



RICHLAND AREA  
**CHAMBER**  
*of* **COMMERCE**

# Chamber Link



May 2017  
Volume 72



The **2017 Business Professionals Day Luncheon** at Mid Ohio Conference Center had a record 400 attendees who enjoyed a great meal, ice cream and lots of prizes!

*Thanks to all who sponsored, donated, and attended to help make this such a great event!*



Many more photos from this event can be found on the Chamber's facebook page!

26th Annual  
RICHLAND AREA CHAMBER

**GOLF**  
*Classic*

**FRIDAY, JULY 28<sup>th</sup>**

**Team Registration &  
Sponsorship Information Inside!**

# The Road Ahead

By: Jodie A. Perry, IOM, CCEO-AP  
@RichlandAreaCh



I am often asked questions about what is next for our community. How can we influence that to make the future more successful? Today I am writing about a few of the things we need to make happen if we really want to move our community forward. Here is what I think is on the road ahead (in no particular order):

First, we need to see a continued increase in entrepreneurship in our area. Our community rose on the fortunes of the early to mid-20<sup>th</sup> century entrepreneurs who took a risk and invested in our area. They might have been manufacturers, retailers, or service providers, but take a look at the many multi-generational businesses we have around town. They have helped to shape our community and continue to hold positions of prominence, but we cannot solely rely on them. We need a new generation of entrepreneurs to step out and make an investment in our community. They could be in manufacturing, technology, retail, or service, but we need them to start their business here in Richland County – and there are a lot of resources here ready to support them in following their vision.

Second, we need to continue to see reinvestment by businesses already located here. Though it never garners the headline that a new business relocation does, the honest truth of economic development is that the greatest amount of jobs come from incremental growth from companies already in your community. We have seen a good amount of this in the past 5 years or so and many companies have seen expansions, but still we are looking for more to do that. That's why the Richland Community Foundation invested in RCDG to have a person focusing on 'retention & expansion' of existing businesses. By the way, we're looking for all types of businesses to expand, not just manufacturing.

Third, we need to make sure that everyone in the community has an opportunity to succeed. Ultimately, a person's destiny is in their own hands, but we can help them by removing the barriers to success. For employers that may mean offering more on the job training even on basic things like soft skills. For social service providers, that may mean creating stronger ties to the employers in town to ensure a path forward for their clients.

Fourth, we need to grow our population again. The good news is that we seem to have stopped the massive losses we saw a decade ago, but for this area to really succeed we need to attract people to Richland County. The most obvious candidates are those who were born and raised here and may want to move back to be near family. But we should not rule out transplants who come here for a job opportunity (like me, for example). How do we help recruit and retain those people as well?

Fifth, we need to win the workforce development race. This is closely tied to population growth as well. The truth is that there are more people retiring in the next decade than are coming into the workforce. This is true worldwide, but we are already seeing a shortage of workers locally. I believe that the communities that will succeed in the next decade will be the ones who work collaboratively to come up with innovative solutions for workforce development. Again, this is why the Richland County Foundation invested in RCDG to have a person focusing on workforce development. This is not something we can ignore.

Finally, we need to continue to be positive as we approach all of these issues to seek solutions. I'm a firm believer that we will accomplish more by starting from a positive position rather than focusing on the negative view. We need to know what we're missing but then dream big and reach out to accomplish it. I think this area is ripe for growth. We have the pieces we need to succeed, we just need to put the puzzle together collaboratively. Let's get to work, Richland County!

*Article originally appeared in the April Business Blueprint / Mansfield News Journal*

## Chamber Staff

**Contact us @ 419-522-3211 or e-mail us:  
info@richlandareachamber.com**

Jodie A. Perry, IOM, CCEO-AP, President

Lisa Duckworth, Program & Events

Stephany Elgin, Member Services

Angie Fanello, Marketing & Communications

Nikki Lewis, Foundation Manager

Richland Area Chamber of Commerce

# Business After Hours

at the Brand New Haring Realty Welcome Center

*Tour the New  
Downtown Welcome Center*

**130 North Main Street, Mansfield**  
**Thursday, May 18th 5:00-7:00 p.m.**  
*New member mixer at 4:30 p.m.*

 **HaringRealty**  
*where caring is key*

*Enjoy Food, Entertainment & Door Prizes!*

Please fax, email or mail this registration to the Richland Area Chamber of Commerce by Monday, May 15th, 2017.

**Cost: Free to Members who register on or before 5/15/17**

Online registration is also available at [www.richlandareachamber.com](http://www.richlandareachamber.com)

Company \_\_\_\_\_

**Names & Emails of Attendees:**

New Member  
Reception?

Name: _____	Email: _____	<input type="checkbox"/>
Name: _____	Email: _____	<input type="checkbox"/>
Name: _____	Email: _____	<input type="checkbox"/>
Name: _____	Email: _____	<input type="checkbox"/>
Name: _____	Email: _____	<input type="checkbox"/>

**Please RSVP No Later  
Than May 15th, 2017**

**Richland Area Chamber of Commerce**  
55 N. Mulberry Street - Mansfield, OH 44902  
Phone: (419) 522-3211 • Fax: (419) 526-6853 or e  
email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)



**RICHLAND AREA  
CHAMBER  
of COMMERCE**  
*Strong Business.  
Strong Community.*

# Ribbon CUTTINGS



**Black Diamond Details** is now open for business! From mobile detailing to pressure washing, they specialize in the details of all surfaces. With quality products and an experienced team they are able to make any surface spotless!



We celebrated the grand opening of **TBT Nutrition Studio** in Ontario. They offer a variety of yummy and healthy meal replacement smoothies! Be sure to visit them to try out one of their 80 different flavors!



We had a lovely ribbon cutting to celebrate the collaborative efforts to beautify the **Park Avenue East underpass**, also known as the subway. RCDG - Richland Community Development Group's Beautification Sector received a grant from the Richland County Foundation, raised additional funds and received in-kind donations for the improvements. **Rex's Landscaping & Construction, LLC, Cement Products Inc., Jacobs Excavating** and many others were part of the project. Be sure to drive by and check out the new and improved underpass!



We were so happy to help welcome **Richland County Habitat Restore** to their new expanded location at 2151 Stumbo Road in Ontario (across from Texas Roadhouse in the former Amish Wares building). Be sure to stop out and see all the exciting things they have available, including inventory that was too large to be displayed at their prior location. Also, keep them in mind whenever you have items to donate!

# Breakfast & Lunch Networking Events

CHAMBER  
COFFEE

7:30-8:30am



**When: Friday, May 12<sup>th</sup> 7:30– 8:30am**

**Where: Sutton Bank**

Join our President, Jodie Perry, at our next “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.

There is **no charge** to attend, but seating is limited, so please reserve your spot (see registration information at bottom of page).

*Join us for Open Discussion while Enjoying Your Morning Coffee!*

  
**Lunch WISE**  
WEDNESDAY

**Network & Be Inspired by Local Women!**

**When: Wednesday, May 17<sup>th</sup> 11:45– 1pm**

**Where: Ed Pickens Café on Main Events & Catering, 28 N Main Street, Mansfield**

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. The cost is \$12.00 - please RSVP to reserve your spot (see registration information at bottom of page).

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

## 3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at [richlandareachamber.com](http://richlandareachamber.com)
- Call 419-522-3211
- Email [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

## SPONSORSHIP & ADVERTISING OPPORTUNITIES

For a list of options available, contact the  
Chamber at 419-522-3211 or  
[afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com)



# May 19, 2017

## Rain or Shine

# BIKE TO WORK



Is work too far for you to commute by bike? Try the Park & Ride location.

### **Park & Ride location:**

Linden Road Presbyterian Church,  
160 South Linden Road, Mansfield  
Volunteers will greet and distribute a  
FREE "swag bag" from 7 a.m. to 9 a.m.



**LINDEN  
ROAD  
PRESBYTERIAN**

- Park and lock your car at the designated area.
- Participants should pick up their car by 6 p.m.
- Plan your route to work from Linden Road Presbyterian Church.
- Wear a helmet and bright clothing or reflective gear.

Questions? See [richlandhealth.org](http://richlandhealth.org) or call Reed at 419-774-4726.

*Bike To Work is sponsored by:*



This work is funded in whole or in part by a grant awarded by the Ohio Department of Health, Bureau of Healthy Ohio, Preventing Obesity, Diabetes, and Heart Disease and Stroke in Ohio Communities and as a sub-award of a grant issued by Ohio Department of Health under the Prevention and Public Health Fund, and CFDA number [93.858].

# Leadership Unlimited Application Period Now Open



Leadership Unlimited (LU) is a planned program designed to provide men and women who have demonstrated leadership ability with the opportunity to develop their knowledge of the challenges and opportunities of leadership within the larger Mansfield-Richland area. Using the community as a classroom, participants are introduced to diverse areas of the community as well as a broad spectrum of community leaders. LU's ultimate goal is to build leadership resources within the community. It encourages participants' entrance into a wider community system of interest to them and provides a broader understanding of how various community systems can and should work. The program runs from September to June, beginning with a Friday/Saturday orientation retreat, followed by nine monthly workday sessions relating to topics in the community. The class meets on the second Thursday of each month from October to June.

The application can be found online at <https://leadershipunlimited.org/application>, with a due date of May 31<sup>st</sup>. If you have any questions, please contact Nikki Lewis at [nlewis@richlandareachamber.com](mailto:nlewis@richlandareachamber.com).



## Your Commercial Aluminum Door & Storefront Specialist

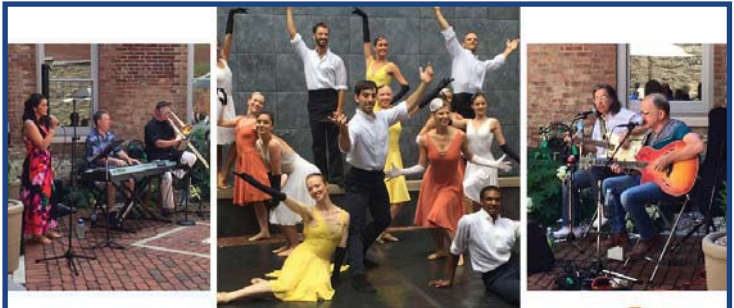
New Construction – Replacement – Service

- Aluminum Storefront Entrances
- ADA Automatic Door Openers
- Service & Repair
- Custom Shower Doors
- Glass Replacement
- Mirrors

**Call us for all your glass & door needs!**

**419-775-6552**

**[www.allglass-systems.com](http://www.allglass-systems.com)**



## Time for Lunch

**Mechanics**  
BANK Member FDIC

2 S. Main Street  
Mansfield, OH 44902

**11:30 am - 1:30 pm**  
**Downtown Courtyard**

Our downtown courtyard is open every Friday for you to enjoy your lunch! Check the schedule for featured live performances. Let's make the lunch hour even better!

\*In the event of inclement weather, we'll save Time For Lunch for another day.

### May Events:

**May 4 - Thursday**  
A Cappella Choir

**May 5 - Friday**  
Jack Moncayo

**May 11 - Thursday**  
New Hope  
Dance Troupe

**May 19 - Friday**  
Just Jazz



Runners register for \$25 before June 17 and \$30 after. Walkers register for free and are asked to collect sponsors for their walk.

**Where:** Lexington Senior Community Center,  
67 E. Main Street  
Lexington, Ohio

**When:** Pre-registration starts at 8:30 am. Walk and run starts at 9 am.

Register on line @  
[donor.richlandpregnancy.com](http://donor.richlandpregnancy.com)  
@ events area

The Walk for Life & 5K run  
benefits the RPS  
Mansfield main office and our  
OSU & NCSC campus office

Hosted by:  
Richland Pregnancy  
Services  
1560 W. 4th Street  
Mansfield, Ohio

[www.richlandpregnancy.com](http://www.richlandpregnancy.com)  
419-522-8863



Hi, come walk  
and run with us!  
I'll be looking for  
you !

We are Celebrating 30 years!  
**Help us raise \$30,000!**

**SAT. JUNE 24**

**"Steppin Out for Life"**



- Involve your church!
- Complete an entry form online, or in our office.
- Fun activities for the kids!
- Door prizes and awards.

RPS is a faith—based 501 (C) (3) non-profit organization that provides free services to women, men and families unprepared for pregnancy.



# BUSINESS BOOT CAMP ☆☆☆ SERIES

Sponsored by:



## Ideal training for:

Sales Team  
Marketing/Media/PR Relations  
Office Staff & Managers  
Executive Leadership  
Small Business Owners/Managers  
Corporate Board Members/Directors

## Presented by:

Leanne Cannon



RSVP BY  
MAY 1<sup>ST</sup>

## SOCIAL MEDIA & EMAIL MARKETING

### FOUR THURSDAYS IN MAY!

- ◆ May 4, May 11, May 18, May 25
- ◆ Continental breakfast buffet
- ◆ Program from 7:30 to 9:30am
- ◆ Presenter: Leanne Cannon
- ◆ \$20 per Class - \$60 for the entire series
- ◆ Classes held at the Richland Area Chamber

If you think about using social media and email marketing to grow your business and your head swims, you certainly aren't alone. Strategizing an efficient and effective way to incorporate this into your organization's success is often overwhelming.

**Leanne Cannon** is a nationally recognized Author, Motivational Speaker, Business Coach, Social Media Marketing Trainer, and she will take you through the ins and outs of social media and email marketing.

**5-4-2017 Digital Marketing Trends in 2017**

**5-11-2017 Grow Your Business with Email & Social Media**

**5-18-2017 30 Ways to Grow Your Email Marketing List**

**5-25-2017 Getting Started with Email Marketing**

Attendees are welcome to attend any one or all four events, however the classes do build on one another.

**RSVP by May 1st - Limited Class Size - Register Today!**

PLEASE CIRCLE ABOVE WHICH CLASSES YOU ARE REGISTERING FOR

Company \_\_\_\_\_

Name of Attendees \_\_\_\_\_

Number Attending \_\_\_\_\_ Invoice Me \_\_\_\_\_ Check Enclosed \_\_\_\_\_

Credit Card # \_\_\_\_\_

Exp. \_\_\_\_\_ Security Code: \_\_\_\_\_

Return to: Richland Area Chamber  
55 N. Mulberry St., Mansfield, OH 44902  
Phone: 419-522-3211 Fax: 419-526-6853

You can also register online  
using the Chamber event  
calendar at  
[richlandareachamber.com](http://richlandareachamber.com)





## Open to the public

- Be prepared for an interview
- Dress for an interview
- Bring resumes
- Talk to employers

For more information call:  
OhioMeansJobs Richland County  
Lori Bedson 419-774-5403

To pre-register to take part in job seeker preparation classes to gain "VIP" status at the Job Fair, contact:

OhioMeansJobs Richland County  
183 Park Avenue East, Mansfield, OH 44902  
419-774-5300  
OR  
OhioMeansJobs Crawford County  
225 E. Mary Street, Bucyrus, OH 44820  
419-562-0015

## Participating Employers (as of May 1st):

A K Steel Corporation  
Adena Corporation  
Amanda Mobley State Farm  
Arbors at Mifflin  
Arcelor Mittal Tubular Products Shelby  
Baillie Lumber Co.  
Catalyst Life Services  
Commercial Cutting & Graphics LLC  
Dayspring Assisted Living  
Directions Credit Union  
Duchess Shoppes/Englefield Inc  
Elmcroft of Ontario Assisted Living  
EverDry Waterproofing  
First Choice Home Health  
Goodwill Industries  
Hamilton Insurance Group Inc.  
HomeCare Matters Home Health & Hospice

Interim HealthCare  
JP Wildlife Services  
JPB Professional Marketing LLC  
Madison Adult Career Center  
Mansfield Area YMCA  
Mansfield Memorial Homes  
Mansfield Plumbing Products  
Meade Construction Inc  
Mechanics Bank  
Menards  
Mid-Ohio Pipeline  
Milark Industries  
MT Business Technologies  
Next Generation Films, Inc.  
Oak Grove Manor  
Ohio Air National Guard  
Ohio Valley Manufacturing Inc  
OhioHealth Mansfield & Shelby Hospitals

Opportunities for Ohioans with Disabilities  
Pepsi Beverages Company  
Richland Correctional Institution  
Richland County Board of Dev Disabilities  
Richland Newhope Industries Inc  
Schilling Graphics  
School Specialty  
Spectrum Business/Spectrum Enterprise  
Spherion Staffing of Mid Ohio  
Staffing Partners  
STARTEK  
Temp2Higher  
The Gorman-Rupp Company  
The Step2 Company, LLC  
Time Staffing Inc  
TLC Home Health of Ohio Inc  
Waterford at Mansfield Retirement Community



Sponsored by:



**Richland County**  
A proud partner of the  
American Job Center network

Supported by:





Richland Area Chamber of Commerce presents

# Spain's Classics

ESCORTED TOUR BY AAA MEMBER CHOICE VACATIONS  
11 Days | November 9 - 19, 2017

## TOUR ITINERARY:

- Madrid
- Toledo
- Cordoba
- Seville
- Granada
- Valencia
- Barcelona

From **\$3,649** Per Person

Air inclusive package based on Double Occupancy. Single and Triple prices also available. \*Price includes a \$200 per person Air Discount as long as reservation is made and deposited no later than May 3, 2017. AAA Members also receive a \$50 per person discount.

## TOUR INCLUSIONS:

- Roundtrip airport transfers from Mansfield to Columbus
- Roundtrip Air from Columbus to Madrid, returning from Barcelona
- 10 Nights Hotel Accommodations
- 14 meals

## TOUR HIGHLIGHTS INCLUDE:

- Madrid's Royal Palace
- Tour Toledo
- Walking tour of the Mezquita in Cordoba
- Flamenco show in Seville
- Tour the Alhambra in Granada
- Enjoy a Paella Experience in Valencia
- View Gaudi's La Sagrada Familia in Barcelona

\$500 Per Person Deposit due at time of booking.  
Deposit is refundable through May 3, 2017.



**Call Jamie Amsbaugh**  
AAA Mansfield  
2114 Park Ave. W.  
Mansfield OH, 44906  
(419) 529-8500 ext 52103

# Teams & Sponsorships

26th Annual  
RICHLAND AREA CHAMBER

**GOLF**  
*Classic*



Friday  
July 28<sup>th</sup>  
2017  
Shelby  
Country Club

Presented by



Premier Sponsors



The UPS Store



**Teams** - limited to 36, so please register as soon as possible!

- ☐ **Team of Four** —\$125 per person/\$500 per team (if paid by July 7. After July 7, \$140 per person/\$560 per team)  
Includes cart, greens fees, lunch at the turn, beverage tickets and dinner.

Captain: \_\_\_\_\_ Handicap \_\_\_\_\_

Player 2 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 3 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 4 \_\_\_\_\_ Handicap \_\_\_\_\_

Captain's email/telephone: \_\_\_\_\_

Please indicate whether you wish to be included in the **Skins competition**:

**\$40 per team** \_\_\_\_\_

Please be sure that all information is completed -  
notify the Chamber of any changes in players.

**COUNTRY CLUB CASUAL DRESS CODE—NO JEANS**

**PERMITTED - SHIRTS WITH COLLAR**

## Sponsorships (see reverse side for more details)

☐ **Golf Gift Sponsor**—\$3,000 Exclusive

☐ **Premier Sponsor**—\$1,000 Sold

☐ **Hole in One Sponsor**—\$1,000 Sold

☐ **Golf Ball Sponsor**—\$1,000 Sold

☐ **Lunch Sponsor**—\$500

☐ **Beverage Cart Sponsor**—\$250 3 available

☐ **Proximity Contest Sponsor**—\$250

☐ **Hole and/or Tee Sponsor**—\$150 or 2 for \$250

Company \_\_\_\_\_ Contact Name \_\_\_\_\_

Total Payment for teams and/or sponsorship: \_\_\_\_\_ (Amount) Check Enclosed \_\_\_\_\_

Visa/MC/Disc # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Address of cardholder \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone: \_\_\_\_\_ Email invoice to: \_\_\_\_\_

Richland Area Chamber of Commerce, 55 N. Mulberry Street, Mansfield, OH 44902  
419-522-3211 Fax: 419-526-6853 Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)



# Golf Sponsorships

***This was a sold out event for 2014, 2015 & 2016!***

## Title Sponsorship \$5,000 (Exclusive)

- \* Entry for two (2) foursomes (\$1,000 Value)
- \* Naming Rights (Golf Classic presented by your co.)
- \* Opportunity to set up a tent on the course to interact with golfers
- \* Company logo on all event correspondence
- \* Company logo (large) on tournament registration\*
- \* Company logo on tournament program
- \* Company logo & link on event webpage
- \* Banner/signage in registration & reception area
- \* Company logo on email blasts for the event
- \* Opportunity to give brief remarks at awards dinner
- \* Logo promotion on all Chamber social media
- \* Company logo (medium) on all hole signage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal for 2018

## Golf Gift Sponsorship \$3,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo on exclusive golf gift for participants
- \* Opportunity to set up a tent on the course to interact with golfers
- \* Company logo on tournament registration\*
- \* Logo & link on event webpage
- \* Company logo on email blasts for the event
- \* Logo promotion on all Chamber social media
- \* Company logo (small) on all hole signage
- \* Right of first refusal for 2018

## Premier Sponsorship \$1,000 (Limit of 4)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo (small) on tournament registration\*
- \* Company logo on tournament program
- \* Logo & link on event webpage
- \* Company logo on all email blasts for this event
- \* Logo promotion on all Chamber social media channels
- \* Opportunity to include item in golfer's goodie bag
- \* Company logo (small) on all hole signage
- \* Right of first refusal 2018

## Hole in One Sponsorship \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value) \*\*New in 2016
- \* Company logo included on signage at designated Par 3 hole
- \* Opportunity for sponsor to set up a tent at the designated hole to interact with the golfers
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Right of first refusal 2018

## Golf Ball Sponsor \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value) \*\*New in 2016
- \* Company logo included on special commemorative sleeve of golf balls designed for the event
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Right of first refusal 2018

## Lunch Sponsor \$500

- \* Company logo on signage at the lunch pavilion
- \* Opportunity to have a promotional table/tent set up at the lunch to interact with the golfers
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Company logo in the tournament program

## Breakfast Sponsor \$300 (Exclusive)

- \* Company logo on signage at the breakfast pavilion
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Company logo in the tournament program

## Beverage Cart Sponsor—\$250 (Limit of 4, 3 available)

- \* Company logo and name displayed on all beverage carts on the course
- \* Company name on event webpage
- \* Name on social media channels

## Proximity Contest Sponsor \$250

- \* Signage on course at designated hole
- \* Recognition at dinner when awards are given out
- \* Company name on event webpage
- \* Name on social media channels

## Hole and/or Tee Sponsor—\$150 or 2 for \$250

- \* Company name listed on sign at designated hole or tee
- \* Company name on event webpage

**2016 Attendance—144 Golfers**

**Audience—Business Leaders, Professionals, Non Profit Leaders, Elected Officials**

**Advertising—Email Blasts, Social Media Posts, Newsletter Ads, News Journal Advertising**

***See reverse side for order form***

\*Sponsorship must be received at least six weeks in advance to take complete advantage of this benefit



**“The most rewarding things you do in life are often the ones that look like they cannot be done.”**

**~Arnold Palmer**

During many years of working in an office environment, we have noticed something that still amazes us; it only takes **one** person to influence the mood and attitude of everyone else around them, whether positively or negatively. If one person arrives to work in the morning cheerful (presumably, full of coffee!) and with an enthusiastic demeanor, it is so infectious. The same principle applies in risk management, we believe. If the attitude and culture that employees bring with them has a goal toward safety and sensibility, it impacts the whole team. We are here to help give you the inspiration to pass on to your team of employees so that more often than not, their attitudes are constructive and safety-minded. The CareWorksComp seminars taking place later this month will offer you valuable insight into our workers' compensation system and how you can work along with your TPA to lessen the impact of claims and premium cost.

**2017 Premium Installment Notifications:** The BWC will issue 2017 estimated annual premium notices on May 1, and you should receive your updated premium installment schedule at that time. We recommend using that schedule to keep track of your payments all year, as sometimes BWC monthly invoices have different due dates listed and it can be confusing to know which date to use.

**Please note these upcoming dates and deadlines in May (none for April!):**

**May 1, 2017** is the date the BWC will send out notices of estimated annual premium for the 2017 policy year.

**May 15, 2017** is the last day you can change your premium installment plan for the 2017 policy year.

**May 31, 2017**

- Drug-Free Safety Program (DFSP) application deadline for a 7/1 start date.
- Industry Specific Safety Program (ISSP) application deadline for a 7/1 start date.
- Application deadline for the Transitional Work Bonus (TWB) for a 7/1 start date.

**Billion Back Rebate:** You may have heard this good news...BWC is proposing to once again return over **\$1 billion dollars** to private and public employers! If the rebate is approved at the end of the month by the BWC Board of Directors, the rebates will begin to be given in July\*. Here are the highlights:

- ✓ This is a one-time rebate.
- ✓ The rebate will be **66% of 2015 policy year premium** (premium paid 7/1/15 – 6/30/16).
- ✓ If an employer has an outstanding balance, the rebate will be applied to the balance first.
- ✓ An employer must be current with BWC policy requirements.
- ✓ The reason the BWC is able to give this rebates is because of successful investments...it in no way jeopardizes the care of and benefits for Ohio's injured workers.

\*(Group Retro participants will receive their rebate after the group retro refund is calculated in October). There will be more specific information to come!

Please reach out to CareWorksComp Account Executive at 800.837.3200 if there is anything we can help answer.



**Reliable lenders.**

**IT'S WHO WE ARE.**

Responsiveness, consistency and expertise, with a commercial loan that fits your business – count on it when you bank with Richland Bank.

Contact Ralph Kelsay today at 419.525.8755, or [rkelsay@richlandbank.com](mailto:rkelsay@richlandbank.com).

**Richland Bank**  
DIVISION OF THE PARK NATIONAL BANK

Member FDIC

Disclosures are available by calling the telephone number listed in this ad for details about credit costs and terms.



**City Garden Café**

419-522-0035  
30 North Diamond (3rd floor City building)  
Mansfield, Ohio 44902  
Mon - Fri: 7am - 3:30pm  
Free Wi-Fi Inside  
[www.citygardencafe.org](http://www.citygardencafe.org)



A big thank you to TGI Fridays for hosting our ambassador social!

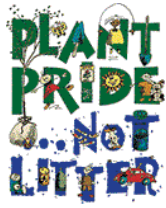


The groundbreaking took place in April for the upcoming renovations taking place at **Richland Bank's Ontario office**. The improvements will include a new wing and a redesign to better serve customers and the community as a whole. We are so excited to see the new space, which is being redone utilizing local vendors like **Norwalk Furniture McCready Interiors, J&B Acoustical, Inc., Seckel Group LTD Aia, and Getz Builders.**

## Upcoming Events

- 5/4/17 — **Business Boot Camp Series on Social Media and Email Marketing** 7:30-9:30am every Thursday in May—see full page flyer in this newsletter for more details
- 5/9/17 — Business Advocacy 8:00-9am
- 5/11/17 — Executive Committee 7:30-9am
- 5/12/17 — **Chamber Coffee/Sutton Bank** 7:30-8:30am
- 5/12/17 — **2017 Regional Economic Forum** 12-3pm @Snowtrails
- 5/17/17 — Chamber Board Meeting 7:30-9am
- 5/17/17 — **Lunchwise Wednesday Women's Luncheon** @Ed Pickens 11:45-1pm
- 5/18/17 — **Business After Hours/Haring Realty** 5-7pm
- 5/19/17 — Ambassadors Meeting 8-9am
- 5/24/17 — **Job Fair**, 10am-2pm
- 6/15/17 — **Business After Hours/Ed Pickens** 5-7pm
- 6/23/17 — **Member Appreciation Day Luncheon**
- 7/20/17 — **Bus. After Hours/Landoll's Mohican Castle** 5-7pm
- 7/28/17 — **Chamber Golf Classic - Shelby Country Club**
- 8/17/17 — **Business After Hours/Kingwood Center** 5-7pm
- 10/12/17 — **Business After Hours/Malabar Farm** 5-7pm
- 10/24/17 — **Savor & Sip Auction and Food Tasting**

***Watch your e-mail for more upcoming events!***



# Earth Stewardship Celebration 2017 Celebrating 21 Years of Planting Pride in Mansfield/Richland County

The Earth Stewardship Steering Committee is pleased to announce April 1<sup>st</sup> through June 24<sup>th</sup> have been declared Earth Stewardship Month(s) in Mansfield/Richland County. For 21 years, Earth Stewardship has encouraged businesses, individuals, groups and organizations to ***Plant Pride, Not Litter*** in our community.

## How to become involved...

By registering, you become a partner in Earth Stewardship. As a registered participant, you will receive litter cleanup supplies\*, and recognition as a partner and will also be eligible for prizes and drawings. Registration is easy.

You can register your project in **ONE** of the following ways:

1. Mail the enclosed registration form OR
2. Register by email to: [khildreth@ci.mansfield.oh.us](mailto:khildreth@ci.mansfield.oh.us) OR
3. Call the Earth Stewardship Steering Committee: 419.755.9702.

**Deadline for Registration is May 31, 2017 and Projects must be completed by June 24, 2017**

## Once you've registered...

- Recruit volunteers to assist you in the project you choose and on the day you've designated.
- Send in a group photo to be displayed on Earth Stewardship Partner websites and social media recognizing you and your volunteers.
- Send in your photos and the names of your volunteers so they can be added to the drawing.
- If conducting a litter cleanup, afterward, please provide how many bags were collected.
- All volunteers will be entered into a drawing to win great prizes.
- Individual certificates for each participant are available upon request.

## Interested in entering the 6<sup>th</sup> annual Taking Pride contest?

Great! Please submit before and after photos of your project. Photos are due by June 24

**Contest categories:** Business/Government, Neighborhood, School, Church/Non-Profit Organization

**Awards:** Awards will be given for the top 3 places in each category. **Plus**, voters will choose their favorite cleanup projects based on photos submitted on the Earth Stewardship Facebook page. The winning entry will receive the ***People's Choice Award***.

**We hope you join the contest, but it is not a requirement to participate in the 2017 Earth Stewardship Celebration.**

For more information or to register, contact Kim Hildreth, Earth Stewardship Steering Committee at the Mansfield Engineering Department. Phone: 419.755.9702 or email: [khildreth@ci.mansfield.oh.us](mailto:khildreth@ci.mansfield.oh.us).



*Hope you join us for 21 years of Planting Pride in  
Mansfield/Richland County*



\*A limited supply of collection bags and gloves are available for cleanup projects.

# 2017 Earth Stewardship Celebration REGISTRATION FORM

***Deadline for registration is May 31, 2017***

Potential Projects – Hints and tips for creating a sustainable environment.

- Litter cleanup in your neighborhood, your favorite park, place of business, church or a place you have noticed that needs cleaned up.
- Beautification Project – plant flowers, beautify an area, including place of business, church, etc.
- Graffiti project – help remove graffiti in your neighborhood or in our community.
- Recycling Drive – Hold a recycling drive and have proceeds go to your group or favorite organization.
- Community gardens

## Photo Examples for Contest



Before



After



Before



After

## Registration Form

Deadline for Registration is May 31, 2017

Name of Group/Organization: \_\_\_\_\_  
(how you wish it to appear on your certificate)

Contact Person: \_\_\_\_\_

Full Mailing Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

Daytime Phone \_\_\_\_\_

Type of Project: \_\_\_\_\_  
(litter clean up, beautification, recycling, etc.)

Location of Project: \_\_\_\_\_ Date \_\_\_\_\_ Estimated No. Volunteers: \_\_\_\_\_

Collection Bags Needed? \_\_\_\_\_ Yes \_\_\_\_\_ No No. of Bags Needed \_\_\_\_\_

### Take Pride! Contest (please check the appropriate box)

\_\_\_Yes, we are participating in this category: \_\_\_Government/Business \_\_\_ Neighborhood \_\_\_School \_\_\_Nonprofit/Church

\_\_\_No, we only wish to participate in the Earth Stewardship Celebration, maybe next year.

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The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

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**Mechanics**  
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**OhioHealth**

**RichlandBank**  
DIVISION OF THE PARK NATIONAL BANK

**STARTEK**