Thank you for your help in making this a sold-out event!

See our facebook page for dozens of fabulous pictures!

www.richlandareachamber.com
Encourage Your Family & Friends to Re-Think Richland

Karen Seman
RCDG, Workforce Development

Re-Think Richland is a new initiative meant to offer a fresh perspective on life and work in the Richland County area. Life is great in a small pond - low cost of living, affordable child care, a wide array of professional opportunities, and growing communities!

You will be seeing the below campaign across Richland County. Please help by spreading the word about this upcoming event, and be sure to like Re-Think Richland on Facebook!

Plug Back Into The Community That Feels Like HOME.
It’s Time For You To Re-Think RICHLAND.

Calling All: nieces, nephews, sons, daughters, brothers and sisters that have moved away, we want you back! If your family member has moved away, please share this exciting opportunity with them!

The night before Thanksgiving, we will be hosting a business casual networking event from 5:00 - 7:30 pm at Relax, It’s Just Coffee. Stop by, chat and see how home has changed. Learn about employers with career opportunities that may need YOU. A ten minute chat over a glass of beer, wine or coffee, may just get you thinking...or better yet, get you an interview!

Re-Think Richland: Wed, Nov. 22nd 5:30-7:30 pm @ Relax It’s Just Coffee Find Re-Think Richland On Facebook

Hosted By: RCDG

Chamber Staff
Contact us @ 419-522-3211 or e-mail us:
info@RichlandAreaChamber.com
Jodie A. Perry, IOM, CCEO-AP, President/CEO
Suzy Beeson, Front Office
Lisa Duckworth, Program & Events
Stephany Elgin, Member Services
Angie Fanello, Marketing & Communications
Nikki Lewis, Foundation Manager

RCDG Staff
Contact us @ 419-755-7234 or email us:
info@ChooseRichland.com
Roberta Perry, Community Development
Karen Seman, Workforce Development
Barrett Thomas, Economic Development

www.richlandareachamber.com
Carrousel Antiques 20th Anniversary (Mansfield)

JJS Sports Academy (Mansfield/Ontario)

Blue Barista Coffee Co. (Richland Mall)

Aesthetic Lookz i-Browz (Richland Mall)

Clothes Mentor (Ontario)

Avita Health System groundbreaking (Bellville)

The Hope Homes of Richland County (Mansfield)

Contemporary Art Space (Richland Mall)

Little Buckeye Children’s Museum Grocery Store Exhibit (Mansfield)
In keeping with the back-to-school season and doing new things, CareWorksComp has a few educational opportunities to share with you that we hope you will consider: a Risk Reduction Workshop, and Two Hour Group Safety Training classes.

One important deadline coming up:

November 13, 2017: Group Rating enrollment deadline. Please return your enrollment documents to be filed in the 2018 program. If you are already in group rating and qualify for the 2018 rate year, you will be automatically renewed into next year’s program.

Risk Reduction Workshops: CareWorksComp is pleased to invite customers and non-customers to an exclusive Ohio Workers’ Compensation Workshop: “How to Apply Intermediate and Advanced Risk Reduction Solutions to Ohio Workers’ Compensation.” This workshop will offer valuable strategies to keep your BWC premiums down, we highly suggest attending this workshop. (*Attendance at the Risk Reduction Workshop does not count toward the BWC Two Hour Group Safety Training Requirement for the current 2017 Rate Year!)

Two Hour Safety Training Sessions: We are also pleased to offer Two-Hour Safety Training which meets BWC’s requirement for group rated and group retrospective rated employers. You have two sessions to choose from, 9:00-11:00am or 1:00-3:00pm. We have a session open in Dublin on December 5, 2017.

OSHA Electronic Filing Updates: As a reminder, the electronic reporting of OSHA300A Log has been moved to December 1, 2017 (the online reporting form went live on August 1, 2017.) If you are not sure what your establishment’s responsibilities are in reference to the electronic reporting standard, please feel free to contact Jim Wirth, at 614.827.0370 or jim.wirth@careworkscomp.com.

More than 5,000 Ohio businesses are missing out on rebates from the Ohio Bureau of Workers’ Compensation: The Ohio BWC issued more 160,000 checks in July as part of a $1.1 billion rebate to Ohio businesses. According to the BWC, there were 5,534 checks totaling $9.8 million that Ohio businesses have yet to cash. Time is running out to cash them. One check is for nearly $203,000 and 152 are for at least $10,000. Uncashed checks will expire 95 days after they were issued. The BWC recently emailed notices to the affected businesses. The bureau can reissue checks that aren’t cashed, but there will be a delay. For additional information, contact the Ohio BWC at www.bwc.ohio.gov or 1.800.644.6292.

2018 Group Programs: CareWorksComp has sent group rating and group retro offers and renewals to our current clients; your business may be eligible for both programs (we refer to this as “dual eligibility”.) We are happy to discuss these options with you, as each year there may be a different mix of cost-saving strategies that work best for your company. Contact Amber Hart, Program Manager, with any questions: Amber.Hart@careworkscomp.com / 614-932-1553

Unemployment Tax Season: Unemployment tax season is fast approaching, and we offer you the opportunity to reduce this business expense through the CareWorksComp Claims and Tax Management Service. Last year, just one component from this program reduced our customer’s annual unemployment costs by as much as 10%!  
-Ohio Department of Job and Family Services (ODJFS) allows commonly owned businesses (common ownership for two or more business entities) to apply for a common/joint tax rate for 2018 to reduce their unemployment tax liability. This strategy can significantly reduce an organization’s unemployment costs.
- CareWorksComp can complete a common/joint rating analysis to determine your amount of savings. In addition, customers taking advantage of the common/joint rating analysis will also benefit from a special reduced service fee.
- To enroll, please contact Kammy Staton, our Unemployment Manager, at 614.526.7165 or kammy.staton@careworkscomp.com

Since applications for common rating must be filed with ODJFS no later than 12/31/17, we have a very short time frame to finalize this agreement and complete the savings analysis. If you have any questions please contact Kammy Staton, our Unemployment Manager, at 614.526.7165 or kammy.staton@careworkscomp.com.

Our dedicated Cost Containment Team is here to assist you at every step of the cost savings process! We are available to discuss your account and offer specialized recommendations based on your company’s individual needs.

www.richlandareachamber.com
2017 Small Business of the Year Luncheon

The Board of Directors and Small Business of the Year Committee of the Richland Area Chamber of Commerce request your attendance as we celebrate and honor all small businesses and name our 2017 Small Business of the Year Recipients.

December 1st, 2017
Holiday Inn & Suites Mansfield
116 Park Avenue West
Receiving line and networking – 11:30am
Buffet Lunch – 11:45am
Program from 12:15pm-1:30pm
Kindly RSVP by November 17th, 2017

Thank you to:

[Logos of sponsors]

2017 FINALISTS

15 and over
Ritter's Office Outfitters
Marco Photo Service Inc.
Ashland/Mansfield Foot and Ankle Specialists

14 and under
Lloyd Rebar
Hamilton Insurance Group, Inc.
The Shealy Group

Please mail/fax to: Richland Area Chamber of Commerce 55 N. Mulberry St. ~ Mansfield, OH 44903 ~ (419) 526-6853 Fax
Reservations must be cancelled two business days in advance to avoid being charged for the event.

Business Name: ______________________________________________________________________________
Attendees Names: ____________________________________________________________________________
____________________________________________________________________________________________

Individual Tickets (Respond by November 17th):
$25 x individuals for a total of: $_________ $200 for table of 8
Please invoice me Check included (Check #__________)
Visa/Master Card/Discover # ____________________________ Exp. Date ____________
Sec. Code_________________ Phone number: ________________________________
Email: ____________________________________________________________________________
Signature: ____________________________________________________________________________

Remaining Sponsorship Packages

Regional Leader Sponsorship $350
1 table of 8 at the Award Luncheon ($200 value)
Company logo (small) in the event program
Company logo on the Power Point presentation
Sponsor recognized in announcements
Company name & link on event webpage

Innovator Sponsorship $200
4 seats at Award Luncheon ($100 value)
Company name in the event program
Company name on Power Point presentation
Company name on event webpage

Entrepreneur Sponsorship $100
2 seats at the Award Luncheon ($50 value)
Company name in the event program

[Menu options: Stuffed Peppers (vegetarian) | Herb Encrusted Chicken]

Qty: ______________________ Qty: ______________________
SMALL BUSINESS OF THE YEAR NOMINEE BREAKFAST
See our Facebook page for more breakfast pictures, along with a list of all 25 semi-finalists and 6 finalists

Business After Hours at the Mansfield Playhouse

www.richlandareachamber.com
When: Friday, Nov. 17th
7:30–8:30am
Where: Lexington Event Center at Bucks
192 East Main Street, Lexington

Join us for a “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.

There is no charge to attend, but seating is limited, so please reserve your spot (see registration information at bottom of page).

When: Wednesday, November 15th
11:45–1pm
Where: Ed Pickens Café on Main Events & Catering - 28 N. Main St., Mansfield

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. The cost is $12.00 - please RSVP to reserve your spot (see registration information at bottom of page).

Network & Be Inspired by Local Women!

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

Photos from our October Lunch WISE event

3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at richlandareachamber.com
- Call 419-522-3211
- Email lduckworth@richlandareachamber.com
Are You Receiving Email Communications from the Chamber?

If not, you are missing out on important information!

The Chamber emails the staff of our members important information such as news updates, legislation issues, upcoming events, training opportunities, and much more!

If you wish to receive email from the Chamber, let us know at 419-522-3211 or email lduckworth@richlandareachamber.com.

RICHLAND NEWHOPE INDUSTRIES INC.
Trained Employees Outsourcing
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IT'S ALL GOOD UNTIL THE TURKEY GOES BAD!

Learn the 4 Steps to Food Safety for food prep and holiday cooking

See richlandhealth.org or call
Environmental Health 419-774-4520
Be a Part of the Shop Small Movement in Richland County!

What is it?
- Small Business Saturday is the Saturday after Thanksgiving.
- It’s a national movement promoted by American Express to encourage people to include small businesses in their holiday shopping (you do not need to accept American Express to participate)
- Locally, we are joining together to promote small businesses county-wide (Chamber membership is not required to participate)
- Some local businesses report that this is the busiest day of the year for them!

What do I receive?
As long as you register before the deadline date you will receive:
- Your business name & location info on the printed passport.
- A stamp to mark the passports.
- A stack of passports to hand out.
- Small Business Saturday promo materials
- A boosted Facebook promotional post from the Richland Area Chamber of Commerce (in Nov).
- Inclusion on an email blast by the Richland Area Chamber
- Inclusion in over $4,000 worth of advertising to promote the day and awareness of small businesses

How do I participate?
- We will be giving out “Passports to Small Business” to the public.
- As a vendor, all you have to do is stamp the passport when a customer visits your store.
- There is no purchase required by the customer, but we believe by encouraging them to visit as many stores as possible that many will end up spending money with you.
- For each stamp received, the customers will be given an entry into a prize drawing.
- Offering a discount is optional but highly encouraged to benefit your business!
- Provide a $20 (or more) gift card/certificate for the Passport drawing

No Reason Not to Participate!
Collectively we spend thousands of dollars to promote Small Business Saturday in our community. We also receive thousands of dollars of in-kind support from our media partners. All that for the “price” of a $20 gift certificate to promote your business!

Is It Really the Same Day as the OSU-Michigan Game?
Yep, sorry about that. It’s a national day that’s set by American Express. We encourage you to embrace it and play it up!

2017 SMALL BUSINESS SATURDAY REGISTRATION - DUE BY 11/10/17
Businesses must be a locally owned franchise or independently owned retail business to be listed on passport.
Want to support Small Business Saturday but don’t fit the requirement? Contact the Chamber for sponsorship information!

Business Name: _________________________________________________________________________________________________________________
Contact: ________________________________________________________ Telephone: _____________________________________________________
Address: _______________________________________________________ City/State/Zip: ___________________________________________________
Email: __________________________________________________________ Website: _______________________________________________________

Will you be offering a special sale to customers that day? (circle) YES NO If yes, please provide more detail that we can use in promoting your business:
___________________________________________________________________________________________________________________________

I understand that by signing below I am agreeing to be a participant in the Richland County Small Business Saturday program. I agree to stamp the passports of customers who enter my shop and that I will not require purchase for said passport. I also agree to provide a $20 or more gift card/certificate for the drawing.

Signature ___________________________________________________________________________ Date: ______________________________

Please return to: Richland Area Chamber of Commerce
55 N. Mulberry Street, Mansfield, OH 44902 phone: 419-522-3211 fax: 419-526-6853 email: selgin@richlandareachamber.com
Malabar Farm Business After Hours

Shop or Donate Today!

Open Weekdays 10-5, Saturdays 10-3
All proceeds benefit Hospice of North Central Ohio

419.522.2890 • 113 North Main Street in Mansfield

Businesses & Professionals...

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Consistency, capability, and expertise, with cash management services that fit your business — count on it when you bank with us.

Richland Bank
Division of The Park National Bank

Contact Becky Toomey today at 419.525.8752, or visit RichlandBank.com

www.richlandareachamber.com
GROhio Community Credit Union is relatively small in size, but they have found many ways to use that to their advantage throughout the years.

Founded in 1960 as the Gorman-Rupp Associates Credit Union, it was chartered as an employee share owned group. Membership was restricted to employees and their families. The underlying philosophy of all credit unions is: ‘a non-profit financial institution formed, owned, and operated with the sole purpose to help members help one another financially’. Subsequent to the legendary growth of Gorman-Rupp, the credit union followed, originally located on Elm Street, then on W. Fourth St. in 1987, Orange St. in 1992, and finally into its current location in 2010. Another important change occurred in December of 2009, when the charter was changed to become a community institution, expanding membership potential to anyone who lives, works, worships, or goes to school in Richland County. The institution is governed by an elected 5 member volunteer board and employs four full time and two part time individuals.

When asked what makes GRO different, CEO Scott Donnenwirth was quick to respond with two words, “personal service”. Small, compared to some of the mega sized global banking firms, GROhio Community Credit Union is BIG on customer service. If you enjoy doing business where they greet you with a smile, call you by name, and recognize you as a member, not a customer, here is your place!

Coming soon is a new savings program directed at youth called ‘SaveHicle’, a car shaped personal bank with a key, with three components: Saving, Spending, and Giving. The key is held only by the Credit Union. The goal is to help junior savers develop a passion for saving, a purpose in spending, and hope in giving.

GROhio Community Credit Union is located at 1766 Harrington Memorial Rd, Mansfield, OH 44903, phone: (419) 525-3800.

To any parent or grandparent this probably sounds like the beginning of a Dr. Seuss story, but it describes how many of us try to describe the piece or part we need for a home project or repair. Welcome to the world of the traditional hardware store, in this case, Smith True Value Hardware in Bellville.

Beginning in 1977 Brad and Karen Smith purchased the building that they are in today, which was known as the ‘The House of Wood’. It was basically a gift store specializing in wooden products, with a little paint and some hardware thrown into the mix. In 1985, the decision was made to become a full service hardware store, affiliating with Servicestar which later merged with True Value in 1997.

Competing with the huge ‘box’ type home improvement center might seem like a lost cause, but the key to their success is service, service, service. With a well-trained and professional staff of courteous employees, they are at the ready to answer your seemingly silly questions about what piece or part is required for your project. Contractors are equally at home at Smith’s. Brad describes their customer mix at about 50/50, divided between home owners and professionals. Access to an inventory of over 70,000 items, value pricing, and knowledgeable customer service makes this Bellville hardware store an obvious choice.

Asked about the future, two things came to light; one, the return to Bellville of their son Kelsey to take over some of the management duties, and two, a 4000 square foot expansion in the very near future.

Smith True Value Hardware is located at 143 Main St., Bellville. Additional information is available by phone (419-886-3200) or at www.smithtruevalue.com.
Find out what kind of intellectual property protection your business needs, at "Patently Good Ideas" a free workshop with attorney Jake Ward. Register at www.braintreepartners.org/events
The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is December 8, 2017.

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

**NOMINEE:**

Name: ________________________________

Title: __________________ Company: __________________

Business Address: ________________________________

City: __________________ State: __________ ZIP: ________________

Work Phone: ___________ Home Phone: ___________ Email: ________________

**NOMINATOR:**

Name: ________________________________ Title: __________________

(Please Print)

Business/Company: ________________________________

Phone Number __________________ Email: __________________

Nominator’s Signature: ________________________________

**DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN:** Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

**BUSINESS ACCOMPLISHMENTS:** List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________
COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants’ associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1991  Gayle Gorman Freeman  2000  Carol Payton  2010  Deborah Adams
1992  Lydia Reid  2001  Barbara Pore  2011  Betty Wells Preston
1993  Karen Moody Bierly  2002  Vicki Kane  2012  Shirley Monica
1994  Suzanne Davis  2003  Mary Ann Nore  2013  Duana Patton
1995  Deborah M. Schenk  2004  Inez Shepherd  2014  Kathy Daniels
1996  Sandra Williams  2005  Pearl J. Peritalo  2015  Rebecca Toomey
1997  Pamela Siegenthaler  2006  Chriss Harris  2016  Melanie Riggleman
                      2007  Carol Michaels  2017  Sally Gesouras

Sponsored by: Please return completed nomination form by December 8th, 2017, to

Richland Area Chamber of Commerce
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211  Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com

(Page 2 of 2)
**Is this your first Business After Hours?**  Join us from 4:30-5pm to meet our friendly Chamber Ambassadors!

Please fax, email or mail this registration to the Richland Area Chamber of Commerce

**Cost:**  Free for Members (if registering on or before 11/13)

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**PLEASE RSVP NO LATER THAN NOVEMBER 13th, 2017**

55 N. Mulberry Street, Mansfield, OH 44902  
P: (419) 522-3211  F: (419) 526-6853  
info@richlandareachamber.com  
Online registration is available at richlandareachamber.com
If you happened to be downtown on Halloween, you might have run into a unicorn, Mother Nature, Easter Bunny, a mermaid, Cupid, the Tooth Fairy, an elf, a gnome, and the planet Pluto—please don’t tell us we don’t exist! We hope you had a great Halloween, too!

The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

KeyBank  Mechanics Bank  OhioHealth

Richland Bank  STARTEK

Be sure to stay up-to-date on Chamber events by following us on facebook!

www.richlandareachamber.com