



CHAMBER & ECONOMIC DEVELOPMENT CHAMBER BERLINK

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Letter from Jodie

Showing Some Small Business Love

Dear Members,

I will be honest, I am having a hard time wrapping my head around the fact that it's October already! In one way it feels like life stopped back in March when the pandemic descended upon us. None of us really knew what lay ahead when the first orders started coming down. Now, more than six months later we have all been forced to adapt and respond.

It has affected different types of businesses in different ways – but we know for sure that small businesses have been deeply impacted. Here at the Chamber in July we took some time to look at what we were doing and how we might switch things up to better adapt to what the needs of our business community were. Sometimes it is hard to throw out your playbook and start anew, but in many ways we had to do that because "the usual" was not going to cut it. Since then we've been working on a myriad of things – some you've seen, some you're about to see, and some you will never publicly see but are happening behind the scenes.

For now, let me share a few things that are targeted at our small business community. I hope that you all are able to plug in as able:

- Small Business Grants – partnering with Richland County, Cities of Mansfield, Shelby, and Ontario...and soon some others – we're in the process of awarding over \$650,000 to local small businesses – and there is more on the way. We're currently planning for a Round 2 of applications + a round targeting non-profits. Look for more details in mid-October. I want to thank our local elected officials who have all been so great to work with and have heard our call that small businesses need the support!

-1st Annual Richland County Restaurant Week – can we all give a sociallydistanced hug to our local food establishment owners and workers? They have been through a lot and we want to make sure that we continue to support them and keep them going. So, we're creating our first annual Restaurant week for November 15 – 21st. They will be offering specials that can be dine-in or take out – so you can support your local establishments as you are comfortable. If you own a food establishment – check out this newsletter for more details and sign up in October to participate!

-Small Business Saturday – we have done this with a collaborative countywide group for years and we're continuing it for 2020 – Saturday, November 28th – mark your calendar. We're adapting a few things to be safe for social distancing. Retailers – check out this newsletter for more details. Everyone else – I hope you will plan to participate and support our local small businesses.



-Small Business of the Year – we're continuing on with our annual celebration for small businesses and small nonprofits. We may be in person or virtual – we will make that call a little closer to date – but we knew we couldn't miss the chance to honor the best of the best. I hope you will mark your calendar for Friday, December 4th to help us honor these outstanding folks. We'll be announcing our finalists in early November.

Richland County – it is time to show some love for our local small businesses. "We're in this together" has become one of the most overused phrases of the pandemic – but it's true. We are all dependent upon each other. And our small businesses are most especially. Think twice before you click purchase on your next Amazon order – can you buy that here locally? Many small businesses even have online ordering and they are ready to serve.

As always, the Chamber is standing with you during this time. Be safe and #ShopSmall!

Onward, Jodie

Jodie A. Perry, CCE, IOM, CCEO-AP President & CEO Richland Area Chamber & Economic Development

<section-header>Fichland County- Help your community ThriveIf has never been easier to
spond to the census on
your own. You can respond:Image: Image: Im



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ARE YOU GETTING CHAMBER EMAILS?

The Chamber staff wants to be sure you are receiving emails containing important COVID-19 information for your business.

If you or someone you know in our business community is not getting our emails, be sure to request to be added.

Email us with the subject line "include in email list".

info@richlandareachamber.com





RESTAURANT/CONTACT INFORMATION

Restaurant Name: ____

Restaurant Website (will be hyperlinked to your page): ____

Restaurant Phone: _____

Main Contact Name:

Main Contact Email (will not be shared):___

YOUR SPECIAL OFFER

EXAMPLES

What special offer would you like to feature? Please <u>do not</u> include your everyday specials –your special must be unique for Restaurant Week and feature substantial savings! Examples:

- Offer a three-course spread (Appetizer/Entree'/Dessert) for \$15
- Buy One Entree', Get One Free
- \$10 off any bill over \$25

Your special: ____

Note: your special needs to be good for dine-in AND take-out.

PARTICIPATION COST

Chamber Members (circle one):	\$50 in cash/check/cc	or	\$100 in gift card trade
Non-Chamber Members (circle one)	\$150 in cash/check/cc	or	\$250 in gift card trade

Would you like a representative to pick up your form and payment? Uyes on, expect it in the mail

Phone: 419-522-3211 • Fax: 419-526-6853 • Email: Iduckworth@richlandareachamber.com Mail: Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902 REGISTER BY OCTOBER 30TH



SPONSORSHIPS AVAILABLE!

NOVEMBER 15-21

RESPOND BY OCTOBER 30TH



	Presenting S	ponsor - SOLD
• • • •	Premier Sponsor — \$1,500 (two available) Sponsor name/logo recognized on online/print advertising (web, print, social media) Sponsor name listed on all press releases Sponsor name/logo on all event posters Sponsor name/logo on social media promotion for event Sponsor logo & link on event webpage Sponsor logo & link on all event email blasts Sponsor logo in Chamber Newsletter promotion Paid Restaurant Week social media campaign featuring company photo or logo (\$\$\$\$)	MasterChef— \$250 Sponsor name/logo (small) on event posters Sponsor logo (small) on any major print media advertising Sponsor logo & link on event webpage Paid Restaurant Week social media campaign featuring company photo or logo (\$\$\$) Sponsor logo (small) in Chamber Newsletter promotion Sponsor logo (small) on Chamber email blasts for event
•	Maître D' Sponsor — \$100 Sponsor logo (small) on event posters Sponsor logo on event webpage Paid Restaurant Week social media campaign featuring company photo or logo (\$\$) Sponsor logo (small) in Chamber Newsletter promotion Sponsor Logo (small) on Chamber email blasts	Bon Appétit — \$50 Sponsor name on event posters Sponsor name on event webpage Sponsor name in Chamber Newsletter promotion Sponsor name in Chamber email blasts

Please submit your sponsorship by October 30th to receive maximum exposure!

Organization:		
Address:		
Contact person:		
Phone:		
Circle One: Premier Sponsor/\$1,	500 MasterChef/\$250 Maît	re D' Sponsor/\$100 Bon Appétit/\$50
Payment Amount: □c	heck enclosed	C#
exp.	/ Security Code	
Address of cardholder:		
		worth@richlandareachamber.com 5 N. Mulberry St., Mansfield 44902

Thank you to Destination Mansfield for helping to promote this event!



SPONSORSHIPS

Small Business of the Year

Awards - Dec. 4th

Recognizing Richland County's small businesses! 2019 Attendance = 243

Promotion for Your Business

Audience: Area business leaders, small business owners & managers, professionals, media, elected officials

Advertising/Promotion via: Email blasts, social media posts, newsletter ads, Chamber website and event program

PREMIER SPONSORSHIP \$750 (Limit of 6, 3 remaining)

10 seats at the Award Luncheon (\$250 value)

RICHLAND AREA CHAMBER

SMALL BUSINESS

- Opportunity to be on stage to present awards
- Company name/logo (small) on registration form
- Company logo (small) on cover of program
- Half-page color ad in the event program
- Company logo on PowerPoint
 presentation
- Sponsor recognized in announcements
- Company logo & link on event web page
- Name & color logo shared on social media

REGIONAL LEADER SPONSORSHIP - \$350

- 8 seats at the Award Luncheon (\$200 value)
- Company logo (small) in the event program
- Company logo on the PowerPoint presentation
- Sponsor recognized in announcements
- Company name & link on event web page

INNOVATOR SPONSORSHIP - \$200

- 4 seats at the Award Luncheon (4100 value)
- Company name in the event program
- Company name on the PowerPoint presentation
- Company name on the event web page

ENTREPRENEUR SPONSORSHIP - \$100

- 2 seats at the Award Luncheon (\$50 value)
- Company name in the event program

SPONSOR INFORMATION:

Organization:				
Address:				
Contact perso	on:	Email:		
Phone:		Fax:		
Circle One: email form		REGIONAL LEADER/\$350 richlandareachamber.com	INNOVATOR/\$200 Questions? C	ENTREPRENEUR/\$100 all 419-522-3211

Sponsors as of 10-7-2020









We expand on this great program by providing prizes to further incentivize shopping local.

Small Business Saturday Program Details

Shoppers simply visit registered businesses, scan a QR code with their phone, and enter their contact info!

- The Chamber will provide you a flyer to hang that gives easy • instructions to your customers that includes the QR code.
- As always, shoppers will not be required to make a purchase. 0
- There will be a maximum of 6 entries total per shopper (one • entry per business).
- There is no cost for your business to participate, but please ő provide a prize worth \$25 or more which can be an item(s) or a gift card. The Chamber will contact the winner, and they will pick up the prize at your business.

There will also be five(5) \$100 grand prizes donated by the Chamber and other sponsors.

These prizes can be won by customers posting selfies on social media on Small Business Saturday at businesses registered for this program.

your shoppers!

- The Chamber will notify the winners of the grand prizes and distribute them.
- Again, the Chamber will provide you a flyer to hang that gives easy instructions to your customers. Remember, when customers participate, your business will receive additional exposure on social media!

The Chamber will promote the program heavily using local media, social media & Chamber communications - don't miss out! You do not need to accept American Express and Chamber membership is not required to participate.

Wa	2020 SMALL BUSINESS SATURDAY PROGRAM REGISTRATION <u>PLEASE REGISTER BY NOVEMBER 6TH !</u> Businesses must be a locally owned franchise or independently owned retail business to participate. Int to support the program but you aren't a retail-type store? Contact the Chamber for sponsorship information!
Please register your bus	iness online through the event calendar at www.richlandareachamber.com or return this form to the Richland Area Chamber.
Contact:	Does your business have a facebook page? yes/no
Email:	Website:
	ATION WILL APPEAR ON ADVERTISING - please use business phone and address (do not include personal information)
Telephone:	Address:
□ Yes, I agree to be a p	articipant in this program, which means I will offer a single prize (worth \$25 or more).
Signature	Date:
Return to: Richlai	nd Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902 fax: 419-526-6853 email: afanello@richlandareachamber.com Questions? Call the Richland Area Chamber & Economic Development at 419-522-3211



RICHLAND COMMUNITY DEVELOPMENT GROUP MANSFIELD BEAUTIFICATION 55 NORTH MULBERRY STREET MANSFIELD, OHIO 44902 419.522.3211 WWW.CHOOSERICHLAND.COM

Make a lasting impact now...

HELP US LIGHT UP MANSFIELD FOR THE HOLIDAYS

\$9,000 GOAL TO REHAB 38 WREATHS:

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- TOTAL OF 82 WREATHS
- INVESTMENT IN DOWNTOWN

YOUR TAX DEDUCTIBLE DONATION IS AN INVESTMENT IN DOWNTOWN MANSFIELD

DONORS WILL BE RECOGNIZED WITH A SIGN IN CENTRAL PARK Each year just before Thanksgiving, lit holiday wreaths appear on the streetscape light poles in Downtown Mansfield, decorating Park Avenue West, Main Street, and Walnut Street, helping us all to get into the holiday spirit.

The oldest 38 of our 82 holiday wreaths have exceeded their useful lifespan and are looking noticeably shabby and worn. They are ready to be retired.

The Holiday Lights committee, part of the RCDG Beautification Sector, is working to restore and upgrade those original 38 wreaths.

https://richlandgives.mightycause.com/story/Makemansfieldshine





RICHLAND COMMUNITY DEVELOPMENT GROUP <u>Mansfield Beautification</u> 55 North Mulberry Street Mansfield, Ohio 44902 419·522·3211 www.ChooseRichland.com

Phone	
Address	
Address	
Email	

Thank you for investing in Downtown Mansfield!

This year, it's about more than "just the flu."

GET YOUR FLU SHOT

Protecting yourself and your family with a flu vaccine will also protect our healthcare workers during this coronavirus pandemic. Flu shots are recommended for everyone 6-months and older.

Getting your flu shot can protect you and others from influenza, and while it won't stop COVID-19, it might keep us out of the hospital so we don't overburden the emergency room.



See the information about flu vaccines and COVID-19 at richlandhealth.org



- Everyone stays in their own vehicle. Everyone must wear masks (unless under age two).
- Multiple people in one car may get their flu vaccine but paperwork will be needed for each individual.
- There will be stations to distribute forms and gather information at the drive thru.

DRIVE THRU FLU SHOT CLINIC

Tuesday, October 13, 1 to 4 p.m. *at Richland County Fairgrounds*

Everyone age 6 months and older needs a flu shot!

- **Richland Public Health Nurses** will be available on both sides of each vehicle to give the proper vaccine dosage to each person after gathering documentation.
- Richland Public Health recommends everyone age 6 months and older get an influenza ("flu") vaccine. This recommendation follows CDC guidelines.

Flu vaccines are <u>FREE</u> (no co-pays) when using participating insurances accepted by Richland Public Health. <u>Please bring</u> <u>your insurance card and a photo ID</u>. Our cost for flu vaccine varries depending on age and type of vaccine used. Cash, credit card, or check is acceptable if not billing insurance. Children less than 18 must be accompanied by a parent/legal guardian or another adult with written permission from the parent.

Flu Shots by Appointment after October 13

Equal Opportunity Employer/Provider of Services. This program is partially supported by Levy dollars. For additional information call Richland Public Health Nursing: 419-774-4540.





You can Find these tee shirts on the Chamber's website (www.richlandareachamber.com)! They come in three color options including dark grey, cardinal red, and jade green. Stop by your website and buy yours today starting \$15!



HAVE YOU ORDERED YOUR RICHLAND COUNTY STRONG YARD SIGN?



Show your Richland County pride with a yard sign - only \$10!

Signs and stakes are available at the Chamber for pick up after order is placed.

Order at richlandareachamber.com/store

Networking at Noon

Speaker: Lee Tasseff President, Destination Mansfield-Richland County

When: NEW DATE! Friday, October 30th | 11:45am - 1:00pm (lunch is served at 11:45am, program begins at 1pm)

Where: **Deluxe Catering & Events** 28 N. Main St., Mansfield





How do we network in the age of COVID-19? Could you benefit from building more professional relationships? Is it important for you to meet prospective clients? Do you need to stay on top of the latest industry trends? Networking at Noon is the answer! Networking allows you access to opportunities you might not be able to find on your own and is important for establishing mutually beneficial connections with other professionals in our community. If these are things that interest you, join us for Networking at Noon! We will enjoy a short Ted - style talk from a member of the business community and then we'll spend the majority of the event in guided networking - and we'll do it all in a socially distanced manner.

Lee Tasseff will be our guest speaker on the topic, "Networking". Lee has been the President of Destination Mansfield-Richland County since 1990. Currently navigating the county's tourism marketing-based Economic Development agency through its restructuring, Lee relies on former and building new networking partners as a part of the re-making of the organization.



REGISTER HERE

CHAMBER "IN PERSON" EVENTS WILL BE BASED ON RICHLAND COUNTY COVID-19 WARNING LEVELS



THREE WAYS TO REGISTER: 1) Use our events calendar at www.richlandareachamber.com 2) Call us at 419-522-3211 3) Email Lisa Duckworth at Iduckworth@richlandareachamber.com



The Mansfield-Richland Area Educational Foundation provides so many ways for you to learn and grow! If you have any questions about Leadership Unlimited or YEA!, contact Nikki Lewis, Leadership Unlimited Manager at (419) 522-3211 or nlewis@richlandareachamber.com









LEADERSHIP DEVELOPMENT FOR YOUR ENTIRE ORGANIZATION

Leadership Unlimited is excited to announce a brand new program starting November 2020 called **LU Learning Lab**. This monthly virtual program will provide leaders, both current and on the rise, with leadership development training opportunities.

Save the dates for our upcoming program days:

- Thursday, November 12th
- Thursday, December 10th
- Thursday, January 14th

November 12th from 12:00-1:30 pm Leading with Imperfection with Vitale Buford, executive coach, speaker, and author of Addicted to Perfect

More information about this new and exciting program will be released in the coming weeks. Stay tuned!

YEA! is Accepting Applications!

We are currently accepting applications for the 2020-21 program year. Applications can be found at <u>www.yeausa.org</u> or by contacting the Chamber office. Please attend an upcoming virtual information session so you and your families can learn more about this wonderful program.



Please register a session by emailing Nikki Lewis at nlewis@richlandareachamber.com.

YEA! Virtual Info Sessions

- Monday, October 12th from 12:00-1:00 pm
- Wednesday, October 14th from 7:00-8:00 pm
- Thursday, October 15th from 3:00-4:00 pm
- Friday, October 16th from 9:00-10:00 am
- Monday, October 19th from 6:30-7:30 pm







HOW IT'S DIFFERENT THAN OTHER LOANS

This loan program with collateral enhancement is aimed at helping to support Richland County small businesses!

Many local small businesses may need extra capital to help them fully reopen after the pandemic caused large scale shutdowns, but often have no additional assets to use as collateral to obtain a loan. With this program, companies will apply to a participating local bank for a loan, and these RCDG funds will be used as additional collateral for the bank to make the loan.

RCDG will be able to allocate up to \$10,000 of collateral per loan. The terms of the loan (amount, interest rate, and repayment period) will vary by financial institution, but will be generally favorable for a small business.

For more information about the RCDG Small Business Loan Fund, you can visit the Chamber's website at

RichlandAreaChamber.com and click "Economic Development". Barrett Thomas, Economic Development Director can be reached at 419-522-3211 or via email at <u>bthomas@chooserichland.com</u>.

LOCAL PARTICIPATING BANKERS

Mechanics Bank – Sally Gesouras – 419-524-0831 ext.1689 sgesouras@mymechanics.com

Richland Bank – Clayton Herold – 419-525-8769 <u>cherold@richlandbank.com</u>

Sutton Bank – Scott Them – 419-747-2007 sthem@suttonbank.com





This institution is an equal opportunity provider.

LENDING FAQ

Why isn't RCDG just directly lending the money?

Your relationship with a bank is very important and we don't want to step in the way. Additionally, banks have the capacity and the systems in place to take, review, and process loan applications and RCDG doesn't. We are trying to use the existing systems to make this as easy as possible for the business applying, the bank, and RCDG.

What is collateral enhancement?

When banks make loans they require collateral, often small businesses already have everything pledged as collateral. RCDG will step in and provide the collateral for the bank to make the loan.

Is any portion of the loan forgivable?

No, this is a traditional loan that needs to be repaid.

What are the rates and terms?

The rates and terms vary for each application in the same way that they normally do for business loans, but the rates will be very competitive.

What can I use the money for?

Loan uses are very flexible, inventory, rent, payroll, advertising, but they must be business and not personal expenses.

Can I borrow more than the maximum?

Not through this program, please talk with your lender for additional needs.

Do I automatically qualify for this loan?

No, decisions are made by an independent review committee based on the application and bank's credit analysis.

How are you deciding who gets the money?

The first 20 completed applications forwarded to RCDG from a participating banker will be considered for funding by an independent review committee. As funding allows we will continue to process additional applications.

Where do I start?

By contacting a participating commercial banker.





Looking for local workforce talent?





Introducing Community Opportunity -

Build Your Free Business Profile Today!

What is Community Opportunity?

Simply put, Community Opportunity is a resource. It is a comprehensive website for students, job seekers, and area businesses alike to connect, network, and find/share employment opportunities within our community.

The goal of Community Opportunity is to ensure that everyone in our community is aware of the jobs and careers available. Our local companies are in need of our local talent, who all too often do not realize the great opportunity right here in our own backyard.

Why Should I Participate?

Community Opportunity is a free resource for you as a local business -- you will have access to local job seekers' resumes, and you'll also increase your organization's visibility and community engagement at no cost to you. It's a win-win!

How Do I Build My Profile?

It's easy! Follow the three simple steps below to get started. You'll just need basic contact information, a company summary, plus a photo and/or video.

Step 1: Visit www.communityopportunity.com. Click "Company Registration".

Step 2: Complete the Company Registration form. This includes contact information, company summary/profile information, and industry selection.

Step 3: Click the green "Register" button.

Once you've submitted your information, you'll be able to edit the content, upload photo/video, and post job openings. All profiles are subject to approval. Once your profile is approved, you will be able to upload your logo, photos of your business, and more.

We're happy to help!

Once you've set up your profile -- or if you have any questions during the process, don't hesitate to contact me.

Clint Knight Director of Workforce Development Richland Area Chamber & Economic Development Phone: 419-522-3211 Email: cknight@richlandareachamber.com

NEW MEMBERS

PLEASE JOIN US IN WELCOMING THE NEWEST MEMBERS TO YOUR CHAMBER

Black Belt Pro Fitness LLC Category: Health & Fitness 1099 West Fourth St, Mansfield (567) 307-7208 www.blackbeltprofitness.com

Builders First Source

Category: Retail/Building, Home **Improvement Supplies** 2275 Stumbo Road S., Mansfield (419) 529-5411 www.bldr.com

Central Ohio EMS Training LLC

Category: Educational Centers & Services 20 Industrial Drive, Lexington (419) 295-5907 www.centralohioemstraining.org

Create, Restore & More

Category: Artists Mansfield (419) 571-7853

Doug Neighbors Allstate Agency

Category: Insurance 1629 W Fourth St, Mansfield (419) 529-2313 www.allstate.com

Hope419

Category: Medical & Health Services/ Mental Health 1221 South Trimble Rd. Bldg C, Mansfield (419) 951-2020 www.hope419.com

Integrated Cardiovascular Services

Category: Medical & Health Services/ Hospitals 2348 Ferguson Road, Ontario (213) 992-1401

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Jodie D. Dees, J.D., CO., LPA

Categories: Attorneys 3 N. Main St, Suite 405, Mansfield (419) 524-3337 attorneyjodiedees.com

Lawsen Equipment

Category: Construction, Contractors & Services 640 Baseline Road, Shiloh (419) 752-0203

Local Project Pro LLC

Category: Construction, Contractors & Services 4122 Settlement East Road, Shelby (419) 318-9759 www.localprojectpro.com

Mary Anne's Meat Market

Category: Retail/Grocers 25 W Main Street, Lexington (419) 884-0003

Midwest Aircraft Products Company

Category: Manufacturing, Industrial 125 S. Mill St., Lexington (419) 884-2164 www.midwestaircraft.com

Robert Hassmann

Category: Financial Services 1230 Lexington Ave., Ste 101, Mansfield (419) 564-0704

ZenBusiness

Category: Business Services 702 San Antonio St., Austin, TX (844) 493-6249 www.zenbusiness.com/form-llc/ohio



Banking with us means giving back.

As your local, independent bank, we're committed to supporting organizations that make a difference right here in our community.







of Richland County

MyMechanics.com/GiveBack

Wav

How to Recover From a Career Setback

Presented by Lori Cope When: Wednesday, October 21st | 11:45am - 1:00pm (lunch is served at 11:45am, program begins at 1pm) Where: Deluxe Catering & Events

28 N. Main Street, Mansfield





Lori has experienced a career setback like many others, but will speak with the group on how she managed to come out of it by making the best of it and loving the new adventure!

Lori A. Cope

Lori began her career with the City of Mansfield in 1993 as a Police Officer. After a near fatal cruiser accident in 2003, and two years of recovery, she opened her own driving school business. It was a wonderful success, which allowed her to open numerous locations around the area. She then was offered the position of Safety Service Director for the City of Mansfield, which she currently has held for the past ten years.



CHAMBER "IN PERSON" EVENTS WILL BE BASED ON RICHLAND COUNTY COVID-19 WARNING LEVELS



<u>REGISTER HERE</u>

About Lunch WISE: Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This collaborative series exclusively for women is being co-hosted by the Richland Area Chamber and the Small Business Development Center at Ashland University.

Each month we'll have a time of powerful networking, a motivational "TED-type" talk as well as a chance to learn more about your community. We look forward to having you join us!

Cost: \$15

THREE WAYS TO REGISTER:

Use our events calendar at www.richlandareachamber.com
 Call us at 419-522-3211
 Email Lisa Duckworth at Iduckworth@richlandareachamber.com

RIBBON CUTTINGS from September



Walking Arboretum at the B&O Trail (Northlake Park)





Redwood Apartments (Mansfield)



MORE SEPTEMBER MOMENTS...



Charles Follis Road Dedication (Shelby)







LunchWISE Wednesday





Selecting the right health insurance plan shouldn't be a guessing game.

CLEARLY THE RIGHT CHOICE

Learn more about a Medical Mutual health plan through the Richland Area Chamber of Commerce, and why it can be your company's clear choice, by visiting RichlandAreaChamber.com.



will be wanted the second states

THANK YOU TO OUR CATALYTIC LEADER INVESTORS

















ADENA CORPORATION • NANOGATE NORTH AMERICA LLC & JAY INDUSTRIES • MEDICAL MUTUAL • MILLIRON AUTO PARTS FIRSTENERGY CORP • HAMILTON INSURANCE GROUP, INC • HUNTINGTON NATIONAL BANK • NEWMAN TECHNOLOGY