America in Bloom judges Linda Cromer and Tim France were here in August checking out all the great things happening in Mansfield. Early feedback is that they are blown away by all the great things happening here! Also pictured are steering committee members Josh Maurer, Mayor Theaker, and Roberta Perry.

We had a wonderful time celebrating the 95th anniversary of McCready Interiors / Norwalk the Furniture Idea at the August Business After Hours!

It was a lively Chamber Coffee event in August - our members had the chance to make dozens of new connections through a speed networking session at OfficeMax.
By now you should have received your new Community Guide & Chamber Member Directory copies - we hope you are pleased with how they turned out! Remember, if you would like additional copies, we have them available at the Chamber. We encourage our members to get them in the hands of the public! Thank you to our advertisers supporting this publication!

We also would like to remind you that nominations are due for the Small Business of the Year Awards by September 4th. You are welcome to use the nomination form in this newsletter or simply email lduckworth@richlandareachamber.com.

Sponsorships for this event are also available, including:
- Premier Sponsorship / $750 / includes table of 10 and much more
- Regional Leader Sponsorship / $350 / includes table of 8 and much more
- Innovator Sponsorship / $200 / includes 4 seats and more
- Entrepreneur Sponsorship / $100 / includes 2 seats and more

Contact Lisa at 419-522-3211 or lduckworth@richlandareachamber.com for more information!
2019 Career & Intern Fair

October 17th
from 3:00pm to 6:00pm
at the Madison Comprehensive High School

3:00pm to 4:30pm: Meet HS Juniors and Seniors
Meet eligible Madison high school seniors who are seeking internship and work opportunities during the 2019-2020 school year.

4:30pm to 6:00pm: Meet Adult Career Center Students
This session is open to current students and graduates of the Madison Adult Career Center. These candidates will be seeking externship opportunities as part of their course requirements, as well as post-graduation full-time employment.

High School Career Tech Programs
- Business Management
- Auto Tech
- Construction
- Early Childhood Education
- Health Technologies
- Interactive Media
- Precision Machining
- Welding
- Electrical Technology
- Cosmetology

Adult Career Development Programs
- Automotive Lube Technician
- Cosmetology
- Dental Assisting
- Industrial Electrical Maintenance
- Medical and Legal Office Management
- Medical Assisting Technologies
- Phlebotomy/EKG
- Precision Machining/CNC Technology
- State Tested Nurse Aide
- Welding Technology

Employers can register by contacting
Karen Von Stein at 419-589-2112 ext. 8211 or kvonstein@madisonrams.net
PREPARED, Not Scared

SEPTEMBER IS NATIONAL PREPAREDNESS MONTH

richlandhealth.org/home-health/emergency-preparedness/

Is Your Child Safe?
Get your install checked.

Child Passenger Safety Week
September 22–28
For Appointments call 419-774-4726

richlandhealth.org/our-community/child-car-seat-program/

Richland Public Health
Prevent. Promote. Protect.

555 Lexington Ave.
Mansfield, Ohio 44907
richlandhealth.org
419-774-4500
September BUSINESS AFTER HOURS brought to you by:

Mid-State Multimedia & ES Consulting

September 19th
from 5p – 7p @ ES CONSULTING

One will spin the tunes...the other will spin reality...

Virtual Reality experiences brought to you by ES Consulting

The hits brought to you by Mid-State Multimedia Group

Where: ES Consulting, located at: 3849 Park Avenue West, Ontario Ohio

Cost: FREE for members if registration is received by September 16th.

Door prizes to include: $2,900 of on-air advertising for your business on The Light, and much more!

Food and drinks provided by

Registration: Reserve your spot for a jammin’ good time at richlandareachamber.com or call the Chamber at 419-522-3211.

New Chamber members are invited to arrive 30 minutes early to meet a few friendly Chamber Ambassadors!
Attend the Richland Idea Audition

Richland County residents will pitch their ideas for new products, businesses and services during Richland Idea Audition September 17, 2019, in Founders Hall at Ohio State University-Mansfield. The five contestants who make it to the final round will pitch their ideas to an audience and a panel of judges.

Meet the entrepreneurs reception - 5:30 p.m.
Final round begins - 6:30 p.m.

Richland Idea Audition

Entrepreneurs will have four minutes to explain their ideas for a chance to win a top prize of $5,000. The second place idea will receive $2,500 and third place, $1,000.

The focus of the contest is to support new business help entrepreneurs get a business off the ground and introduce entrepreneurs to the community for support.

Sponsored by the Richland County Foundation

September 17th
OSU-MANSFIELD

richlandcountyfoundation.org

Event Partners:
Richland Area Chamber of Commerce
Richland Community Development Group
The Ohio State University at Mansfield
Braintree Business Development Center
Small Business Development Center
SCORE of North Central Ohio
Celebrate Small Business!

2019 Small Business of the Year Awards Nomination

To be considered for the Richland Area Chamber & Economic Development Small Business of the Year Awards, the nominated business must:

- Be headquartered in Richland County
- Employ 250 or fewer full-time equivalent employees
- In operation for at least three years
- Have annual sales revenue of less than $20,000,000
- Demonstrate an active concern for the community

Eligible applicants will be judged on the following:

- Business History & Performance
- Staff Training & Motivation
- Community Involvement
- Customer Service
- Business Strategies & Goals

To be considered for the Richland Area Chamber Small Non-Profit of the Year Award, the nominated organization must:

- Be headquartered in Richland County
- Total budget $1M or less
- In operation for at least three years
- Must be a 501c3 organization

NEW!

Business Nominated

Contact Person

Title

Address

City

State

Zip

Telephone (day)

Fax

Email

Nominating Individual (Optional)

Email

Why are they deserving of the award (briefly):

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

Return To:
Richland Area Chamber & Econ. Development ~ 55 N. Mulberry St., ~ Mansfield OH 44902
F: 419-526-6853 E: lduckworth@richlandareachamber.com

Deadline for nominations is September 4, 2019
Watch for more information to come!
the Mansfield Art Sector presents

The First Annual

MANSFIELD

ARTS FESTIVAL

September 31, 2010

Noon-7pm

Central Park, Downtown

Mansfield

(aka the Square)

Music by:

Discarded Mischief

Jody Adam

Iggy of 1000 Drums

ALLIGAT

Katy Esmont

Live Drumming w/ Seebeghty Diamonde

BEER GARDEN

Fire Dancers

Celtic Rock Demonstration

Performances by:

Troupe Flow

The Ren

Martin Rawls Productions

FOOD TRUCKS

Street Performers

Kids Tent

Fashion Expo

And lots of inspiring local artists including woodworkers, painters, weavers, jewelers and more!
Participants are encouraged to display, demonstrate, and have their artwork for sale. Hand crafted items only, absolutely no mass-produced pieces, although prints will be permitted. Registration is required - there is a $20.00 registration fee.

For registration information or questions please contact Victoria Hoefler at (419) 610-4665, Ivan Pellot at (419) 982-0029 or Roberta Perry at (419) 522-3211.

Vendors welcome!

Participants are encouraged to display, demonstrate, and have their artwork for sale. Hand crafted items only, absolutely no mass-produced pieces, although prints will be permitted. Registration is required - there is a $20.00 registration fee.

For registration information or questions please contact Victoria Hoefler at (419) 610-4665, Ivan Pellot at (419) 982-0029 or Roberta Perry at (419) 522-3211.

Sponsor Levels:

Platinum Sponsor - $2000
Full page ad in Program
Sign on Beer Garden
$300 off commissioned art pieces
Media and Program Spotlight
Sponsorship Tent
Logos on Park Sign
Acknowledgement on all media

Gold Sponsor - $1,500
½ Page advertisement in program
Sign on beer garden and stages
$150 off commissioned art pieces
Media and Program Spotlight
Sponsorship tent

Silver Sponsor - $1,000
¼ page advertisement in program
Sign on beer garden fence
20% off art at Green Room Gallery
Media and Program Spotlight
Sponsorship Tent
Logos on park sign

Bronze - $500
Business card size logo in program
Sign on the beer garden fence
Logo on framed sign in park
Sponsorship Tent
Media Mention

Name (as you would like it listed in promotional materials):

Company Contact

Email__________________________ Phone: __________________________

Check Enclosed (Make Checks Payable to: RCDG) ________ Please invoice me

Please return completed form and your company logo to: roberta@choosericland.com

For additional information Contact: Roberta Perry at 419-522-3211 or Victoria Hoefler 419-610-4665
Reflections Hair Design - Ontario

Kingwood Center Gardens - Little Garden Market

Persona Hair Studio - Ontario

Shed Penny LLC - Mansfield
PLATO'S CLOSET

YOUR FAVORITE STYLES FOR UP TO 70% OFF MALL PRICES

WE PAY CASH ON THE SPOT FOR YOUR GENTLY USED CLOTHING & ACCESSORIES FOR TEENS

787 N. LEXINGTON-SPRINGMILL RD. MANSFIELD, OH 44906
419-709-9514

CLOTHES MENTOR

A NEW TYPE OF WOMEN'S RESALE.
Clothes Mentor in Ontario pays CASH ON THE SPOT for your gently used women's clothing & accessories.
We sell sizes 0-26 & XS-3X

800 N. Lexington-Springmill Rd.
Mansfield, OH 44906
567-560-5393
The Fall Workforce Summit will include 2 presentations that are focused on current workforce issues, with a networking lunch in the middle. You are welcome to come to the first session and then lunch, lunch and then the second session, or stay for the entire event!

The first session, Cultivating the Next Generation through Student Work Experiences, will be presented by Kerry Koonzt, the Career Counselor at Van Wert High School. Kerry has developed a powerful and rapidly growing internship and work-experience program called “CEO” (Career Education Opportunity). In its 4th year, the program has over 75 interns from the High School working in a wide variety of environments.

More information about the first session: The CEO program is offered to seniors as an elective course where students are released during the school day and partnered with either a teacher to provide educational experiences or local businesses which will provide internships, apprenticeships, or other business opportunities. Students have the opportunity to learn the skill sets that are necessary for a specific career and learn the soft skills necessary in the workforce. Students will complete the course knowing the type of post-secondary education/training required in their career field.

The session following lunch, Strategies for Retaining Entry-level Employees, will be presented by speakers from the Women’s Fund of Greater Cincinnati Foundation. They have developed a Tool Kit for employers to help companies learn to better understand their employees and how best to support and develop them so that the employees become engaged in their jobs and committed to the company and its success.

More information about the second session: Entry-level employees often have trouble keeping low-wage hourly jobs even when they are qualified for the work. They face challenges in managing their lives and their jobs that their employers may not be aware of or familiar with, The Tool Kit suggests policies and strategies to promote retention and overcome challenges for both parties.
YEA!
Now You’re In Business

The Young Entrepreneurs Academy provides students in grades 6-12 with the knowledge and skills they need to start and run their own business. No business experience is needed—just creativity, enthusiasm, dedication and lots of effort.

Young Entrepreneurs Academy Information Session

September 5th and 9th
From 6:00-7:00pm
Richland Area Chamber of Commerce
55 N Mulberry St, Mansfield

YEA! Richland Class Information
Class Meets from 4:00-7:00pm each Tuesday at North Central State College

Contact Nikki Lewis, Local Program Manager:
nlewis@richlandareachamber.com

Or visit yeausa.org today to learn more.
Leave on Your Terms
An exit strategy for sole proprietor and small business owners

Tuesday, October 8th
7pm - 8:30pm
at the
Richland Area Chamber & Economic Development
55 N. Mulberry Street, Mansfield

Join Chris & Holly Troupe for a fast-paced, honest evening on how they have successfully sold two small businesses:

- Learn basic approaches of how to build value within your company
- Make a roadmap of how to leave your company on your terms
- Q&A session to tackle specific obstacles to your plan

Bio - Chris & Holly Troupe own The Boot Life, LLC, a two-time Small Business of the Year Nominee. They formerly owned Superior Driving Academy, Old Soul Attire & Goods and Republic Rags, all of which were exited on their terms. Chris & Holly have a contagious love of business and community.

Member Highlights:

It doesn't take long working at Startek to see it's not just a job; it's a learning experience! We are proud to offer our employees paid training, leadership development, and opportunities for professional advancement. Our team is encouraged to be curious and ask questions, and everyone can share feedback and help us innovate process improvement.

The knowledge and skills built at Startek can help anyone succeed in their customer service, career, and life!

Member Highlights are one of the many benefits of the Catalytic Leader level of Chamber membership.

Exceeding your expectations!

Meeting space from 20 - 1,000 people

We invite you to visit the Mid-Ohio Conference Center to explore the possibilities for your next meeting, seminar, or conference.

Meet in the Middle!
Centrally located between Cleveland & Columbus

419-774-2513

www.midohioconferencenter.com
MANSFIELD MAYORAL DEBATE

OCT 17 ★ REN THEATRE ★ 6:30–8

Richland Area Chamber & Economic Development membership has its privileges!

Through September 10, Chamber members have early access to pre-sale general admission and a limited quantity of 200 VIP tickets.

VIP tickets are preferred seating nearest to the stage and are available for $20 each (general admission tickets are free).

All proceeds from VIP ticket sales will be donated to the Mansfield Rising project at the Richland County Foundation.

Get your pre-sale tickets online for members only using the code MAYORALVIP. Tickets can also be reserved or purchased through the Renaissance box office at rentickets.org. The box office is also open 12-5 Tuesday through Friday - 419-522-2726.

SUBMIT A QUESTION: Don’t miss this opportunity to attend the public job interview for the City of Mansfield’s most important job. Help shape the agenda and questions by sending yours in through Open Source, Richland Source’s audience listening platform.

Click here to submit your question.
AUCTION AND FOOD TASTING EVENT

October 29th, 2019   5-8pm
at the Mid-Ohio Conference Center

☐ Yes, I would like to donate an item to the auction!

Business/Organization: __________________________________________________________

Contact Person: ______________________________________________________________

Phone: _______________  email: _________________________________________________

Item(s):** ________________________________________________________________

________________________________________________________________________

________________________________________________________________________

♦ Item enclosed ______  Need pick up between (dates) ___________ & ____________

Value of item: ______________

Please respond by Friday, October 11th:

Mail to:  Richland Area Chamber & Economic Development
          55 N. Mulberry St. Mansfield OH 44902

Fax:  419-526-6853   Call:  419-522-3211   Email: lduckworth@richlandareachamber.com

Why participate? This event is a great opportunity to highlight your business and potentially get some new long-term customers! Some great ideas include: gift cards, baskets, trips, gas cards, chocolate, tickets to sporting events, etc.

Thank you for your participation!
SPONSORSHIP APPLICATION

2019 Attendance—sold out at 500 guests!

Audience—Area business leaders, professionals, support staff, general business crowd

Advertising—Email Blasts, Social Media Posts, Newsletter Ads

2019 Attendance—sold out at 500 guests!

Audience—Area business leaders, professionals, support staff, general business crowd

Advertising—Email Blasts, Social Media Posts, Newsletter Ads

Mid-Ohio Conference Center
Tues., October 29th 5:00pm-8:00pm

SOLD OUT
last 2 years!

Sponsors receive exclusive pre-sale opportunity before tickets are released to the general public!

Presenting Sponsorship - $4,000 (Exclusive)

Souvenir Glass Sponsorship - $2,000 (Exclusive)

Platinum Sponsorship - $1,000

- 8 Tickets Included ($160 Value)
- Guaranteed seating at a VIP table
- 8 Drink Tickets good for wine, beer, or signature drink ($40 Value)
- Company Logo (color) on event banner
- Company Logo (color/ large) printed on the tote bag given to each vendor and attendee
- Choice of Company Logo (color) printed in the Tasting Menu given to each attendee or a business card size ad
- Company Logo listed on event posters
- Company recognized in announcements
- Company Logo listed on event webpage with link

Gold Sponsorship - $500

- 8 Tickets Included ($160 Value)
- Company name on event banner
- Company Logo (1 color/small) printed on tote bag given to each vendor and attendee
- Company Name listed in the Tasting Menu
- Company Name listed on event posters
- Company recognized in announcements
- Company listed on event webpage with link

Silver Sponsorship - $250

- 4 Tickets Included ($80 Value)
- Company name on event banner
- Company Name printed on tote bag given to each vendor and attendee
- Company Name listed in the Tasting Menu
- Company recognized in announcements
- Company Name listed on event webpage with link

*Sponsorship must be received at least six weeks in advance to take complete advantage of this benefit

2019 SPONSORSHIP APPLICATION

Organization Name: __________________________________________

Contact: ______________________ Telephone: ______________________

Address: ______________________ City/State/Zip: ______________________

Email: ______________________ Website: ______________________

SELECT YOUR SPONSORSHIP LEVEL:

☐ Platinum Sponsorship - $1000  ☐ Gold Sponsorship - $500  ☐ Silver Sponsorship - $250

METHOD OF PAYMENT: ☐ Check enclosed  ☐ Visa/MasterCard/Discover

Credit Card #: ______________________ Exp. Date: ______________________

Security Code: ___________ Signature: ______________________ email: ______________________

Address of Cardholder: ______________________

www.RichlandAreaChamber.com  T: 419-522-3211  F: 419-526-6853  E: lduckworth@richlandareachamber.com
YOU ARE INVITED TO ATTEND:

THE EMPLOYER’S ROLE IN PREVENTING & RESPONDING TO THE HARMFUL USE OF OPIOIDS & OTHER DRUGS

WHEN: Thursday, September 12 — 11:30 a.m. registration; noon to 1:00 p.m. program.
WHERE: Richland Area Chamber, 55 North Mulberry St., Mansfield
COST: $20 includes lunch
HOST: Richland Area Chamber and Economic Development
RSVP: to Iduckworth@richlandareachamber.com or call the Chamber at 419-522-3211 or online at www.richlandareachamber.com

This seminar will be approved for 1 SHRM and HRCl credit

Employers across Ohio are being impacted by our nation’s current drug trends – the unprecedented increase in rates of positive workplace drug tests, legalized marijuana, and the misuse of prescription pain medications and other opioids. The threats these issues pose to safety and operations can leave employers confused and apprehensive about how to best protect their bottom lines and the well-being of their workforces – and the workforce of the future! Working Partners® will explore these new trends and share information, resources and next steps about how employers can take action.

Objectives:

1. Raise awareness about three drug trends currently impacting the readiness of Ohio’s workforce – in particular, the harmful use of opioids.

2. Raise awareness of the operational impact of these issues on the workplace and the workforce.

3. Review best practices for addressing risks associated with these trends — a comprehensive drug-free workplace policy and program — and resources for continued learning.

4. Raise awareness about available resources, including the Ohio Chamber of Commerce’s Opioid Toolkit.
9/4/19 — Small Business of the Year NOMINATION DEADLINE
9/5/19 — YEA! Info Session @ the Chamber 6-7pm
9/9/19 — YEA! Info Session @ the Chamber 6-7pm
9/10/19 — Advocacy Committee meeting 8-9am
9/11/19 — Executive Committee meeting 7:30-9am
9/12/19 — Business Boot Camp - The Employer’s Role in Preventing & Responding to the Harmful use of Opioids & Other Drugs @ Richland Area Chamber 7:30am-9:00am
9/17/19 — Richland Idea Audition @ OSU-Mansfield 5:30-6:30pm Public Reception, 6:30-8:00 Live Pitch Contest
9/18/19 — Chamber/RCDG Board meeting 7am
9/18/19 — Lunch Wise Wednesday - 11:45am (see below)
9/19/19 — Business After Hours @ E S Consulting 5-7pm
9/20/19 — Chamber Coffee @ Shady Lane Alpaca Farm 7:30-8:30am
10/8/19 — Leave on Your Terms Business Boot Camp @ Chamber 7pm-8:30pm
10/10/19 — Business After Hours @ Richland Mall 5-7pm
10/17/19 — Mayoral Debate
10/22/19 — YEA! Class begins 4-7pm
10/25/19 — 2019 Fall Workforce Summit @ Kehoe Center - NC State College, Shelby
10/29/19 — Savor & Sip Auction and Food Tasting
11/8/19 — Economic Club Luncheon: Cyber Security 11:45am-1pm
11/30/19 — Small Business Saturday
12/6/19 — Small Business of the Year Awards Luncheon 11:30am-1:30pm

Lunch Wise Wednesday
THIRD WEDNESDAY of every month

When: September 18th 11:45–1pm
Where: Deluxe Catering and Events  28 N. Main St. Mansfield
Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. The luncheon cost is $15.00 - please RSVP to reserve your spot (see registration information at bottom of page).

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

When: Friday, September 20th
7:30–8:30am
Hosted by: Shady Lane Farm, 3073 Gass Road, Lexington
Join us at our next “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.

3 WAYS TO REGISTER for these events (or any other Chamber event):
● Register online using the event calendar at www.richlandareachamber.com
● Call 419-522-3211
● Email lduckworth@richlandareachamber.com
Element of Art
96 North Main Street, Mansfield, Ohio 44902
Phone: (419) 522-2965
www.eostudiogallery.com

City Garden Café
419-522-0035
30 North Diamond (3rd floor City building)
Mansfield, Ohio 44902
Mon - Fri: 7am - 3:30pm
Free Wi-Fi Inside
www.citygardencafe.org

TRAINED EMPLOYEE OUTSOURCING
- Document Management
- Lawn and Ground Maintenance
- Wood Products
- Packaging
- Pallets
- Assembly
- Custodial Services
- Document Destruction

Clearly the Right Choice
Learn more about a Medical Mutual health plan
through the Richland Area Chamber of Commerce,
and why it can be your company's clear choice,
by visiting RichlandAreaChamber.com.

Thank you to our Catalytic Leader Investors

Cleveland Financial Group
OhioHealth
Gorman-Rupp
Mechanics Bank

Adena Corporation
Nanogate North America LLC & Jay Industries
Milliron Auto Parts