



Presented by



**MEDICAL MUTUAL®**

WE HAD A WONDERFUL EVENING AT SAVOR & SIP WITH 500 OF OUR CLOSEST FRIENDS!

THANK YOU TO OUR FOOD VENDORS, SPONSORS, ATTENDEES AND BUSINESSES WHO DONATED ITEMS TO THE SILENT AUCTION!



Register at  
richlandareachamber.com or call  
419-522-3211 (see inside for details)

**December 6<sup>th</sup>, 2019**

Join us as we celebrate and honor all small businesses and name our  
**2019 Small Business & Small Non-Profit of the Year** recipients, presented by Medical Mutual.

Each finalist will be featured in a short video highlighting their business, sponsored by Mechanics Bank.

**14 employees & under finalists**

**Discovery Dental**  
**Southern Title of Ohio**  
**Hess Industries**

**15 employees & over finalists**

**Baker's Collision Repair Specialists**  
**Ashland Railway**  
**Liberty Lawn and Landscaping**

**Non-Profit Award Winner: Little Buckeye Children's Museum**

**Entrepreneurial Spirit Award Winner: MaryAnne's Meats**

## A Note from Ashley

Ashley Meyer/Member Services

As you begin your holiday shopping, please don't forget the importance of including our local small businesses in your shopping plans. You have probably heard the statistics about how much more of your money stays in the community when you shop local, but the impact doesn't end there.

I recently read an article written by Colleen Corkery that truly resonated with me. She wrote, "Imagine your neighborhood or city without any of its small, local businesses - Coffee shops, hair and nail salons, corner stores, spas, boutique clothing stores, consignment shops, restaurants, craft stores, bars, fruit markets, shoe/bike/tire repair shops, laundromats, art supply stores, gift shops, gas stations, pet stores, and more - all gone. What would be left? What would the streets look like? Desolate, depressing, empty, boring, abandoned... like a regular day on the zombie apocalypse TV show, The Walking Dead?"

You can read more on the Chamber blog, but this is a great reminder that as a consumer, you're a key part in helping small businesses thrive. By shopping or dining at small businesses throughout the year, you're showing your support for the small businesses in your neighborhood your community.



To make shopping small this holiday season even more enticing, the Chamber and our partners will once again be promoting **Small Business Saturday!**

Please help us support this great program! You can help in two ways:

- If you know someone with a small business in Richland County, encourage them to sign up for the Small Business Saturday program using the form on the next page - Chamber membership is not required!
- Participate in the program the entire week leading up to Small Business Saturday. We will email your "Prize Entry Tickets" as the day gets closer, along with a fun social media prize promotion.

(Note: this program will be different from the "Passport Program" from past years.)

Thank you for supporting our small businesses!

## PROMOTING YOUR BUSINESS IS EASY



**RICHLAND AREA  
CHAMBER  
& ECONOMIC DEVELOPMENT**

Strong Business - Strong Community

**with the Chamber!**

For more information,  
contact Angie Fanello  
at 419-522-3211 or

[afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com)

**WEBSITE | NEWSLETTER | EMAIL | PRINTED DIRECTORY  
EVENT SPONSORSHIPS | AND MORE!**

## HEALTHY TRANSFORMATION

**\$100.00 OFF COUPON!**

**THE MOST COMMON NEW YEARS RESOLUTION IS WEIGHT LOSS  
NEW YEAR - NEW YOU - NEW HEALTH**

**CALL OR EMAIL TO RESERVE YOUR KIT TODAY!  
JOIN US FOR A FULL BODY DETOX  
KICK OFF IS JANUARY 6, 2020**

**RENEE M. SCHAMBERE, DIHOM, CWC, HHA  
42 N. MAIN ST, SUITE D MANSFIELD, OHIO 44902  
OFFICE: 419-971-8188  
WWW.HEALTHYTRANSFORMATION.NET**



**Contact us @ 419-522-3211 or e-mail us: [info@RichlandAreaChamber.com](mailto:info@RichlandAreaChamber.com)**

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO  
Lisa Duckworth, Program & Events  
Angie Fanello, Marketing & Communications  
Jessica Gribben, Economic Development Liaison  
Kathy Fox, Front Office

Clint Knight, Workforce Development  
Nikki Lewis, Chamber Foundation  
Ashley Meyer, Member Services  
Barrett Thomas, Economic Development





*The Clear Fork Valley  
Chamber of Commerce*



**Saturday, November 30, 2019**

# Let's Get More Shoppers In Your Store!

## Richland County Small Business Saturday Program

You have probably heard of **Small Business Saturday**, the national program heavily promoted by American Express that takes place the Saturday after Thanksgiving. We are expanding on this day by actually giving shoppers a prize incentive to shop at your store all week long!

Here is how the 2019 program will work (*this is different from our "Passport Program" from past years*)

### To encourage shoppers to visit your store, there will be two ways for shoppers to win!

The Chamber will promote both methods heavily using local media and Chamber communications.

**1. A grand prize donated by the Chamber and other sponsors.** Shoppers will be encouraged to take a "selfie" from November 25<sup>th</sup> - November 30<sup>th</sup> while shopping at participating stores and post it on facebook with the hashtag #SBSRichland19. This will automatically enter them in a grand prize drawing – and also promote your store even more! The Chamber will contact the winner and distribute the grand prize during the first week of December. *Suggestion: consider setting up a "selfie station" at your store!*

**2. A prize you establish at your store.** Your business will offer a single prize (worth \$25 or more), collect prize drawing entries for the prize from November 25<sup>th</sup> - November 30<sup>th</sup> without requiring a purchase, and contact the winner after the close of business on Nov. 30<sup>th</sup>. Your winner will pick up your prize at your store.

*Suggestion: although the entry slips will be brought into your store by shoppers, consider having additional copies available upon shopper request - happy customers are repeat customers!*

*You do not need to accept American Express and Chamber membership is not required to participate.*

### Is Small Business Saturday Really the Same Day as the OSU-Michigan Game?

Yep, sorry about that. It's a national day and the date is beyond our control. However, by accepting prize drawing entries starting on November 25<sup>th</sup>, you will be capturing more shoppers than in years past!

## 2019 SMALL BUSINESS SATURDAY PROGRAM REGISTRATION

Please sign up as soon as possible to take full advantage of advertising opportunities!

*Businesses must be a locally owned franchise or independently owned retail business to participate.*

*Want to support the program but you aren't a retail-type store? Contact the Chamber for sponsorship information!*

**Please register your business online through the event calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com) or return this form to the Richland Area Chamber.**

Contact: \_\_\_\_\_ Does your business have a facebook page? yes/no

Email: \_\_\_\_\_ Website: \_\_\_\_\_

*THIS INFORMATION WILL APPEAR ON ADVERTISING - please use business phone and address (do not include personal information)*

Business Name: \_\_\_\_\_

Telephone: \_\_\_\_\_ Address: \_\_\_\_\_

☐ Yes, I agree to be a participant in this program, which means I will offer a single prize (worth \$25 or more), collect prize drawing entries for the prize (from Nov. 25<sup>th</sup> – Nov. 30<sup>th</sup> without requiring a purchase), and I will contact the winner after the close of business on Nov. 30<sup>th</sup>.

Signature \_\_\_\_\_ Date: \_\_\_\_\_

*Please notify the Chamber how many entries were collected (to determine the success of the program).*

**Return to: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902 fax: 419-526-6853 email: [afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com)**

**Questions? Call the Richland Area Chamber & Economic Development at 419-522-3211**





# 'TIS THE SEASON FOR IDENTITY THEFT!



Harvard Risk Management Corporation is now offering a Holiday Identity Theft Workshop for local employers. During the workshop your employees will:

- Learn how to protect themselves from the devastating effects of ID theft, especially during the holiday season.
- Be introduced to the five major types of identity theft.
- Learn how to better protect personal and company information.
- Learn about the most popular holiday scams and how to avoid being a victim.

On average these workshops take about 30 minutes and are very informative and a lot of fun! Best of all, the workshop is offered absolutely FREE to qualified companies.

**Contact a Certified Risk Management Consultant today  
to schedule a FREE workshop for your employees**

**Linda J. Pitt**  
Certified Risk Management Consultant

 **HARVARD™**  
RISK MANAGEMENT CORPORATION

Cell: 615.364.6771  
[linda.pitt@harvardbenefits.com](mailto:linda.pitt@harvardbenefits.com)



• *Protecting Families, Finances and Your Future* •





# FOOD SAFETY RULES

1. Clean!
2. Separate!
3. Cook!
4. Chill!

**Learn the 4 Steps**

***[richlandhealth.org](http://richlandhealth.org)***

***or call* Environmental Health, 419-774-4520**





# Ribbon CUTTINGS



LuxLife MedSpa - Mansfield



American Red Cross - Mansfield



OhioHealth Shelby Primary Care Office - Shelby



No Bully Gazebo at Happy Hollow - Mansfield



Mansfield PD Shooting Range - Mansfield



Central Star Home Health - Ontario



GrowFourth Urban Farm - Mansfield



DECA Manufacturing - Lexington



419 Boutique - Mansfield



Little Buckeye/ Studio 19 Exhibit - Mansfield



Baker's Collision and Repair new paint booth - Mansfield



Shelby Wastewater - Shelby



# Please join us in welcoming the newest members to your Chamber!

## **419 Boutique**

Category: Retail  
25 E Fourth Street  
Mansfield, OH 44902  
(419) 631-3441  
www.419boutique.com

## **Alber Enterprise Center of The Ohio State University**

Category: Business Consultants  
200 Maynard Hall  
1461 Mount Vernon Ave.  
Marion, OH 43302  
(740) 725-6325  
alber.osu.edu

## **Axe Social Lounge**

Category: Attractions, Recreation, Entertainment  
123 N Diamond St  
Mansfield, OH 44902  
www.axesociallounge.com

## **Back Room of Hope**

Category: Nonprofit Organizations  
19 E Main St  
Shelby, OH 44875  
(419) 342-0065  
www.coolestshopintown.com

## **Barrington Deli**

Category: Restaurants, Food  
13 Park Ave W  
Mansfield, OH 44902  
(419) 545-4463

## **BES-3D**

Category: Manufacturer Rep/Sales  
150 Industrial Dr  
Mansfield, OH 44904  
(419) 610-6576

## **BitNet Solutions**

Category: Computers - Network Consulting, Sales, Service  
Mansfield OH 44907  
(419) 768-6700  
bitnet.host

## **Chad's Country Meats**

Category: Retail/Grocers  
518 Mansfield Lucas Rd  
Mansfield, OH 44907  
(419) 526-0018  
chadscountrymeats.com

## **Charles Miller & Associates, Auctioneers LLC**

5458 Ganges Five Points Rd  
Shelby, OH 44875  
(419) 295-5549  
www.charlesmillerauctioneer.com

## **Deja Food**

Category: Restaurants, Food  
Mansfield OH 44902  
(419) 544-8194  
www.facebook.com/dejafood419/

## **Downtown Nutrition**

Category: Restaurants, Food  
28 Park Ave W  
Suite 101  
Mansfield, OH 44902  
(567) 224-4443  
www.deannavanderpool.goherbalife.com

## **Duda's Desserts**

Category: Restaurants, Food  
Mansfield OH 44902  
(419) 612-0146

## **Elite Insurance Agency**

Category: Insurance  
81 Main St  
Bellville, OH 44813  
(419) 525-1181  
eliteinsuranceagency.org

## **IBEW - International Brotherhood of Electrical Workers**

67 S Walnut Street  
Mansfield, OH 44902  
(419) 526-4688  
ibew688.org

## **Jack P. Stewart, Inc.**

Category: Attorneys  
2036 West Fourth Street  
Mansfield, Ohio 44906  
(419) 529-9755  
www.jpslawandtax.com

## **Lloyd Rebar Company**

139 Technology Parkway  
Shelby, OH 44875  
(419) 775-6661  
www.llyodrebar.com

## **Lowe's**

Category: Retail/Building, Home Improvement Supplies  
940 N Lexington-Springmill Road  
Mansfield, OH 44906  
(419) 747-1920  
www.lowes.com

## **Lucas Community Center**

Category: Nonprofit Organizations  
252 W Main St  
Lucas, OH 44843  
(567) 483-0001  
www.lucascommunitycenter.com

## **LuxLife MedSpa**

Category: Beauty  
46 Park Ave W  
Mansfield, OH 44902  
(419) 566-3678  
www.luxlifemedspa.com

## **Mansfield First Assembly**

Category: Child Care & Churches  
1000 McPherson St  
Mansfield, OH 44903  
(419) 529-6501  
www.mansfieldfirst.com

## **Messer Federal Contracts LLC**

Category: Business Consultants  
162 N Diamond St  
Mansfield, OH 44902  
(202) 753-8007  
www.myfedcontracts.com

## **North Central Ohio Lawn and Landscape**

Category: Lawn & Garden  
5621 Lime Rd.  
Galion, Ohio 44833  
(419) 564-8607

## **Quality Tech Dental Lab**

Category: Medical & Health Services/Dental  
42 Marion Avenue  
Mansfield, OH 44903  
(419) 522-5555

## **Robert Hassmann Investments**

Category: Financial Services  
1230 Lexington Ave  
Suite 101  
Mansfield, Ohio 44907  
(419) 564-0704

## **Scott Merrick- Shelter Insurance**

Category: Insurance  
2072 Walker Lake Rd  
Mansfield, OH 44906  
(419) 688-0893

## **Stephanie Zader eXp Realty**

Category: Real Estate Services/Commercial  
PO Box 1115  
Mansfield, Ohio 44906  
(419) 612-9892  
stephaniezader.exprealty.com

## **Ted & Ali's Cafe**

69 N Gamble St  
Shelby, Ohio 44875  
(419) 342-4921

## **The Cyber 6 Group**

Category: Computers - Network Consulting, Sales, Service  
Mansfield OH 44902  
1-855-429-2376  
cyber6group.com

## **Virgilio Tongson MD**

Category: Medical & Health Services/Physicians, Surgeons  
31 E Main St  
Suite 4  
Shelby, OH 44875  
(419) 347-8442

## **Walsh University Online**

Category: Schools, Universities  
2020 East Maple Street  
North Canton, OH 44720  
(888) 899-4046  
online.walsh.edu/programs/online-msn-fnp

## **Wilging Meats**

Category: Restaurants, Food  
1391 Lexington Ave  
Mansfield, OH 44907  
(419) 756-5262

# October Business After Hours



Friday, November 8th | 12:00-1:00 pm  
| Hudson & Essex Winery

RYP  
**3 KEY LUNCH SERIES**  
Topics to develop YOU, YOUR CAREER & YOUR COMMUNITY

## 1 Community, 2 Stories: What does Community Engagement mean to you?

Join us as Edward Akinyemi (NECIC) and Aurelio Diaz (Boyd Law Office) chat about their involvement in this community. Edward and Aurelio have had very different experiences and yet have both become professionals who are deeply involved with the community in which they work and live. In this "armchair" discussion Edward and Aurelio will talk about the similarities and differences between their careers, leadership, personalities, and community involvement.

They will also talk about their understandings of leadership, community engagement, using your professional expertise to benefit your community, and talking about taking action versus actually taking action. Our goal is that you will come away from this conversation with a broader belief in your own ability to affect the community that you live and/or work in regardless of your background, education, professional experience, or area of specialty. **Buy tickets on Facebook**



### Non-Profit Finalists

Richland Pregnancy Services  
Little Buckeye Children's Museum  
The Visual Bucket List DMI  
Raemelon Therapeutic Equestrian Center  
Madison Adult Career Center  
Lucas Community Center  
Destination Mansfield

### Non-Profit Winner:

Little Buckeye Children's Museum

### Semi-Finalists

Abundat  
Ashland Railway  
Baker's Collision Repair Specialits  
Cypress Hill Winery  
Debt Recovery Solutions  
Discovery Dental  
Eberts Heating and Cooling  
Evolve Studios  
Global Medical Foam  
Healthy Transformation  
Hess Industries  
Liberty Lawn Care and Landscaping  
Marco Photo Services  
Mary Anne's Meat Market  
Sentec Systems  
Skyline Chili  
Snow Trails  
Southern Title  
Studio 19  
Superior Cleaning & Recovery  
The Boot Life  
The Phoenix Brewing Company  
Whitakers Natural Market  
Wilson Realty





# 2019 Small Business of the Year Luncheon

The Board of Directors and Small Business of the Year Committee of the Richland Area Chamber & Economic Development request your attendance as we celebrate and honor all small businesses and name our

**2019 Small Business of the Year Recipients.**

**December 6<sup>th</sup>, 2019**

*Holiday Inn & Suites Mansfield*

*116 Park Avenue West*

*Receiving line and networking – 11:30am*

*Buffet Lunch – 11:45am*

*Program from 12:15pm-1:30pm*

**Kindly RSVP by November 22<sup>nd</sup>, 2019**

Thank you to:



MEDICAL MUTUAL®

Sponsored by  
**THE CHEVY NETWORK**  
AND GRAHAM CHEVROLET

**Mechanics**  
BANK

**OhioHealth**



**2019  
FINALISTS  
& EARLY  
WINNERS**

14 employees & under

**Discovery Dental**  
**Southern Title of Ohio**  
**Hess Industries**

**Non-Profit Award Winner: Little Buckeye Children's Museum**  
**Entrepreneurial Spirit Award Winner: MaryAnne's Meats**

15 employees & over

**Baker's Collision Repair Specialists**  
**Ashland Railway**  
**Liberty Lawn and Landscaping**

Online registration available at [www.richlandareachamber.com](http://www.richlandareachamber.com) or return to:

**Richland Area Chamber** 55 N. Mulberry St., Mans, OH 44902 419-526-6853(fax)

Reservations must be cancelled 2 business days in advance to avoid being charged for the event.

Business Name: \_\_\_\_\_

**Individual Tickets (Respond by November 23<sup>th</sup>):**

☐ \$25 x individuals for a total of: \$ \_\_\_\_\_ ☐ \$200 for table of 8

Attendees Names: \_\_\_\_\_

☐ Please invoice me ☐ Check included (Check # \_\_\_\_\_)

☐ Visa/Master Card/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Sec. Code \_\_\_\_\_ Phone number: \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_

## Remaining Sponsorship Packages

### ☐ Regional Leader Sponsorship \$350

1 table of 8 at the Award Luncheon (\$200 value)  
Company logo (small) in the event program  
Company logo on the Power Point presentation  
Sponsor recognized in announcements  
Company name & link on event webpage

### ☐ Innovator Sponsorship \$200

4 seats at Award Luncheon (\$100 value)  
Company name in the event program  
Company name on Power Point presentation  
Company name on event webpage

### ☐ Entrepreneur Sponsorship \$100

2 seats at the Award Luncheon (\$50 value)  
Company name in the event program



# 2019 special offers for businesses & organizations

## holiday gift cards

Say "thank you" to your employees or business clients with a Buehler's Gift Card in any amount. Recipients may purchase what they want and everyone appreciates the gift of food!

### GIFT CARD DETAILS

to order, call Kathy Bailey (see below) or call your local Buehler's store manager



gift card orders of <b>\$1000+</b>	get a <b>1% discount</b>
gift card orders of <b>\$2000+</b>	get a <b>2% discount</b>
gift card orders of <b>\$3000+</b>	get a <b>3% discount</b>
gift card orders of <b>\$4000+</b>	get a <b>4% discount</b>
gift card orders of <b>\$5000+</b>	get a <b>5% discount</b>

\*Must be Incorporated, LLC or Partnership with ten (10) or more employees. Please allow 5 business days to prepare your order.

## fresh fruit & gift baskets

The practical gift! Custom fruit baskets made to order starting at \$15 and up.

### FREE LOCAL DELIVERY

to one location on purchases of \$500 or more. Call Buehler's or stop by for details.



## nut trays

Choose from a wide selection of Hickory Harvest nut and snack mixes.

Available in a variety of sizes.

## Buehler's Fresh Foods: 419-282-9800

1055 Sugarbush Dr., Ashland pick up • delivery • full service

## holiday turkey program

Recognize and reward your employees with a Buehler's Gift Certificate, preprinted with a specific size of HoneySuckle frozen **TURKEY** for this holiday season.

turkey size	2019 cost
10-12 lb.	\$14.49
12-14 lb.	\$17.47
14-16 lb.	\$20.18
16-18 lb.	\$23.28
18-20 lb.	\$25.13
20-22 lb.	\$27.54
22-24 lb.	\$29.85
24-26 lb.	\$33.73

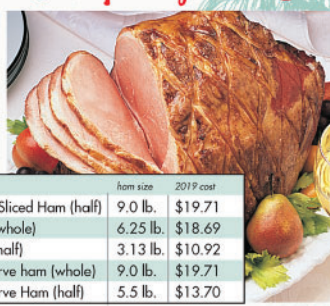


Orders after Oct. 31st subject to availability

## holiday ham program

Recognize and reward your employees with a Buehler's Gift Certificate, preprinted with a specific brand and size of **HAM** for this holiday season.

ham brand	ham size	2019 cost
Buehler's Premium Spiral Sliced Ham (half)	9.0 lb.	\$19.71
Berkshire Boneless Ham (whole)	6.25 lb.	\$18.69
Berkshire Boneless Ham (half)	3.13 lb.	\$10.92
Superior Boneless E-Z Carve ham (whole)	9.0 lb.	\$19.71
Superior Boneless E-Z Carve Ham (half)	5.5 lb.	\$13.70



## gift certificates FOR TURKEYS OR HAMS

- available for pre-selected size turkey or ham
- can be customized for employees - example: \$25 toward purchase of any holiday meat
- no dollar amount printed on turkey or ham certificates, unless you select a customized gift certificate for specific amount
- certificates carry expiration date of Dec. 31, 2019
- turkeys and hams that are pre-ordered with a certificate are pre-selected and held in our Meat Dept.
- allow 5 business days to prepare your order
- payment due at pick-up of gift certificate order
- sold by weight range; price based on avg. wt.
- turkey and ham prices good through end of year

# CareWorks

**Did you receive a quote from Care Works Comp for your workers' comp program?  
If so, don't forget that your deadline to enroll is November 15<sup>th</sup>!**

Hurry and return your paperwork so you don't miss out on savings for the 2020 policy year.  
Members that participate in our savings program have an average ROI of 508%!

**THE AREA LEADER  
SINCE 1976**

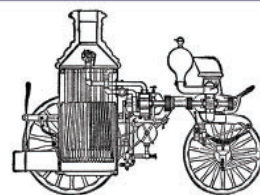
- Smart-Home Security & Automation
- Commercial Fire Services



FOR MORE INFORMATION VISIT [www.schmidtsecurity.com](http://www.schmidtsecurity.com) or [www.schmidtfire.com](http://www.schmidtfire.com)

## Mansfield Fire Museum and Educational Center

1265 West Fourth Street Mansfield, OH  
2 miles west of the Carousel District



**Admission is free!**

Open mid May through mid October  
Saturday and Sunday  
1:00pm - 4pm  
Other Hours by Appointment

Donations welcome

[mansfieldfiremuseum.com](http://mansfieldfiremuseum.com) (419) 529-2573



# MEMBER HIGHLIGHT

Member Highlights are one of the many benefits of the Catalytic Leader level of Chamber membership.

The **Gorman-Rupp Company** was founded in 1933 during the worst depression in U.S. history. It was during this year that J.C. Gorman and H.E. Rupp, two entrepreneurs from Mansfield, Ohio, pooled \$1,500 – along with other considerable talents and fortitude – and began a pump manufacturing business within the walls of a barn on the outskirts of town.

In an industry that lacked a clear market leader, Gorman and Rupp saw an opportunity to excel, establishing their new company upon a mission statement that dictated it would “enter a field of pumping service only when able to provide superior products with better performance.”

The company, which began with a handshake on a sidewalk in downtown Mansfield, now stands as a leader in its field and boasts a history of innovation, improvement and quality that continue to set standards for the industry.

Still headquartered in Mansfield, that original barn has grown to a total of over one million square feet of manufacturing and warehousing in the U.S., Canada and Europe. Gorman-Rupp manufactures over 4,000 models of pumps. Around the world, Gorman-Rupp is chosen as the superior pumping solution in markets such as municipal, water, wastewater, sewage, industrial/chemical, construction/mining, petroleum/aircraft fueling, OEM/government, agricultural/irrigation, flood control, fire protection and many other applications where reliability and performance are essential. It goes to prove that there is no limit on what dedicated men and women can accomplish when they put their heads – and their hands – together.



**Jay Industries** has been a life-long supporter of these foundations within the City of Mansfield and Richland County:

**United Way.** Each year our employees are given the opportunity to make a donation to the United Way, and their donation dollars are combined with Jay Industries contributions. These donations help many organizations throughout our County, and we are proud to be a loyal supporter.

**Catalyst Life Services.** Our involvement with this wonderful foundation has many tiers. We have members that serve on the Board, give a quantity of our work to Progress Industries, and we participate in their yearly pledge drive, not only monetarily but also by giving of our time to bring awareness to this worthwhile cause.

**YMCA Of Mansfield.** Our company cares about the wellness of our employees to the degree that we pay a portion of the membership fees if they wish to join. Giving contributions to offset property improvements and additions is also a passion of ours.

Other contributions include: Richland County 4-H, Pioneer Joint Vocational School, Renaissance Theatre, Raemelon Theraeutic Equestrian Center, and Kingwood Center.



...considering  
**college** but c  
ough **savings** to  
but too many lo  
sel...

When you're talking,  
**we're listening.**

**Mechanics**  
BANK

| That's Better.

[MyMechanics.com](http://MyMechanics.com)



# Join us!

**BOSS** - providing an opportunity for peers to connect and learn from each other!

Topic:

**Beyond Startup: Secrets to Growing Your Business**

**Friday, Nov. 15<sup>th</sup>**  
**9-11<sup>am</sup>**

**@ Hudson & Essex**  
51 East 4th St., Mansfield

# Business Owners **BOSS** Sharing Solutions

Join us for our 2nd BOSS event! **BOSS** stands for Business Owners Sharing Solutions and our goal is to equip and connect business owners and managers.

Session topic: **Beyond Startup: Secrets to Growing Your Business**

There are lots of resources for start up businesses but what happens when you are passed the start-up stage and looking to grow your business? We will be talking about strategy & focus, marketing, sales and how you work on your business...not just in your business.

Join us for a lively and active session with previous small business of the year winners.

## Agenda:

- 9:00 – 9:10<sup>am</sup> Registration & Networking
- 9:10 – 10:00<sup>am</sup> Panel discussion on the topic of the day facilitated by Jodie Perry
- 10:00 – 10:30<sup>am</sup> Roundtable discussion on the topic amongst attendees and panelists
- 10:30 – 11:00<sup>am</sup> Large group gathers and Q&A with the panelists

**Cost: \$30**

**Always free for Build & Grow, Boost & Excel, Shape & Thrive, and Catalytic Leader members.**

Name \_\_\_\_\_

Organization \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Payment enclosed \_\_\_\_\_ Visa/MC/Disc # \_\_\_\_\_ exp. \_\_\_\_/\_\_\_\_

Address of Cardholder: Street \_\_\_\_\_ Zip \_\_\_\_\_

*Registration is also available by calling the Chamber at 419-522-3211.*

Panelists for  
"Beyond Startup:  
Secrets to Growing  
Your Business"



**Dave Shealy**  
Shealy Group



**Jay Allred**  
Richland Source



**Delee Powell**  
Baker's Collision Repair  
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Strong Community.*

Richland Area Chamber, 55 N. Mulberry Street, Mansfield, 44902 P: 419-522-3211 F: 419-526-6853

# March 6, 2020

The return of the life-size  
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## RICHLANDOPOLY

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### HaringRealty

*where caring is key*

Your business  
should be a part  
of this BIG, FUN  
event!



## Two ways to be involved!

### 1. "Property" (Board) Sponsor (ask about prices)

Property sponsorship includes: Custom property label on 18" x 24" board space, 8" x 10" custom property card, marketing (via social media, newspaper, signage), live radio coverage, tax deductible receipt  
Sponsorship prices range from \$120-\$640

### 2. Game Play-\$400 per team (up to 4 players)

TITLE DEED SOUTHERN TITLE	
RENT \$18	\$90.
With 1 House	250.
With 2 Houses	700.
With 3 Houses	875.
With 4 Houses	
With HOTEL \$1050.	
Mortgage Value \$110.	
Houses cost \$150. each	
Hotels, \$150. plus 4 houses	
<small>If a player owns All the Lots of any Color Group, the next is Doubled on Unimproved Lots in that group.</small>	

TITLE DEED HAMILTON INSURANCE	
RENT \$28	\$150.
With 1 House	450.
With 2 Houses	1000.
With 3 Houses	1200.
With 4 Houses	
With HOTEL \$1400.	
Mortgage Value \$160.	
Houses cost \$200. each	
Hotels, \$200. plus 4 houses	
<small>Owns All the Lots of any Color Group, the next is Doubled on Unimproved Lots in that group.</small>	



All proceeds  
benefit



For more information contact: [jessica.ney@haringrealty.com](mailto:jessica.ney@haringrealty.com)



# Evening of Excellence

and

## Annual Meeting

"A Midsummer Night"

January 30<sup>th</sup>

2020

### Sponsorships

#### DIAMOND Starry Night

\$2,000

Premier Sponsorship

Limit of four

- ◆ 2 Full tables (16 tickets) at the event with **VIP seating**
- ◆ VIP parking spaces for your guests in prime location (you won't fight the crowd)
- ◆ Table sign with corporate logo
- ◆ Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- ◆ 4 bottles of wine at the dinner table (2 on each table)
- ◆ Ability to speak for one minute at the podium
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition in all publicity regarding this event
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo in a primary location on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

#### PLATINUM Enchanted Forest

Sponsor

\$1,200

- ◆ 1 Full table (8 tickets) at the event with **VIP seating**
- ◆ Table sign with corporate logo
- ◆ Full page color ad in the program book (7.5" wide by 10" tall)
- ◆ 2 bottles of wine at the dinner table
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

#### GOLDEN Secret Garden

Sponsor

\$900

- ◆ 6 Tickets to the event
- ◆ Table sign with corporate logo
- ◆ Three-quarter page color ad in program book (7.5" wide by 7" tall)
- ◆ Business name & logo recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name & link in Chamber newsletter and emails

#### SILVER Full Moon

Sponsor

\$600

- ◆ 4 tickets to the event
- ◆ Half-page color ad in the program book (7.5" wide by 5" tall)
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name in Chamber newsletter

#### BRONZE Firefly Sponsor

\$400

- ◆ 2 tickets to the event
- ◆ Quarter page color ad in the program book (3.25" wide by 5" tall)
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name on Chamber website event page
- ◆ Business name in Chamber newsletter

## Richland Area Chamber & Economic Development

### Evening of Excellence & Annual Meeting & Dinner

Thursday, January 30<sup>th</sup> 2020

Name of Sponsor: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Thursday, January 30th, 2020

*Social Hour at 5:30pm*

*Dinner at 6:30pm*

Ralph Phillips Conference Center  
at the Kehoe Center

#### **INDIVIDUAL TICKETS**

\$45.00 per person (before 1/15)

\$55.00 per person (after 1/15)

#### **Sponsorship Levels**

Diamond Starry Night	\$2,000 (16 tickets)
Platinum Enchanted Forest	\$1,200 (8 tickets)
Golden Secret Garden	\$900 (6 tickets)
Silver Full Moon	\$600 (4 tickets)
Bronze Firefly	\$400 (2 tickets)

**Ads are due to the Chamber by Monday, January 20th**

Send electronically in PDF or JPG format to

Angie Fanello at [afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com)

Names of Attendees	Choose One:		
	Chicken Romano	Boneless Braised Beef Short Ribs	Vegetarian Lasagna w/ White sauce

Please return form with payment to:

Lisa Duckworth

Richland Area & Economic Development

55 N. Mulberry Street Mansfield, OH 44902

Phone: (419) 522-3211 Fax: (419) 526-6853

**Tickets also available by  
calling the Chamber at  
419-522-3211 or online at  
[RichlandAreaChamber.com](http://RichlandAreaChamber.com)**





# Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – January 30<sup>th</sup> *Sponsored by Richland Bank*



2019 Awardee – Jodie A. Perry

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is **December 6, 2019.**

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

## NOMINEE:

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Company: \_\_\_\_\_

Business Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_ Email: \_\_\_\_\_

## NOMINATOR:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

(Please Print)

Business/Company: \_\_\_\_\_

Phone Number \_\_\_\_\_ Email: \_\_\_\_\_

Nominator's Signature: \_\_\_\_\_

**DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN:** Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

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**BUSINESS ACCOMPLISHMENTS:** List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

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**COMMUNITY SERVICE:** Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.

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**OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS:** Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

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**ADDITIONAL INFORMATION PERTAINING TO CRITERIA:** Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

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## Previous ATHENA Award Recipients:

1989 Jeanne Alexander	1999 Donna Valentine	2009 Diana Coon
1990 JoAnn E. Dutton	2000 Carol Payton	2010 Deborah Adams
1991 Gayle Gorman Freeman	2001 Barbara Pore	2011 Betty Wells Preston
1992 Lydia Reid	2002 Vicki Kane	2012 Shirley Monica
1993 Karen Moody Bierly	2003 Mary Ann Nore	2013 Duana Patton
1994 Suzanne Davis	2004 Inez Shepherd	2014 Kathy Daniels
1995 Deborah M. Schenk	2005 Pearl J. Peritalo	2015 Rebecca Toomey
1996 Sandra Williams	2006 Chriss Harris	2016 Melanie Riggelman
1997 Pamela Siegenthaler	2007 Carol Michaels	2017 Sally Gesouras
1998 Charma Behnke	2008 Joan Day	2018 Patti Kastelic
		2019 Jodie A. Perry

*Sponsored by:*

*Please return completed nomination form by December 6th, 2019, to*



Richland Area Chamber & Economic Development  
55 N. Mulberry Street, Mansfield, OH 44902  
Phone: 419-522-3211 Fax: 419-526-6853  
Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)





## 2020 Economic Excellence Awards Nomination Form



*Nominations are now being accepted for the 2020 Economic Excellence Awards. The awards are an opportunity to highlight businesses, individuals and organizations that have had significant impact on the growth and development of the local economy. Awards will be presented at the Richland Area Chamber and RCDG's Evening of Excellence at the Ralph Phillips Event Center at the Kehoe Center on January 30<sup>th</sup>.*

Name of Person Completing this Form: \_\_\_\_\_

Company \_\_\_\_\_

Phone \_\_\_\_\_ Email: \_\_\_\_\_

### Economic Excellence Award:

- ☐ **Economic Impact Award(s):** Recognizes a person, business, or organization for their efforts in supporting economic, workforce, and/or community development in Richland County.

### RYP Business Excellence Awards:

Richland Young Professionals (RYP) have established two unique awards that will be presented to the most deserving nominee based on the following criteria:

- ☐ **RYP Entrepreneurial Spirit Award:** Richland County business that either started or re-invented itself in the last 24 months, led/owned by a young professional (21-40 years of age).
- ☐ **RYP Community Hero Award:** Individual, organization, or business that is fully committed to serving the community thereby spurring economic growth and development. Must be a young professional (21-40 years of age), or an organization/business led or owned by a young professional.

### Nominee

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

*Please complete the information listed above, selecting one award category per nomination. Nomination information is limited to two pages, may include photos and should include sufficient and specific information as to why this nominee is deserving of recognition for their contributions to the growth of Richland County's economy. Nominations must be received no later than Friday, January 3<sup>rd</sup> and may be submitted via email to [ameyer@richlandareachamber.com](mailto:ameyer@richlandareachamber.com), fax at 419-526-6853 or mail at RCDG/RYP, 55 North Mulberry Street, Mansfield, Ohio 44902.*

- 11/7/19 — Mega Trends that are Shaping the Business World of Today and Tomorrow 6pm - 8pm @ the Chamber, presented by SCORE**
- 11/8/19 — Economic Club Luncheon: Cyber Security 11:45am-1pm**
- 11/12/19 — Advocacy Committee meeting 8-9am
- 11/13/19 — Executive Committee meeting 7:30-9am
- 11/15/19 — BOSS @ Hudson & Essex Winery 9am-11am**
- 11/20/19 — Chamber/RCDG Board meeting 7am
- 11/20/19 — Lunch Wise Wednesday - 11:45am (see below)**
- 11/30/19 — Small Business Saturday** (see registration form inside this newsletter)
- 12/6/19 — Small Business of the Year Awards Luncheon 11:30am-1:30pm**
- 12/13/19 — Business Boot Camp Plus - Social Media in the Workplace 11:30am-1:30pm**
- 12/19/19 — Business After Hours @ Kingwood Center Gardens 5pm-7pm**
- 1/15/20 — Annual Meeting Early Bird DEADLINE**
- 1/30/20 — Annual Meeting @ Kehoe Center, Shelby 11:30am-1:30pm**



*Watch your e-mail for more upcoming events!*



## November 20<sup>th</sup> 11:45– 1pm Topic: The Value of Richland Gives to Non-Profits

Presented by Kelly Blankenship and Maura Teynor  
at Deluxe Catering and Events 28 N. Main St. Mansfield



Ladies, join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This luncheon is held the 3<sup>rd</sup> Wednesday of each month. \$15.00 - please RSVP to reserve your spot. This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.



## Mansfield Richland Area Educational Foundation Economic Club Luncheon Today's Cyber Security Threats from a High-Level Perspective - Friday, Nov. 9

There is an increasing danger of cyber-attacks directed towards businesses, especially those in the small to mid-size and government sectors. This presentation, brought to you by local technology professionals from ES Consulting, will provide you with a better understanding of those threats, why you need to be secure in your organization, and what steps need you can take; all from the high-level business perspective.

**To reserve your spot at these luncheons or inquire about membership for the Economic Club, please contact Nikki Lewis at 419.522.3211 or email [nlewis@richlandareachamber.com](mailto:nlewis@richlandareachamber.com)**



Economic Club Membership is \$75 for the program year which includes 3 luncheons (ends June 30, 2020). \$35 for non-members to attend. Lunch will be served at 11:45am with the event beginning shortly after.

### 3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)
- Call 419-522-3211
- Email [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)





# Element of Art



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Phone: (419) 522-2965

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419-522-0035

30 North Diamond (3rd floor City building)

Mansfield, Ohio 44902

Mon - Fri: 7am - 3:30pm

Free Wi-Fi Inside

[www.citygardencafe.org](http://www.citygardencafe.org)



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Local pick-up available charges will apply

971 West Longview

Mansfield, Ohio 44906

Questions Call: 419.774.4437

Call for accepted materials  
and pricing list



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