



RICHLAND AREA
CHAMBER
of **COMMERCE**

Chamber Link



September 2016

Golfers Enjoy a Beautiful Day!



25th Annual RICHLAND AREA CHAMBER **GOLF** Classic



Presented by

OhioHealth

Sponsored
by:



MEDICAL MUTUAL®

Richland Bank

Divisions of The First National Bank

The UPS Store



The 25th Annual Chamber Golf Classic, presented by OhioHealth, was held at the Westbrook Country Club on July 29th. Chamber members filled the course and had a picture perfect day! Congratulations to the winners:

Handicap Division

- 1st: Ontario Mechanical LLC
- 2nd: Mansfield Graphics
- 3rd: Avita Ontario

Scratch Division

- Wallington & Bauer

Other winners included:

- Closest to the hole, hole #1: Rodger Loesch
- Shortest Drive, hole #2: Bill Morris
- Longest Drive, hole #8: John Stinehour
- Closest to the bathroom, hole #11: John Osborn
- Longest Drive, hole #12: Cathy Stimpert
- Longest Putt, hole #14: Phil Hicks
- Longest Putt, hole #18: Norval Blackwell

A special *Thank You* to Avita Ontario, Toyota Material Handling Ohio, Panera Bread, Der Dutchman Restaurant, Pepsi Products, Hempy Water, Sam's Club and Jones Chips for your contributions. We also sincerely appreciated the help we received from Alice Magoto/Miss Ohio 2016, our ambassadors who volunteered their time, and the staff at Westbrook Country Club who provided great service and a wonderful meal at the end of the event. Last, but not least, a huge thank you to all our sponsors and field prize contributors for your loyal support!

Setting a Dream Goal

By: Jodie A. Perry, IOM
@RichlandAreaCh



As I write this, the 2016 Summer Olympics have just drawn to a close. I was traveling during most of the time they were on, but I always managed to catch a couple hours of the evening coverage. I'm always amazed at the power these games can have on the whole world to inspire us to keep dreaming and keep reaching for goals. At least they do for me.

Inevitably, after a gold medal is won they will interview the athlete who says something about how they have dreamed of this since they were a child and how they can't believe they have actually achieved it. Wow. Did you catch that? This is something they have thought about for years. And more than just mere thinking, they worked to accomplish it. They put in extra hours in pool, or the gym, or on the track to help them get there. They consulted with expert coaches, honed their diets, and they failed many times before they succeeded. What separates them from those who never get to that level? Perhaps some of it is natural talent, but I also suggest that their ability to keep bouncing back from failure, to keep on focusing on the goal is what really makes the difference.

I've long believed in the power of goal setting to change behavior. I've used it myself many times. I keep a professional mission statement, vision statement, purpose statement and dream statement tacked up by my computer at work. I see it every day and it constantly reminds me of what I really want to do. I've also done this on a personal level. This year, I set a goal of paying off my debt. A big goal that required some fiscal discipline and saying "no" when I sometimes wanted to say "yes" to purchasing something. I've failed a lot, and yet I've kept going and you know what? It's working!

What if we apply this same mindset to our community? In the book *Good to Great* by Jim Collins he talks about setting a "BHAG" which stands for a Big Hairy Audacious Goal. Can we set a BHAG for Richland County? Something that we will all have to work together to accomplish? Maybe we'll need to consult with some expert coaches (consultants) to help us get there. Undoubtedly we'll have to change the way we do business. We'll have to work with people we may not even currently know. We'll fail more times than we'll succeed, at least at first, and then the magic happens. We'll get a win. Then another, then another. Before you know it, we can be receiving accolades as a model community, and so much more.

We can do it, I know we can. But it can't be just me that believes that. I know I'm not the only person who believes in our potential, I've had so many comments from other people in our area over the last couple years who also agree. We have to get beyond having the potential, however, we have to take the steps to start reaching the goal.

What's our "BHAG"? To be the top rated mid-size city in the Midwest? To be the fastest growing micropolitan area in Ohio? To be the 'coolest' mid-size city in the Great Lakes? To be a healthy, diverse, growing, generous, innovative and successful community? We probably all have something to add to that goal. And that is the point. We ALL have something to add. We ALL need to help this community succeed. Enough being armchair quarterbacks, let's get to work!

Article originally appeared in the August 24th edition of the Mansfield News Journal/Business Journal

Chamber Staff

Contact us @ 419-522-3211 or e-mail us:
info@richlandareachamber.com

Jodie A. Perry, IOM, President
Lisa Duckworth, Program & Events
Stephany Elgin, Member Services
Bill Sharp, Chamber Foundation Director
Angie Fanello, Marketing & Communications

The **Spherion Mid Ohio 13ER** is a half marathon and 5k Fun Run through Richland County, bringing light to organizations that are actively involved in drug prevention locally.



SPECIAL OFFER FOR CHAMBER MEMBERS: \$5.00 per entry discount when you register at www.midohio13er.com. Simply use the code CHAMBER when checking out!

www.richlandareachamber.com

Chamber President Presents at ACCE's Annual Conference in Savannah, GA



Chamber President, Jodie Perry, IOM, had a great professional opportunity to assemble a panel of Chamber leaders who joined her to talk about "Measuring Your Success". They discussed using data & metrics to help with decision making for Chamber leaders.


Chamber Members Learn Facebook Marketing Techniques



Nate Wolleson from Snow Trails presented a Business Boot Camp session, Visual Vitals - facebook Edition. Attendees were engaged as Nate presented topics such as facebook advertising and facebook insights based on his experience as Marketing Manager at Snow Trails.



**Richland
Public Health**
Prevent. Promote. Protect.
555 Lexington Ave., Mansfield, OH 44907
419-774-4500 • www.richlandhealth.org



**Reliable
lenders.**
**IT'S WHO
WE ARE.**

Responsiveness, consistency and expertise, with a commercial loan that fits your business – count on it when you bank with Richland Bank.

Contact Ralph Kelsay today at 419.525.8755, or rkelsay@richlandbank.com.

Richland Bank
DIVISION OF THE PARK NATIONAL BANK

Member FDIC

Disclosures are available by calling the telephone number listed in this ad for details about credit costs and terms.

**There's no place
like home for healing**

Visiting Nurse Association of Ohio is your single source solution for all home care needs.

Skilled Nursing	Rehabilitation Therapies
TeleHealth	Special Care
Mental Health	Personal Care



1-877-689-6264 www.VNAohio.com  **VNA**
VISITING NURSE ASSOCIATION OF OHIO
Your health at home

www.richlandareachamber.com

BUSINESS BOOT CAMP SERIES

Ideal training for:

Human Resources
Executive Leadership
Safety Personnel/Safety Team
Small Business Owners/Managers
Corporate Board Members/Directors
Office Staff
Education Leaders
Non-Profit/Social/Civic Organizations

Presented by:



Jay Miller,
DRM Productions

**Watch for more
Business Boot
Camp
Announcements
coming soon!**

Employee Communication in the Digital Age

September Boot Camp Series

- ◆ Wednesday, September 7th, 2016
- ◆ 7:30am to 9:00am
- ◆ Presenter: Jay Miller, DRM Productions
- ◆ Richland Area Chamber Office
- ◆ \$15 Members - \$25 Non-Members
- ◆ Continental Breakfast Provided

Effectively communicating with your employees is more important today than ever before. Whether you are sharing about customer service, safety compliance or even upcoming company events trying to get your message through the clutter of communication in the digital age can be a challenge. Many companies have turned to digital messaging to help solve the problem, but are you taking advantage of all it can do for you? Join us for this session where a digital messaging experts will share best practices and other tips for better employee communication.

RSVP BY SEPTEMBER 5th

Company _____

Name of Attendees _____

Number Attending _____ Invoice Me _____ Check Enclosed _____

Credit Card # _____

Exp. _____ Security Code: _____

Return to: Richland Area Chamber 55 N. Mulberry St., Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853

*You can also register online using the Chamber event
calendar at richlandareachamber.com*



A BIRDS EYE VIEW



Thursday,
September 15th 5-7pm



**Join us at the newly renovated Education Building -
now available for rental purposes!**

Is this your first Business After Hours?

Join us for a "New Member Mixer" from 4:30-5:00pm hosted by the Chamber Ambassadors

Please fax, email or mail this registration to the Richland Area Chamber of Commerce by Monday, September 12th, 2016
Cost: Free for Members (if registering on or before 9/12)

Company _____

Names & Emails of Attendees:

New Member
Reception?

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

PLEASE RSVP NO LATER THAN SEPTEMBER 12th, 2016

55 N. Mulberry Street, Mansfield, OH 44902

P: (419) 522-3211 F: (419) 526-6853

info@richlandareachamber.com

Online registration is available at richlandareachamber.com



Women-owned or operated businesses in Mid-Ohio
are exhibiting at the area's 2nd Annual



Mid-Ohio

Women's Business Showcase

Free Public Showcase!

Wednesday, September 21, 2016 11am-1pm

Lobby at the Renaissance Theatre

INTERESTED IN EXHIBITING?

Register at www.richlandareachamber.com or contact:

Jodie Perry 419-522-3211 jperry@richlandareachamber.com

Michalina Lacy mlacy@sbd6.com

Sponsorships also available!

Portion of proceeds
benefit the YEA!



: A program of the MRA
Education Foundation :

Find us on 

 Ohio

Small Business
Development Centers



Prospering *Life* | Events



SBA Disclaimer: "The Small Business Development Center Program of Ohio (SBDC) program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Michalina Lacy at 419-755-9011 for special accommodations."



Bicycling Just Got Better in Richland County!

Richland Moves is Richland County's Voice for Complete Streets: Better Bicycling, Walking, and Bus Service in our local communities. We were happy to help them celebrate two major milestones in Mansfield bike infrastructure: The installation of bike racks in the downtown Municipal Parking Lot and the creation of the Mansfield Bike Loop. Such a great collaborative effort to make Mansfield a healthier place and support an active lifestyle.

Shelby Celebrates New Business!



Roselawn Miniature Golf



Harvest Diner



**Our
business
is helping
yours
succeed.**

Mechanics
BANK Member FDIC

Alex Rocks
Commercial Lender

419-524-BANK



**ALL
glass
SYSTEMS**

**Your Commercial Aluminum Door &
Storefront Specialist**

New Construction – Replacement – Service

- Aluminum Storefront Entrances
- ADA Automatic Door Openers
- Service & Repair
- Custom Shower Doors
- Glass Replacement
- Mirrors

Call us for all your glass & door needs!

419-775-6552

www.allglass-systems.com

2nd Annual



AUCTION & FOOD TASTING

Wednesday, October 12th

5-8:00pm

at the

Mid Ohio Conference Center

890 West Fourth Street, Mansfield

A CELEBRATION OF ALL THINGS CULINARY IN OUR AREA!

Enjoy mouthwatering appetizers, entrees, desserts, pastries, and beverages from some of the area's finest restaurants, caterers, bakeries, deli's and beverage companies!

How does it work? Entry for attendees is \$15.00 per person and this entitles them to one sample from each vendor (participant list coming soon) and the chance to bid on many wonderful auction items.

Who can attend? This event is open to Chamber members and the general public, so invite your co-workers, family and friends.

Bid on auction items - Bid on the many fantastic auction items contributed by our Chamber members! Everything from overnight getaways to themed baskets, chocolates, gift cards, sports items and much more!

Enjoy Live Entertainment ~ Great Food ~ Auction Items!



Tickets: \$15 for Chamber members registered by Friday, Oct. 7th

Person ordering tickets _____ Number of tickets _____

Organization _____ Phone _____

Address _____ City _____ Zip _____

Payment enclosed _____ Visa/MC/Disc # _____ exp. ____/____

Address of Cardholder: Street _____ Zip _____

55 N. Mulberry Street, Mansfield, OH 44902
p:(419) 522-3211 f: (419) 526-6853

e: kfox@richlandareachamber.com or register online by visiting the event calendar at richlandareachamber.com

Once registered, simply check in at the door (no tickets will be mailed)

**RSVP by October 7th, 2016
for best pricing!**



**RICHLAND AREA
CHAMBER
of COMMERCE**

Strong Business.
Strong Community.

AUCTION AND FOOD TASTING EVENT



October 12th, 2016 5-8pm

Mid-Ohio Conference Center

TICKET INFORMATION COMING SOON!

☐

Yes, I would like to donate an item!

Business/Organization: _____

Contact Person: _____

Phone: _____ email: _____

Item(s):** _____

◆ Item enclosed _____ Need pick up between (dates) _____ & _____

.

Please respond by Friday, September 30th:

Mail to: Richland Area Chamber of Commerce
55 N. Mulberry St. Mansfield OH 44902

Silent Auction

Fax to: 419-526-6853 **Call:** 419-522-3211 **Email:** jperry@richlandareachamber.com

*****Don't like to shop?? Cash donations are welcome and we'll do the shopping for you!
We will be doing both silent and live auctions. Don't miss out on the opportunity to
highlight your business by providing a unique item for the auction. Some great ideas
include: baskets, trips, gas cards, CHOCOLATE, tickets to sporting events, etc.***

Thank you for your participation!

“Politician-proof” your business!

HOW TO BUILD AN
UNSTOPPABLE
SMALL BUSINESS

**BUSINESS
BOOT CAMP
★★★★ SERIES**

Ideal training for:

Small Business Owners/Managers
Marketing/Media/PR Relations
Office Staff
Event Planners



**WED. OCTOBER 5
7:30 - 9:00 AM**

at Richland Area Chamber
\$15 members
\$25 non-members
Includes cont. breakfast

FEATURED SPEAKER:



Beth Reitler
Growth Coach at Spire



It's **NORMAL** to feel like you're at the mercy of things you can't control. You don't have control over clueless politicians, or the strategic moves of your competition.

But take heart. You have control over your small business. You built it against great odds, and this is **NOT** a time to hunker down, or let outside forces dictate your next move.

At our next Business Boot Camp, you will learn:

- » **Customer Value Optimization:** Learn a method to optimize the value of every customer, every prospect, every website visitor... every *person* who sees your marketing.
- » **Websites? Social Media? Traditional marketing?** It all has its place, and you will see where to put your focus to get the best results.
- » **A 6-part formula to attract the best customers:** You'll discover the formula Spire uses to help some of the area's most successful small businesses grow.
- » **Get a simple marketing framework to use in your business.**

Company _____

Name of Attendees _____

Number Attending _____ Invoice Me _____ Check Enclosed _____

Credit Card # _____

Exp. _____ Security Code: _____

Return to: Richland Area Chamber
55 N. Mulberry St., Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853

You can also register online
using the Chamber event
calendar at
richlandareachamber.com



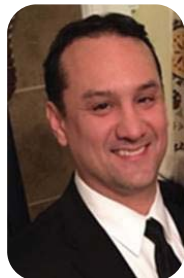
BUSINESS BOOT CAMP ☆☆☆ SERIES PLUS

Ideal training for:

Sales Team
Marketing/Media/PR Relations
Office Managers
Executive Leadership
Small Business Owners/Managers
Corporate Board Members/Directors

Presented by:

Chad Gillen
Regional Partner, Web.com



Sponsored by:



**More
Business
Boot Camp
announcements
coming soon!**

Marketing Has Changed!

Learn How to Use Google to Grow Your Business

- ◆ Friday, October 21st, 2016
- ◆ Hot breakfast buffet, 7:30 - 8:00am
Program from 8:00am to 9:30am.
- ◆ Presenter: Chad Gillen, Regional Partner, Web.com
- ◆ Where: Holiday Inn/Mansfield
- ◆ \$20 Members - \$30 Non-Members

**RSVP BY
Oct. 17th**

In this 90-minute session you will learn:

- Understanding Consumers' Local Search Behavior
 - ⇒ The Anatomy of Search
 - ⇒ PPC (pay per click)
 - ⇒ Organic Listing (SEO)
 - ⇒ Map Listings
- The importance of "So-Lo-Mo."
 - ⇒ Social
 - ⇒ Local
 - ⇒ Mobile
- Pro Tips

Don't miss this information-packed workshop that will help grow your business!

About The Presenter

Chad is committed to digital education within our community. He has extensive background in the topics presented, including:

- Google Premier SMB Partner
- Google Certified since 2006
- SEMPO Certified
- Over 15 years of consulting and marketing experience with SMB's
- Specializing in multi-channel marketing
- Experience in managing portfolios ranging from \$500-\$25,000/mo.

Please Note - This event is taking place at the Holiday Inn

Company _____

Name of Attendees _____

Number Attending _____ Invoice Me _____ Check Enclosed _____

Credit Card # _____

Exp. _____ Security Code: _____

Return to: Richland Area Chamber
55 N. Mulberry St., Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853

You can also register online
using the Chamber event
calendar at
richlandareachamber.com



NEW CHAMBER BENEFIT!

The Richland Area Chamber of Commerce has partnered with Mansfield startup Localynx to bring our members access to their own customizable micro app. Localynx is a free mobile app, whose mission is to increase traffic to local businesses. They accomplish this by offering consumers access to a free tool on their smartphone which helps them shop local. We are excited about this new technology and believe that Localynx and this partnership will help our community continue to grow and thrive. Localynx will be offering a free info session at the Chamber on September 22nd at noon. This session includes: lunch, information about Localynx, how local businesses are utilizing it, and assistance getting your company on Localynx. There is no obligation to buy, and any local business can create a free listing. If a company does decide to upgrade to a paid listing, they will receive a free month and an ongoing discount as a benefit of their chamber membership. The first session sold out, and this session is limited to 25 people, please register today through the chamber office to reserve your spot.

Exclusive for
Chamber
Members: 1st
month free and
ongoing
discount

"Our Localynx ad has done extremely well! We were intrigued by the app because we are big believers in supporting Local. The cost made it a no brainer to at least try. What a great investment! Our ad has brought in a lot of new younger customers to both locations! The thing we are most excited about is that this app will really make a difference in our community by driving dollars to locally owned businesses over national chains. We highly recommend partnering with Localynx for both your business and your community!"

-Mryon Coblenz
Owner, Athen's Greek Restaurant

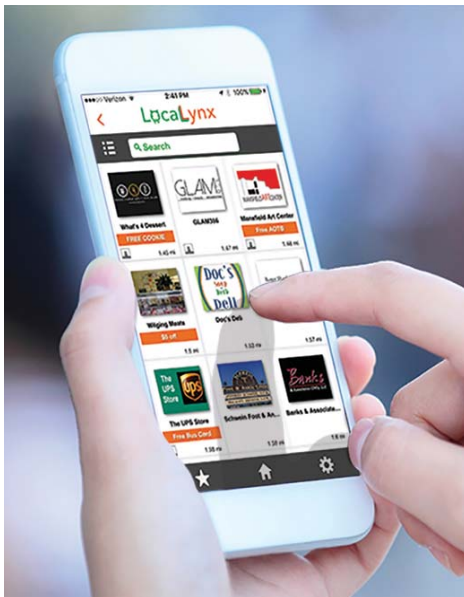


Localynx Mansfield Statistics

- Over 15,000 local downloads in less than a year
- Grows by 1000+ downloads per month
- Features Over 250 Local Businesses
- A Micro App for your small business
- Thousands of coupons redeemed each month
- Ongoing marketing to increase users and frequency of use
- Average session: over 3 min 10 sec
- Expanding into surrounding counties

"We were shocked how quickly our Localynx ad worked. Within two weeks we got a call for an outdoor kitchen job from Localynx, the customer specifically referenced our free fire pit coupon. This one job represented over \$25,000 into our business. We love the emphasis on local and our ROI has been through the roof. Thanks Localynx!"

-Andy Rex
Owner, Rex's Landscaping



Basic	Extended	Enhanced/Pro
FREE	\$49 \$59.00 USD/mo	\$89 \$99.00 USD/mo
Interactive Company App	Interactive Company App	Interactive Company App
1 Touch Phone and Address	1 Touch Phone and Address	1 Touch Phone and Address
1 Location / Area Served	1 Location / Area Served	3 Locations / Areas Served
1 Category List	2 Category List	2 Category List
	Company Web Links	Company Web Links
	Priority Updating	Priority Updating
	Company Coupon or Product Spotlight	3 Company Coupons or Product Spotlights
		Deal Banner

Exclusive for
Chamber Members:
1st month free and
ongoing discount

To see how Localynx could benefit your business, download the app for free on the App store or the Google Play store.

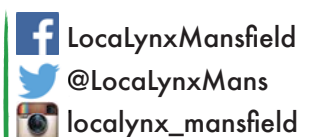
If you have any questions or are interested in Localynx before the September 22nd info session, please call or email Shane Hostetler at 419-566-1102 or shostetler@localynx.com



419-884-5050

www.localynx.com

shostetler@localynx.com



**The Chamber Foundation's Popular
Economic Club Luncheon Series
Begins a New Program Year!**



Four times a year, the Economic Club brings world-class speakers to our area for luncheon meetings. A portion of the annual membership supports economic education in Richland County. Annual Membership in the Economic Club remains \$100 (\$50 deductible, \$50 meals). Information is below for the first program of the series.

**Shannon Marr, North Coast Cigar
Where do those smelly things come from
(and why do they taste so good)???**

Join us **September 19th** at the Life Celebration Reception Center in Mansfield, with Shannon Marr, Owner, North Coast Cigar in Port Clinton. North Coast Cigars has the largest, walk in, state of the art humidor in Northwestern Ohio and serves customers from Ohio, Michigan, and beyond. Last year, Shannon hosted a trip with several of his customers to Central America where they toured tobacco fields and cigar manufacturing facilities. Fortunately for us, he took lots of pictures of what remains one of the businesses that continues manufacturing methods unchanged for hundreds of years.

Please make reservations no later than Sept. 12th to: Economic Club, 55 N. Mulberry Street, Mansfield, OH 44902. Fax: 419.526.6853 e-mail: mrachamberfoundation@gmail.com As this is the annual program renewal, the \$100 annual fee (\$50 deductible, \$50 meals) must be made prior to attending or at the door September 19).



Mansfield's Newest Cafe!
Located in the Municipal Building
Serving Breakfast & Lunch

Bring this ad in
& receive a **FREE**
Triple Chocolate
Chunk Brownie
with purchase

www.citygardencafe.org
419-522-0035
30 N Diamond St - 3rd Floor
Mansfield, OH 44902
Mon-Fri: 7am - 3:30pm
Free Wi-Fi Inside

Element of Art



s t u d i o / g a l l e r y

96 North Main Street, Mansfield, Ohio 44902

Phone: (419) 522-2965

www.eoastudiogallery.com



Upcoming Events

- 9/7/16 — **Employee Communication in the Digital Age Business Boot Camp Workshop** 7:30-9am
- 9/8/16 — Executive Committee Meeting 7:30-9am
- 9/13/16 — Business Advocacy Committee 8am
- 9/15/16 — **Business After Hours/Ohio Bird Sanctuary** 5-7pm
- 9/16/16 — Ambassadors Meeting 8-9am
- 9/20/16 — Business Expo Committee 9am
- 9/21/16 — Chamber Board Meeting 7:30-9am
- 9/21/16 — **Mid Ohio Women's Business Showcase at the Renaissance Theater** 11am-1pm
- 9/22/16 — **New Benefit Luncheon (Localynx)** 12-1pm
- 10/5/16 — **Business Boot Camp Workshop** 7:30-9am
- 10/12/16 — **Savor & Sip Auction** 5pm-8pm
- 10/21/16 — **Business Boot Camp PLUS Workshop** 7:30am
- 11/10/16 — **MT Business Technologies Bus. After Hours** 5-7pm
- 11/18/16 — **Small Business of the Year Luncheon**
- 12/2/16 — **Chamber Coffee/YMCA** 7:30-8:30am
- 12/8/16 — **Bus. After Hours/Mansfield Art Center** 5-7pm

Watch your e-mail for more upcoming events!

RICHLAND NEWHOPE INDUSTRIES INC.

Trained Employees Outsourcing

- Document Management
- Grounds Maintenance
- Wood Products
- Packaging
- Document Destruction
- Custodial Service
- Pallets
- Assembly



"Where Quality Matters"

419-774-4400

www.rniinc.com

justwalkrichland



- **Organized** walking groups in Richland County.
- **Walk groups** on urban city streets, residential neighborhood streets, the Richland B&O trail, and rustic hiking trails.
- **Join** the movement and share your ideas for future walks.
- **Open invitation** to walk for the physical, mental or social benefits.
- **Bring** friends and family members or come by yourself.
- **NO COST**

Find us www.meetup.com/JustWalkRichland/ or



Bit.ly/justwalkrichland

justwalkrichland



For more information contact Ashton: (419) 774-4773 or agrigley@richlandhealth.org

The Chamber Link
(UPS-067-110) is published
6 times by the Richland
Area Chamber of Commerce,
55 North Mulberry Street
Mansfield, OH 44902, for
its membership. Periodical
postage paid at Mansfield
OH, POSTMASTER.
Send address changes to
The Chamber Link
55 N. Mulberry St.
Mansfield, OH 44902

Richland Area
Chamber of Commerce
55 North Mulberry Street
Mansfield OH 44902

Periodical Postage paid at
Mansfield OH 44901

The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

KeyBank 

Mechanics
BANK Member FDIC

 **OhioHealth**

RichlandBank
DIVISION OF THE PARK NATIONAL BANK

 **STARTEK**



Selecting the right health insurance plan shouldn't be a guessing game.

CLEARLY THE RIGHT CHOICE

Learn more about a Medical Mutual health plan
through the Richland Area Chamber of Commerce,
and why it can be your company's clear choice,
by visiting RichlandAreaChamber.com.


MEDICAL MUTUAL®
 MedMutual.com 