Join us as we celebrate and honor all small businesses and name our 2019 Small Business & Small Non-Profit of the Year recipients, presented by Medical Mutual.

Each finalist will be featured in a short video highlighting their business, sponsored by Mechanics Bank.

**14 employees & under finalists**
- Discovery Dental
- Southern Title of Ohio
- Hess Industries

**15 employees & over finalists**
- Baker’s Collision Repair Specialists
- Ashland Railway
- Liberty Lawn and Landscaping

**Non-Profit Award Winner:** Little Buckeye Children’s Museum

**Entrepreneurial Spirit Award Winner:** MaryAnne’s Meats

Register at richlandareachamber.com or call 419-522-3211 (see inside for details)
A Note from Ashley
Ashley Meyer/Member Services

As you begin your holiday shopping, please don’t forget the importance of including our local small businesses in your shopping plans. You have probably heard the statistics about how much more of your money stays in the community when you shop local, but the impact doesn’t end there.

I recently read an article written by Colleen Corkery that truly resonated with me. She wrote, “Imagine your neighborhood or city without any of its small, local businesses - Coffee shops, hair and nail salons, corner stores, spas, boutique clothing stores, consignment shops, restaurants, craft stores, bars, fruit markets, shoe/bike/tire repair shops, laundromats, art supply stores, gift shops, gas stations, pet stores, and more – all gone. What would be left? What would the streets look like? Desolate, depressing, empty, boring, abandoned... like a regular day on the zombie apocalypse TV show, The Walking Dead?”

You can read more on the Chamber blog, but this is a great reminder that as a consumer, you’re a key part in helping small businesses thrive. By shopping or dining at small businesses throughout the year, you’re showing your support for the small businesses in your neighborhood your community.

To make shopping small this holiday season even more enticing, the Chamber and our partners will once again be promoting Small Business Saturday!

Please help us support this great program! You can help in two ways:

> If you know someone with a small business in Richland County, encourage them to sign up for the Small Business Saturday program using the form on the next page - Chamber membership is not required!

> Participate in the program the entire week leading up to Small Business Saturday. We will email your “Prize Entry Tickets” as the day gets closer, along with a fun social media prize promotion.

(Note: this program will be different from the “Passport Program” from past years.)

Thank you for supporting our small businesses!

Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com
Let’s Get More Shoppers In Your Store!
Richland County Small Business Saturday Program

You have probably heard of Small Business Saturday, the national program heavily promoted by American Express that takes place the Saturday after Thanksgiving. We are expanding on this day by actually giving shoppers a prize incentive to shop at your store all week long!

Here is how the 2019 program will work (this is different from our “Passport Program” from past years)

To encourage shoppers to visit your store, there will be two ways for shoppers to win!
The Chamber will promote both methods heavily using local media and Chamber communications.

1. A grand prize donated by the Chamber and other sponsors. Shoppers will be encouraged to take a “selfie” from November 25th - November 30th while shopping at participating stores and post it on facebook with the hashtag #SBSRichland19. This will automatically enter them in a grand prize drawing – and also promote your store even more! The Chamber will contact the winner and distribute the grand prize during the first week of December. Suggestion: consider setting up a “selfie station” at your store!

2. A prize you establish at your store. Your business will offer a single prize (worth $25 or more), collect prize drawing entries for the prize from November 25th - November 30th without requiring a purchase, and contact the winner after the close of business on Nov. 30th. Your winner will pick up your prize at your store. Suggestion: although the entry slips will be brought into your store by shoppers, consider having additional copies available upon shopper request - happy customers are repeat customers!

You do not need to accept American Express and Chamber membership is not required to participate.

Is Small Business Saturday Really the Same Day as the OSU-Michigan Game?
Yep, sorry about that. It’s a national day and the date is beyond our control. However, by accepting prize drawing entries starting on November 25th, you will be capturing more shoppers than in years past!

2019 SMALL BUSINESS SATURDAY PROGRAM REGISTRATION
Please sign up as soon as possible to take full advantage of advertising opportunities!
Businesses must be a locally owned franchise or independently owned retail business to participate.
Want to support the program but you aren’t a retail-type store? Contact the Chamber for sponsorship information!

Please register your business online through the event calendar at www.richlandareachamber.com or return this form to the Richland Area Chamber.

Contact: ________________________________ Does your business have a facebook page? yes/no
Email: ________________________________ Website: ________________________________

**THIS INFORMATION WILL APPEAR ON ADVERTISING** please use business phone and address (do not include personal information)

Business Name: ________________________________ Telephone: ________________________________ Address: ________________________________

☐ Yes, I agree to be a participant in this program, which means I will offer a single prize (worth $25 or more), collect prize drawing entries for the prize (from Nov. 25th – Nov. 30th without requiring a purchase), and I will contact the winner after the close of business on Nov. 30th.

Signature ________________________________ Date: ________________________________

*Please notify the Chamber how many entries were collected (to determine the success of the program).*

Return to: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902 fax: 419-526-6853 email: afanello@richlandareachamber.com
Questions? Call the Richland Area Chamber & Economic Development at 419-522-3211
'TIS THE SEASON FOR
IDENTITY THEFT!

Harvard Risk Management Corporation is now offering a Holiday Identity Theft Workshop for local employers. During the workshop your employees will:

- Learn how to protect themselves from the devastating effects of ID theft, especially during the holiday season.
- Be introduced to the five major types of identity theft.
- Learn how to better protect personal and company information.
- Learn about the most popular holiday scams and how to avoid being a victim.

On average these workshops take about 30 minutes and are very informative and a lot of fun! Best of all, the workshop is offered absolutely FREE to qualified companies.

Contact a Certified Risk Management Consultant today to schedule a FREE workshop for your employees

Linda J. Pitt  
Certified Risk Management Consultant

Cell: 615.364.6771  
linda.pitt@harvardbenefits.com

* Protecting Families, Finances and Your Future *

Published by Harvard Risk Management Corporation © 2012
FOOD SAFETY RULES

1. Clean!
2. Separate!
3. Cook!
4. Chill!

Learn the 4 Steps
richlandhealth.org

or call Environmental Health, 419-774-4520
LuxLife MedSpa - Mansfield  American Red Cross - Mansfield  OhioHealth Shelby Primary Care Office - Shelby
No Bully Gazebo at Happy Hollow - Mansfield  Mansfield PD Shooting Range - Mansfield  Central Star Home Health - Ontario
GrowFourth Urban Farm - Mansfield  DECA Manufacturing - Lexington  419 Boutique - Mansfield
Little Buckeye/ Studio 19 Exhibit - Mansfield  Baker’s Collision and Repair new paint booth - Mansfield  Shelby Wastewater - Shelby
Please join us in welcoming the newest members to your Chamber!

419 Boutique
Category: Retail
25 E Fourth Street
Mansfield, OH 44902
(419) 631-3441
www.419boutique.com

Alber Enterprise Center of The Ohio State University
Category: Business Consultants
200 Maynard Hall
1461 Mount Vernon Ave.
Marion, OH 43302
(740) 725-6325
alber.osu.edu

Axe Social Lounge
Category: Attractions, Recreation, Entertainment
123 N Diamond St
Mansfield, OH 44902
www.axesociallounge.com

Back Room of Hope
Category: Nonprofit Organizations
19 E Main St
Shelby, OH 44875
(419) 342-0065
www.coolestshopintown.com

Barrington Deli
Category: Restaurants, Food
13 Park Ave W
Mansfield, OH 44902
(419) 545-4463

BES-3D
Category: Manufacturer Rep/Sales
150 Industrial Dr
Mansfield, OH 44904
(419) 610-6576

BitNet Solutions
Category: Computers - Network Consulting, Sales, Service
Mansfield OH 44907
(419) 768-6700
bitnet.host

Chad’s Country Meats
Category: Retail/Grocers
518 Mansfield Lucas Rd
Mansfield, OH 44907
(419) 526-0018
chadcountrymeats.com

Charles Miller & Associates, Auctioneers LLC
5458 Ganges Five Points Rd
Shelby, OH 44875
(419) 295-5549
www.charlesmillerauctioneer.com

Deja Food
Category: Restaurants, Food
MansfieldOH 44902
(419) 544-8194
www.facebook.com/dejafood419/

Downtown Nutrition
Category: Restaurants, Food
28 Park Ave W
Suite 101
Mansfield, OH 44902
(567) 224-4443
www.deannavanderpool.goherbalife.com

Duda’s Desserts
Category: Restaurants, Food
MansfieldOH 44902
(419) 612-0146

Elite Insurance Agency
Category: Insurance
81 Main St
Bellville, OH 44813
(419) 525-1181
eliteinsuranceagency.org

IBEW - International Brotherhood of Electrical Workers
67 S Walnut Street
Mansfield, OH 44902
(419) 526-4688
ibew688.org

Jack P. Stewart, Inc.
Category: Attorneys
2036 West Fourth Street
Mansfield, OH 44906
(419) 529-9755
www.jsplawandtax.com

Lloyd Rebar Company
139 Technology Parkway
Shelby, OH 44875
(419) 775-6661
www.lloydrebar.com

Lowe’s
Category: Retail/Building, Home Improvement Supplies
940 N Lexington-Springmill Road
Mansfield, OH 44906
(419) 747-1920
www.lowes.com

Lucas Community Center
Category: Nonprofit Organizations
252 W Main St
Lucas, OH 44843
(567) 483-0001
www.lucascommunitycenter.com

LucxLife MedSpa
Category: Beauty
46 Park Ave W
Mansfield, OH 44902
(419) 566-3678
www.luxlifemedspa.com

Mansfield First Assembly
Category: Child Care & Churches
1000 McPherson St
Mansfield, OH 44903
(419) 529-6501
www.mansfieldfirst.com

Messer Federal Contracts LLC
Category: Business Consultants
162 N Diamond St
Mansfield, OH 44902
(202) 753-8007
www.myfedcontracts.com

North Central Ohio Lawn and Landscape
Category: Lawn & Garden
5621 Lime Rd.
Galion, OH 44833
(419) 564-8607

Quality Tech Dental Lab
Category: Medical & Health Services/Dental
42 Marion Avenue
Mansfield, OH 44903
(419) 522-5555

Robert Hassmann Investments
Category: Financial Services
1230 Lexington Ave
Suite 101
Mansfield, OH 44907
(419) 564-0704

Scott Merrick - Shelter Insurance
Category: Insurance
2072 Walker Lake Rd
Mansfield, OH 44906
(419) 688-0893

Stephanie Zader eXp Realty
Category: Real Estate Services/Commercial
PO Box 1115
Mansfield, OH 44906
(419) 612-9892
stephaniezader.exprealty.com

Ted & Ali’s Cafe
69 N Gamble St
Shelby, OH 44875
(419) 342-4921

The Cyber 6 Group
Category: Computers - Network Consulting, Sales, Service
MansfieldOH 44902
1-855-429-2376
cyber6group.com

Virgilio Tongson MD
Category: Medical & Health Services/Physicians, Surgeons
31 E Main St
Suite 4
Shelby, OH 44875
(419) 347-8442

Walsh University Online
Category: Schools, Universities
2020 East Maple Street
North Canton, OH 44720
(888) 899-4046
online.walsh.edu/programs/online-msn-fnp

Wilting Meats
Category: Restaurants, Food
1391 Lexington Ave
Mansfield, OH 44907
(419) 756-5262
October Business After Hours

Non-Profit Winner:
Little Buckeye Children’s Museum

Semi-Finalists
Abundat
Ashland Railway
Baker’s Collision Repair Specialits
Cypress Hill Winery
Debt Recovery Solutions
Discovery Dental
Eberts Heating and Cooling
Evolve Studios
Global Medical Foam
Healthy Transformation
Hess Industries
Liberty Lawn Care and Landscaping
Marco Photo Services
Mary Anne’s Meat Market
Sentec Systems
Skyline Chili
Snow Trails
Southern Title
Studio 19
Superior Cleaning & Recovery
The Boot Life
The Phoenix Brewing Company
Whitakers Natural Market
Wilson Realty

Friday, November 8th | 12:00-1:00 pm
| Hudson & Essex Winery

1 Community, 2 Stories:
What does Community Engagement mean to you?

Join us as Edward Akinyemi (NECIC) and Aurelio Diaz (Boyd Law Office) chat about their involvement in this community. Edward and Aurelio have had very different experiences and yet have both become professionals who are deeply involved with the community in which they work and live. In this “armchair” discussion Edward and Aurelio will talk about the similarities and differences between their careers, leadership, personalities, and community involvement. They will also talk about their understandings of leadership, community engagement, using your professional expertise to benefit your community, and talking about taking action versus actually taking action. Our goal is that you will come away from this conversation with a broader belief in your own ability to affect the community that you live and/or work in regardless of your background, education, professional experience, or area of specialty. 

Buy tickets on Facebook
2019 Small Business of the Year Luncheon
The Board of Directors and Small Business of the Year Committee of the Richland Area Chamber & Economic Development request your attendance as we celebrate and honor all small businesses and name our 2019 Small Business of the Year Recipients.

December 6th, 2019
Holiday Inn & Suites Mansfield
116 Park Avenue West
Receiving line and networking – 11:30am
Buffet Lunch – 11:45am
Program from 12:15pm–1:30pm
Kindly RSVP by November 22nd, 2019

<table>
<thead>
<tr>
<th>2019 FINALISTS &amp; EARLY WINNERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>14 employees &amp; under</td>
</tr>
<tr>
<td>Discovery Dental</td>
</tr>
<tr>
<td>Southern Title of Ohio</td>
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</tr>
<tr>
<td>Baker’s Collision Repair Specialists</td>
</tr>
<tr>
<td>Ashland Railway</td>
</tr>
<tr>
<td>Liberty Lawn and Landscaping</td>
</tr>
</tbody>
</table>

Online registration available at www.richlandareachamber.com or return to:
Richland Area Chamber 55 N. Mulberry St., Mans, OH 44902  419-526-6853(fax)
Reservations must be cancelled 2 business days in advance to avoid being charged for the event.

Business Name: ____________________________________________________________

Individual Tickets (Respond by November 23th):

☐ $25 x individuals for a total of: $__________  ☐ $200 for table of 8

Attendees Names: __________________________________________________________

☐ Please invoice me  ☐ Check included (Check # _____)

☐ Visa/Master Card/Discover # ________________________________ Exp. Date __________

Sec. Code ____________ Phone number: ________________________________

Email: ________________________________________________________________

Signature: __________________________________________________________________

Remaining Sponsorship Packages

☐ Regional Leader Sponsorship $350
  1 table of 8 at the Award Luncheon ($200 value)
  Company logo (small) in the event program
  Company logo on the Power Point presentation
  Sponsor recognized in announcements
  Company name & link on event webpage

☐ Innovator Sponsorship $200
  4 seats at Award Luncheon ($100 value)
  Company name in the event program
  Company name on Power Point presentation
  Company name on event webpage

☐ Entrepreneur Sponsorship $100
  2 seats at the Award Luncheon ($50 value)
  Company name in the event program
Did you receive a quote from Care Works Comp for your workers’ comp program? If so, don’t forget that your deadline to enroll is November 15th!

Hurry and return your paperwork so you don’t miss out on savings for the 2020 policy year. Members that participate in our savings program have an average ROI of 508%! 

2019 special offers for businesses & organizations

holiday gift cards
Say “thank you” to your employees or business clients with a Buehler’s Gift Card in any amount. Recipients may purchase what they want and everyone appreciates the gift of food!

GIFT CARD DETAILS
To order, call Kathy Bulley (see below) or call your local Buehler’s store manager

- gift card orders of $1000+ get a 1% discount
- gift card orders of $2000+ get a 2% discount
- gift card orders of $3000+ get a 3% discount
- gift card orders of $4000+ get a 4% discount
- gift card orders of $5000+ get a 5% discount

*Must be incorporated, LLC or Partnership with two (2) or more employees. Please allow 2 business days to prepare your order.

Buehler’s Fresh Foods: 419-282-9800
1055 Sugarbush Dr., Ashland pick up • delivery • full service

fresh fruit & gift baskets
The practical gift! Custom fruit baskets made to order starting at $15 and up.
FREE LOCAL DELIVERY to one location on purchases of $500 or more. Call Buehler’s or stop by for details.

nut trays
Choose from a wide selection of Hickory Harvest nut and snack mixes. Available in a variety of sizes.

holiday turkey program
Recognize and reward your employees with a Buehler’s Gift Certificate, preprinted with a specific size of Honeybelle Frozen TURKEY for the holiday season.

<table>
<thead>
<tr>
<th>Size (lbs)</th>
<th>Cost</th>
<th>200 dozen</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.75 lbs</td>
<td>$54.52</td>
<td>$5,507.75</td>
</tr>
<tr>
<td>14.5 lbs</td>
<td>$76.97</td>
<td>$8,066.75</td>
</tr>
<tr>
<td>17 lbs</td>
<td>$100.18</td>
<td>$10,800.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Size (lbs)</th>
<th>Cost</th>
<th>200 dozen</th>
</tr>
</thead>
<tbody>
<tr>
<td>18 lbs</td>
<td>$125.13</td>
<td>$13,002.50</td>
</tr>
<tr>
<td>20 lbs</td>
<td>$157.54</td>
<td>$16,887.50</td>
</tr>
<tr>
<td>22 lbs</td>
<td>$187.85</td>
<td>$20,100.00</td>
</tr>
<tr>
<td>24 lbs</td>
<td>$207.73</td>
<td>$22,800.00</td>
</tr>
</tbody>
</table>

Orders allow Oct. 31st subject to availability

holiday ham program
Recognize and reward your employees with a Buehler’s Gift Certificate, preprinted with a specific brand and size of HAM for the holiday season.

<table>
<thead>
<tr>
<th>Size (lbs)</th>
<th>Cost</th>
<th>200 dozen</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.0 lbs</td>
<td>$19.71</td>
<td>$9,900.00</td>
</tr>
<tr>
<td>Berkshire Boneless Ham (half)</td>
<td>6.55 lbs</td>
<td>$18.60</td>
</tr>
<tr>
<td>Berkshire Boneless Ham (whole)</td>
<td>13.13 lbs</td>
<td>$10.99</td>
</tr>
<tr>
<td>Superior Boneless E-Z Carve Ham (half)</td>
<td>9.0 lbs</td>
<td>$19.71</td>
</tr>
<tr>
<td>Superior Boneless E-Z Carve Ham (whole)</td>
<td>5.5 lbs</td>
<td>$13.70</td>
</tr>
</tbody>
</table>

Holidays allow Oct. 31st subject to availability

CareWorks

THE AREA LEADER SINCE 1976
- Smart-Home Security & Automation
- Commercial Fire Services

FOR MORE INFORMATION VISIT www.schmidttsecurity.com or www.schmidtfire.com

Mansfield Fire Museum and Educational Center
1265 West Fourth Street, Mansfield, OH 44902
2 miles west of the Carousel District

Admission is free!
Open mid May through mid October
Saturday and Sunday
1:00pm - 4pm
Other Hours by Appointment

Donations welcome
mansfieldfiremuseum.com (419) 529-2573
The **Gorman-Rupp Company** was founded in 1933 during the worst depression in U.S. history. It was during this year that J.C. Gorman and H.E. Rupp, two entrepreneurs from Mansfield, Ohio, pooled $1,500 – along with other considerable talents and fortitude – and began a pump manufacturing business within the walls of a barn on the outskirts of town.

In an industry that lacked a clear market leader, Gorman and Rupp saw an opportunity to excel, establishing their new company upon a mission statement that dictated it would “enter a field of pumping service only when able to provide superior products with better performance.”

The company, which began with a handshake on a sidewalk in downtown Mansfield, now stands as a leader in its field and boasts a history of innovation, improvement and quality that continue to set standards for the industry.

Still headquartered in Mansfield, that original barn has grown to a total of over one million square feet of manufacturing and warehousing in the U.S., Canada and Europe. Gorman-Rupp manufactures over 4,000 models of pumps. Around the world, Gorman-Rupp is chosen as the superior pumping solution in markets such as municipal, water, wastewater, sewage, industrial/chemical, construction/mining, petroleum/aircraft fueling, OEM/government, agricultural/irrigation, flood control, fire protection and many other applications where reliability and performance are essential. It goes to prove that there is no limit on what dedicated men and women can accomplish when they put their heads – and their hands – together.

---

**Jay Industries** has been a life-long supporter of these foundations within the City of Mansfield and Richland County:

- **United Way.** Each year our employees are given the opportunity to make a donation to the United Way, and their donation dollars are combined with Jay Industries contributions. These donations help many organizations throughout our County, and we are proud to be a loyal supporter.

- **Catalyst Life Services.** Our involvement with this wonderful foundation has many tiers. We have members that serve on the Board, give a quantity of our work to Progress Industries, and we participate in their yearly pledge drive, not only monetarily but also by giving of our time to bring awareness to this worthwhile cause.

- **YMCA Of Mansfield.** Our company cares about the wellness of our employees to the degree that we pay a portion of the membership fees if they wish to join. Giving contributions to offset property improvements and additions is also a passion of ours.

Other contributions include: Richland County 4-H, Pioneer Joint Vocational School, Renaissance Theatre, Raemelton Therapeutic Equestrian Center, and Kingwood Center.
Join us!

BOSS - providing an opportunity for peers to connect and learn from each other!

**Topic:**
Beyond Startup: Secrets to Growing Your Business

**Friday, Nov. 15th**
9-11 am
@ Hudson & Essex
51 East 4th St., Mansfield

Join us for our 2nd BOSS event! BOSS stands for Business Owners Sharing Solutions and our goal is to equip and connect business owners and managers.

**Session topic:** Beyond Startup: Secrets to Growing Your Business
There are lots of resources for start up businesses but what happens when you are passed the start-up stage and looking to grow your business? We will be talking about strategy & focus, marketing, sales and how you work on your business...not just in your business.
Join us for a lively and active session with previous small business of the year winners.

**Agenda:**
- 9:00 – 9:10 am Registration & Networking
- 9:10 – 10:00 am Panel discussion on the topic of the day facilitated by Jodie Perry
- 10:00 – 10:30 am Roundtable discussion on the topic amongst attendees and panelists
- 10:30 – 11:00 am Large group gathers and Q&A with the panelists

**Cost:** $30
*Always free for Build & Grow, Boost & Excel, Shape & Thrive, and Catalytic Leader members.*

Name _____________________________________________________________________________________
Organization _____________________________________________________ Phone __________________
Address ____________________________________________________ City ____________ Zip___________
Payment enclosed ____ Visa/MC/Disc #_________________________________________ exp. _____/_____
Address of Cardholder: Street ____________________________________________________ Zip___________

Registration is also available by calling the Chamber at 419-522-3211.

**Panelists for “Beyond Startup: Secrets to Growing Your Business”**

- **Dave Shealy**
  Shealy Group

- **Jay Allred**
  Richland Source

- **Delee Powell**
  Baker’s Collision Repair Specialists, Inc.

Sponsored by

Richland Area Chamber, 55 N. Mulberry Street, Mansfield, 44902  P: 419-522-3211  F: 419-526-6853
March 6, 2020
The return of the life-size live action, board game

RICHLANDO Poly

PRESENTED BY

Haring Realty
where caring is key

Two ways to be involved!
1. “Property” (Board) Sponsor (ask about prices)
   Property sponsorship includes: Custom property label on 18” x 24” board space, 8” x 10” custom property card, marketing (via social media, newspaper, signage), live radio coverage, tax deductible receipt
   Sponsorship prices range from $120-$640

2. Game Play-$400 per team (up to 4 players)

For more information contact: jessica.ney@haringrealty.com
# Evening of Excellence and Annual Meeting

## Sponsorships

<table>
<thead>
<tr>
<th>Level</th>
<th>Sponsorship</th>
<th>Sponsorship Fee</th>
<th>Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>DIAMOND</td>
<td>Starry Night</td>
<td>$2,000</td>
<td>- 2 Full tables (16 tickets) at the event with VIP seating</td>
</tr>
<tr>
<td></td>
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<td>- VIP parking spaces for your guests in prime location (you won’t fight the crowd)</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>- Table sign with corporate logo</td>
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<tr>
<td></td>
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<td></td>
<td>- Two page ad spread in the program book (each page is 7.5” wide by 10” tall)</td>
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<td></td>
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<td>- 4 bottles of wine at the dinner table (2 on each table)</td>
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<td>- Ability to speak for one minute at the podium</td>
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<td>- Verbal recognition from the podium of sponsorship</td>
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<td></td>
<td>- Corporate logo &amp; name recognition in all publicity regarding this event</td>
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<td>- Corporate logo &amp; name recognition during the slide show</td>
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<td></td>
<td>- Corporate logo in a primary location on the welcome banner</td>
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<td></td>
<td>- Corporate logo, name, and link on Chamber website event page</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>- Corporate logo, name, and link in Chamber newsletter and emails</td>
</tr>
<tr>
<td>PLATINUM</td>
<td>Enchanted Forest</td>
<td>$1,200</td>
<td>- 1 Full table (8 tickets) at the event with VIP seating</td>
</tr>
<tr>
<td></td>
<td>Sponsor</td>
<td></td>
<td>- Table sign with corporate logo</td>
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<td>- Full page color ad in the program book (7.5” wide by 10” tall)</td>
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<td>- Corporate logo &amp; name recognition during the slide show</td>
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<td>- Corporate logo on the welcome banner</td>
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<td>- Corporate logo, name, and link on Chamber website event page</td>
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<td>- Corporate logo, name, and link in Chamber newsletter and emails</td>
</tr>
<tr>
<td>GOLDEN</td>
<td>Secret Garden</td>
<td>$900</td>
<td>- 6 Tickets to the event</td>
</tr>
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<td></td>
<td>Sponsor</td>
<td></td>
<td>- Table sign with corporate logo</td>
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<td>- Three-quarter page color ad in program book (7.5” wide by 7” tall)</td>
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<td>- Business name &amp; logo recognition during the slide show</td>
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<td>- Business name &amp; link on Chamber website event page</td>
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<td>- Business name &amp; link in Chamber newsletter and emails</td>
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<tr>
<td>SILVER</td>
<td>Full Moon</td>
<td>$600</td>
<td>- 4 tickets to the event</td>
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<td>Sponsor</td>
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<td>- Half-page color ad in the program book (7.5” wide by 5” tall)</td>
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<td>- Business name recognition during the slide show</td>
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<td>- Business name &amp; link on Chamber website event page</td>
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<td>- Business name in Chamber newsletter</td>
</tr>
<tr>
<td>BRONZE</td>
<td>Firefly Sponsor</td>
<td>$400</td>
<td>- 2 tickets to the event</td>
</tr>
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<td>Sponsor</td>
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<td>- Quarter page color ad in the program book (3.25” wide by 5” tall)</td>
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<td>- Business name recognition during the slide show</td>
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<td>- Business name on Chamber website event page</td>
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<td>- Business name in Chamber newsletter</td>
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</tbody>
</table>
Evening of Excellence & Annual Meeting & Dinner
Thursday, January 30th 2020

Name of Sponsor: ____________________________________________

Contact Name: ______________________________________________ Phone Number: ______________________

Thursday, January 30th, 2020
Social Hour at 5:30pm
Dinner at 6:30pm
Ralph Phillips Conference Center
at the Kehoe Center

INDIVIDUAL TICKETS
$45.00 per person (before 1/15)
$55.00 per person (after 1/15)

Choose One:

Names of Attendees

Chicken Romano Boneless Braised Beef Short Ribs Vegetarian Lasagna w/ White sauce

Sponsorship Levels
Diamond Starry Night $2,000 (16 tickets)
Platinum Enchanted Forest $1,200 (8 tickets)
Golden Secret Garden $900 (6 tickets)
Silver Full Moon $600 (4 tickets)
Bronze Firefly $400 (2 tickets)

Ads are due to the Chamber by Monday, January 20th
Send electronically in PDF or JPG format to
Angie Fanello at afanello@richlandareachamber.com

Tickets also available by calling the Chamber at 419-522-3211 or online at RichlandAreaChamber.com

Please return form with payment to:
Lisa Duckworth
Richland Area & Economic Development
55 N. Mulberry Street Mansfield, OH 44902
Phone: (419) 522-3211 Fax: (419) 526-6853
Richland Area Chamber ATHENA Leadership Award Nomination
Awarded at Chamber Annual Meeting – January 30th  Sponsored by Richland Bank

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is December 6, 2019.

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

**NOMINEE:**

Name: ____________________________________________________________

Title: __________________________________ Company: ____________________________

Business Address: ______________________________________________________

City: ___________________________ State: ___________ ZIP: _______________________

Work Phone: _______________ Home Phone: ___________ Email: ________________

**NOMINATOR:**

Name: __________________________________ Title: ____________________________

(Please Print) Business/Company: ____________________________________________

Phone Number ______________________ Email: _________________________________

Nominator’s Signature: ______________________________________________________

**DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN:** Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

**BUSINESS ACCOMPLISHMENTS:** List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________
COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants’ associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1989 Jeanne Alexander
1990 JoAnn E. Dutton
1991 Gayle Gorman Freeman
1992 Lydia Reid
1993 Karen Moody Bierly
1994 Suzanne Davis
1995 Deborah M. Schenk
1996 Sandra Williams
1997 Pamela Siegenthaler
1998 Charma Behnke
1999 Donna Valentine
2000 Carol Payton
2001 Barbara Pore
2002 Vicki Kane
2003 Mary Ann Nore
2004 Inez Shepherd
2005 Pearl J. Peritalo
2006 Chriss Harris
2007 Carol Michaels
2008 Joan Day
2009 Diana Coon
2010 Deborah Adams
2011 Betty Wells Preston
2012 Shirley Monica
2013 Duana Patton
2014 Kathy Daniels
2015 Rebecca Toomey
2016 Melanie Riggleman
2017 Sally Gesouras
2018 Patti Kastelic
2019 Jodie A. Perry

Sponsored by: Richland Area Chamber & Economic Development

Please return completed nomination form by December 6th, 2019, to

Richland Bank
Division of the Park National Bank

Richland Area Chamber & Economic Development
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211  Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com

(Page 2 of 2)
2020 Economic Excellence Awards Nomination Form

Nominations are now being accepted for the 2020 Economic Excellence Awards. The awards are an opportunity to highlight businesses, individuals and organizations that have had significant impact on the growth and development of the local economy. Awards will be presented at the Richland Area Chamber and RCDG’s Evening of Excellence at the Ralph Phillips Event Center at the Kehoe Center on January 30th.

Name of Person Completing this Form: ________________________________________________________________

Company ________________________________________________________________________________________

Phone ___________________________ Email: ____________________________________________________________

Economic Excellence Award:

☐ Economic Impact Award(s): Recognizes a person, business, or organization for their efforts in supporting economic, workforce, and/or community development in Richland County.

RYP Business Excellence Awards:

Richland Young Professionals (RYP) have established two unique awards that will be presented to the most deserving nominee based on the following criteria:

☐ RYP Entrepreneurial Spirit Award: Richland County business that either started or re-invented itself in the last 24 months, led/owned by a young professional (21-40 years of age).

☐ RYP Community Hero Award: Individual, organization, or business that is fully committed to serving the community thereby spurring economic growth and development. Must be a young professional (21-40 years of age), or an organization/business led or owned by a young professional.

Nominee

Name: __________________________________________________________________________________________

Address: _______________________________________________________________________________________

City: __________________________ State: _______________ Zip: __________________________

Email: _________________________________________________________________________________________ Phone: __________________________

Please complete the information listed above, selecting one award category per nomination. Nomination information is limited to two pages, may include photos and should include sufficient and specific information as to why this nominee is deserving of recognition for their contributions to the growth of Richland County’s economy. Nominations must be received no later than Friday, January 3rd and may be submitted via email to ameyer@richlandareachamber.com, fax at 419-526-6853 or mail at RCDG/RYP, 55 North Mulberry Street, Mansfield, Ohio 44902.
November 20th 11:45–1pm
Topic: The Value of Richland Gives to Non-Profits
Presented by Kelly Blankenship and Maura Teynor
at Deluxe Catering and Events 28 N. Main St. Mansfield

Ladies, join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This luncheon is held the 3rd Wednesday of each month. $15.00 - please RSVP to reserve your spot. This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

Mansfield Richland Area Educational Foundation Economic Club Luncheon
Today’s Cyber Security Threats from a High-Level Perspective - Friday, Nov. 9

There is an increasing danger of cyber-attacks directed towards businesses, especially those in the small to mid-size and government sectors. This presentation, brought to you by local technology professionals from ES Consulting, will provide you with a better understanding of those threats, why you need to be secure in your organization, and what steps you can take; all from the high-level business perspective.

To reserve your spot at these luncheons or inquire about membership for the Economic Club, please contact Nikki Lewis at 419.522.3211 or email nlewis@richlandareachamber.com

Economic Club Membership is $75 for the program year which includes 3 luncheons (ends June 30, 2020). $35 for non-members to attend. Lunch will be served at 11:45am with the event beginning shortly after.

3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at www.richlandareachamber.com
- Call 419-522-3211
- Email lduckworth@richlandareachamber.com
Element of Art

96 North Main Street, Mansfield, Ohio 44902
Phone: (419) 522-2965
www.eoastudiogallery.com

City Garden Cafe

419-522-0035
30 North Diamond (3rd floor City building)
Mansfield, Ohio 44902
Mon - Fri: 7am - 3:30pm
Free Wi-Fi Inside
www.citygardencafe.org

eRecycling
Drop off times
Sun - 2pm
Local pick-up available charges will apply
971 West Longview
Mansfield, Ohio 44906
Questions Call: 419.774.4437
Call for accepted materials and pricing list

RICHLAND NEW HOPE INDUSTRIES, INC.
WHERE QUALITY MATTERS
WWW.RNIINC.COM
419-774-4400

TRAINED EMPLOYEE OUTSOURCING
- Document Management
- Lawn and Ground Maintenance
- Wood Products
- Packaging
- Pallets
- Assembly
- Custodial Services
- Document Destruction

Selecting the right health insurance plan shouldn’t be a guessing game.

CLEARLY THE RIGHT CHOICE

Learn more about a Medical Mutual health plan through the Richland Area Chamber of Commerce, and why it can be your company's clear choice, by visiting RichlandAreaChamber.com.

Thank you to our Catalytic Leader Investors

Cleveland Financial Group
Charles P. Hahn, CFP®

Gorman-Rupp Pumps

Mechanics Bank

OhioHealth

Richland Bank

Richland Source

spherion®

Adena Corporation

Nanogate North America LLC & Jay Industries

Milliron Auto Parts

FirstEnergy Corp

Hamilton Insurance Group, Inc.

Huntington National Bank

Medical Mutual

Newman Technology

STARTEK