



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT

Strong Business.
Strong Community.

Chamber Link



March
2019

Richland Area Chamber of Commerce

BUSINESS FEVER



Thursday, March 21st, 11-5pm

Public Welcome - visit with 100 local businesses

Bring Your Friends • Family • Neighbors • Co-workers

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FREE ADMISSION!



RICHLAND AREA
CHAMBER
of COMMERCE

March 21 • 11am-5pm

at the Richland County Fairgrounds



RICHLAND AREA
CHAMBER
of COMMERCE

Bring your PRIZE DRAWING TICKET to the BUSINESS EXPO

More tickets available at:

RichlandAreaChamber.com ~ 419-522-3211

Food Drive - Bring a canned good for a chance to win more prizes!

Sponsors (as of February 25)



Coldwell Banker Mattox McCleery Realtors
Directions Credit Union
Gordon Flesch Company
Huntington National Bank
Mid-Ohio Educational Service Center
OhioHealth Mansfield and Shelby Hospitals
Smile Doctors Braces by Trio Orthodontics
Spyder Signs

Carothers Pest Control LLC
Donley Ford of Shelby
Dzogan Real Estate Services
Edward Jones
EverDry Waterproofing
Mansfield-Richland County Public Library
Richland Mail
Richland Newhope Industries Inc
Southern Title of Ohio
St. Peter's Parish & School
Sun Graphics
Transformation Network

Questions? 419-522-3211 www.RichlandAreaChamber.com

From the CEO...

2019 is set to be a big year here at the Chamber. It's our 120th Anniversary of serving our community. While we honor the strong history of our organization, we are constantly looking forward to ensure that we are meeting the current needs of our business community. Below are a couple of important items about the future of your Chamber to which I want to draw your attention.

- As you know in 2017, we affiliated with the Richland Community Development Group (RCDG) and have combined efforts to advance economic, workforce and community development for our region. We are now 19 months into this new structure, and we have made some great strides, but continue to make more. You may have read recently, that we are rebranding jointly under the name "**Richland Area Chamber & Economic Development.**" We felt that it was important to display our joint work to the public and align under one broad banner. Behind the scenes all three of our organizations still exist (Chamber, RCDG, Chamber Foundation) but publicly you will see us using that name more prominently.

- Modernizing the Chamber dues structure to ensure that we are meeting the needs of today's businesses and supporting the work of all of our organizations with 'one ask' was a high priority item for our Boards of Directors. To that end, in 2018 **we convened a diverse group of members to serve on a task force to help us craft a new dues structure.** After months of effort, we are finally ready to unveil the new system. The new model is value-based and designed to better meet the needs of our diverse group of members. Added programming and benefits enhance the 7 different tiered levels, and it has been designed with our members in mind. We have received strong support from some early adopters of the new model and are now beginning a broader implementation.

As always, there is a lot of work that is going on behind the scenes. It's truly an honor for me to lead a hardworking and passionate team as we work to ensure that your Chamber remains a relevant and impactful organization for the next 120 years!

Best,



Jodie A. Perry, CCE, IOM, CCEO-AP
President & CEO
Richland Area Chamber & Economic Development



SPONSORSHIP & ADVERTISING OPPORTUNITIES

For more information, contact the
Chamber at 419-522-3211
or afanello@richlandareachamber.com

Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO
Lisa Duckworth, Program & Events
Angie Fanello, Marketing & Communications
Jessica Gribben, Economic Development Liaison

Clint Knight, Workforce Development
Nikki Lewis, Chamber Foundation
Ashley Meyer, Membership Services
Roberta Perry, Assistant to CEO & Community Development
Barrett Thomas, Economic Development

These warm and possibly wet March days are a good time to prepare for severe spring weather. Planning ahead makes sense; prepare for storms, floods, and tornadoes as if you know they are coming, because, in the spring, they very likely will.

March 17-23 is Ohio Severe Weather Awareness Week.

Statewide Tornado Drill is Wednesday, March 20, 9:50 a.m.

Lightning Safety Awareness Week is June 23-29



See the weather tips at richlandhealth.org

EVENT REGISTRATION FORM

Business Professionals Day Luncheon

Wednesday, April 24 11:30am - 1:00pm

Mid-Ohio Conference Center



Register your staff to show your appreciation of their hard work!

We provide a luau inspired lunch catered by **Ontario Event Center**, special gifts, "swag" and a flower to all attendees, along with entertainment and door prizes.

- 🐠 Central Location!
- 🐠 Delicious Lunch
- 🐠 Entertainment
- 🐠 Prizes!
- 🐠 Photo Booth!

Presented by

spherion[®]
Mid Ohio

Tickets: \$30 for Chamber members registered by Friday, April 5/\$35 for members registering after April 5
NON-MEMBER PRICE: \$40

Person ordering tickets _____ Number of tickets _____

Organization _____ Phone _____

Address _____ City _____ Zip _____

PAYMENT: ☐ check enclosed ☐ please invoice ☐ VISA/MC/DISC (enter # on line below)

CC# _____ exp. ____/____ Security Code _____

Billing address of cardholder: _____

Once registered, simply check in at the door (no tickets will be mailed) ~ Reserved seating

Mail: Richland Area Chamber of Commerce 55 N. Mulberry Street, Mansfield, 44902

Phone: 419-522-3211

Fax: 419-526-6853

Online registration available at RichlandAreaChamber.com



Register by April 5th for best pricing!

SPONSORSHIP FORM

Business Professionals Day Luncheon

Wednesday, April 24 11:30am - 1:00pm

In 2018, we had 354 guests!



Attendance to expect: 2018 Attendance was 354 guests. **Audience:** Everyone from CEO's to support staff. We provide a tasty lunch, special gifts, "swag" and a flower to all attendees, along with entertainment and door prizes.

Gold (\$600)

- Eight (8) Tickets to the event (\$240 value)
- Color logo on promotional flyer
- Color logo in Chamber Newsletter
- Color logo on promotional emails
- Name, logo & link on Chamber event website
- Name & color logo shared on social media
- Color logo on event program
- Verbal recognition from the podium at event

Silver (\$300)

- Four (4) Tickets to the event (\$120 value)
- Name on promotional flyer
- Name in Chamber Newsletter
- Name on promotional emails
- Name & link on Chamber event website
- Name on event program

Bronze (\$150)

- Two (2) Tickets to the event (\$60 value)
- Name in Chamber Newsletter list of Sponsors
- Name on Chamber event website
- Name on event program

Do you have an item to donate?

Please use the "Door Prize Contribution" form or contact the Chamber at 419-522-3211 or lduckworth@RichlandAreaChamber.com

Count Us In! We're Excited to be a Sponsor for the 2019 Business Professionals Day Luncheon!

Organization: _____

Contact Name: _____ Email: _____

Phone: _____ Fax: _____

SPONSORSHIP LEVEL (Circle One): Gold—\$600 Silver—\$300 Bronze—\$150

PAYMENT: ☐ check enclosed ☐ please invoice ☐ VISA/MC/DISC (enter # on line below)

CC# _____ exp. ____/____ Security Code _____

Billing address of cardholder: _____

Phone: 419-522-3211 Fax: 419-526-6853 Email: lduckworth@richlandareachamber.com
Mail: Richland Area Chamber • 55 N. Mulberry St., Mansfield 44902





When: Wednesday, March 20th 11:45– 1pm

Where: Deluxe Catering and Events

28 N. Main St., Mansfield

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. The luncheon cost is \$15.00 - please RSVP to reserve your spot at richlandareachamber.com or call 419-522-3211.

The Women's Fund: Strategy for the Future

Kristie Massa

For the past year, The Women's Fund has been working on an updated strategy to help women and girls in our community. Kristie will be discussing the steps that have been taken towards this new direction and look to the group for additional suggestions.

The speaker, Kristie Massa, is currently part of the Central Marketing and Communications team heading up projects for Retail Banking at Park National Corporation.

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.



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Kiwanis Annual Fundraiser Event



Don't miss out

Come to the Annual Mansfield Kiwanis Fundraiser Event

Saturday, March 9th from 8am to 1pm for Pancake Day

All you can eat Blueberry or Plain Pancakes served with our famous Kiwanis
sausage and beverage

All you can eat sausage gravy over biscuits, fruit and beverage

**Youth Hall at the Richland County Fairgrounds during the
Optimist Mid Ohio Home Show.**

Adults: \$7.00

Children: 12 to 4 - \$3.00 / 3 and under are Free

(Purchase Tickets from Kiwanis Member or at the Door)

*All Proceeds from the Mansfield Kiwanis Annual Fundraiser
Help Give Money to the Children of Richland County through
Scholarships, Friendly House, Salvation Army, Kiwanis K-Kids and
Kiwanis Key Clubs at Ontario High School, Mansfield Sr. High, Madison
High School and St. Peter's High School to name a few!!!*

Thank you for your Support!!!



***Please join us in welcoming the
newest members to your Chamber!***

Adorn Appeal Home/Commercial Improvements & Coatings

Categories: Building, Home Improvement & Repair
Construction, Contractors & Services
911 Randallwood Drive, Mansfield
(419) 566-1366
www.adornappeal.com

American Heart Association

Category: Nonprofit Organizations
5455 N High Street, Columbus
(614) 396-4381
www.heart.org

Black Belt Pro Fitness LLC

Category: Health & Fitness
1099 W Fourth Street, Mansfield
(567) 307-7208
blackbeltprofitness.com

Buehler's Fresh Foods

Category: Retail/Grocers
1055 Sugarbush Drive, Ashland
419-282-9800 x2310
www.buehlers.com

Custom Conchos and Tack LLC

Category: Retail/Other
2074 Ashland Road, Mansfield
(567) 560-4457
www.facebook.com/Customconchosandtack

Deeprooted Tree Service, LLC

Category: Lawn & Garden
3109 Crimson Road, Mansfield
(419) 455-1240
deeprootedtreeservice.com

Dynamic Dental Specialists LLC

Category: Medical & Health Services/Dental
1535 Plain Grove Court, Mansfield
(248) 346-4809

Family Farm and Home

Categories: Farms, Retail/Other
2196 W Fourth Street, Mansfield
familyfarmandhome.com

First English Lutheran Church Early Learning Center

Categories: Child Care & Churches
53 Park Ave West, Mansfield
(419) 522-7500
felc-mansfield.org

Galion Packaging Company

Category: Manufacturing, Industrial
340 S East Street, Galion
(419) 468-2548

IKO RCC- Indiana, Kentucky, Ohio Regional Council of Carpenters

Category: Construction, Contractors & Services
47 Alice Drive, Akron
(330) 773-9977
www.ikorcc.com

Johnny Appleseed Baseball Club - JABC

Category: Nonprofit Organizations
Mansfield
www.jabcbaseball.com

LifePoint Community Church

Category: Churches
260 Riggs Street, Plymouth
(419) 687-4504
www.lpccplymouth.com

Mifflin Township

Category: Government
2326 Park Ave East, Mansfield
(419) 589-8037

New Day Creative

Category: Advertising
28 Park Ave West, Suite 702, Mansfield
(888) 563-9329
newdaycreative.com

Nurturing Hearts Home Health Care Agency

Category: Medical & Health Services/Other
161 Cline Avenue, Mansfield
(419) 522-2223

SCMA, Inc. dba Team Chitwood

Category: Health & Fitness
314 E. Main Street, Lexington
(419) 884-3888
www.teamchitwood.com

Templed Hills Camp & Retreat Center

Category: Attractions, Recreation, Entertainment/Parks
5734 Durbin Road, Bellville
(800) 678-5102
www.uccr.org/templed

Tom Maiyer & Associates

Category: Manufacturer Rep/Sales
570 Lexington Avenue, Mansfield
(419) 961-5652

Wokano Sushi & Japanese Steakhouse

Category: Restaurants, Food, Pubs/Restaurants
2284 West Fourth Street, Mansfield
(419) 529-6569
www.wokanosushi.com



New in 2019: High School Senior Session 11am- 12pm

DETAILS:

- There are no costs to reserve a space for the tabletop fair
- Only businesses who are actively hiring are eligible to participate
- This event will be open to the public
- Attendees will be asked to bring resumes and be prepared for an interview
- 6'x3' table and 2 chairs provided (bring your own table cover).
- Set-up starts at 10:00am on May 2nd
- To guarantee a spot, please respond promptly—only 70 spots are available.

INTERVIEW

EMPLOY

**OVER 400 JOB
SEEKERS ATTENDED
IN 2018!**

COMPLETE FORM AND RETURN AS SOON AS POSSIBLE TO RESERVE A SPOT— YOU MAY ALSO SIGN UP ONLINE AT
WWW.RICHLANDAREACHAMBER.COM — (SPACE OFFERED ON FIRST COME, FIRST SERVE BASIS)

Organization: _____

Address: _____

Contact person: _____

Email: _____

Phone: _____ Fax: _____

Do you need electric? Yes ___ No___ How many positions are you currently looking to fill? _____

Job Titles looking to fill (list all) _____

Return registration form to the Richland Area Chamber of Commerce

Phone: 419-522-3211 • Fax: 419-526-6853 • email: cknight@chooserichland.com
55 N. Mulberry St., Mansfield 44902

Sponsored by:

Supported by:



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American Job Center network





Richland Area Chamber of Commerce presents

Discover Scotland

Departing September 22 – October 1, 2019



Book Now
& Save
\$250
Per Person

Highlights...

Bagpipe Lesson • Whisky Distillery • Isle of Skye •
Armada Castle • Loch Ness • Orkney Islands •
Dunrobin Castle • Sheepdog Demonstration •
St. Andrews • Choice on Tour • Edinburgh Castle
• Scottish Cooking Experience

10 Days • 14 Meals: 8 Breakfasts • 6 Dinners

BOOK NOW: Double \$4,049; Single \$4,799; Triple \$4,019

Regular rates: Double \$4,299; Single \$5,049; Triple \$4,269

** All Rates are Per Person and are subject to change*

Included in Price: Round Trip Air from Columbus Intl Airport, Air Taxes and Fees/Surcharges, Hotel Transfers

Not included in price: Trip Protection Insurance

AAA Members will receive an additional \$50 off per person

Upgrade your in-flight experience with Elite Airfare

Additional rate of: Business Class \$4,390

† Refer to the reservation form to choose your upgrade option

IMPORTANT CONDITIONS: Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees. Once deposited, you have 7 days to send us written consumer consent or withdraw consent and receive a full refund. **(See registration form for consent.)**

Day 1: Overnight Flight

An overnight flight transports you to a country of stunning landscapes, lively cities and stirring history.

Day 2: Glasgow, Scotland - Tour Begins

Your tour opens in Glasgow, Scotland's Victorian capital city. Start your Scottish adventure with a **visit to the National Piping Centre**. After a demonstration and lesson with a renowned piper, it's your chance to give it a go! Then, join your fellow travelers for a lively welcome dinner at the Centre's farm-to-table restaurant. *Today dinner will be included.*

Day 3: Glasgow - Glencoe - Ballachulish

Enjoy a leisurely morning in Glasgow before visiting one of Scotland's renowned whisky distilleries. Taste and see for yourself why Highland malt whisky is considered the world's finest. Continue on to the Highlands, through the breathtaking scenery of Glencoe and Rannoch Moor, before arriving at your hotel situated on lovely Loch Linnhe. *Today breakfast and dinner will be included.*

Day 4: Ballachulish - Isle of Skye - Ballachulish

Take a stunning drive along the "Road to the Isles" and over the Skye Bridge to the legendary Isle of Skye, also known in poetry and

song as Eilean a' Cheò (The Misty Isle). Enjoy dramatic views of the Cuillin Hills. Then, visit Armadale Castle & Gardens* and the Museum of the Isles to learn about island life and the history of Skye. Conclude your visit with views of the isle from yet another vantage point during a ferry crossing back to the mainland. Returning to Ballachulish, see Glenfinnan where Bonnie Prince Charlie rallied the clansmen for battle during the 1745 Jacobite Rebellion. *Today breakfast and dinner will be included.*

Day 5: Ballachulish - Loch Ness - Thurso

Today, enjoy stunning and unspoiled landscapes as you journey further into the Highlands. Visit the striking ruins of Urquhart Castle before enjoying a **cruise on Loch Ness**, one of Britain's most scenic bodies of water. Keep your eyes open — you never know when Nessie will appear! Travel through the Great Glen, famous for its many lochs (lakes). Your day concludes in Thurso. *Today breakfast will be included.*

Day 6: Thurso - Orkney Islands - Thurso

A day of adventure awaits as you voyage by ferry to the Orkney Islands** — once a Viking stronghold off the coast of Scotland. On the crossing you'll see abundant bird life and, if you are lucky, porpoises and seals. A local guide introduces this magical place

that very few visitors to Scotland get to experience. Visit Skara Brae where you will discover the remains of a Neolithic village built at the same time as the Great Pyramids in Egypt. Next, pass the prehistoric Ring of Brodgar, reported to be older than Stonehenge. Visit the town of Viking Kirkwall before returning to the mainland. *Today breakfast and dinner will be included.*

Day 7: Thurso - Eastern Highlands

Today you will **visit Culloden Battlefield**. On this spot in April 1746, a half-hour battle changed the course of Scotland's history. We also stop at the majestic Dunrobin Castle*** which dates back to the 1300s. Take in the breathtaking views as you drive along the windswept cliffs of Scotland's east coast. Enjoy an overnight stay in the Eastern Highlands. *Today breakfast and dinner will be included.*

Day 8: Eastern Highlands - Pitlochry - St. Andrews - Edinburgh

Begin your day with a visit to a family-run farm set in the heart of the Highlands. See sheepdogs at work while surrounded by the mountain wilderness of Cairngorms National Park. Continue on to the vibrant Victorian town of Pitlochry for some time at leisure before traveling to St. Andrews, the beautiful town in the Kingdom of Fife that gave the world the game of golf. See the Royal and Ancient Clubhouse and the famous Old Course. End your day in

Scotland's capital city of Edinburgh. *Today breakfast will be included.*

Day 9: Edinburgh

Today **it's your choice!** Choose to get acquainted with this regal capital on a locally guided panoramic city tour, exploring both the Old and New towns before visiting the Palace at Holyroodhouse.**** the Queen's official residence in Edinburgh and former home of Mary Queen of Scots **-OR-** for a different perspective you may join a local expert and explore the Old Town and Royal Mile on foot; descend into the city's vast underground vaults and uncover a world unchanged since the 18th century. Both choices include a **visit to Edinburgh Castle**, home of the Scottish Crown Jewels. This evening, give traditional Scottish ingredients a modern twist. **Enjoy a lively and interactive cooking experience** at one of Scotland's premier culinary institutions. With a "wee dram" in hand, toast the end of a wonderful journey. *Today breakfast and dinner will be included.*

Day 10: Edinburgh - Tour Ends

Your tour of Scotland comes to a close today. *Today breakfast will be included.*

Experience It! _____ The National Piping Centre

Now it's time for some distinctly Scottish music as we visit the National Piping Centre. From your very first steps into this remarkable building you'll be charmed by the unique sounds of the bagpipe. Join an expert who will lead you through the museum to gain insight into the history of this intriguing instrument. Discover its true importance to Scottish culture, past and present. Then, it's your chance to learn how to play! After a short demonstration, give it a try for yourself. Receive your chanter (the piece of the bagpipe that creates the melody) for a bit of practice. Once you get the hang of it, you'll have the opportunity to try out the full instrument. Now that you have worked up an appetite, enjoy dinner at the Centre's lovely farm-to-table restaurant. Savor a modern take on traditional Scottish cuisine and then cap off your evening like a true Scotsman — with a wee dram of whisky!

YOUR ITINERARY AT A GLANCE

Day	1	Overnight Flight
Day	2	Radisson Blu Hotel Glasgow, Glasgow
Day	3, 4	Ballachulish Hotel, Ballachulish
Day	5, 6	Royal Hotel Thurso, Thurso
Day	7	Grant Arms Hotel, Grantown-on-Spey
Day	8, 9	Radisson Blu Edinburgh, Edinburgh

On some dates alternate hotels may be used.

AAA Vacations® Flagship: AAA Vacations® tours open the door to a world of amazing destinations. Marvel at must-see sights, sample regional cuisine, stay in centrally located hotels and connect with new and captivating cultures. These itineraries offer an inspiring and easy way to experience the world, where an expert guide takes care of all the details.

Please Note:

Book Now rates valid until Mar 22, 2019, valid on air inclusive packages only.

Economy air rate and schedule are applicable for groups of 10 or more traveling on the same flights and dates.

Guests arriving in Edinburgh from August 2-24, 2019 will receive tickets to Edinburgh's famous Military Tattoo show.

*Armadale Castle and Gardens is open from April to October. On other dates a visit to Eilean Donan Castle will be substituted.

**Weather conditions may sometimes prevent operation of the ferry to the Orkney Islands. In these cases, your Tour Manager will substitute activities on the mainland.

***Dunrobin Castle is open from April to October. When it is closed you will visit Fort George or similar.

****The Palace of Holyroodhouse may occasionally be closed when the Queen is in residence or for official state functions.

To complete your tour, we include roundtrip airport-to-hotel transfers when purchasing our airfare with your tour. If you have arranged for your own air, we are pleased to provide you the option of purchasing these transfers. Please note that all transfers will leave at pre-scheduled times.

Single accommodations are limited and are available on a first come, first served basis.

Days and features are interchangeable.

Our air passengers will arrive into Glasgow airport. Our arrival transfers will depart from this airport for your hotel.

Our air passengers will depart from Edinburgh airport. Our departure transfers will depart from your hotel for Edinburgh airport.

Please be advised many airlines do not provide advance seat assignments until check-in at the airport. Advance seating will be subject to the airline's terms and conditions.

IDENTIFICATION

Passports are required for this tour at your expense. Certain countries require a minimum of 6 months passport validity from date of return home. You are strongly urged to contact the appropriate consulate for details. Visit www.travel.state.gov for the U.S. State Department for the latest details about passports and visa requirements.

IMPORTANT: We recommend that our clients traveling abroad take a photocopy of their passport and applicable visas. It should be packed separately from your actual passport and visa. We also recommend leaving a copy at home with your emergency contact.

This tour includes moderate physical activity. The itinerary blends some longer days with shorter days and more leisure time. Walking tours, as well as walking slightly longer distances, upstairs or on uneven walking surfaces, should be expected.

CST#2006766-20 UBN#601220855 Nevada Sellers of Travel Registration No. 2003-0279

For more information contact: Jamie Amsbaugh • AAA Ohio Auto Club • (419) 529-8500 • jamsbaugh@aaaohio.com

New Ohio BWC Administrator: Stephanie B. McCloud

Governor Mike DeWine has nominated Stephanie B. McCloud administrator/CEO of the Ohio Bureau of Workers' Compensation. Administrator McCloud is a seasoned workers' comp professional who cares passionately about BWC and its mission. She is a former BWC staff attorney and has a strong legal resumé, including as principal of a small business in Reynoldsburg. After beginning her career at BWC, she served as legal counsel to both former Governor George Voinovich and the Ohio Department of Transportation. She later joined the office of former Attorney General Jim Petro, first as senior deputy attorney general before advancing to chief counsel. She is also a former Truro Township Trustee and active community leader. Stephanie is a graduate of Capital University Law School and Ohio University, where she earned a journalism degree and studied political science in graduate school.



Register now for 2019 Ohio Safety Congress & Expo (OSC19)! Registration for the 2019 Ohio Safety Congress & Expo (OSC19) is now open! OSC is the largest regional safety and health conference in the U.S. and will run March 6-8 at the Greater Columbus Convention Center. Hundreds of educational sessions, dozens of speakers, and live demonstrations will help you build a better safety culture at your company or organization. Experts from around the country will cover topics such as injury and illness prevention, rehabilitation, return-to-work and cost savings. An expo marketplace will also host more than 200 exhibitors. Attendance is free for Ohio employers and their employees. Registration and course listings are available at ohiosafetycongress.com. Stop by our CareWorksComp booth and say hello!



Good news: “Better You, Better Ohio!” Program expanded The “Better You! Better Ohio!” office of the Ohio BWC has expanded this program to include all injured workers regardless of comorbidity status and any employer less than 150 employees. The BWC’s goal is to support the Total Worker Health concept. Anything an employer can do to support a healthy workforce benefits both employees and the company. The On-Site Screening Events can be scheduled by going to the “Better You, Better Ohio!” website at: Better You, Better Ohio! webpage

Need help with your OSHA Log?

Between February 1st and April 30th, 2019, all employers covered by the recordkeeping regulation must post a hard copy of their 2018 OSHA 300A Summary in a common area of their workplace so that employees can readily access and observe it. CareWorksComp and York have an OSHA Log Submission Service that is available to our clients. Please see the attached flyer for more information or contact John Valentine at 814.701.1834 or john.valentine@yorkrisk.com

OSHA Penalties Adjusting in 2019

OSHA's civil penalties for violations of workplace safety and health standards will increase in 2019 to adjust for inflation. The adjusted maximum penalty amounts will take effect upon publication in the Federal Register. New penalties for willful and repeat violations will be \$132,598 per violation; serious, other-than-serious, and posting requirements are \$13,260 per violation; and failure to abate violations are \$13,260 per day beyond the abatement date.

The Dangers of Lapsed BWC Coverage

It is very important for employers to understand the importance of timely premium payments. If BWC does not receive an employer's premium on time, the BWC places their account in a lapsed status. Lapsed coverage can be a very costly mistake for numerous reasons:

- Employer liability... If a claim occurs while coverage is lapsed the injured worker can either sue the employer for damages and expenses related to the injury or file a claim through BWC. If BWC allows the claim the employer must reimburse BWC for the total lifetime cost of the claim.
- Penalty assessments... BWC assesses penalties for late premium payments and lapses.
- Ineligibility for group rating programs... An employer with cumulative lapses in coverage in excess of 40 days during the policy year will be ineligible for group rating programs for the next policy year.
- Ineligibility for other BWC rating programs... Cumulative lapses in coverage in excess of 40 days within the preceding 12 months can result in the employer being ineligible for the Lapse Free Rebate, Drug Free Safety Program, One Claim Program and EM Cap Program.

Ribbon CUTTINGS



Little Buckeye Children's Museum Post Office Exhibit - Mansfield



Black Belt Pro Fitness - Mansfield



Keto Zone - Richland Mall, Ontario



Wokano Japanese Steakhouse - Ontario



Sweet Things Bakery - Shelby



Blends Nutritional Studio - Mansfield

Richland Area Chamber Member **SPOTLIGHT**

Dementia

Annabelle Wransky, from the Alzheimer's Association, often asks new acquaintances if they know of someone who has the disease. Sadly, the answer has never been no. Welcome to the world of one the cruelest diseases affecting the elderly. While dementia is the umbrella term, Alzheimer's is the main player in a category that has over 100 variations. In the United States there are 5.7 million individuals living with this disease. In Richland County there are 2600 of our fellow community members affected. What is this disease?

Where did I put the car keys, where did I park, or occasionally forgetting a name is not the test, but most of the time just a manifestation of the aging process, however reoccurring lapses can be an indicator. The beginning stages may proceed without outward symptoms for many years. In the following mild stage, some changes can be observed, this is when most diagnosis occur. In the sever stage, many pronounced changes become apparent. Death follows. Alzheimer's is the 6th leading cause of death in the United States, and the only top ten cause, that cannot be prevented, cured, or slowed.

Who is at risk? Research suggest that Alzheimer's is an equal opportunity disease among various ethnicities and social status. Some studies suggest educational attainment decreases the odds. The fact is that one of three elderly people will die from the disease, of which 2/3 are women.

What can be done? The first line of defense is to become educated. The Richland County Alzheimer's Association offers an educational program that meets every other week covering a particular topic related to dementia. They are open to business, caregivers and anyone who is interested in learning more. The meetings are at the Area Agency on Aging building at 2131 Park Avenue West, Ontario. Questions can be directed to Tessa Clark, Program Coordinator at 419-522-5050.



Stan Butts, Guest Columnist
Valleyview Country Getaway



Richland Area Chamber of Commerce

BUSINESS AFTER HOURS



Wednesday, March 20th, 5-7pm

Join us for a sneak peek of the Expo!

This exclusive Business-to-Business networking opportunity is not open to the public.

This will allow you to enjoy hors d'oeuvres and a drink from the cash bar as you walk the aisles of the Expo--the night before the general public!

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Please fax or mail this registration to the Richland Area Chamber of Commerce by Monday, March 18, 2019 or register online at RichlandAreaChamber.com. Cost: FREE for members (if registering on or before 3/18)

Company _____

Name _____ Email _____

Name _____ Email _____

Name _____ Email _____

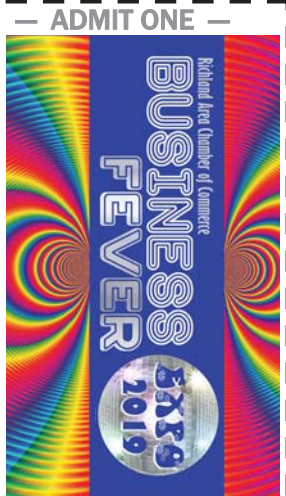
Name _____ Email _____

Name _____ Email _____

Richland Area Chamber of Commerce
55 N. Mulberry Street
Mansfield, OH 44902
P: 419.522.3211 F: 419.526.6853



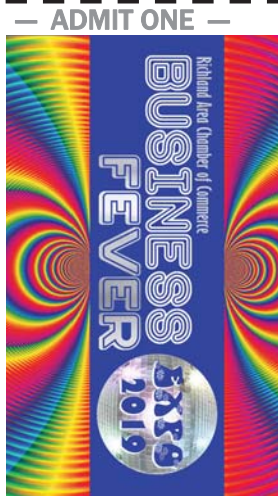
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Thurs, March 21 11am-5pm
at the Richland Co. Fairgrounds
Bring a Canned Good for Prize Drawing
FREE EXPO BAG to 1st 500 Guests



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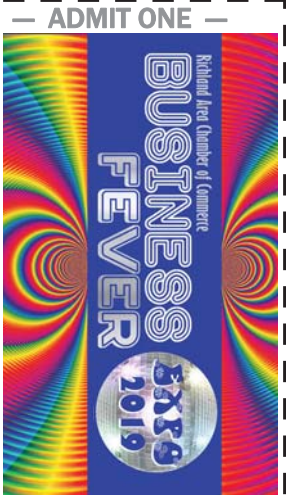
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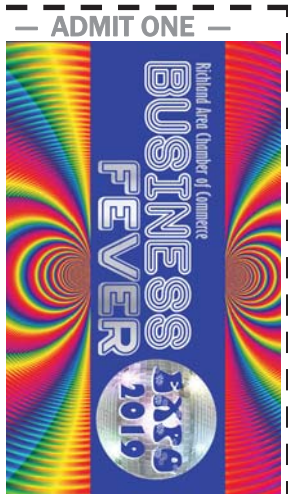
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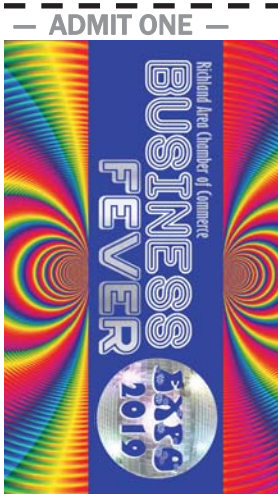
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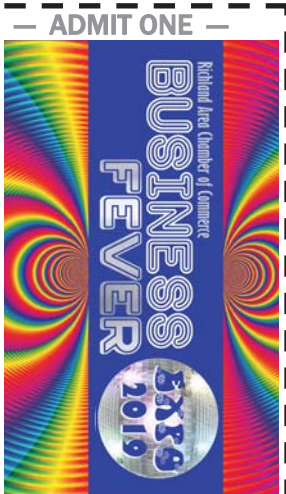
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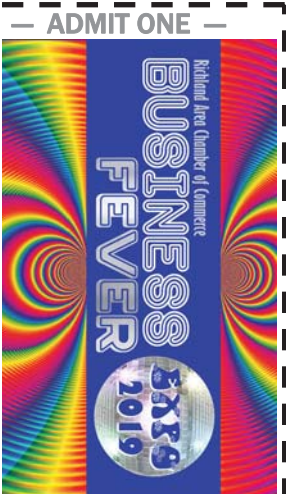
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Invited By:

Attendee

Name _____

Phone # _____

Email (we will invite you to the 2019 Expo!)



Proud
Member

Please enter only once for this drawing.
Need not be present at time of drawing.

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BUSINESS BOOT CAMP ☆☆☆ SERIES PLUS

What Customers Love - Stand Out & Get Noticed in a Noisy World

When: Thursday, March 28th 11:30am – 1:30pm

Where: Holiday Inn, 116 Park Ave. West, Mansfield

The cost is \$20 for members/\$25 for non-members - please RSVP to reserve your spot (see registration information at bottom of page).

It's an exciting time to grow a business — an era of infinite reach when customers are a click away and anyone can share their message. But doing business in a connected world has its challenges: increased competition, unlimited choices, and short attention spans. How will you compete when others outspend you on advertising? What will you do when customers are enticed to go elsewhere? What will *you* offer?

What Customers Love will show you how to stand out and reach your audience in a noisy world. By combining new-era marketing tactics with old-school service, bestselling author Patrick Hartory provides a roadmap to navigate a crowded marketplace. Harnessing the power of story, service, and personal relationships, attendees will leave with a proven strategy to cut through the noise and drive customers to their doors.



About Patrick For over 20 years, Patrick Hartory has helped business leaders and organizations tell their stories. The founder and former head of a national marketing firm, Patrick has worked with Monster Energy, PBS, Capitol Records, Pro Bull Riding, AT&T, and a full roster of top artists and brands. Today, Patrick is a nationally recognized speaker and marketing influencer, author of numerous articles and three books including "What Customers Love: 10 Ways to turn Your Customers into Fans & Followers".

BUSINESS BOOT CAMP ☆☆☆ SERIES

Not All Video is Created Equal - Breaking Through the Clutter

When: Friday, April 12th 7:30-9am

Where: Richland Area Chamber, 55 N. Mulberry, Mansfield

The cost is \$15 for members/\$25 for non-members - please RSVP to reserve your spot (see registration information at bottom of page).

Not all video is created equal workshop will give you actionable insights on how you can use the power of video to elevate your brand and connect with your best potential customer. This will be a hands on, interactive session that will give you immediate tools to help you connect with customers. We will discuss how to use Google analytics and how you can use this free tool to learn about how consumers are interacting with your brand.

Presenters: **Mike Kartson** has 12+ years of digital marketing experience, currently serving as the Sr. Manager of Advanced Advertising for Spectrum Reach. **Christine Smith** has 25+ years in the advertising industry, currently serving as the Local Sales Manager at Spectrum Reach.



JOIN US FOR A
**CHAMBER
COFFEE**
7:30-8:30am



When: April, 30th 7:30– 8:30am

Hosted
by:



SMILE DOCTORS
BRACES

265 Sterkel Blvd, Suite 100, Mansfield

**Join us for Open Discussion while
Enjoying Your Morning Coffee!**

Join us at our next "Chamber Coffee" session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.

There is **no charge** to attend, but seating is limited. Please reserve your spot early (see registration information at bottom of page).

3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at richlandareachamber.com
- Call 419-522-3211
- Email lduckworth@richlandareachamber.com

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Upcoming Events

- 3/1/19 — **Membership 101** @ MOESC 7:45am-9am
- 3/5/19 — **YEA Investor Panel** @ Kehoe/Shelby 6pm
- 3/7/19 — **Legislative After Hours** @ Westbrook 5-7pm
- 3/15/19 — **Business Advocacy Committee** 8am
- 3/13/19 — **Executive Committee** 7:30am-9am
- 3/13/19 — **Lunch WISE Committee meeting** 1pm
- 3/20/19 — **Chamber/RCDG Board meeting** 7am
- 3/20/19 — **Lunch WISE Wednesday Women's Luncheon** 11:45am
- 3/20/19 — **Expo Eve Business After Hours** 5pm-7pm
- 3/21/19 — **Business Expo** @ Fairgrounds 11am-5pm
- 3/28/19 — **Business Boot Camp Plus** 11:30am-1:30pm
- 4/12/19 — **Business Boot Camp** @ Chamber 7:30-9am
- 4/24/19 — **Business Professionals Day Luncheon**
- 4/30/19 — **Chamber Coffee** @ Smile Doctors 7:30-8:30am
- 5/2/19 — **Job Fair** @ MOESC 12-5pm
- 6/7/19 — **Reg. Economic Forum** @ Snowtrails 12-4pm
- 6/28/19 — **Member Appreciation Lunch**
- 8/2/19 — **Chamber Golf Classic** @ Westbrook

Watch your e-mail for more upcoming events!



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Selecting the right health insurance plan shouldn't be a guessing game.

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The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

