



RICHLAND AREA  
**CHAMBER**  
& ECONOMIC DEVELOPMENT

Strong Business.  
Strong Community.

# Chamber Link



June  
2019

## 28th Annual RICHLAND AREA CHAMBER GOLF Classic

Presented by



OhioHealth

**AUGUST 2<sup>ND</sup>**  
**DETAILS INSIDE!**

### IT'S THAT TIME!

Production is underway for the 2019-2020  
Community Guide & Member Directory!

*What this means to you:*

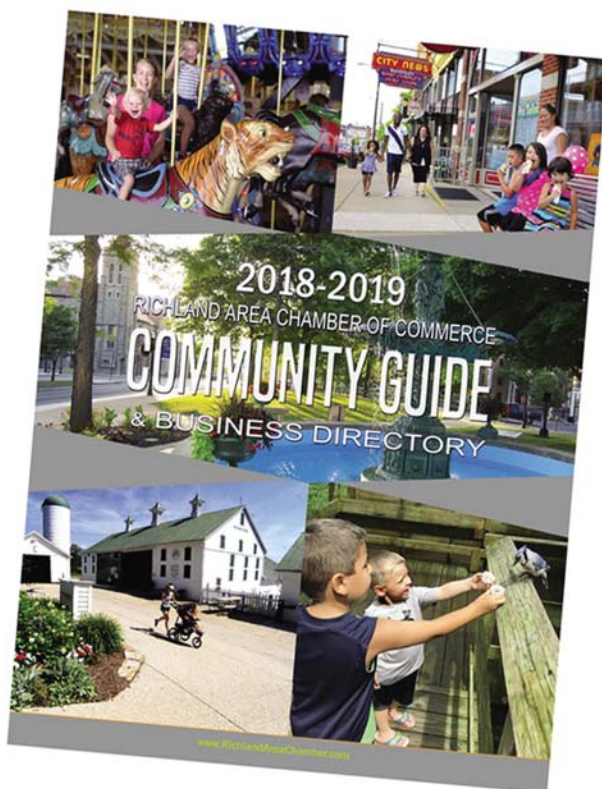
1. Check your listing for accuracy

at [www.richlandareachamber.com](http://www.richlandareachamber.com).  
(the same info will be used in the printed guide)

2. Consider including an ad

8,000 copies are printed of this valuable reference  
guide used all year long by area residents, visitors,  
hotel guests, realtors, and local businesses!

***Details are inside!***





## Introducing... **Tyler Howard, Intern**

Please welcome Tyler Howard to the Chamber. Tyler will be interning with us through the summer, and some of you have already met him at Chamber events. Tyler is working towards his marketing major at the University of Cincinnati and he is entering his sophomore year. His marketing major fits perfectly with the marketing work he is completing for the Chamber. Tyler will be assisting with the 2019-2020 Community Guide & Member Directory, along with some video, social media and promotional material.

Tyler is a 2018 honors graduate of Ontario High School. Tyler enjoys photography, basketball, volleyball and hanging out with his friends. Tyler was busy during his freshman year at college. He hosted a radio show called "The Vibe" which featured guests and music discussion. He was also involved in Hall Government which enhanced the student experience of his neighborhood at the campus. Tyler was also on an app development team called Plunk which connected students together and it has proven itself to be extremely effective.

Tyler states, "I'm excited to have the opportunity to assist the Chamber with their marketing efforts over the summer. A lot can be accomplished in a few short months and I looking forward to getting involved in the various projects".

You can't miss his million watt smile so watch for him at the next Chamber event – and if his smile seems familiar, let us help you out. Tyler is the son of one of the community's favorite advocates, Colonel Mike Howard.

We have already been impressed with Tyler's marketing skills and look forward to working with him this summer!



## Barrett Thomas Named a "Top 50" Economic Developer



Congratulations to our Economic Development Director Barrett Thomas who was recently named one of the Top 50 economic development directors in the country by Consultant Connect. Barrett works with local businesses interested in expanding as well as reaching out to businesses that are interested in relocating to the area. His work is an important part of the Chamber's strategy to grow the region.

A prime example is Barrett's recent involvement in the move of Complete Access into their new Lexington location (formerly Containercraft Inc). Complete Access makes easy-to-install wheelchair ramps and stairs. They needed to move into a new space on an accelerated timeline and Barrett was happy to assist. Their plan is to hire 45 new employees by the end of 2019 and eventually 15 to 25 more. They are located at 144 Plymouth Street in Lexington.



## **Participate in Mansfield in Bloom!**

**Mansfield In Bloom** is part of the America In Bloom program, which has goals of overall beautification, environmental enhancement, and historic preservation.

### **Join us!**

If you would like more information, contact Roberta Perry at [roberta@chooserichland.com](mailto:roberta@chooserichland.com) or 419-522-3211.

**Contact us @ 419-522-3211 or e-mail us: [info@RichlandAreaChamber.com](mailto:info@RichlandAreaChamber.com)**

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO  
Lisa Duckworth, Program & Events  
Angie Fanello, Marketing & Communications  
Jessica Gribben, Economic Development Liaison  
Kathy Fox, Front Office

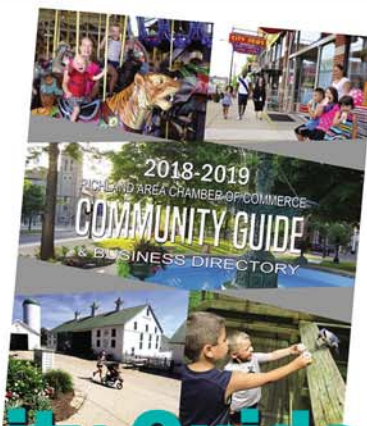
Clint Knight, Workforce Development  
Nikki Lewis, Chamber Foundation  
Ashley Meyer, Membership Services  
Roberta Perry, Assistant to CEO & Community Development  
Barrett Thomas, Economic Development





RICHLAND AREA  
**CHAMBER**  
& ECONOMIC DEVELOPMENT

Strong Business.  
Strong Community.



# Richland Area Community Guide & Chamber Member Directory

**The 19th annual Richland Area Community Guide & Member Directory will be available this summer!**

**Now is the time to guarantee that your business has a prominent place in 8,000 copies of this full color reference piece used all year long by Chamber members, hotels, realtors, local attractions, area businesses, residents, and visitors to the Richland County area!**

## 2019 - 2020 Richland Area Community Guide Advertising Opportunities

Centerspread	\$3,500	1/2 page	\$850
Back Cover	\$3,100	1/4 page	\$675
Inside Front/Back Cover	\$2,100	1/8 page	\$400
Full Page	\$1,500	Business Box	\$225
		Additional Category	\$25

All members will be included in the Business Listing section (includes name, address, phone, and website).

## >>> NEW BENEFIT! <<<

**The guide will be featured prominently on the Richland Area Chamber website using flip page software, and your ad will have a live link to your website!**

To reserve ad space, please complete and return the following:

Business Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Ad Size \_\_\_\_\_ Payment enclosed \_\_\_\_\_ Please invoice me

Return to:

Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902  
Attention: Angie Fanello: [afanello@richlandareachamber.com](mailto:afanello@richlandareachamber.com) Phone: 419-522-3211

**Ad deadline is June 7<sup>th</sup>**

# Fight The Bite Richland!

Stop disease-carrying  
mosquitoes before  
they breed.

***Find out how.***



Prevent or remove  
ticks before they  
can pass on diseases.

***Find out how.***



Type "Mosquitoes" or "Ticks" in the search box.



## Richland Area Chamber Member **SPOTLIGHT**

## WHO'S ANSWERING YOUR PHONE?

In today's business world the complexity of our operations, which could be both products and/or services, answering the phone in a knowledgeable and informative fashion is increasingly important. Meet STARTEK, providing technical support solutions since 1998, designed to meet clients ever changing needs. The Mansfield location is the largest of 13 North American locations with ~600 workers and a part of 11 other global locations distributed around the world. So, a caller who needs information about their BBQ grill or satellite TV service (to name a few) may be speaking with a Mansfield person.

Understanding the importance of good employee relations, STARTEK strives to give both meaning and purpose, to a job that may be a stepping stone on an individual's career path. In each location the company has programs that are dedicated to improving and supporting the community they are a part of through direct involvement and volunteerism. Engaging employees gives a sense of belonging, which not only feels good, but improves absenteeism, lowers turnover and helps them be more productive. In addition to helping community the employees take great pride in taking care of each other.

Imagine giving a no longer needed baby stroller to a fellow employee in need, paying ahead so another may have a lunch when money is short, and supervisors teaming up to wash employee's cars. In 2018 the Mansfield employees donated to 24 different local charities a total of \$34,660 and 1740 volunteer hours, plus other corporate contributions. Those organizations include, The Shelter (Domestic Violence), Richland County Humane Services, Mansfield Library Children's Festival and St. Baldrick's to name a few. In addition there is 'Cheer Squad', dedicated to bringing just a little silliness to the workplace. Remember, not only can you see, but just as easily, hear a smile!



Stan Butts, Guest Columnist  
Valleyview Country Getaway



### Live@Lunch— June Schedule

FREE LIVE PERFORMANCES | MECHANICS BANK  
2 S. MAIN STREET | MANSFIELD

JUN 7 11:45 AM - 1:15 PM *Just Jazz Live*

JUN 21 11:45 AM - 1:15 PM *CKC*  
(Cesare, Kastran & Canfield)

Special performance times are listed above, but our courtyard is open every Friday over lunch! Come early or stay later and enjoy the courtyard.

In the event of inclement weather,  
visit [MyMechanics.com/LiveatLunch](http://MyMechanics.com/LiveatLunch) for updates.



That's Better.

[MyMechanics.com](http://MyMechanics.com)

### EXCEEDING YOUR EXPECTATIONS!



**MEETING SPACE**  
from  
**20 - 1,000 people**

We invite you to visit the  
**Mid-Ohio Conference Center**  
to explore the possibilities for your  
next meeting, seminar, or conference.

### *Meet in the Middle!*

Centrally located between Cleveland & Columbus



419-774-2513

[www.midohioconferencecenter.com](http://www.midohioconferencecenter.com)



# Upcoming Learning & Networking Events



**When: June 19<sup>th</sup> 11:45– 1pm**

**Where: South Park Pavilion, 51 Wellington Ave., Mansfield**

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. The luncheon cost is \$15.00 - please RSVP to reserve your spot (see registration information at bottom of page).



This month we will be having a **SPEED NETWORKING** session at South Park Pavilion - boxed lunches will be provided.

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.



*Join us for Open Discussion while Enjoying Your Morning Coffee!*

There is **no charge** to attend, but seating is limited, so please reserve your spot early. (see registration information at bottom of page).

**When: Friday, July 14<sup>th</sup>**

**7:30– 8:30am**

**Hosted by:**



**241 Mansfield Industrial Parkway, Mansfield**

Join us at our next “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.



## SOCIAL MEDIA IN THE WORKPLACE

*Watch for more information!*

**When: Thursday, July 26<sup>th</sup> 11am– 1:00pm - lunch provided**

**Where: Holiday Inn & Suites 116 Park Ave. W., Mansfield**

The cost is \$20 for members/\$30 for non-members - please RSVP to reserve your spot (see registration information at bottom of page).

Ideal for Human Resources, Executive Leadership, Small Business Owners, Managers, Board Members and Directors.

### 3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at [richlandareachamber.com](http://richlandareachamber.com)
- Call 419-522-3211
- Email [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)



# Live@Lunch

## 2019 Summer Courtyard Series

LIVE PERFORMANCE EVENTS | MECHANICS BANK | 2 S. MAIN STREET | MANSFIELD

Squeeze in a set on your lunch hour—*all summer long!*  
Our downtown courtyard will be the venue for an exciting mix of free live performances.  
Check out the schedule to see who's playing, and get ready to rock.  
**All performances will be held 11:45AM – 1:15PM.**

JUN 7	<i>Just Jazz Live</i>
JUN 21	<i>CKC (Cesare, Kastran &amp; Canfield)</i>
JUL 12	<i>Mid-Ohio Jazz Orchestra</i>
JUL 19	<i>Steve Brown</i>
JUL 26	<i>Damian &amp; Dane, Ambassadors of Great American Song</i>
AUG 2	<i>Bob Cox &amp; Greg Moore</i>
AUG 9	<i>Ricky Mitchell</i>
AUG 23	<i>Jimi Vincent &amp; Steve Calabria, Two Trains Runnin'</i>

Come early or stay later and enjoy the courtyard.  
Our courtyard is open every Friday over lunch.

*In the event of inclement weather, visit [MyMechanics.com/LiveatLunch](http://MyMechanics.com/LiveatLunch) for updates.*



**DriveOhio - Monday, June 17, 2019**

Life Celebration Reception Center, 11:45am - Reservations must be made by June 7<sup>th</sup>

**Rich Granger, Managing Director, Workforce Development at DriveOhio**

Rich Granger is Managing Director, Workforce Development at DriveOhio, the state's one-stop shop to develop, test and deploy advanced mobility solutions across Ohio. DriveOhio's programs focus on Connected and Autonomous Vehicles to deliver benefits and solutions across four strategic "pillars": Safety, Mobility, Reliability, and Workforce. In his role as Managing Director, Workforce Development, Rich works with partners and stakeholders across government, industry, education and communities to manage a portfolio of programs that will prepare Ohio's workforce for the future of smart mobility.



Rich has spent his career at the intersection of technology, innovation and workforce development. Prior to joining the team at DriveOhio, Rich taught Mechanical Engineering capstone courses at The Ohio State University. He also previously worked at Battelle in a variety of roles, including personnel management and coaching, strategy and innovation, business development and program management.

Rich earned his MBA, MS and BS degrees in Mechanical Engineering, all from The Ohio State University. He lives in the Columbus area with his wife and their young daughter, who wants to own a self-driving car when she grows up.

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**BlockLand – Monday, July 22, 2019**

Life Celebration Reception Center, 11:45am - Reservations must be made by July 12<sup>th</sup>



**Dr. Elad Granot, Dean of Ashland University College of Business & Economics**

Blockchain is a distributed ledger technology based on cryptography and is used to store data and enable peer to peer exchanges of tokenized assets. One of its earliest and most known uses has been trading cryptocurrencies, such as bitcoin.

Last year Cleveland businessman Bernie Moreno spearheaded an initiative called BlockLand to establish Northeast Ohio as a blockchain hub. The effort began with a small number of area leaders and experts, which became known as "Team Genesis". Dr. Elad Granot, Dean of Ashland University's College of Business and Economics, is known as a global expert on Blockchain, and was asked by Mr. Moreno to join Team Genesis and serve on the leadership of BlockLand. The collaborators from our area have been Braintree, our tech incubator, and of course Ashland University, and its Dauch College of Business and Economics.

Dr. Granot will explain blockchain technology, highlight what Northeast Ohio is going to take advantage of it, and showcase the role that Ashland University is playing.

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**To reserve your spot at these luncheons or inquire about membership for the Economic Club, please contact Nikki Lewis at: Phone: 419.522.3211 or email: [nlewis@richlandareachamber.com](mailto:nlewis@richlandareachamber.com)**

Economic Club Membership is \$100 for the program year (ends June 30, 2019). Event costs \$35 for non-members to attend.

Lunch will be served at 11:45 am with event beginning shortly after.



# Ribbon CUTTINGS



**Driven Classics - Mansfield**



**Blanton Auto - Shelby**



**YMCA Splash Pad - Mansfield**



**M & S Drive Thru - Mansfield**



**Little Buckeye Children's Museum - Malabar Farm & Police Exhibits**



**Kindred at Home - Ontario**



**Downtown Nutrition - Mansfield**



**Second Chances - Shelby**

## The Boyd-Eichinger-Brafford Group

Private Wealth Management

615 Bally Row  
Mansfield, Ohio 44906  
419.527.4503

[www.fa.ml.com/boydeichingergroup](http://www.fa.ml.com/boydeichingergroup)



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[prosperinglifeevents.com](http://prosperinglifeevents.com)



# **Business After Hours at the Imagination District**

*Future home of the Renaissance Education Center and the  
new Little Buckeye Children's Museum*

## **June 20th 5-7<sup>pm</sup>**

166 - 174 Park Avenue West, Mansfield



**When the Renaissance and the Museum joined forces, amazing things happened. Join us for great food and refreshments, games, live music, networking, door prizes and more at this special behind-the-scenes look at the Imagination District, one of the region's most exciting and innovative projects!**

***Free to members who register by RSVP date.***



**Hate walking into large crowds?  
Join us between 4:30-5pm to meet our friendly crew!**

**Please RSVP No Later than June 17<sup>th</sup>  
to avoid \$5 charge at the door.**

Company \_\_\_\_\_

Names & Emails of Attendees:

Name: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Email: \_\_\_\_\_

Richland Area Chamber & Economic Development  
55 N. Mulberry St. Mansfield, OH 44902  
Phone: (419) 522-3211 Fax: (419) 526-6853  
email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

Online registration at  
[www.richlandareachamber.com](http://www.richlandareachamber.com)





# 2019 REGIONAL ECONOMIC FORUM

## Insights from Successful Ohio Leaders

### Schedule

12:00 Registration  
12:30 Lunch  
1:00 Program Begins  
3:00 Happy Hour  
(Cash Bar)

**when** Friday, June 7 – 12:00pm – 4pm  
**where** Snow Trails –  
3100 Possum Run Rd, Mansfield, OH

### What's in my Future: Reading the Horizon and Am I Ready to Exit?

In this informative and interactive session, you'll hear from Kaz Unalan, Director Tax & Business Advisory Services for GBQ Holdings LLC, Carl Fernyak, Founder of RichlandSource.com, Alex Wright, COO of Ariel Corporation, and J.P. Nauseef, President and Chief Investment Officer from JobsOhio.

Our notable speakers will share their outlook on the business climate, manufacturing, energy, workforce development, and multi-generational businesses. They will provide insights into liquidity planning and goals, the mindset for growth that will lead to success and the formulation and execution of an eventual exit strategy. We'll follow our speakers with a panel discussion / Q&A session.

We hope you will join us for these engaging conversations.

### Guest Speakers



**Carl Fernyak**  
Founder and CEO of  
RichlandSource.com,  
Entrepreneur & Real  
Estate Developer



**Alex Wright**  
COO of Ariel  
Corporation



**Kazim Unalan**  
CPA, CEPA  
Director, Tax & Business  
Advisory Services  
GBQ Holdings LLC



**J. P. Nauseef**  
President and Chief  
Investment Officer  
for JobsOhio

Tickets are \$20.

**Space is limited: register today – (419) 522-3211 or  
[lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)**

An exclusive event sponsored by The Boyd-Eichinger-Brafford Group  
at Merrill Lynch Bank of America



# Member Appreciation Lunch



**RICHLAND AREA  
CHAMBER**  
& ECONOMIC DEVELOPMENT  
*Strong Business.  
Strong Community.*



**Friday, June 28th**  
**11am-1:30pm**



**This year's event will have a fun camping theme!**

**~ Take a tour of the Historic Chamber Building!**

**~ Member Appreciation Gifts!**

**~ Visit with the Chamber staff & fellow members!**



**Culligan**

  
**MEDICAL MUTUAL**

**Why? Because**

**WE ♥ OUR MEMBERS!**  
RICHLAND AREA CHAMBER OF COMMERCE

*There is NO COST to attend but please RSVP by Tuesday, June 25th for food count purposes to:*  
*lduckworth@richlandareachamber.com    phone: 419-522-3211    fax: 419-526-6853*

Company \_\_\_\_\_

Names & Emails of Attendees:

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

**PLEASE RSVP NO LATER THAN JUNE 25th, 2019**

**Where: Chamber Building**  
**55 N. Mulberry St. in Mansfield - rain or shine!**

**Thank you for all you do and  
your support of the  
Richland Area Chamber!**





**RICHLAND**  
**idea audition**

seeking people  
with

**GREAT**  
ideas

Do you have a FANTASTIC  
idea for a new business or product?

Then enter it in the

**RICHLAND idea audition**

**What can you earn?**

**1st place : \$5,000**

2nd place : \$2,500      3rd place : \$1,000  
Sponsored by the Richland County Foundation

**EVENT PARTNERS:**

Braintree Business  
Development Center  
Community Improvement  
Corporation of Shelby  
Downtown Mansfield Inc  
Idea Works  
North Central State College  
North End Community  
Improvement Collaborative  
Richland Area Chamber &  
Economic Development  
Richland County Foundation  
SCORE of North Central Ohio  
Small Business Development  
Center  
The Ohio State University  
at Mansfield

**september 17<sup>th</sup>**  
**OSU-MANSFIELD**

for rules & application visit:  
[richlandcountyfoundation.org](http://richlandcountyfoundation.org)



**RICHLAND**  
**idea audition**

**idea audition**



# YEA!

## Now You're In Business

The Young Entrepreneurs Academy provides students in grades 6-12 with the knowledge and skills they need to start and run their own business. No business experience is needed—just creativity, enthusiasm, dedication and lots of effort.

### Young Entrepreneurs Academy Information Session

**May 21, July 10, August 29 and September 9**

**From 6:00-7:00pm**

**Richland Area Chamber of Commerce**

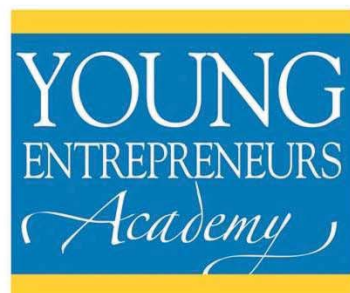
**55 N Mulberry St, Mansfield**

#### **YEA! Richland Class Information**

Class Meets from 4:00-7:00pm each Tuesday at  
North Central State College

Contact Nikki Lewis, Local Program Manager:  
[nlewis@richlandareachamber.com](mailto:nlewis@richlandareachamber.com)

Or visit [yeausa.org](http://yeausa.org) today to learn more.



Mansfield-Richland Area  
Educational Foundation



**RICHLAND AREA  
CHAMBER**  
& ECONOMIC DEVELOPMENT  
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Strong Community.*



# Celebrate Small Business!

## 2019 Small Business of the Year Awards Nomination



To be considered for the Richland Area Chamber & Economic Development Small Business of the Year Awards, the nominated business must:

- Be headquartered in Richland County
- Employ 250 or fewer full-time equivalent employees
- In operation for at least three years
- Have annual sales revenue of less than \$20,000,000
- Demonstrate an active concern for the community

Eligible applicants will be judged on the following:

- Business History & Performance
- Staff Training & Motivation
- Community Involvement
- Customer Service
- Business Strategies & Goals

To be considered for the Richland Area Chamber Small **Non-Profit** of the Year Award, the nominated organization must:

- Be headquartered in Richland County
- Total budget \$1M or less
- In operation for at least three years
- Must be a 501c3 organization



**NEW!**

Eligible applicants will be judged on the following:

- Collaboration with other organizations
- Employee Practices
- Financial Performance (diversification, income streams, rainy day fund, etc).
- Customer Service
- Strategic Planning - long range

Business Nominated \_\_\_\_\_

Contact Person \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone (day) \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Nominating Individual (Optional) \_\_\_\_\_

Email \_\_\_\_\_

Why are they deserving of the award (briefly):

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Return To:

Richland Area Chamber & Econ. Development ~ 55 N. Mulberry St., ~ Mansfield OH 44902  
F: 419-526-6853 E: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

**Deadline for nominations is August 16, 2019**  
**Watch for more information to come!**



# Teams & Sponsorships

28th Annual  
RICHLAND AREA CHAMBER  
**GOLF**  
*Classic*



Friday  
August 2nd  
2019  
Westbrook  
Country Club

Presented  
by  **OhioHealth**

 Sponsored by  
**THE CHEVY NETWORK**  
AND **GRAHAM CHEVROLET**

**Richland Bank**  
DIVISION OF THE PARK NATIONAL BANK



**Ohio**  
**MEANS**  
**Jobs.**  
Richland County  
Crawford County  
A proud partner of the  
American Job Center network

**Teams** - limited to 36, so please register as soon as possible!

☐ **Team of Four** —\$125 per person/\$500 per team (if paid by 7/12. After 7/12, \$140 per person/\$560 per team)  
Includes cart, greens fees, lunch at the turn, beverage tickets and dinner.

Captain: \_\_\_\_\_ Handicap \_\_\_\_\_

Player 2 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 3 \_\_\_\_\_ Handicap \_\_\_\_\_

Player 4 \_\_\_\_\_ Handicap \_\_\_\_\_

Captain's email/telephone: \_\_\_\_\_

Please indicate whether you wish to be  
included in the **Skins competition**:

**\$40 per team** \_\_\_\_\_

Please be sure that all information is completed -  
notify the Chamber of any changes in players.  
**COUNTRY CLUB CASUAL DRESS CODE—NO JEANS**  
**PERMITTED - SHIRTS WITH COLLAR**

## Available Sponsorships (see next page for more details)

- ☐ **Golf Gift Sponsor** —\$3,000
- ☐ **Breakfast Bar** —\$1,500
- ☐ **Premier Sponsor**—\$1,000
- ☐ **Lunch Sponsor**—\$500

- ☐ **Breakfast Sponsor**—\$250
- ☐ **Proximity Contest Sponsor**—\$250
- ☐ **Beverage Cart Sponsor**—\$250
- ☐ **Hole and/or Tee Sponsor**—\$150 or 2 for \$250

Company \_\_\_\_\_ Contact Name \_\_\_\_\_

Total Payment for teams and/or sponsorship: \_\_\_\_\_ (Amount) Check Enclosed \_\_\_\_\_

Visa/MC/Disc # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Address of cardholder \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone: \_\_\_\_\_ Email invoice to: \_\_\_\_\_

**Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902**  
**419-522-3211 Fax: 419-526-6853 Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)**





# Golf Sponsorships - *This event often sells out!*

## Title Sponsorship \$5,000 (Exclusive)

- \* Entry for two (2) foursomes (\$1,000 Value)
- \* Naming Rights (Golf Classic presented by your co.)
- \* Opportunity to set up a tent on the course to interact with golfers
- \* Company logo on all event correspondence
- \* Company logo (large) on tournament registration
- \* Company logo on tournament program
- \* Company logo & link on event webpage
- \* Banner/signage in registration & reception area
- \* Company logo on email blasts for the event
- \* Opportunity to give brief remarks at awards dinner
- \* Logo promotion on Chamber social media
- \* Company logo (medium) on all hole signage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal for 2020

## Golf Gift Sponsorship \$3,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo on exclusive golf gift for participants
- \* Opportunity to set up a tent on the course to interact with golfers
- \* Company logo on tournament registration
- \* Logo & link on event webpage
- \* Company logo on email blasts for the event
- \* Logo promotion on Chamber social media
- \* Company logo (small) on all hole signage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal for 2020

## Breakfast Bar Sponsorship \$1,500 (exclusive)

- \* Entry for (1) foursome (\$500 Value)
- \* Opportunity for sponsor to set up a tent at breakfast to interact with the golfers
- \* Company name and logo on signage at breakfast bar
- \* Company Logo (small) on tournament program
- \* Logo and link on event webpage
- \* Company logo on all email blasts for this event
- \* Logo promotion on Chamber social media
- \* Opportunity to include item in golfer's goodie bag
- \* Company logo (small) on all hole signage
- \* Right of first refusal 2020

## Premier Sponsorship \$1,000 (Limit of 6)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo (small) on tournament registration
- \* Company logo on tournament program
- \* Logo & link on event webpage
- \* Company logo on all email blasts for this event
- \* Logo promotion on Chamber social media
- \* Opportunity to include item in golfer's goodie bag
- \* Company logo (small) on all hole signage
- \* Right of first refusal 2020

## Hole in One Sponsorship \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo included on signage at designated Par 3 hole
- \* Opportunity for sponsor to set up a tent at the designated hole to interact with the golfers
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal 2020

## Golf Ball Sponsor \$1,000 (Exclusive)

- \* Entry for one (1) foursome (\$500 Value)
- \* Company logo included on special commemorative sleeve of golf balls designed for the event
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Opportunity to include item in golfer goodie bag
- \* Right of first refusal 2020

## Lunch Sponsor \$500

- \* Company logo on signage at the lunch pavilion
- \* Opportunity to have a promotional table/tent set up at the lunch to interact with the golfers
- \* Logo promotion on social media channels
- \* Company name & web link on event webpage
- \* Company logo in the tournament program
- \* Opportunity to include item in golfer goodie bag

## Breakfast Sponsor \$250

- \* Company logo on signage at the breakfast pavilion
- \* Logo promotion on social media channels
- \* Company name & link on event webpage
- \* Company logo in the tournament program
- \* Opportunity to include item in golfer goodie bag

## Beverage Cart Sponsor—\$250 (Limit of 6)

- \* Company logo and name displayed on all beverage carts
- \* Company name on event webpage
- \* Name on Chamber social media
- \* Opportunity to include item in golfer goodie bag

## Proximity Contest Sponsor \$250

- \* Signage on course at designated hole
- \* Recognition at dinner when awards are given out
- \* Company name on event webpage
- \* Name on Chamber social media
- \* Opportunity to include item in golfer goodie bag

## Hole and/or Tee Sponsor—\$150 or 2 for \$250

- \* Company name listed on sign at designated hole or tee
- \* Company name on event webpage

### Audience:

Business Leaders, Professionals, Non Profit Leaders,  
Elected Officials

**See previous page for order form**

# AUCTION AND FOOD TASTING EVENT



**October 29<sup>th</sup>, 2019 5-8pm**

*at the Mid-Ohio Conference Center*

☐

***Yes, I would like to donate an item to the auction!***

Business/Organization: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ email: \_\_\_\_\_

Item(s):\*\* \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

◆ Item enclosed \_\_\_\_\_ Need pick up between (dates) \_\_\_\_\_ & \_\_\_\_\_

Value of item: \_\_\_\_\_

**Please respond by Friday, October 11th:**

**Mail to: Richland Area Chamber & Economic Development  
55 N. Mulberry St. Mansfield OH 44902**

**Silent Auction**

**Fax: 419-526-6853 Call: 419-522-3211 Email: [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)**

***Why participate? This event is a great opportunity to highlight your business and potentially get some new long-term customers! Some great ideas include: gift cards, baskets, trips, gas cards, chocolate, tickets to sporting events, etc.***

***Thank you for your participation!***



**LEADER  
→ RICHLAND**

*Save  
the date!*

May 2020  
5-13-20  
5-14-20  
5-18-20

LeaderRichland is an annual program hosted by The Ohio State University/Mansfield and North Central State College. This collaborative project brings area businesses and community leaders together with middle school students for a day of sharing dreams, possibilities, and opportunities.

The program, founded in 2012 by Marilyn John, has hosted more than 6700 students. 2019 participating schools include Clear Fork Middle, Foundation Academy, Galion Middle, Lucas Middle School, Madison Jr. High, Mansfield Middle School, Plymouth-Shiloh, St. Mary's of the Snow and St. Peter's School.

Thank you to our 2019 Sponsors:

Chuck Hahn, Cleveland Financial Group Mechanics Bank  
OSU-Mansfield North Central State College

A round of applause to our speakers, volunteers, service club members, staff and ambassadors from OSU & NC State, and participating schools!

This program is a success because of your contribution!

## Upcoming Events

- 6/7/19 — Reg. Economic Forum @ Snow Trails 12-4pm
- 6/14/19 — Chamber Coffee @ Schmidt Security Pro  
7:30-8:30am
- 6/17/19 — DriveOhio Econ Club Luncheon 11:45am
- 6/19/19 — Chamber/RCDG Board meeting 7am
- 6/19/19 — Lunch Wise Wednesday - Speed Networking  
@ South Park Pavilion 11:45am
- 6/20/19 — Business After Hours @ Imagination District  
5-7pm
- 6/28/19 — Member Appreciation Lunch @ Chamber  
11am-1:30pm
- 7/22/19 — BlockLand Econ Club Luncheon 11:45am
- 7/26/19 — Business Boot Camp - Social Media in the  
Workplace 11am-1pm
- 8/2/19 — Chamber Golf Classic @ Westbrook
- 9/17/19 — Idea Audition
- 10/29/19 — Savor & Sip Auction and Food Tasting

*Watch your e-mail for  
more upcoming events!*





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