28th Annual
RICHLAND AREA CHAMBER
GOLF Classic

Presented by OhioHealth

AUGUST 2ND DETAILS INSIDE!

Business Professionals Day Luncheon
It was a great afternoon of fun - "Under the Sea"!
National Small Business Week 2019!
May 5 – 11, 2019

To celebrate, small business owners are invited to a free coffee/juice/donuts on Friday, May 10 from 7-10 am at the Richland Area Chamber of Commerce Conference Room.

This event is hosted by SCORE, a volunteer organization that provides free business mentoring and workshop programs. Hope to see you there!

Training Community Leaders!
Deadline extended until 5-17-19!
Contact Nikki at 419-522-3211

Congratulations 2019 YEA Graduates!

Prospiring Life EVENTS
YOU DREAM IT. WE CREATE IT.
567-443-2387 prosperinglifeevents.com

Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO
Lisa Duckworth, Program & Events
Angie Fanello, Marketing & Communications
Jessica Gribben, Economic Development Liaison

Clint Knight, Workforce Development
Nikki Lewis, Chamber Foundation
Ashley Meyer, Membership Services
Roberta Perry, Assistant to CEO & Community Development
Barrett Thomas, Economic Development

www.richlandareachamber.com
Please join us in welcoming the newest members to your Chamber!

C.G. Boyce Real Estate Co.
Category: Real Estate Services/Commercial
425 S. Sandusky Street, Suite 4, Delaware
(740) 990-9748
www.cgboyce.com

CTI Safety Training Consulting
Category: Educational Centers & Services
483 Rudy Road, Mansfield
(419) 565-5139
www.ctisafetytraining.com

Driven Classics
Category: Auto/Boat/RV/Motorcycle Sales, Service, Repair
134 North Franklin Street, Mansfield
(419) 564-5827
www.DrivenClassicsGarage.com

Firenza Pizza
Category: Restaurants, Food, Pubs/Pizza
2074 Walker Lake Road, Mansfield
(567) 307-7366
www.firenzapizza.com/location/mansfield

Hall’s Auto Sales Inc
Category: Auto/Boat/RV/Motorcycle Sales, Service, Repair
1657 Ashland Road, Mansfield
(419) 589-5240
www.hallsautosales.com

Hudson & Essex
Category: Restaurants, Food, Pubs/Restaurants
51 East Fourth Street, Mansfield
(419) 513-5151
www.hudsonandessex.com

M and S Drive Thru
Category: Restaurants, Food, Pubs/Other
753 Springfield Street, Mansfield
(614) 767-8380
m-and-s-drive-thru.business.site

Nurse Aide Training Centers of Ohio
Category: Medical & Health Services/Educational Centers & Services
831 N Trimble Rd, Mansfield
(419) 747-4000
www.natcohio.com

Office Max
Category: Office Equipment, Supplies
876 N Lex. Springfield Rd, Mansfield
(419) 747-3555
www.officedepot.com

State Farm Insurance- Justin Haddad
Category: Insurance
576 Lexington Ave., Mansfield
(419) 525-4343
www.justinsureme.biz

The Step 2 Company
Category: Manufacturer Rep/Sales
2 Step 2 Drive, Perrysville
(419) 938-6343
www.step2.com

Western-Southern Life
Category: Insurance & Financial Services
1989 West Fourth Street, Mansfield
(419) 632-6150
www.westernsouthernlife.com

You Can Play That!
Category: Music Instruction & Supplies
787 Lexington Ave., Ste 210, Mansfield
(419) 982-8208
www.Youcanplaythat.com

EXCEEDING YOUR EXPECTATIONS!

We invite you to visit the Mid-Ohio Conference Center
to explore the possibilities for your next meeting, seminar, or conference.

Meet in the Middle!
Centrally located between Cleveland & Columbus

Call us for all your glass & door needs!
419-775-6552
www.allglass-systems.com
Once we are past the basics of food, water, and shelter, we are faced to consider protecting our acquired possessions from unintended loss or disruption. Insurance has always been a love – hate relationship. We pause when we have to write the premium checks, but are overjoyed when they come to our rescue. How great it is to have a pleasant, professional, friendly group to help us through those times. **Meet Hamilton Insurance Group.**

This award winning group, with 35 years of experience, is there to help. They are recognized by their industry as one of the best. Celina Insurance group designated them a Master Agency, Ohio Mutual honored them as one of their top ten agencies, and the list goes on, and they continue to grow. Recent acquisitions in the Columbus area have been combined and relocated in a new office in Gahanna to increase their representation in the Capitol city market. The recently acquired Jones Agency in Ashland continues this pattern of growth. They now have 15 employees, plus 5 additional 1099 outside sale representatives.

While Neil Hamilton, President and CEO values all the awards and honors he and his team have earned, the most prized might be his being asked to teach a class on entrepreneurship at NCSC. He confesses this might be one that messes a little with the ego. Coming from a humble working class background to college instructor would make anyone beam with pride. This Mansfield native attributes success to essentially a few basic concepts; work hard, occasionally take a chance and learn from life’s lessons.

This family owned business can be contacted at their agency office located at 1669 Lexington Ave., Mansfield or by calling 419-526-4700 for your home, auto, business or life insurance needs.

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**BWC News from CareWorks Comp**

Register Now: CareWorks Comp Risk Management Cost Control 2-Hour Seminars!

CareWorks Comp will be holding 3 different 2-hour Safety Seminars this spring throughout Ohio. The topic of each Seminar will be: Managing Safety and Risk in a Changing World. This Seminar will count as 2-hours of BWC approved safety training for the 2018 policy year for private employers, and 2-hours for public employers for the 2019 policy year. The cost is $40 per person. For registration, please complete the attached flyer and send it to Marcia Dennis at: marcia.dennis@yorkrisk.com

Dates & Locations:
- May 9th – Columbus 10am -12pm BMI, 6165 Emerald Parkway, Dublin, OH
- May 14th - Cincinnati 10am - 12pm Holiday Inn, 5800 Muhlhauser Rd, West Chester, OH

**BWC mailing 2019 Notice of Estimated Annual Premium for 2019 Policy Year to employers**

On or about May 1, 2019, the Ohio BWC will be mailing your Annual Notice of Estimated Premium to you for the upcoming 2019 Policy Year that starts on July 1, 2019 and ends on June 30, 2020. When you receive this Notice, we highly suggest that you review it in detail and confirm if the estimated payroll numbers that the BWC is projecting match what you are projecting for your company.

**Important Deadlines:**

May 15, 2019: last day for employers to change their Premium Installment Plan with the Ohio BWC for the 2019 Policy Year. This can be done online at www.bwc.ohio.gov in your account under “My Policy” or by calling the Ohio BWC at 1.800.644.6292.

May 31, 2019: Application deadlines for 7/1/19 start date for the BWC’s Drug Free Safety Program (DFSP), Industry Specific Safety Program (ISSP), and Transitional Work Bonus Program (TWB). Apply online at www.bwc.ohio.gov.
Siegenthaler's influence has colored Mansfield's business district in floral splendor

By Tom Brennan

Mansfield’s Central Park and downtown business district looked brilliant with floral colors during the city’s bicentennial year in 2008. But, in 2009, there was virtually nothing. City finances were tight, and there was no organized effort in place to tackle what the city could not afford to do.

Long-time resident and community activist Pam Siegenthaler was troubled when all that she saw in city planters and flower beds was trash and cigarette butts. She consulted with officials from the Downtown Mansfield community improvement group and scheduled a meeting with then-Mayor Don Culliver. “We told him that if we expected businesses and people to move to our city, we had to do a lot better than this,” Siegenthaler said.

Siegenthaler was in her final year as president of the Richland County Foundation. She had served in this capacity since 1994. Just before that, she had been a board member for the Mansfield City Schools for five years. She had made a lot of contacts in these roles and learned some things about building bridges and generating funds.

Siegenthaler first developed a relationship with Jennifer Kime and Jamie Thompson at Downtown Mansfield. Together, they contacted service clubs, merchants, garden clubs and other civic organizations for help. Many responded with donations and, most importantly, volunteer time. The designs for the floral planting were provided by Justin Marotta, while his Possum Run Greenhouse provided the plants at cost. The city was supportive of preparing planters and handling watering and some of the maintenance. It is a recipe that has been essentially followed to this day.

There were about 50 downtown planters in 2010, many of which were part of the original streetscape project. Now, there are 101 planters with several additional beds. The group that began this effort became the city’s Beautification Sector. Mansfield in Bloom now plays a significant role in ensuring that Central Park and much of the balance of the downtown is coated with floral colors during the warm weather months.

Siegenthaler is a member of the Mansfield in Bloom steering committee, serving as the lead person for the floral effort. She admits to occasional summer walks through the downtown to check on the quality of the plants and the watering.

This year, the downtown planters will include 1,000 plants. These plantings will feature mixtures of red dragon wing begonias, purple fountain grass, ipomea sweet potato vines (both green and dark burgundy), red calliope large dark geraniums, spiderwort, blue salvia farinacea, and vinca vine major. The 40 downtown hanging baskets will feature red dragon wing begonias, vinca vines, and white Scaevola.

The watering, which includes the addition of some fertilizer for the downtown flowers, is being handled on alternating weeks by the city and Newhope Industries.

Siegenthaler said a variety of different types of plants had been used over the years, but the most prevalent dominant color has been red. She added the hanging baskets have been the project of the Richland Community Development Group with support from sponsors.

Siegenthaler was born in Dayton but grew up in Ada, Ohio. Her father, who was a Navy pilot during WW II had an insulation and home improvement business in Lima. Her memories of flowers take her back to gardens planted by her mother, grandmother, and great-grandmother. “I always enjoyed the flowers and did my share of picking them,” she said with a quiet laugh.

She earned a degree in business management from Miami of Ohio University. She got a job at Lazarus in Columbus, where she met her future husband, Tom Siegenthaler, from Mansfield. The couple was married in 1966 and located in Mansfield, where Tom eventually took over operation of the shoe store started by his grandfather. The Siegenthaler shoe store was located in a since-demolished building on North Main Street where a portion of the municipal parking lot is now located. The couple has two daughters, Geneva Cummins, and Claire Proto, both located in the Mansfield area.

Pam went to work for the Fernyak family at Mansfield Typewriter in 1978 and remained there for more than a decade. She recalls being part of the transition from typewriters to desktop computers. That transition involved the introduction of the Computerized Power Typewriter, which she said had word processing and storage capabilities. Clients could save time and money by not having to recreate often used templates such as wills. A unit cost $15,000, she said.

She earned a Masters degree in Business Administration in 1995. Her level of community engagement has been consistent since coming to Mansfield, including current involvement on the governing boards at Richland County Children Services, OSU-Mansfield and Third Street Family Health Services.

When reflecting on her time and efforts in Mansfield, Siegenthaler first said she has always appreciated Mansfield for its small town feel with big city amenities. She added she has learned to value the contributions of every person, no matter the level of earnings or education.

"I appreciate what everyone can do, whether they are wealthy and contribute to a soup kitchen, or are struggling and must eat at that kitchen," she concluded.

Tom Brennan is the retired editor of the News Journal and chairman of the Mansfield in Bloom steering committee. If you are interested in volunteering to help with Mansfield in Bloom floral projects or other activities, please contact Roberta Perry at Roberta@chooserichland.com or 419-755-7234.
May is Bike and Motorcycle Safety Awareness Month

Safety Tips for both types of riders:

• Protect your head: Always wear a helmet.
• Make sure your bike is road-ready.
• Be seen and check for traffic: 70% of crashes with vehicles occur at intersections.
• Obey the rules of the road (traffic laws).

Driving around Bikes & Motorcycles:

• Bikers and Motorcyclists are entitled to the full lane. Slow down and stay behind until safe to pass.
• Check twice: Look for bikes and motorcycles.

Richland Public Health
Prevent. Promote. Protect.
richlandhealth.org
2019 Earth Stewardship Celebration
REGISTRATION FORM

Deadline for registration is May 31, 2019

Potential Projects – Hints and tips for creating a sustainable environment.

- Litter cleanup in your neighborhood, your favorite park, place of business, church or a place you have noticed that needs cleaned up.
- Beautification Project – plant flowers, beautify an area, including place of business, church, etc.
- Graffiti project – help remove graffiti in your neighborhood or in our community.
- Recycling Drive – Hold a recycling drive and have proceeds go to your group or favorite organization.
- Community gardens

Photo Examples for Contest

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<th>Before</th>
<th>After</th>
<th>Before</th>
<th>After</th>
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Earth Stewardship Registration Form
Deadline for Registration is May 31, 2019

Name of Group/Organization: ____________________________________________ (how you wish it to appear on your certificate)

Contact Person: _________________________________________________________

Full Mailing Address: ___________________________________________________

Email Address: _________________________________________________________

Daytime Phone: _________________________________________________________

Type of Project: _______________________________________________________

| Location of Project: ____________________ Date: ____________ Estimated No. Volunteers: ____________ |
| Collection Bags Needed?  Yes ___  No ___  No. of Bags Needed ________________ |

**Take Pride! Contest** (please check the appropriate box)

___ Yes, we are participating in this category: ___ Government/Business ___ Neighborhood ___ School ___ Nonprofit/Church

___ No, we only wish to participate in the Earth Stewardship Celebration, maybe next year.
Just What You Need to Start or Grow Your Small Business Workshops

Marketing Workshop - May 6, 2019 5:00-7:00PM – Be sure your business stands out!
Marketing your business is one of the most important keys to your success as a small business. This session will show you how to analyze your product/service and design the best marketing approach that will draw customers to your door whether that be an actual door or your on-line door. You will come away with the ideas that make a real difference and show you how, when, and where to implement the ideas that work best for you.

Neil Hamilton is the co-presenter and is a SCORE mentor. He is President of Hamilton Insurance Group, Inc. Neil also is currently an instructor at N. C. State College where he teaches entrepreneurship and small business management.

Financial Tools and Tips Workshop - May 13, 2019 5:00-7:00PM
This is an introduction to the numbers you need to know and understand for your small business to succeed. This workshop will help you be prepared so you can address typical startup problems. Paying bills including taxes, understanding cash flow, setting up accounting and bookkeeping systems, and forecasting income and expenses are just some of the topics for this session.

Shil Chawla is the co-presenter and is SCORE co-chair. Shil manages a practice of internal medicine and geriatrics in Shelby Ohio. She has a master’s in engineering from California State University as well as a master’s in business administration from Ashland University.

Mike Burns is the co-presenter and is SCORE chapter Treasurer. He earned his BSBA degree with majors in economics and accounting. He retired in 2015 as controller for a local company and has 45 years of experience in corporate taxation, accounting and finance.

Legal Questions Workshops - May 20, 2019 5:00-7:00PM
Every business faces a myriad of legal issues that are critical to its success. Business law focuses on topics such as contracts, customer concerns, human resources problems and other day-to-day situations small businesses face.

Jason Murray is the presenter. He is Vice President of Barrister Lawyer’s Title in Mansfield. He is a transactional attorney specializing in business law, estate planning and estate administration. He graduated from Ohio State University College of Law.

$20 per session
Register by calling 419-522-3211 or online at www.richlandareachamber.com
1 in 3. That’s the price women pay for cardiovascular disease. While nearly 80 percent of cardiac events can be prevented, cardiovascular diseases continue to be a woman’s greatest health threat, claiming the lives of 1 in 3 women. You are invited to this year’s Go Red for Women luncheon, where we will be raising awareness and taking action to end heart disease and stroke in women.

LEARN MORE AT HEART.ORG/RICHLANDGORED

RICHLAND COUNTY GO RED FOR WOMEN INVITES YOU TO

CELEBRATE THE JOURNEY

MAY • 22 • 2019

.01 WHEN & WHERE
MAY 22, 2019
DELUXE CATERING & EVENTS
28 North Main St., Mansfield

.02 AGENDA
11 a.m. – Health Expo
11:45 a.m. – Doors open
Noon to 1 p.m. – Luncheon

.03 WEAR RED

--- Go Red for Women is nationally sponsored by ---

--- Presenting sponsor ---

--- Local sponsor ---

© Copyright 2018 American Heart Association, Inc., a 501(c)(3) not-for-profit. All rights reserved. Go Red for Women is a registered trademark of AHA. The Red Dress Design is a trademark of U.S. DHHS. Unauthorized use prohibited. 9/18DS139
This year’s event will have a fun camping theme!

~ Take a tour of the Historic Chamber Building!
~ Member Appreciation Gifts!
~ Visit with the Chamber staff & fellow members!

Why? Because

There is NO COST to attend but please RSVP by Tuesday, June 25th for food count purposes to: lduckworth@richlandareachamber.com phone: 419-522-3211 fax: 419-526-6853

Company______________________________________________________________

Names & Emails of Attendees:

Name: ________________________________________________________________ Email: ________________________________
Name: ________________________________________________________________ Email: ________________________________
Name: ________________________________________________________________ Email: ________________________________
Name: ________________________________________________________________ Email: ________________________________
Name: ________________________________________________________________ Email: ________________________________
Name: ________________________________________________________________ Email: ________________________________

PLEASE RSVP NO LATER THAN JUNE 25th, 2019

Where: Chamber Building
55 N. Mulberry St. in Mansfield - rain or shine!

Thank you for all you do and your support of the Richland Area Chamber!
Richland Area Community Guide & Chamber Member Directory

The 19th annual Richland Area Community Guide & Member Directory will be available to Chamber members, area residents, hotels, realtors, local attractions, new residents & businesses in Summer 2019!

Now is the time to guarantee that your business has a prominent place in 8,000 copies of this full color reference piece used all year long by area businesses, residents, and visitors to the Richland County area!

2019 Richland Area Community Guide Advertising Opportunities

<table>
<thead>
<tr>
<th>Advertisement Type</th>
<th>Price</th>
<th>Advertisement Type</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td>Centerspread</td>
<td>$3,500</td>
<td>1/2 page</td>
<td>$850</td>
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<tr>
<td>Back Cover</td>
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<td>1/4 page</td>
<td>$675</td>
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<tr>
<td>Inside Front/Back Cover</td>
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<td>1/8 page</td>
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<td>Full Page</td>
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<td>Additional Category*</td>
<td>$21</td>
</tr>
</tbody>
</table>

All members will be included in the Business Listing section (includes name, address, phone, and website).

>>> NEW BENEFIT! <<<

The guide will be featured prominently on the Richland Area Chamber website using flip page software, and your ad will have a live link to your website!

Contact Angie Fanello:

419-522-3211 • afanello@richlandareachamber.com
Mansfield Richland Area Educational Foundation
Economic Club

DriveOhio - Monday, June 17, 2019
Life Celebration Reception Center, 11:45am
Reservations must be made by June 7th

Rich Granger, Managing Director, Workforce Development at DriveOhio

Rich Granger is Managing Director, Workforce Development at DriveOhio, the state’s one-stop shop to develop, test and deploy advanced mobility solutions across Ohio. DriveOhio’s programs focus on Connected and Autonomous Vehicles to deliver benefits and solutions across four strategic “pillars”: Safety, Mobility, Reliability, and Workforce. In his role as Managing Director, Workforce Development, Rich works with partners and stakeholders across government, industry, education and communities to manage a portfolio of programs that will prepare Ohio’s workforce for the future of smart mobility.

Rich has spent his career at the intersection of technology, innovation and workforce development. Prior to joining the team at DriveOhio, Rich taught Mechanical Engineering capstone courses at The Ohio State University. He also previously worked at Battelle in a variety of roles, including personnel management and coaching, strategy and innovation, business development and program management.

Rich earned his MBA, MS and BS degrees in Mechanical Engineering, all from The Ohio State University. He lives in the Columbus area with his wife and their young daughter, who wants to own a self-driving car when she grows up.

BlockLand – Monday, July 22, 2019
Life Celebration Reception Center, 11:45am
Reservations must be made by July 12th

Dr. Elad Granot, Dean of Ashland University College of Business & Economics

Blockchain is a distributed ledger technology based on cryptography and is used to store data and enable peer to peer exchanges of tokenized assets. One of its earliest and most known uses has been trading cryptocurrencies, such as bitcoin.

Last year Cleveland businessman Bernie Moreno spearheaded an initiative called BlockLand to establish Northeast Ohio as a blockchain hub. The effort began with a small number of area leaders and experts, which became known as “Team Genesis”. Dr. Elad Granot, Dean of Ashland University’s College of Business and Economics, is known as a global expert on Blockchain, and was asked by Mr. Moreno to join Team Genesis and serve on the leadership of BlockLand. The collaborators from our area have been Braintree, our tech incubator, and of course Ashland University, and its Dauch College of Business and Economics.

Dr. Granot will explain blockchain technology, highlight what Northeast Ohio is going to take advantage of it, and showcase the role that Ashland University is playing.

To reserve your spot at these luncheons or inquire about membership for the Economic Club, please contact Nikki Lewis at:
Phone: 419.522.3211 or email: nlewis@richlandareachamber.com
Teams & Sponsorships

28th Annual RICHLAND AREA CHAMBER GOLF Classic

Friday
August 2nd
2019
Westbrook Country Club

Presented by OhioHealth

Teams - limited to 36, so please register as soon as possible!

☐ Team of Four — $125 per person/$500 per team (if paid by 7/12. After 7/12, $140 per person/$560 per team)
Includes cart, greens fees, lunch at the turn, beverage tickets and dinner.

Captain: ___________________________ Handicap ______
Player 2 ___________________________ Handicap ______
Player 3 ___________________________ Handicap ______
Player 4 ___________________________ Handicap ______
Captain’s email/telephone: ___________________________

Please indicate whether you wish to be included in the Skins competition:
$40 per team ________________

Available Sponsorships (see next page for more details)

☐ Golf Gift Sponsor — $3,000
☐ Breakfast Bar — $1,500
☐ Premier Sponsor — $1,000
☐ Lunch Sponsor — $500
☐ Breakfast Sponsor — $250
☐ Proximity Contest Sponsor — $250
☐ Beverage Cart Sponsor — $250
☐ Hole and/or Tee Sponsor — $150 or 2 for $250

Company_____________________________ Contact Name_____________________________
Total Payment for teams and/or sponsorship: ____________________________ (Amount) Check Enclosed________
Visa/MC/Disc # ____________________________ Exp. Date ______ Sec. Code ______
Address of cardholder __________________________________________________________ Zip Code________
Telephone: ____________________________ Email invoice to:________________________

Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902
419-522-3211 Fax: 419-526-6853 Email: Iduckworth@richlandareachamber.com
**Golf Sponsorships - This event often sells out!**

### Title Sponsorship $5,000 (Exclusive)
* Entry for two (2) foursomes ($1,000 Value)
* Naming Rights (Golf Classic presented by your co.)
* Opportunity to set up a tent on the course to interact with golfers
* Company logo on all event correspondence
* Company logo on tournament registration
* Company logo on tournament program
* Company logo & link on event webpage
* Banner/signage in registration & reception area
* Opportunity to give brief remarks at awards dinner
* Logo promotion on Chamber social media
* Company logo (medium) on all hole signage
* Opportunity to include item in golfer goodie bag
* Right of first refusal for 2020

### Golf Gift Sponsorship $3,000 (Exclusive)
* Entry for one (1) foursome ($500 Value)
* Company logo on exclusive golf gift for participants
* Opportunity to set up a tent on the course to interact with golfers
* Company logo on tournament registration
* Logo & link on event webpage
* Company logo on email blasts for the event
* Logo promotion on Chamber social media
* Company logo (small) on all hole signage
* Opportunity to include item in golfer goodie bag
* Right of first refusal for 2020

### Breakfast Bar Sponsorship $1,500 (exclusive)
* Entry for (1) foursome ($500 Value)
* Opportunity for sponsor to set up a tent at breakfast to interact with the golfers
* Company name and logo on signage at breakfast bar
* Company Logo (small) on tournament program
* Logo and link on event webpage
* Company logo on all email blasts for this event
* Logo promotion on Chamber social media
* Opportunity to include item in golfer’s goodie bag
* Company logo (small) on all hole signage
* Right of first refusal 2020

### Premier Sponsorship $1,000 (Limit of 6)
* Entry for one (1) foursome ($500 Value)
* Company logo (small) on tournament registration
* Company logo on tournament program
* Logo & link on event webpage
* Company logo on all email blasts for this event
* Logo promotion on Chamber social media
* Opportunity to include item in golfer’s goodie bag
* Company logo (small) on all hole signage
* Right of first refusal 2020

### Hole in One Sponsorship $1,000 (Exclusive)
* Entry for one (1) foursome ($500 Value)
* Company logo included on signage at designated Par 3 hole
* Opportunity for sponsor to set up a tent at the designated hole to interact with the golfers
* Logo promotion on social media channels
* Company name & web link on event webpage
* Opportunity to include item in golfer goodie bag
* Right of first refusal 2020

### Golf Ball Sponsorship $1,000 (Exclusive)
* Entry for one (1) foursome ($500 Value)
* Company logo included on special commemorative sleeve of golf balls designed for the event
* Logo promotion on social media channels
* Company name & web link on event webpage
* Company logo in the tournament program
* Opportunity to include item in golfer goodie bag
* Right of first refusal 2020

### Lunch Sponsor $500
* Company logo on signage at the lunch pavilion
* Opportunity to have a promotional table/tent set up at the lunch to interact with the golfers
* Logo promotion on social media channels
* Company name & web link on event webpage
* Company logo in the tournament program
* Opportunity to include item in golfer goodie bag

### Breakfast Sponsor $250
* Company logo on signage at the breakfast pavilion
* Logo promotion on social media channels
* Company name & link on event webpage
* Company logo in the tournament program
* Opportunity to include item in golfer goodie bag

### Beverage Cart Sponsor—$250 (Limit of 6)
* Company logo and name displayed on all beverage carts
* Company name on event webpage
* Name on Chamber social media
* Opportunity to include item in golfer goodie bag

### Proximity Contest Sponsor $250
* Signage on course at designated hole
* Recognition at dinner when awards are given out
* Company name on event webpage
* Name on Chamber social media
* Opportunity to include item in golfer goodie bag

### Hole and/or Tee Sponsor—$150 or 2 for $250
* Company name listed on sign at designated hole or tee
* Company name on event webpage

**Audience:**
Business Leaders, Professionals, Non Profit Leaders, Elected Officials

*See previous page for order form*
seeking people with GREAT ideas

Do you have a FANTASTIC idea for a new business or product?

Then enter it in the RICHLAND idea audition

What can you earn?

1st place: $5,000
2nd place: $2,500  3rd place: $1,000
Sponsored by the Richland County Foundation

September 17th
OSU-MANSFIELD

for rules & application visit: richlandcountyfoundation.org

EVENT PARTNERS:
- Braintree Business Development Center
- Community Improvement Corporation of Shelby
- Downtown Mansfield Inc
- Idea Works
- North Central State College
- North End Community Improvement Collaborative
- Richland Area Chamber & Economic Development
- Richland County Foundation
- SCORE of North Central Ohio
- Small Business Development Center
- The Ohio State University at Mansfield
Introducing...

BOSS - providing an opportunity for peers to connect and learn from each other!

Introductory topic:
Dealing with Difficult People

Wednesday, May 29th
9-11 am
@ Hudson & Essex
51 East 4th St., Mansfield

The Chamber is excited to be launching a new event to help equip and connect business owners and managers. The program is called BOSS (stands for Business Owners Sharing Solutions). Each quarter we’ll pick a topic that is important to a small business owner/manager. The event will run from 9am – 11am.

Agenda:

- 9:00 – 9:10 am  Registration & Networking
- 9:10 – 10:00 am  Panel discussion on the topic of the day facilitated by Jodie Perry
- 10:00 – 10:30 am  Roundtable discussion on the topic amongst attendees and panelists
- 10:30 – 11:00 am  Large group gathers and Q&A with the panelists

We’re launching our first BOSS session on Wednesday, May 29th, from 9-11 am at Hudson & Essex on the topic of “Dealing with Difficult People.”

Cost: Going forward, the cost will be $30, but you can try out BOSS at an introductory price of $10!

Always free for Build & Grow, Boost & Excel, Shape & Thrive, and Catalytic Leader members.

Name ____________________________________________

Organization ________________________________________ Phone ____________________________

Address __________________________________________ City _____________ Zip _______

Payment enclosed ___ Visa/MC/Disc #__________________________ exp. ____/____

Address of Cardholder: Street ____________________________ Zip _______

Registration is also available by calling the Chamber at 419-522-3211.

Panelists for “Dealing With Difficult People”

Duana Patton
Exec. Director,
Ohio District 5
Area Agency on Aging

Dr. Blake Wagner
Owner,
New Directions Counseling Center

Chris Hiner
President,
Richland Bank

Sponsored by
Business After Hours

May 16 5-7pm
400 East Crall Road, Mansfield

> 2 seater rides around the track in a race car!
> Door prize raffle of a 2 pack of tickets to our Sprint Car World Championship ($194 value)!

Old Carolina Barbecue Company
Original barbecue. Authentic taste.

Is this your first Business After Hours? Join us from 4:30 - 5pm to meet our friendly Chamber Ambassadors!

Please fax or mail this registration to the Richland Area Chamber by Monday, May 13, 2019 or register online at RichlandAreaChamber.com. Cost: FREE for members (if registering on or before 5/13)

Company

Name Email

Name Email

Name Email

Name Email

Name Email

Richland Area Chamber of Commerce
55 N. Mulberry Street
Mansfield, OH 44902
P: 419.522.3211 F: 419.526.6853
Live@Lunch—
May & June Schedule
FREE LIVE PERFORMANCES | MECHANICS BANK
2 S. MAIN STREET | MANSFIELD

MAY 17 11:45 AM-1:15 PM  A Cappella Choir
The Richland School of Academic Arts
JUN 7 11:45 AM-1:15 PM  Just Jazz Live
JUN 21 11:45 AM-1:15 PM  EKG

Special performance times are listed above, but our courtyard is open every Friday over lunch! Come early or stay later and enjoy the courtyard.

in the event of inclement weather, visit MyMechanics.com/LiveatLunch for updates.

Mechanics BANK | That's Better.
MyMechanics.com

Upcoming Events

5/6/19 — Marketing Workshop @ Kehoe/Shelby 5-7 pm
5/8/19 — Executive Committee 7:30-9 am
5/8/19 — Inside Richland County
5/13/19 — Bus./Finance Workshop @ Kehoe/Shelby 5-7 pm
5/14/19 — Business Advocacy Committee 8 am
5/15/19 — Chamber/RCDG Board meeting 7 am
5/16/19 — Business After Hours @ MM Speedway 5-7 pm
5/20/19 — Legal Workshop @ Kehoe/Shelby 5-7 pm
5/22/19 — Celebrate the Journey Luncheon (takes place of May Lunch WISE Wednesday)  11:45 am
5/29/19 — BOSS @ Hudson & Essex 9-11 am
6/7/19 — Reg. Economic Forum @ Snowtrails 12-4 pm
6/17/19 — DriveOhio Econ Club Luncheon 11:45 am
6/28/19 — Member Appreciation Lunch
7/22/19 — BlockLand Econ Club Luncheon 11:45 am
8/2/19 — Chamber Golf Classic @ Westbrook
9/17/19 — Idea Audition
10/29/19 — Savor & Sip Auction and Food Tasting

Watch your e-mail for more upcoming events!

April Business After Hours

Deer Ridge Golf Club
Black Dog Tavern