

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

CHAMBER LINK

MARCH 2020



BUSINESS AFTER HOURS

Join us for the night before the Business Expo for your "Expo Eve" preview! See inside for more information!

15TH ANNUAL BUSINESS EXPO

Get your business in the game! Invite your friends, family, staff and customers! Lots of prizes will be awarded - see inside for prize tickets!



**RICHLAND AREA
CHAMBER**
& ECONOMIC DEVELOPMENT
Strong Business.
Strong Community.

STAFF

Jodie A. Perry, CCE, IOM, CCEO-AP
President/CEO

Patrick Clinage
Executive Assistant & Sector
Coordinator

Lisa Duckworth
Programs & Events Manager

Angie Fanello
Marketing & Communications
Coordinator

Jessica Gribben
Economic Development Liaison

Kathy Fox
Front Office Coordinator

Clint Knight
Workforce Development Director

Nikki Lewis
Chamber Foundation Manager

Ashley Meyer
Member Services Coordinator

Barrett Thomas
Economic Development Director

55 N. Mulberry St.
Mansfield, OH 44902
Phone: (419) 522-3211
Fax: (419) 526-6853
info@richlandareachamber.com

[f](#) [t](#) [i](#) [v](#) [i](#)

We are pleased to welcome Patrick Clinage to the Chamber!

A new face appears at the Richland Area Chamber & Economic Development front office - Patrick Clinage has joined the staff! He will serve the Chamber as Executive Assistant to Jodie Perry, as well as manage the sectors of RCDG. Patrick has volunteered with the Chamber for many years as the Co-Director and Board President of the Art Sector of RCDG. Patrick's involvement with the sector has helped it to expand and he also helped establish a solid board foundation for the sector.

Patrick is a graduate of Heidelberg College and Duquesne University where he studied Music. His passion for people is what drives him.

Patrick's career in Mansfield began a little over seven years ago when he started his job as Box Office Associate and Development Assistant at the Renaissance Performing Arts Association, ultimately stepping in to the role of Development Director. He looks forward to getting to know the community on a different level and welcomes the new adventure this endeavor will bring!

Patrick is very excited to have joined the Chamber and he looks forward to meeting new Chamber members as well as seeing the many already familiar faces. Patrick resides in Mansfield with his cat, Luci.

We look forward to working with Patrick and we hope you get a chance to congratulate him on his new position at the Chamber!



In our February **BOSS** session we heard from Small Business of the Year Award winners DeLee Powell from Bakers Collision Repair, Dave Shealy from The Shealy Group and Julie McCready from McCready Interiors Norwalk Furniture. They shared tips on how they've grown their business along with an open discussion. BOSS, Business Owners Sharing Solutions, is geared toward business owners and helping them continue to grow their business. If you missed out, join us in May for the next one!

[illegible]

JACKSON WELL/CENTRAL SOFT WATER
Bellville



SOVEREIGN ROYAL CARE
Mansfield

VISIT OUR FACEBOOK PAGE FOR MORE RIBBON CUTTING PICTURES



High School Senior Session 12pm- 1pm

DETAILS:

- There are no costs to reserve a space for the tabletop fair
- Only businesses who are actively hiring are eligible to participate
- This event will be open to the public
- Attendees will be asked to bring resumes and be prepared for an interview
- 6'x3' table and 2 chairs provided (bring your own table cover)
- Set-up starts at 11:00am on May 6th
- To guarantee a spot, please respond promptly—space is limited!

INTERVIEW

**OVER 400 JOB
SEEKERS ATTENDED
IN 2019!**

EMPLOY

**RESERVE A SPOT AS SOON AS POSSIBLE — SIGN UP ONLINE AT
WWW.RICHLANDAREACHAMBER.COM
(SPACE OFFERED ON FIRST COME, FIRST SERVE BASIS)**

Sponsored by:



Richland County
A proud partner of the
American Job Center network



Supported by:



**Mansfield/Richland County
Public Library**



Richland Area Chamber & Economic Development
Phone: 419-522-3211 • Fax: 419-526-6853 • email: cknight@chooserichland.com
55 N. Mulberry St., Mansfield 44902

FEBRUARY LEGISLATIVE BUSINESS AFTER HOURS

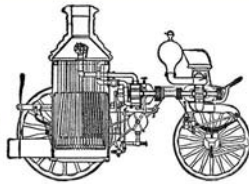
Thank you to our event sponsors:

- RBC
- PR Machine Works
- Skybox Packaging
- Slick Automated Solutions, Inc.
- WMFD TV



Mansfield Fire Museum and Educational Center

1265 West Fourth Street, Mansfield, OH
2 miles west of the Carrousel District



Admission is free!

Open mid May through mid October
Saturday and Sunday
1:00pm - 4pm
Other Hours by Appointment

Donations welcome

mansfieldfiremuseum.com (419) 529-2573

Our Richland County roots run deep.

Mechanics Bank is Richland County's
only local and independent bank.

Mechanics
BANK | That's Better.

**THE AREA LEADER
SINCE 1976**

- Smart-Home Security & Automation
- Commercial Fire Services



FOR MORE INFORMATION VISIT www.schmidtsecurity.com or www.schmidtfire.com

Member
FDIC

MEMBER HIGHLIGHTS

THE ADENA CORPORATION

The Adena Corporation corporate office is located in the heart of the Midwest in Mansfield, OH. We incorporated in 1982 and are now privately-owned by our President, Randy Payne. We're pleased that our significant growth over the last 10 years has given us the opportunity to open additional offices in Columbus, OH and Lakeland, FL.

Although we're located in the Midwest, we've completed projects throughout the United States and are proud of our highly-diverse portfolio of work, which includes projects in industries such as: healthcare, higher education, commercial/retail, K-12 education, manufacturing/industrial, multi-family/student housing and amusement.

Our 300+ employees include highly-skilled tradespeople capable of completing carpentry, building and heavy machine foundations, masonry and steel erection.

We've built a reputation, within the commercial construction industry, of providing quality workmanship, fairness and integrity. As a result of these, we've earned high satisfaction from our clients, many of whom hire us repeatedly.



OHIO EDISON

Ohio Edison provides electric service to more than 1 million customers in a 7,000-square-mile area of central and northeastern Ohio. For more than a century, Ohio Edison has been committed to delivering safe, reliable and affordable energy to Ohio homes and businesses, and to improving the quality of life in the communities where we live and work. We stand behind this commitment and actively work to ensure the civic, economic and social well-being of the Richland community we're privileged to serve. We support our employees, who volunteer their time and talents and share our dedication to supporting Richland's neighborhoods.



These warm and possibly wet March days are a good time to prepare for severe spring weather. Planning ahead makes sense; prepare for storms, floods, and tornadoes as if you know they are coming, because, in the spring, they very likely will.

March 22-28 is Ohio Severe Weather Awareness Week.

Statewide Tornado Drill is Wednesday, March 25, 9:50 a.m.

Lightning Safety Awareness Week is June 21-27



See the weather tips at richlandhealth.org



The Mansfield-Richland Area Educational Foundation provides so many ways for you to learn and grow!

If you have any questions about any of the below programs, contact Nikki Lewis, Leadership Unlimited Manager at (419) 522-3211 or nlewis@richlandareachamber.com



YEA! APPLICATIONS DUE AUGUST 1ST

YOUNG
ENTREPRENEURS
Academy



Help spread the word about YEA! - or even become a mentor or investor!

The **Young Entrepreneurs Academy (YEA!)** is a 25-week after school program that takes a group of select, ambitious, and motivated students through the process of launching and running their very own real businesses or social movements. These are not simulations – students just like you are making tens of thousands of dollars from their own businesses, or creating change around powerful social causes, from childhood obesity, to social progress in India. This program provides students in grades 6-12 with the knowledge and skills they need to start and run their own real business. No business experience is needed – just creativity, enthusiasm, dedication and lots of effort. Classes meet each Tuesday from 4:00-7:00 pm starting in October and run through May.

Don't forget to come check out the YEA! Investor Panel Pitch Contest on Tuesday, March 17th from 5:30-8:00 pm at Kehoe (Shelby). This event is free and open to the public. Come listen to each of the students pitch their business to a panel of local investors with the hopes of gaining start-up funding. The application can be found online at www.yeausa.org.

LU APPLICATIONS DUE APRIL 27TH



Leadership Unlimited (LU) is a planned program designed to provide individuals who have demonstrated leadership ability with the opportunity to develop their knowledge of the challenges and opportunities of leadership within

the larger Mansfield-Richland area. Using the community as a classroom, participants are introduced to diverse areas of the community as well as a broad spectrum of community leaders. LU's ultimate goal is to build leadership resources within the community. It encourages participants' entrance into a wider community system of interest to them and provides a broader understanding of how various community systems can and should work. The program runs from September to June, beginning with a Friday/Saturday orientation retreat, followed by nine monthly workday sessions relating to topics in the community. The class meets on the second Thursday of each month from October to June. The application can be found online at www.leadershipunlimited.org.



INSIDE RICHLAND COUNTY SPACE IS LIMITED - PLEASE REGISTER EARLY

Inside Richland County offers participants an overview of issues, opportunities and challenges currently facing Richland County. Using the community as a classroom, participants will travel to venues throughout the county providing an overview of:

Economic Development Health & Human Services Agriculture Tourism Arts Politics

Inside Richland County
A two day exploration of Richland County
Brought to you by Leadership Unlimited

While not a substitute for the Leadership Unlimited experience, Inside Richland County's snapshot of the community is beneficial for individuals with limited schedule flexibility (e.g. retail, educators, and medical professionals). The program is designed for a maximum of 20 participants willing to attend both scheduled class meetings. Inside Richland County also serves as a great refresher for LU graduates who would like to reacquaint themselves with issues and opportunities in our county.

Dates: May 6 and May 13

Times: 7:45am to 5:00pm

Event Fee: \$125

Contact Nikki to register.

Richland Area Chamber & Economic Development presents...

Sunny Portugal

October 24 – November 2, 2020

BOOK NOW AND SAVE \$100 PER PERSON

Double \$3,599* Single \$4,199; Triple \$3,569

(includes early bird discount)



Highlights: Portuguese Riviera, Lisbon, Obidos, Sintra, Arraiolos, Cork Factory, Evora, Alentejo, Lagos, Algarve, Faro, Tavira, Winery Visit, Sagres

Click here for detailed itinerary:

<https://gateway.memberchoicevacations.com/link/1009285>

For more information contact:

Jamie Amsbaugh

AAA Ohio Auto Club

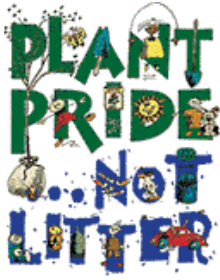
(419) 529-8500

jamsbaugh@aaaohio.com



**RICHLAND AREA
CHAMBER**
& ECONOMIC DEVELOPMENT

Strong Business.
Strong Community.



Earth Stewardship Celebration 2020

Celebrating 24 Years of Planting Pride in Mansfield/Richland County

The Earth Stewardship Steering Committee is pleased to announce April 1st through June 26th have been declared Earth Stewardship Months in Mansfield & Richland County. For 24 years, Earth Stewardship has encouraged businesses, individuals, groups and organizations to ***Plant Pride, Not Litter*** in our community.

How to become involved...

By registering, you become a partner in Earth Stewardship. As a registered participant, you will receive litter cleanup supplies (a limited supply of collection bags and gloves are available), recognition as a partner, and will also be eligible for prizes and drawings.

Registration is easy! You can register your project in any one of the following ways:

- Mail the enclosed registration form OR
- Register by email to: khildreth@ci.mansfield.oh.us OR
- Call the Earth Stewardship Steering Committee: 419.755.9702.

Deadline for Registration is May 31, 2020 and projects must be completed by June 26, 2020

Once you've registered...

- Recruit volunteers to assist you in the project you choose and on the day you've designated.
- Send in a group photo to be displayed on Earth Stewardship Partner websites and social media recognizing you and your volunteers.
- Send in your photos and the names of your volunteers so they can be added to the drawing.
- If conducting a litter cleanup, afterward, please provide how many bags were collected.
- All volunteers will be entered individually into a drawing to win great prizes.
- Individual certificates for each participant are available upon request.

9th Annual Taking Pride Contest:

**not a requirement to participate in the 2020 Earth Stewardship Celebration.*

Please submit before and after photos of your project.
Photos are due by June 26

Contest categories: Business, Government, Neighborhood, School, Church/Non-Profit Organization

Awards: Awards will be given for the top 3 places in each category. Plus, voters will choose their favorite cleanup projects based on photos submitted on the Earth Stewardship Facebook page. The winning entry will receive the **People's Choice Award**.

For more information or to register, contact Kim Hildreth, Earth Stewardship Steering Committee at the Mansfield Engineering Department. Phone: 419.755.9702 or email: khildreth@ci.mansfield.oh.us.



Did You Know?

2020 will mark the fourth year Mansfield will participate in America in Bloom's national award program (more about AIB program at

www.americainbloom.com)

All Mansfield in Bloom projects will automatically be registered to participate in the 24th Annual Earth Stewardship Celebration.

For additional information or to register your project, please contact Jodie Perry at: jperry@richlandareachamber.com or 419-775-7234



15th Annual

Get in the Game!

Business Expo 2020



March 19th 10am - 4pm

Public Welcome - visit with 100 local businesses

Bring Your Friends • Family • Neighbors • Co-workers

FREE ADMISSION!



March 19 • 10am-4pm



at the Richland County Fairgrounds

Bring this PRIZE DRAWING TICKET to the BUSINESS EXPO

More tickets available at:

RichlandAreaChamber.com ~ 419-522-3211

Food Drive - Bring a canned good for a chance to win more prizes!

Sponsors (as of March 1)



Directions
Credit Union®



Hamilton
Insurance Group Inc.
Our Family Protecting Yours Since 1921



University Hospitals
Samaritan Richland Health Center



with generous support from



MEDICAL MUTUAL®



Coldwell Banker Mattox McCleery Realtors
Mansfield-Richland County Public Library

Huntington National Bank
Mid-State Multimedia Group

Carothers Pest Control LLC Metal Conversions Ltd Richland County Board of Dev Disabilities (Richland Newhope)
Richland Mall Richland Newhope Industries Inc Southern Title of Ohio Taylor Steamer LLC The Waterford at Mansfield

Questions? 419-522-3211 www.RichlandAreaChamber.com

PRIZES ~ GIVEAWAYS ~ DON'T MISS IT!



15th Annual
**Business
Expo 20**
March 19th
Get in the Game!

See 100 local businesses showcase
their products & services!



Bring this completed ticket!
This is your
**PRIZE DRAWING
TICKET**

Business Expo

Thurs, March 19 10am– 4pm
at the Richland Co. Fairgrounds
Bring a Canned Good for Prize Drawing
FREE EXPO BAG to 1st 500 Guests

— ADMIT ONE —



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— ADMIT ONE —

Invited By:



Attendee

Name _____
Phone # _____
Email (we will invite you to the 2021 Expo!)

Please enter only once for this drawing.
Need not be present at time of drawing.

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SPONSORED BY:



MECHANICS BANK
OHIO HEALTH



**BUSINESS
PROFESSIONALS
DAY
LUNCHEON**

**CENTRAL LOCATION!
DELICIOUS LUNCH
ENTERTAINMENT
PRIZES!
PHOTO BOOTH!**

CELEBRATE YOUR SUPERHEROES

WEDNESDAY, APRIL 22ND

11:30AM - 1:00PM

MID-OHIO CONFERENCE CENTER

Tickets - RESERVED SEATING - NO TICKETS WILL BE MAILED

\$30 for Chamber members registered by Friday, April 3rd.

\$35 for members registering after April 3rd.

NON-MEMBERS: \$40

Scan QR Code w/phone
camera to register



Contact: Lisa Duckworth Phone: (419) 522-3211

Email: lduckworth@richlandareachamber.com Mail: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902

SPONSORSHIP FORM

SPONSORED BY:



BUSINESS PROFESSIONALS DAY LUNCHEON

GOLD (\$600)

- (8) tickets to the event (\$240 value)
- Color logo on promotional flyer
- Color logo in Chamber Newsletter
- Color logo on promotional emails
- Name, logo & link on Chamber event website
- Name & color logo shared on social media
- Color logo on event program
- Verbal recognition from the podium at event

SILVER (\$300)

- (4) tickets to the event (\$120 value)
- Name on promotional flyer
- Name in Chamber Newsletter
- Name on promotional emails
- Name & link on Chamber event website
- Name on event program

BRONZE (\$150)

- (2) tickets to the event (\$60 value)
- Name in Chamber Newsletter list of Sponsors
- Name on Chamber event website
- Name on event program



Audience to Expect: Everyone from CEO's to support staff. We provide a tasty lunch, special gifts and "swag" to all attendees, along with entertainment and door prizes. Last year's attendance was nearly 400 attendee's.

WEDNESDAY, APRIL 22ND - MID-OHIO CONFERENCE CENTER

Count Us In! We're excited to be a Sponsor for the 2020 Business Professionals Day Luncheon!

Organization: _____

Contact Name: _____ Email: _____

Phone: _____ Fax: _____

SPONSORSHIP LEVEL (Circle One): GOLD - \$600 SILVER - \$300 BRONZE - \$150

Payment: ☐ Check Enclosed ☐ Please Invoice ☐ VISA/MC/DISC (enter # on line below)

CC#: _____ Exp: ____/____ Security Code: _____

Billing Address of Cardholder: _____

Contact: Lisa Duckworth Phone: (419) 522-3211
Email: lduckworth@richlandareachamber.com Mail: Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902

DONATION FORM

SPONSORED BY:



BUSINESS PROFESSIONALS DAY LUNCHEON



WEDNESDAY, APRIL 22ND - MID-OHIO CONFERENCE CENTER

Donate a door prize or gift bag items - this is a great opportunity to highlight your business!

Option one: Provide a door prize. Contributors will be listed in the program and announced throughout the drawing.

Option two: Donate 400 small items branded with your name or unique to your business. These will be placed in the goodie bag that each attendee receives. You will also be thanked in the program.

Contributors will be listed in the program and announced during the drawing.

Business / Organization: _____

Contact Person: _____ **Phone #:** _____

Email: _____

Item(s): _____

☐ Item enclosed (gift certificate)

☐ Item will be dropped off / sent to the Chamber office

☐ Need pick up between (dates) _____ and _____

Please respond by Friday, April 10th:

Do you wish to donate? Contact Lisa Duckworth at (419) 522-3211

Email: lduckworth@richlandareachamber.com

Richland Area Chamber, 55 N. Mulberry St, Mansfield, OH 44902

UPCOMING EVENTS

CHAMBER EVENTS

March 17	YEA! Investor Panel (5:30pm-8pm) @ Kehoe Auditorium
March 18	Lunch WISE Wednesday Luncheon (11:45am) @ Deluxe Catering & Events Strength Has A Greater Purpose, presented by Reneta Music
March 18	Expo Eve Business After Hours @ Fairgrounds (5pm-7pm)
March 19	"Get In the Game" Business Expo @ Fairgrounds (10am-4pm)
March 26	Business Boot Camp Series (9:30am-11am) @ Richland Area Chamber In's and Outs of Medicare, presented by Eric Parr
April 9	Chamber Coffee @ Donley Ford of Shelby
April 16	Business After Hours @ The New Store
April 22	Business Professionals Day Luncheon @ MOESC
April 27	DEADLINE FOR LU APPLICATIONS
May 6	Job Fair (1pm-4pm) @ MOESC
July 24	"Chamber Golf Classic @ Westbrook Country Club

COMMITTEE/BOARD MEETINGS

March 10	Advocacy Committee meeting (8:00-9:00am)
March 13	Executive Committee meeting (7:30-9:00am)
March 18	Chamber & RCDG Board meeting (7am-9am)
March 26	Chamber Ambassador meeting (8:00-9:00am)

BUSINESS BOOT CAMP ☆☆☆ SERIES

IN'S AND OUTS OF MEDICARE What Employers and Employees Need to Know

Speaker: **Eric Parr**

When: **Thursday, March 26th | 9:30am - 11am**

Where: **Richland Area Chamber,
55 N. Mulberry Street, Mansfield**



- Learn the overall state of more people working past the age of 65 and why we are seeing this trend and the affects it has on business.
- Discover the rights and benefits of those over 65 years old. Could Medicare options be better for those employees than employer health benefits?
- What's in it for the employer? Are there hidden premium savings?

Eric Parr is Business Development and Risk Management Specialist at Parr Insurance.

Graduating from Heidelberg University in 1998 with a Bachelor of Science Degree in Business and Computer Information Systems, he enjoys Big Picture Planning and looking for risks and opportunities in the lives of those he works with.

Eric and his wife Adrienne have three children. Eric was a past president of the Kiwanis Club, he is a member of the Masonic Lodge 35, and participates with his son in Boy Scouts. Being a Full-Time Dad takes up most of his spare hours, but when he does have some free time he loves to enjoy the outdoors.

Cost: \$15.00 / Continental Breakfast Provided - Please RSVP to reserve your spot (see registration information on next page).

**Get more information on these events by visiting the event calendar at
www.richlandareachamber.com**

UPCOMING EVENTS



STRENGTH HAS A GREATER PURPOSE

Speaker: **Reneta Music**

When: **Wednesday, March 18th | 11:45am - 1:00pm**

Where: **Deluxe Catering and Events,
28 N. Main St., Mansfield**



Participants will learn how strength and movement give them energy and clarity during the day at work.

Reneta Music is a certified NCSF Personal Trainer, FMS level II instructor, StrongFirst certified Elite Team Leader and a 6th degree black belt in traditional karate. She is the chief karate and kettlebell instructor at the Mansfield Area YMCA. She is one of three LIVESTRONG instructors at the YMCA, which is a program for cancer survivors. She owns her own business Hard Style Body which focuses on "old style" strength and conditioning training, physical culture. She also travels teaching Life Protection (self defense) at the YMCA, Ohio State University.

Reneta strongly believes in the StrongFirst motto "strength has a greater purpose".

About Lunch WISE: Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at Ashland University.

Cost: \$15.00 / Lunch Provided - Please RSVP to reserve your spot (see registration information below).

THREE WAYS TO REGISTER FOR EVENTS:

There are 3 ways to register for these events, and all other Chamber events.

1) Use our events calendar at www.richlandareachamber.com

2) Call us at 419-522-3211

3) Email Lisa Duckworth at lduckworth@richlandareachamber.com



Join us for a SNEAK PEEK of the 15th Annual Richland Area Chamber Business Expo!

This after hours is your opportunity to preview the Business Expo exhibitors in a more relaxed and professional atmosphere. Socialize and network as you discover the spectrum of products and services available through the Richland Area Chamber members.

Free for members in good standing if RSVP is received by the end of business on March 16 (\$5.00 if registration is received after this date). Non-members are welcome to attend at \$5.00/person.

Register online or contact the Chamber at 419-522-3211.



3 KEY LUNCH SERIES

Adult Play in the Workplace

Speaker: **Chris Clyde**

When: **Wednesday, March 13th | 12 - 1:00pm**

Where: **Hudson & Essex Winery**

"Why have we been raised as children to play in order to learn, and when we become adults play is relegated to 'after my work is done'?" Chris will guide us through examining this topic using a Playnote, a unique presentation style that encourages participants to get out of their chairs and engage with fellow professionals. The activity will offer tangible tools and activities that participants will be able to take back to their own offices and employers to create a workplace of playful creativity. In a society where it is often easier to focus on what is wrong, the playnote will encourage positive-oriented ideas making it easier to look at the world through a solution-oriented lens.

Cost: \$15.00 / Lunch provided - Tickets available on Eventbrite and Facebook, @RichlandYP



RICHLAND NEWHOPE INDUSTRIES, INC.

"WHERE QUALITY MATTERS"

WWW.RNIINC.COM

419-774-4400

eRecycling

Drop off times

9am - 2pm

Local pick-up available charges will apply

971 West Longview
Mansfield, Ohio 44906
Questions Call: 419.774.4437

Call for accepted materials
and pricing list



419-522-0035

30 North Diamond (3rd floor City building)

Mansfield, Ohio 44902

Mon - Fri: 7am - 3:30pm

Free Wi-Fi Inside

www.citygardencafe.org

TRAINED EMPLOYEE OUTSOURCING

- Document Management
- Lawn and Ground Maintenance
- Wood Products
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