during the show
- Full page ad in the event program (7.5" wide by 10" tall)
- Full screen logo shown during the livestream (2,000+ views)
- Verbal recognition during presentation
- Inclusion in all event publicity / press release
- Logo / link on Chamber website event page
- Logo in e-newsletter and emails
- Logo promotion on Chamber Facebook page
- Full page newsletter ad (schedule with Angie @afanello@richlandareachamber.com)

### PILLAR

**\$750**



**Includes Lunch!**

- Lunch provided for 6 staff members delivered to your location
- Gift box provided for 6 people with items to enjoy during the show
- Half page ad in the event program (7.5" wide by 5" tall)
- Logo shown during the livestream (2,000+ views)
- Logo / link on Chamber website event page
- Logo in e-newsletter and emails
- Logo promotion on Chamber Facebook page

### ARCH

**\$500**



**Includes Lunch!**

- Lunch provided for 4 staff members delivered to your location
- Gift box provided for 4 people with items to enjoy during the show
- Quarter page ad in the event program (3.25" wide by 5" tall)
- Logo shown during the livestream (2,000+ views)
- Logo / link on Chamber website event page
- Logo in e-newsletter
- Logo promotion on Chamber Facebook page

### MOSAIC

**\$250**

- Gift box provided for 2 people with items to enjoy during the show
- Business card size ad in the event program (3.5" wide by 2" tall)
- Business name shown during the livestream (2,000+ views)
- Business name / link on Chamber website event page
- Business name in e-newsletter
- Business name promotion on Chamber Facebook page

**Ads and videos are due to the Chamber by Monday, March 8<sup>th</sup>**

Send ads electronically in PDF or JPG format to Angie Fanello at [afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com) (see Lisa for videos).



**These warm and possibly wet March days are a good time to prepare for severe spring weather. Planning ahead makes sense; prepare for storms, floods, and tornadoes as if you know they are coming, because, in the spring, they very likely will.**

**March 21-27 is Ohio Severe Weather Awareness Week.**

**Statewide Tornado Drill is Wednesday, March 24, 9:50 a.m.**

**Lightning Safety Awareness Week is June 20-26.**



**See the weather tips at [richlandhealth.org](http://richlandhealth.org)**



JA Inspire  
VIRTUAL



*When our young people  
know where they're going,*

**WE ALL ADVANCE.**

**March 10th through June 10th**

JA Virtual Inspire is a coalition of educators and industry leaders, led by Junior Achievement of North Central Ohio. At the center of our work is a powerful, **virtual career exploration event** that will be massive, measured in student engagement and impact.



**10,000 7th-12th grade students from school districts across 15 counties!**



**Formally integrated into school curriculum**



**Interactive showcase of careers from throughout our region**



**Customizable exhibitor booths will allow companies to feature downloadable career information, photos and on-the-job videos**



## SPONSORSHIPS & BOOTHS AVAILABLE

Contact Josh Lehman at 330-433-0063 x113 or [Joshua.Lehman@ja.org](mailto:Joshua.Lehman@ja.org).

*Thank you to our community partners:*



Parents & students can download the free JA Build Your Future app for additional career guidance!



### Important Dates—2021

**January:** In-class curriculum begins

**Feb. 19th:** Exhibitor Registration Closes

**Mar. 10th:** Career Exploration Fair Opens





# CELEBRATE YOUR SUPERHEROES



**VIRTUAL  
ZOOM EVENT!**

**REGISTER TODAY!**

## BUSINESS PROFESSIONALS DAY

**WEDNESDAY APRIL 21  
12P-1P**

**SAVE THE DAY!**



**REGISTER YOUR STAFF SUPERHEROS**

### WHAT'S THE SAME

- Give Bags with Swag
- Great Prizes
- Entertainment

### WHAT'S DIFFERENT

- Hosted on Zoom
- You will be provided a gift card for lunch
- Lower Price

### PRICE

\$25/person for Chamber members registered by Wed, April 7.  
Free delivery of Gift Bags/Swag when you buy 8 or more!

\$30 for members registering after April 7th.  
NON-MEMBERS: \$35

For this 2021 online event only, your level of membership MAY include credit that can be used towards this event.

### HOW TO ORDER

- Online via the event calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)
- Call Lisa at 419-522-3211
- Email Lisa at [LDuckworth@richlandareachamber.com](mailto:LDuckworth@richlandareachamber.com)
- Mail payment to the Chamber at:  
55 N. Mulberry St, Mansfield OH 44902

### GIFT BAG INCLUDES:

- \* \$15 GIFT CARD TO CHAMBER MEMBER RESTAURANT
- \* SWAG, INCLUDING LOTS OF GOODIES FROM LOCAL BUSINESSES
- \* A SPECIAL GIFT
- \* TICKET FOR PRIZE DRAWING

**SCAN FOR REGISTRATION**



**RICHLAND AREA  
CHAMBER**  
& ECONOMIC DEVELOPMENT  
Strong Business • Strong Community



# BUSINESS PROFESSIONALS DAY WEDNESDAY APRIL 21 12P-1P

**VIRTUAL  
ZOOM EVENT!**

## SPONSORSHIP FORM

**THIS IS ONE  
OF OUR MOST  
POPULAR  
EVENTS!**

### **Gold (\$600)**

- (8) gift bags for your staff (\$200 value)
- Color logo on promotional flyer
- Color logo in Chamber Newsletter
- Color logo on promotional emails
- Name, logo & link on Chamber event website
- Name & color logo shared on social media
- Color logo on event program
- Verbal recognition on live stream

### **GIFT BAG INCLUDES:**

- \* \$15 GIFT CARD TO CHAMBER MEMBER RESTAURANT
- \* SWAG, INCLUDING LOTS OF GOODIES FROM LOCAL BUSINESSES
- \* A SPECIAL GIFT
- \* TICKET FOR PRIZE DRAWING

### **Silver (\$300)**

- (4) gift bags (\$100 value)
- Name on promotional flyer
- Name in Chamber Newsletter
- Name on promotional emails
- Name & link on Chamber event website
- Name on event program

### **Bronze (\$150)**

- (2) gift bags (\$50 value)
- Name on promotional flyer
- Name in Chamber Newsletter
- Name on Chamber event website
- Name on event program

Your level of Chamber membership MAY include credit for sponsorship.

*Everyone from CEO's to support staff enjoy this event!*

**Count Us In! We're excited to be a Sponsor for the 2021 Business Professionals Day Luncheon!**

Organization: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

SPONSORSHIP LEVEL (Circle One): GOLD - \$600      SILVER - \$300      BRONZE - \$150

Payment: Check Enclosed      Please Invoice      VISA/MC/DISC (enter # on line below)

CC#: \_\_\_\_\_ Exp: \_\_\_\_/\_\_\_\_ Security Code: \_\_\_\_\_

Billing Address of Cardholder: \_\_\_\_\_



Contact: Lisa Duckworth      Phone: (419) 522-3211  
Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)      Mail: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902

# ITEM DONATION FORM

**BUSINESS  
PROFESSIONALS  
DAY**  
**WEDNESDAY APRIL 21**  
**12P-1P**

**THIS IS A GREAT  
WAY TO ADVERTISE  
YOUR BUSINESS AND  
REWARD OUR  
COMMUNITY HEROS!**

**VIRTUAL  
ZOOM EVENT**



## **DONATE A DOOR PRIZE OR GIFT BAG ITEMS**

This is a great opportunity to highlight your business! Contributors will be thanked in our Chamber newsletter and announced during the drawing.

Option one: Provide a prize for the live drawing (or we can shop for you).

Option two: Donate 200 small items branded with your name or unique to your business. These will be placed in the goodie bag that each participant receives.

**TO DONATE AN ITEM(S). RETURN THE COMPLETED FORM BELOW OR CONTACT LISA DUCKWORTH.**  
**PHONE: (419) 522-3211 EMAIL: [LDUCKWORTH@RICHLANDAREACHAMBER.COM](mailto:LDUCKWORTH@RICHLANDAREACHAMBER.COM)**

Business / Organization: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone #: \_\_\_\_\_

Email: \_\_\_\_\_

Item(s): \_\_\_\_\_

Pick one: \_\_\_\_\_ Item enclosed (for mailed gift certificates) \_\_\_\_\_ Item will be dropped off / sent to the Chamber office

\_\_\_\_\_ Item needs picked up between (dates) \_\_\_\_\_ and \_\_\_\_\_

Please respond by Friday, April 9th **Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902**





# CHAMBER FOUNDATION



**"The Mansfield-Richland Area Educational Foundation's mission is to invest in our community's future success through impactful educational opportunities for both adults and youth focusing on leadership development, economics, and entrepreneurship."**

Welcome to the new Chamber Foundation newsletter page. Each month we will update you on our programming efforts and ways to be involved. Make sure you check in every month to see what we're up to!

- Nikki Lewis, Chamber Foundation Manager

In November 2020, we kicked off the sixth year of Young Entrepreneurs Academy in Richland County. With five amazing students enrolled, we have been meeting once a month in both face-to-face and virtual settings. So far, these students have created a business idea, business name, and are currently building their business plans. In the upcoming weeks, they will work with mentors, graphic designers to create their business logos, and prep for the Investor Panel Presentation in April. Follow us on Instagram and Facebook @yearichland to stay up to date on the program. Be on the look out as we open YEA! applications to enroll your child in next year's class.

YOUNG  
ENTREPRENEURS  
*Academy*



Applications to be part of the 39th class of Leadership Unlimited open Monday, March 15 and close Friday, April 16. Interested participants can apply [here](#) or at the link in our Facebook bio. If you are looking for a way to engage with the Richland community and improve upon your leadership skills, this is the program for you! For more information on the goals of LU, visit our [website](#). The program year runs from September 2021 to June 2022. Tuition includes activity fees, course materials, and meals. Scholarships are available on a case-by-case basis. Any questions regarding Leadership Unlimited can be directed to the Foundation Manager, Nikki Lewis.

ATTENTION LU  
GRADUATES!  
PLEASE HELP US  
UPDATE OUR ALUMNI  
DIRECTORY [HERE](#)

*As always, there are opportunities for sponsorships for all programming. Some membership levels may include credits for sponsorships.*

## LEARNING LAB PRESENTS

[Leading in Changing Times](#) - Chris Hiner - March 11 @ 12pm-1pm  
Book club series - *Relentless* by Tim Grover - March 24 @ 8pm-9pm  
[Entrepreneurship Leadership](#) - Lindsay Dills & Katie Veleatan - April 8 @ 12pm-1pm  
Book club series - *Live Better Lead Differently* by RobRoy Walters - April 21 @ 8pm-9pm  
[Leadership Communication](#) - Karriem Kanston - May 20 @ 9:30am-11am  
Book club series - *Love Where You Live* by Peter Kageyama - May 26 @ 8pm-9pm  
[Higher Education Leadership](#) - Carlos Campo - June 3 @ 12pm-1pm

# Teams & Sponsorships



**Friday  
June 11<sup>th</sup>  
2021  
Westbrook**

**Teams are limited - please register as soon as possible!**

☐ **Team of Four** —\$125 per person/\$500 per team (if paid by 5/28. After 5/28, \$140 per person/\$560 per team)

Captain: \_\_\_\_\_ Handicap \_\_\_\_\_

Player 2 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 3 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 4 \_\_\_\_\_ Handicap \_\_\_\_\_

Captain's email/telephone: \_\_\_\_\_

Please indicate whether you wish to be included in the **Skins competition**:

**\$40 per team** \_\_\_\_\_

Please be sure that all information is completed -  
notify the Chamber of any changes in players.  
*COUNTRY CLUB CASUAL DRESS CODE—NO JEANS  
PERMITTED - SHIRTS WITH COLLAR*

## Available Sponsorships (see next page for more details)

- ☐ **Title Sponsor**—\$5,000
- ☐ **Golf Gift Sponsor**—\$3,000
- ☐ **Tee-Off Tipple Bar Sponsor**—\$1,500
- ☐ **Premier Sponsor**—\$1,000
- ☐ **Hole in One Sponsor**—\$1,000
- ☐ **Golf Ball Sponsor**—\$1,000

- ☐ **Lunch Sponsor**—\$500
- ☐ **Breakfast Sponsor**—\$250
- ☐ **Beverage Cart Sponsor**—\$250
- ☐ **Proximity Contest Sponsor**—\$250
- ☐ **Hole and/or Tee Sponsor**—\$150 or 2 for \$250  
(circle your choice)

Company \_\_\_\_\_ Contact Name \_\_\_\_\_

Total Payment for teams and/or sponsorship: \_\_\_\_\_ (Amount) Check Enclosed \_\_\_\_\_

Visa/MC/Disc # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Address of cardholder \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone: \_\_\_\_\_ Email invoice to: \_\_\_\_\_

**Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902**  
**419-522-3211 Fax: 419-526-6853 Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)**





# Golf Sponsorships - *This event often sells out!*

## Title Sponsorship \$5,000 (Exclusive)

- \* Entry for two (2) foursomes (\$1,000 Value)
- \* Naming Rights (Golf Classic presented by your co.)
- \* Company logo on all event correspondence
- \* Company logo (large) on tournament registration
- \* Company logo on tournament program
- \* Company logo & link on event webpage
- \* Banner/signage in registration & reception area
- \* Company logo on email blasts for the event
- \* Logo promotion on Chamber social media
- \* Company logo (medium) on all hole signage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal for 2021

## Golf Gift Sponsorship \$3,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo on exclusive golf gift for participants
- \* Company logo on tournament registration
- \* Logo & link on event webpage
- \* Company logo on email blasts for the event
- \* Logo promotion on Chamber social media
- \* Company logo (small) on all hole signage
- \* Opportunity to include item in golfers' goodie bag
- \* Right of first refusal for 2021

## Tee-off Tipple Bar Sponsorship \$1,500 (exclusive)

- \* Entry for (1) foursome (\$500 Value)
- \* Company name and logo on signage at Tee-off Tipple bar
- \* Company Logo (small) on tournament program
- \* Logo and link on event webpage
- \* Company logo on all email blasts for this event
- \* Logo promotion on Chamber social media
- \* Opportunity to include item in golfers' goodie bag
- \* Company logo (small) on all hole signage
- \* Right of first refusal 2021

## Premier Sponsorship \$1,000 (Limit of 6)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo (small) on tournament registration
- \* Company logo on tournament program
- \* Logo & link on event webpage
- \* Company logo on all email blasts for this event
- \* Logo promotion on Chamber social media
- \* Opportunity to include item in golfers' goodie bag
- \* Company logo (small) on all hole signage
- \* Right of first refusal 2021

## Hole in One Sponsorship \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo included on signage at designated Par 3 hole
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal 2020

## Golf Ball Sponsor \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo included on special commemorative sleeve of golf balls designed for the event
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Opportunity to include item in golfers' goodie bag
- \* Right of first refusal 2021

## Lunch Sponsor \$500

- \* Company logo on signage at the lunch pavilion
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Company logo in the tournament program
- \* Opportunity to include item in golfers' goodie bag

## Breakfast Sponsor \$250

- \* Company logo on signage at the breakfast pavilion
- \* Logo promotion on social media channels
- \* Company name & link on event webpage
- \* Company logo in the tournament program
- \* Opportunity to include item in golfers' goodie bag

## Beverage Cart Sponsor—\$250 (Limit of 6)

- \* Company logo and name displayed on all beverage carts
- \* Company name on event webpage
- \* Name on Chamber social media
- \* Opportunity to include item in golfer goodie bag

## Proximity Contest Sponsor \$250

- \* Signage on course at designated hole
- \* Company name on event webpage
- \* Name on Chamber social media
- \* Opportunity to include item in golfers' goodie bag

## Hole and/or Tee Sponsor—\$150 or 2 for \$250

- \* Company name listed on sign at designated hole or tee
- \* Company name on event webpage

### Audience:

Business Leaders, Professionals, Non Profit Leaders,  
Elected Officials

***See previous page for order form***



## The official health insurer of **entrepreneurs**

---

You put everything you have into your business. And we put everything into creating high-quality health insurance plans for you and your employees. We've partnered with the Richland Area Chamber of Commerce and Council of Smaller Enterprises (COSE) to offer a unique benefit option for small businesses like yours. The multiple employer welfare arrangement (MEWA) allows small businesses of 1–50 to join together to share costs and combine risk. This offers rate stability, savings and the same great health benefits that large corporations have. Bundle your health plan with our dental, vision or life plans for a fully integrated benefits package.

**Contact your broker | [MedMutual.com/Richland](https://www.MedMutual.com/Richland)**



**MEDICAL MUTUAL®**

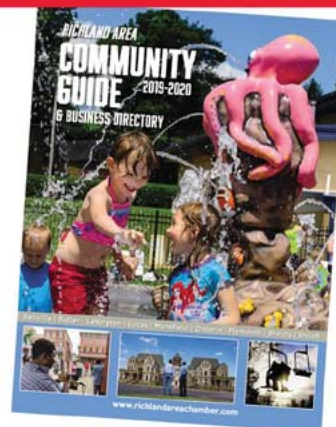
Health | Dental | Vision | Life





# RICHLAND AREA **CHAMBER** & ECONOMIC DEVELOPMENT

Strong Business.  
Strong Community.



## **Richland Area Community Guide & Chamber Member Directory**

**The Richland Area Community Guide & Member Directory planning is underway!**

**Now is the time to guarantee that your business has a prominent place in 8,000 copies of this full color reference piece used all year long by Chamber members, hotels, realtors, local attractions, area businesses, residents, and visitors to the Richland County area!**

### **2021-2022 Richland Area Community Guide Advertising Opportunities**

Centerspread	<b>\$3,500</b>	1/2 page	<b>\$850</b>
Back Cover	<b>\$3,100</b>	1/4 page	<b>\$675</b>
Inside Front Cover	<b>\$2,100</b>	1/8 page	<b>\$400</b>
Full Page	<b>\$1,500</b>	Business Box	<b>\$225</b>
		Additional Category	<b>\$25</b>

All members will be included in the Business Listing section (includes business name, address, phone, and website).

### **>>> BONUS <<<**

**The complete guide will be featured prominently on the Richland Area Chamber website using flip page software!**

To reserve ad space, please complete and return the following:

Business Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Ad Size \_\_\_\_\_ Payment enclosed \_\_\_\_\_ Please invoice me

Return to:

Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902  
Attention: Angie Fanello: [afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com) Phone: 419-522-3211

**Ad deadline is April 9<sup>th</sup>**



## Clint Knight

Director of Workforce Development  
Richland Area Chamber & Economic Development  
Phone: 419-522-3211  
Email: [cknight@richlandareachamber.com](mailto:cknight@richlandareachamber.com)



In the first month of The Workforce Pulse, I want to focus on two specific resources available to employers that assist with Recruiting, Retaining, and Developing your Workforce. Richland County Job & Family Services oversees the “On-the-Job” and “Incumbent Worker” Training programs – both of which offer funding for the skill development of local employees.

**“On-the-Job” Training** is a federally funded program that helps employers hire and train individuals for long term employment.

Employers can get:

- Help recruiting, pre-screening, and hiring new employees
- Help in developing a workforce trained in the skills they need to thrive
- Reimbursement for a portion of the trainee’s regular wages during the training period (up to 50% of the wages for as long as 6 months)

**“Incumbent Worker” Training** is dedicated to supporting specific training needs and projects of local businesses to ensure that that existing employees’ skills meet the need of the industry.

Benefits of Incumbent Worker Training

- Funding to pay for Industry Specific Training Programs
- Funding for Curriculum Development, training materials, travel
- Elevated or additional skills of dedicated employees to move business forward

Please reach out to [lori.bedson@jfs.ohio.gov](mailto:lori.bedson@jfs.ohio.gov) or [cknight@chooserichland.com](mailto:cknight@chooserichland.com) for questions about either program and how to apply.

# Looking for local workforce talent?



## Introducing Community Opportunity -

## Build Your FREE Business Profile Today!

Community Opportunity is a free comprehensive resource for students, job seekers, and area businesses alike to connect, network, and find/share employment opportunities within our community.

You will have access to local job seekers’ resumes, and you’ll also increase your organization’s visibility and community engagement at no cost to you. To build your profile, visit [www.communityopportunity.com](http://www.communityopportunity.com) and click “Company Registration”.

Questions? Contact Clint Knight, Director of Workforce Development at the Richland Area Chamber & Economic Development at 419-522-3211 or [cknight@richlandareachamber.com](mailto:cknight@richlandareachamber.com).

# Thank you to our renewing members!



## CATALYTIC LEADER / PLATINUM



## CATALYTIC LEADER / GOLD



## SHAPE & THRIVE

Civista Bank  
Roby-Foster-Miller-Earick Insurance

## BOOST & EXCEL

Columbia Gas of Ohio  
Rable Machine Inc  
Skybox Packaging, LLC

## BUILD & GROW

ACC  
Advanced Eye Care and Surgery Center  
American Tower Company  
Arbors at Mifflin  
Avita Summit Therapy and Performance Ctr  
Brennan's Barber Shop & Shave Parlor  
Brown Derby Roadhouse/Ontario Event Ctr  
Buckeye Chrysler Jeep Dodge Ram of Shelby  
Buckeye Horizon  
Central Ohio Warehouse Co  
Contact Industries

Country Metals  
Donaldson and Dunkle Law Offices LPA  
Forrest Machine Products Corp  
General Technologies Inc  
Hampton Inn & Suites  
HR Choices INC.  
Jamison Well Drilling Inc.  
Joe Behr Plumbing & Heating Inc  
Koorsen Fire & Security  
Leppert Machine Co., Inc.  
M K Metal Products Inc

McElvain Group Homes  
Michael Byrne Manufacturing  
Ora K Beauty Products  
Reflections Salon & Spa  
Richland County Transit  
Rinehart-Walters-Danner & Associates  
Steve's Dakota Grill  
Subway 53308 Love's Travel Center  
Tarkowsky & Piper Co., LPA  
WOB Accountants and Advisors

## ENGAGE & CONNECT

Adams, Albert & Curry Agency  
Akua Hair Clinic  
American Eagle Mortgage LendUS  
American Heart Association  
Americans for Prosperity  
APO Pumps and Compressors  
Applesseed ACE Hardware  
Applesseed Valley/Clearfork Veterinary Hospital  
Applied Graphics  
Ashland Community Federal Credit Union  
Athena Greek Restaurant  
Badnell & Dick Co LPA  
B-Dry System of NCO Inc  
Bellville Flowers & Gifts  
Bellville, Village of  
Blanton's Automotive  
Bo Lacey Construction LLC  
Central Ohio Glass LLC  
Chad's Country Meats  
City Garden Cafe  
CJR Coaching  
Clean Dreams Cleaning  
Coney Island Diner  
Core Community Church  
Core Community Church  
Countryside Pizza and Drive Thru  
Crawford Drainage Company LTD  
Create, Restore & More  
Custom Conchos and Tack LLC  
Custom Control Technologies LLC  
Design by Cline  
Doterra CPTG Essential Oils  
Dr. Bartt Colahan DDS Inc  
Dzugar Real Estate Services  
First Class Roofing  
Friends of The 179th Family Readiness & Support Group  
From the Ground Up Tree & Landscaping  
Get Well Center  
Gionino's Pizzeria

Goodwill Industries Serving Summit, Portage, Medina, Ashland and Richland Counties  
GROhio Community Credit Union  
Helen Brown CPA, LLC  
Henry Screen Printing  
Hoover Instrument Service Inc  
Interim HealthCare of Mansfield  
Janet's Floral Design/A New Song Wild Bird & Garden Center  
Jilek, William P  
John F Aungst & Son Plastering, LLC  
Johnny Applesseed Baseball Club - JABC  
Keith's Drain & Septic Service  
Kindred at Home  
LaborMAX Staffing  
Lamar Advertising  
LegalShield & IDShield  
LifePoint Community Church  
LuxLife MedSpa  
M Star Hotel Mansfield  
Madison Adult Career Center  
MAGNET  
Mansfield Association of REALTORS  
Mansfield First Assembly  
Martini's on Main  
Matthew Trittschuh Insurance Agency  
McGregor Mortgage, LLC  
McManes Personal Training  
Medical Arts Internists Inc  
Mid Ohio Business Builders  
My Floors by Prints & Paints/Flooring America  
Nelly's Hideaway  
North End Community Improvement  
Collaborative Inc  
Northwestern Mutual  
Norweco Inc  
Ooh La La Catering  
Pacific Impressions Inc.  
PCR Restorations Inc dba Lehr Awning Co  
Persona Hair Studio

Phil Hicks Sweeping & Snow Plowing  
Plato's Closet  
Pleasant Hill Marina  
Porky's Drive-In  
Prosser's Automotive LLC  
Quality Tech Dental Lab  
Raemelon Therapeutic Equestrian Center  
Retired Judge James D. Henson  
Richland Academy of the Arts  
Richland Carrousel License Bureau  
Richland County Auditor  
Richland County Commissioners Office  
Richland County Foundation  
Richland County Mental Health & Recovery Services Board  
Richland County Solid Waste  
Richland Mall  
Richland Soil and Water Conservation District  
Rick Haynes Rubbish LLC  
Sarah M Davis Richland County Recorder  
Scott Merrick- Shelter Insurance  
Shed Penny LLC  
Smokin Bros' BBQ  
Spayde Printing  
St. Constantine's Helen Greek Orthodox Church  
Taylor Steamer LLC  
The Boot Life, LLC  
The Cabin Grill  
The Heck Law Offices, LTD  
The Keto Zone  
The Seckel Group Architects Ltd AIA  
Town Money Saver  
Unleash Your Health with Anne  
Weldon Huston & Keyser LLP  
Wellness and Addiction Recovery Services Center  
Werner-Gompf Funeral Services Ltd  
What Goes 'Round Thrift Shoppe  
Window World  
Wolf Chiropractic

Renewals reflect paid dues received from 1/22/2021 through 2/22/2021

Interested in enhancing your member benefits? Contact Ashley at 419-522-3211 or [ameyer@richlandareachamber.com](mailto:ameyer@richlandareachamber.com)



# Networking at Noon

When: **Friday, March 12th** | 12:00pm - 1:00pm

Where: **Zoom** (please register -see bottom of page)

Cost: **FREE for Chamber members**  
\$10 for non-members



How do we network in the age of COVID-19? Could you benefit from building more professional relationships? Is it important for you to meet prospective clients? Do you need to stay on top of the latest industry trends? Networking at Noon the answer! Networking allows you access to opportunities you might not be able to find on your own and is important for establishing mutually beneficial connections with other professionals in our community. If these are things that interest you, join us for Networking at Noon!

For now, this is a virtual event through Zoom. We will rotate through several break out rooms with small groups so you will get to meet several people and make multiple connections. Thank you to Sutton Bank for Sponsoring Networking at Noon this month!

[REGISTER](#)

**Tired of Zoom? Afraid to network online? Here's what a previous participant had to say about their experience:**



"The Chamber's Zoom Networking event gave me a chance to connect with several people. This is very important since in-person meetings are on hold, and it was fun :) " - Maura Teynor, Richland County Foundation

Sponsored by:



## Lunch WISE Wednesday - Even Mentors Need Mentors!

Presented by Brittany Burkett & Theresa Roth

When: **Wednesday, March 17th** | 11:45am - 1:00pm  
(lunch is served at 11:45am, program begins at 1pm)

Where: **DLX Kobacker Room, 28 N. Main Street, Mansfield**

Cost: **\$15**

**Note: If COVID-19 warning levels reach "red with star" or "purple", this event will be switched to Zoom format.**



Being a mentor benefits both parties in many ways whether it be in business or your personal life. We will hear from a mentor and a mentee about their experience and best practices.

[REGISTER](#)

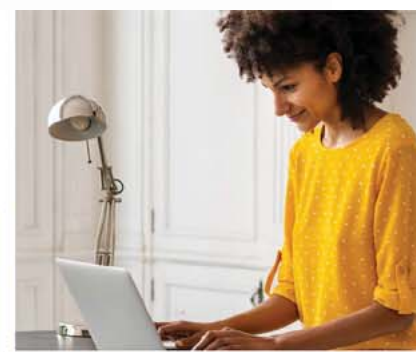


**About Lunch WISE:** Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This collaborative series exclusively for women is being co-hosted by the Richland Area Chamber and the Small Business Development Center at Ashland University.

Each month we'll have a time of powerful networking, a motivational "TED-type" talk as well as a chance to learn more about your community. We look forward to having you join us!

**THREE WAYS TO  
REGISTER FOR  
CHAMBER EVENTS:**

- 1) Use our events calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)
- 2) Call us at 419-522-3211
- 3) Email Lisa Duckworth at [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)



National contract savings with the local service you deserve!

## Buy Local

Contact: Nick Childs  
phone: 800-545-8000 ext. 1125

email: [nchilds@charlesritter.com](mailto:nchilds@charlesritter.com)  
website: [www.charlesritter.com](http://www.charlesritter.com)

Managing a workplace is more complex today. The Chamber has partnered with Ritter's Office Outfitters to help you take care of your people, your space and your budget. From home office to a corporate office space and so many moving parts, keeping things simple is an everyday challenge.



Save big by utilizing a full list of 1,700 of the most often purchased items with national contract pricing. Free next day delivery always.



Your company can also save by taking advantage of special pricing on cleaning and breakroom supplies, technology, and furniture.



You will have a local dedicated rep that will handle all aspects of your business needs, even for hard to find supplies.

**Savings example:** Here's an example order that shows how you can save. Purchasing from the best buy national contract products will result in the best savings.

Item	Regular Price	Chamber Price	Savings
Sharpie Permanent Markers, Fine Point, Black (1 dozen)	\$ 11.99	\$ 8.99	25%
BIC Cristal Ballpoint Pen, Med, Black, Clear Barrel (1 dozen)	\$ 4.09	\$ 3.27	20%
Surface Safe(R) Sign Labels, Laser/Inkjet, 7" x 10" labels, 8-1/2" x 11" sheets, Matte White, Removable, 1-up, 15-sheets, 15/PK	\$ 38.09	\$ 33.49	12%
Fellowes Powershred 11C Cross-Cut Shredder, black (1)	\$ 99.99	\$ 93.99	6%
Fellowes 6-Outlet Power Strip 3-prong, 4 foot cord, 110v AC (1)	\$ 11.89	\$ 9.99	16%

## More than Office Supplies

Typical per employee expense for the top 5 business needs

National contract pricing on supplies you are already purchasing.

# 18%

Average savings



Ritter's Office Outfitters has been serving Richland County and surrounding areas since 1871. Nearly 150 years living and working in our communities has helped us understand the unique needs of local businesses. We specialize in providing complete solutions for the workplace that save our customers time and money.

Ritter's competitive prices and superior service has enabled us to become a market leader in all business supply needs including office supplies, furniture, technology, cleaning & janitorial, safety, and promotional products.



# UPCOMING EVENTS

## CHAMBER EVENTS

- March 12** Networking at Noon - Zoom event
- March 17** Lunch WISE Wednesday Luncheon (11:45am)  
@ DLX / Kobacker Room - "Even Mentors Need Mentors!"
- March 26** 2021 Chamber Annual Meeting & Economic Excellence Awards - Zoom event
- April 21** Business Professionals Day - Zoom event
- April 30** FRI-YAY! - Zoom event
- June 11** Chamber Golf Classic @ Westbrook Country Club

## CHAMBER FOUNDATION EVENTS

- March 11** Learning Lab presents Leading in Changing Times
- March 24** Book Club reads Relentless by Tim Grover
- April 8** Learning Lab presents Entrepreneurial Leadership
- April 21** Book Club reads Live Better Lead Differently
- May 20** Learning Labs presents Leadership Communication
- May 26** Book Club reads Love Where You Live
- June 3** Learning Lab presents Higher Education Leadership

See inside this newsletter for more information on the above events or visit the event calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)



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Mansfield, Ohio 44906  
Questions Call: 419.774.4437

Call for accepted materials  
and pricing list



419-522-0035  
30 North Diamond (3rd floor City building)  
Mansfield, Ohio 44902  
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