



RICHLAND AREA
CHAMBER
of **COMMERCE**

Chamber Link



www.RichlandAreaChamber.com

July
2018



2018 CHAMBER GOLF CLASSIC

FRIDAY, August 3rd at Westbrook Country Club

See inside for registration & sponsorship information!

Presented by



OhioHealth

June Business After Hours at



2018 Regional Economic Forum

During this memorable and informative May event, notable speakers addressed the ever changing landscape and challenges and opportunities facing area businesses.



Speakers included:

- Rick Taylor, CEO of Nanogate Jay Systems
- David Frecka, Chairman & CEO of Next Generation Films Inc.,
- Glenn Richardson, Managing Director Aerospace and Advanced Manufacturing for Jobs-Ohio
- Rep. Ryan Smith, Speaker Ohio House of Rep.



An exclusive event sponsored by The Boyd-Eichinger-Brafford Group at Merrill Lynch Bank of America



'We had to get involved:' Tim Hilterman makes habit of helping others



Tim Hilterman feels an obligation to his community and frequently asks the question, "If not me, then who?"

Hilterman has answered that question a couple of times in fairly dramatic fashion. Once, he helped to start a half-marathon that has generated about \$75,000 for drug addiction treatment. Then there was that moment when he donated a kidney to a four-year-old girl who had lost both kidneys to cancer.

He simply can't look the other way when responsibility comes calling.

The half-marathon, formally called the Spherion Mid-Ohio 13er, was born during a Leadership Unlimited program sponsored annually by the Richland Chamber of Commerce. Hilterman and other members of his class were struck by a presentation made by a local drug addict.

Tim said the class was so moved by the story of addiction that members wanted to get engaged in the battle. "There are so many people affected and involved in this fight, and we were doing nothing. We had to get involved," Hilterman said.

The idea for a fund-raiser race came from Hilterman, who participated in a half-marathon in Columbus to benefit Nationwide Children's Hospital. The first race in Mansfield was in 2015 with the involvement of many volunteers. A number of those volunteers were Hilterman's Leadership, Unlimited classmates.

Jessica Hiser, creative communications director for Spherion, is co-chair of the race.

This year's race will be Sept. 8. The course includes a section of the B & O Bike Trail and streets through the Woodland neighborhood of southwest Mansfield.

The event has attracted 300 to 400 participants each year during the first three years. All of the money generated from sponsorships and entry fees is donated to the Richland Foundation, which administers grants to applicants with suitable programs addressing drug addiction and treatment.

"The race is just like the fight against drugs," Hilterman said. "You do it one step at a time."

Hilterman, 38, has been a runner. He has participated in marathons and played soccer at Grove City College in Pennsylvania. He has only [run in](#) one of the 13ers thus far, however, because of administrative duties on race day. But, he made that one special by running the entire race in a firefighters' uniform, just like he had seen a firefighter do in the Columbus benefit race.

By the way, he also ran that race with only one kidney. He had donated a kidney to a four-year-old girl from his church who was fighting cancer. Her name is Brielle, and she was diagnosed with cancer at age one. She lost both kidneys and was forced to undergo dialysis for 12 hours every day.

Hilterman is a spiritual person and made what he called a family decision after much prayer. He was a match for the little girl, who would have otherwise had to wait for someone to die to get a kidney. Brielle is now seven years old and is doing fine.

"It is like someone near you is cold, and you are standing there with a blanket," Hilterman said. "Life is short, and we have been given time, talent, money and other things. You should use them as best you can."

A native of Pennsylvania, Hilterman came to Mansfield with an engineering degree and a job at Sprint. He now works as a financial advisor at Whitcomb & Hess in nearby Ashland. Hilterman said there is a new movement in the area to get involved and to focus on healthy living. He said the main emphasis is to give back, pointing out the slogan for the 13er is: *This is our town.*

Written by Tom Brennan, member of the Mansfield In Bloom steering committee and retired editor of the Mansfield News Journal
Mansfield in Bloom is dedicated to improving beautification and healthy living in and around Mansfield. If you have an interest in participating in these types of initiatives, please contact Roberta Perry at roberta@choosrichland.com or 419-755-7234.

Chamber & RCDG Staff Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com

Jodie A. Perry, IOM, CCEO-AP, President/CEO
Lisa Duckworth, Program & Events
Stephany Elgin, Member Services
Angie Fanello, Marketing & Communications

Nikki Lewis, Chamber Foundation
Roberta Perry, Assistant to CEO & Community Development
Barrett Thomas, Economic Development



Get a FREE Newborn Home Visit
from a registered nurse at
Richland Public Health.

Call 419-774-4540 for details.

Home visiting program funded by the Richland County Youth and Family Council.

richlandhealth.org/personal/newborn-home-visits



Practice the
ABC of Safe Sleep:
Alone. On their Back. In a Crib.

See the Safe Sleep links
at richlandhealth.org

richlandhealth.org/personal/safe-sleep



Richland
Public Health

Prevent. Promote. Protect.

555 Lexington Ave.
Mansfield, Ohio 44907
richlandhealth.org
419-774-4500

Ribbon CUTTINGS & GROUNDBREAKINGS



Kingwood Center Gardens Horticultural Services Building



McDonald's in Shelby



Salvation Army in Mansfield - renovations complete



Little Buckeye Children's Museum iHeartMedia Exhibit



HER Realtors of Mansfield



Swavory in Mansfield

Welcome!

Please join us in welcoming the newest members to your Chamber!

Be Fruitful LLC

Category: Restaurants, Food, Pubs/Other
13 Park Ave West, Mansfield
(614) 721-3888
www.befruitful.online

Dr. Jonathan Wilson DDS

Category: Medical & Health Services/Dental
425 West Cook Rd., Mansfield
(419) 756-4000

HER Realtors- Mansfield

Category: Real Estate Services/Residential
12 S Park St., Mansfield
(419) 632-3983
www.herrealtors.com

Hergatt Machine, Inc.

Category: Manufacturing, Industrial
2530 Pavonia Rd., Mansfield
(419) 589-2931
www.Hergattmachine.com

Lorine's Little Learners Child Care and Learning Center

Category: Child Care
276 Harker Street, Mansfield
(419) 522-0056

Madison Chiropractic and Wellness

Category: Medical & Health Services/Chiropractic
981 Ashland Rd., Mansfield
(419) 709-9511

Marvin Memorial Library

Category: Nonprofit Organizations
29 West Whitney Avenue, Shelby
(419) 347-5576
www.marvinlibrary.org

Northwestern Mutual

Category: Business Services
1634 Pin Oak Trail, Mansfield
(614) 439-2200
www.mikecohen.nm.com

The Hidden Acres Farm

Category: Farms
2080 Mansfield-Lucas Rd., Mansfield
(560) 567-2425
www.thehiddenacres.com

The King of Bar-B-Que Ribs

Category: Restaurants, Food, Pubs/Banquets, Catering
PO Box 1526, Mansfield
(419) 525-1851

Businesses &
Professionals...
**Looking For
New Customers?**



Welcome Wagon® can help your business connect with the new families in your community.

Jody Johnson, Community Marketing Executive
419-775-6535 • jody.johnson@welcomewagon.com

Reliable,
responsive
bankers.

Experienced
advisors.

**IT'S WHO
WE ARE.**



Consistency, capability, and expertise, with cash management services that fit your business — count on it when you bank with us.

Richland Bank
DIVISION OF THE PARK NATIONAL BANK

Contact Becky Toomey today at 419.525.8752,
or visit RichlandBank.com



The Chamber & RCDG staff participated in **Earth Stewardship Celebration**. Our project was a litter clean up of the 5-way intersection at Park Ave West & Bowman. We are doing our best to help #PlantPride in our community. The America in Bloom judges will be here in late July!

Below is information from the Chamber's workers comp provider. If you would like a free quote, please contact the Chamber at 419-522-3211 or email selgin@RichlandAreaChamber.com.



**"Champions
keep playing until they get it right."**
~Billie Jean King

JUNE! With the year almost half over, it seems as though much has already happened to make this an exciting year of changes. Please take notice of the approaching deadlines for June and July; **highlighting the 2017 True-Up process beginning July 1, and the new premium installment due dates listed on your payment schedule.** By changing the due dates BWC hopes to streamline the billing cycle, resulting in fewer reminder invoices being sent. As always, we encourage you to get in touch with anyone on your CareWorksComp team to assist with questions you have. We're always happy to discuss your workers' comp program and suggest ideas and solutions!

Important Dates and Upcoming Deadlines:

June 21, 2018—Due date for the first installment for the 2018 policy year! *(Please note this was recently updated by BWC.) Premium notices are now available on BWC website, in the same location as your policy and premium information.*

June 30, 2018

- **Early Payment Discount** due date.
- Employer must pay **full** Policy Year 2018 estimated annual premium in order to receive this 2% discount, which will be credited once the premium is paid.
- Deadline to complete Safety Council participation requirements for the 2017 policy year.
- Deadline to complete ISSP loss-prevention activities for Policy Year 2017.
- Deadline to complete the ISPP on-site consultation survey (form SH-29) for Policy Year 2017.
- Deadline to fulfill the 2017 Two Hour Group Safety Training Requirement

July 1, 2018

- Start date of the 2018 policy year, including new 2018 rates and programs.

July 31, 2018

- Final day to join a safety council for the 2018 policy year.
- Deadline to complete DFSP accident analysis training for 7/1 program start date (initial year only!). Please note that new supervisors have 60 from the date of hire to complete.
- Deadline to complete the online safety management self-assessment(SH-26) for a 7/1 start date for both the DFSP program & ISSP program.

2018 True-up:

For the 2017 policy year, 7/1/17-6/30/18, true-up reconciliation may be done beginning on 7/1/18 and must be completed by 8/15/18. It is very important that your true-up is done timely or BWC may lapse your coverage and/or remove your company from any alternative rating programs. Please contact us for further details.

Changes to Go Green Rebate: Beginning with the 2018 policy year, in order to be eligible for this 1% rebate (up to \$2,000) you will need to complete your true-up online and pay any balance owed at that time. Also, it's necessary to opt in to receive invoice email notifications to qualify, once that option becomes available early this summer (these notices alert you when the next invoice is available online.)

2019 Program Offers: Every year CareWorksComp evaluates your company for the best fitting alternative rating programs that we can offer you. During the next few months, we'll be sending program invitations and renewal notices in anticipation of fall 2018 deadlines. In some cases you will receive invitations to both group rating or group retro programs. Please know that we are available to discuss program details and the most appropriate fit for your business.

Questions? Contact Amber Hart amber.hart@careworkscorp.com 614-932-1553

More Upcoming Learning & Networking Events

JOIN US FOR A
**CHAMBER
COFFEE**
7:30-8:30am



*Join us for Open Discussion while Enjoying
Your Morning Coffee!*

There is **no charge** to attend, but seating is limited, so please reserve your spot early. (see registration information at bottom of page).

When: Friday, July 6th

7:30– 8:30am

Hosted by:



Gorman Nature Center 2295 Lexington Ave, Mansf.
Join us at our next “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.


Lunch WISE
WEDNESDAY

Network & Be Inspired by Local Women!



Our July speaker will be 179th Airlift Wing Commander, Ohio National Air Guard, Col. Allison Miller. She will be discussing female leadership, her journey to her present role, being a female in the military and how she balances being a mother at the same time.

When: July 18th 11:45– 1pm

Where: Deluxe Catering & Events, 28 N. Main St., Mansfield

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community.

The luncheon cost is \$12.00 - please RSVP to reserve your spot (see registration information at bottom of page).

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

**BUSINESS
BOOT CAMP**
 **SERIES**

IDENTITY THEFT – An identity theft education can save employers and employees thousands of dollars in potential losses!

When: Thursday, August 9th 7:30-9am - continental breakfast provided

Where: Richland Area Chamber, 55 N. Mulberry St., Mansfield

The cost is \$15 for members/\$25 for non-members - please RSVP to reserve your spot (see registration information at bottom of page).



Presented by:
Linda Horning-Pitt

- ~ Learn how to protect yourself from the devastating effects of ID theft
- ~ Be introduced to the six major types of identity theft
- ~ Learn how to better protect personal and company information
- ~ Learn about restoration services & credit monitoring plans

**HR personnel
will receive 1
CEU for this
workshop**

3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at richlandareachamber.com
- Call 419-522-3211
- Email: lduckworth@richlandareachamber.com

Richland Area Chamber Member **SPOTLIGHT**

Scrumpdillyishus®

This silly word, for those old enough to remember, was used by Dennis the Menace in ads describing our favorite summertime cool treats from – Dairy Queen. A Mansfield/Richland County fixture starting on August 11, 1948 at Glessner and Wood Streets.

During the Second World War a gentleman in Iowa discovered a way to make ice cream in a continuous freeze method, a departure from the batch method. He sold this idea to another who saw the potential, and Dairy Queen was born. Notable is the fact that DQ is also credited as a pioneer in the franchise system!

Enter the Mulherin family, acquaintances of the founder, John Mulherin and five of his siblings spread across the U.S.A. with franchises for the new soft serve treat. John and Winnie selected the rights to Richland County, Ohio. One of his sister's had franchise number #3. The rest is history! There are now 6400 stores in 30 countries. Going on generation four, the Mulherins now operate two locations in our county (the latest is Ashland Road in 1987). The original building and the adjacent Snack Bar, were razed, and the current store built in 1976. Enough for history!

Did you know that the Buster Bar and its myriad flavors accounts for 25% of the sales? It might be of interest to know that your Buster Bar® and companion Dilly Bar® are handmade each morning, along with those wonderful ice cream cakes.

Continuous members of the Chamber since 1950, the Mulherin family is still going strong! Current operators/owners Pat and Jana of the Glessner Avenue store and Joe, who manages the Ashland Road store keep up the operation.

Oh, by the way, Pat and Jana do NOT retire each winter to Florida and do NOT have a DQ there!



Stan Butts, Guest Columnist
Valleyview Country Getaway



Happy 70th Anniversary!

Stories in Stone

These are the words Adam Longstreth's grandfather used to describe their family business, Longstreth Memorials. Now operating with the sixth generation, this family enterprise is its own story in stone. Started in 1868, just after the close of the Civil War, T.W. Longstreth, after a brief apprenticeship with his father-in-law, chose a location in Galion, in close proximity to the city cemetery. The cemetery was later moved, but the business stayed. During the next 149 years, in the same building, the operation continued. In the 1950's the Mansfield office was opened, followed by Bucyrus in the 60's. Today they are celebrating their 150 year milestone, in a new and larger building in the Galion community.



The new facility enables the consolidation of different operations while adding new services as the industry changes. One new tool is called an 'impact machine', which allows the faithful and enduring duplication of personal photos on the granite surface. One thing that has not changed is the quality of the engraving, still using a deeper cut into the stone, allowing for natural shadows to emphasize the graphics, as opposed to the shallower, painted cuts used by others. The method has evolved from hand chisels to CNC like guided sand-blasting, but the quality remains.

When asked what separates Longstreth from others, the reply was short and simple – (1) education and (2) design. Their goal in education is to inform the consumer of the differences in the stone and other options available, matching product to the consumer's budget. The design process is unique to the individual(s) for whom the memorial marker is intended. In a few words, the business can be best describe as 'The Art of Remembering'.



Congratulations to Adam, his family, and staff on 150 years of making memories in stone.

MARIJUANA AND THE WORKPLACE

2 sessions available

August 8th 8am-11am or 1pm-4pm

at Deluxe Catering & Events, 28 N. Main St. in Mansfield

As states trend toward marijuana legalization, popular notions about the safety of the substance are often misunderstood or over-stated. This leads to new questions and quests for more information on the topic, such as: "How safe is marijuana REALLY?" "What are the expected outcomes for employers in states where marijuana laws are changing?" "What long-term impacts can be anticipated where legalization is embraced?" and "How can we best prepare to protect the safety of our work place?"



We will hear from national expert and Colorado resident, Jo McGuire, about actual outcomes and best practices for maintaining safe and drug free workplaces.

We will also hear from Tony Coder, Director of Program & Services, Ohio Assoc. of County Behavioral Health Authorities. Tony will be speaking about the details of the Ohio Law and what employers need to know.

\$20 - light refreshments will be served.

Register at RichlandAreaChamber.com or call 419-522-3211.



Your Commercial Aluminum Door & Storefront Specialist

New Construction – Replacement – Service

- Aluminum Storefront Entrances
- ADA Automatic Door Openers
- Service & Repair
- Custom Shower Doors
- Glass Replacement
- Mirrors

Call us for all your glass & door needs!

419-775-6552

www.allglass-systems.com



***Congratulations to the
Leadership Unlimited
Class of 2018!***



36 years later, 800+ graduates and LU continues to go strong. Thanks to the participants for investing in yourself and our community! We can't wait to watch what you accomplish!



Presented by



Mid-Ohio Conference Center
Tues., October 23th 5:00pm-8:00pm

SPONSORSHIP APPLICATION



2017 Attendance—**sold out** at 500 guests!

Audience—Area business leaders, professionals, support staff, general business crowd

Advertising—Email Blasts, Social Media Posts, Newsletter Ads

In addition to live entertainment and a silent auction, there will be many vendors offering samples.

SOLD OUT
in 2017!

Sponsors receive exclusive pre-sale opportunity before tickets are released to the general public on September 4, 2018

Presenting Sponsorship - \$4,000 (Exclusive)

Souvenir Glass Sponsorship - \$2,000 (Exclusive)

Platinum Sponsorship - \$1,000

- 8 Tickets Included (\$160 Value)
- **Guaranteed seating** at a VIP table
- 8 Drink Tickets good for wine, beer, or signature drink (\$40 Value)
- Company **Logo** (color) on event banner
- Company **Logo** (1 color/large) printed on the tote bag given to each vendor and attendee
- Company **Logo** (color) printed in the Tasting Menu given to each attendee
- Company **Logo** listed on event posters
- Company recognized in announcements
- Company **Logo** listed on event webpage with link

Gold Sponsorship - \$500

- 8 Tickets Included (\$160 Value)
- Company name on event banner
- Company **Logo** (1 color/small) printed on tote bag given to each vendor and attendee
- Company Name listed in the Tasting Menu
- Company Name listed on event posters
- Company recognized in announcements
- Company Name listed on event webpage with link

Silver Sponsorship - \$250

- 4 Tickets Included (\$80 Value)
- Company name on event banner
- Company Name printed on tote bag given to each vendor and attendee
- Company Name listed in the Tasting Menu
- Company recognized in announcements
- Company Name listed on event webpage with link

*Sponsorship must be received at least six weeks in advance to take complete advantage of this benefit

2018 SPONSORSHIP APPLICATION

Organization Name: _____

Contact: _____ Telephone: _____

Address: _____ City/State/Zip: _____

Email: _____ Website: _____

SELECT YOUR SPONSORSHIP LEVEL:

☐ Platinum Sponsorship - \$1000

☐ Gold Sponsorship - \$500

☐ Silver Sponsorship - \$250

METHOD OF PAYMENT: ☐ Check enclosed ☐ Visa/MasterCard/Discover

Credit Card # _____ Exp. Date. _____

Security Code _____ Signature _____ email _____

Address of Cardholder _____

AUCTION AND FOOD TASTING EVENT



October 23rd, 2018 5-8pm

at the Mid-Ohio Conference Center

☐

Yes, I would like to donate an item to the auction!

Business/Organization: _____

Contact Person: _____

Phone: _____ email: _____

Item(s):** _____

◆ Item enclosed _____ Need pick up between (dates) _____ & _____

Value of item: _____

Please respond by Friday, September 14th:

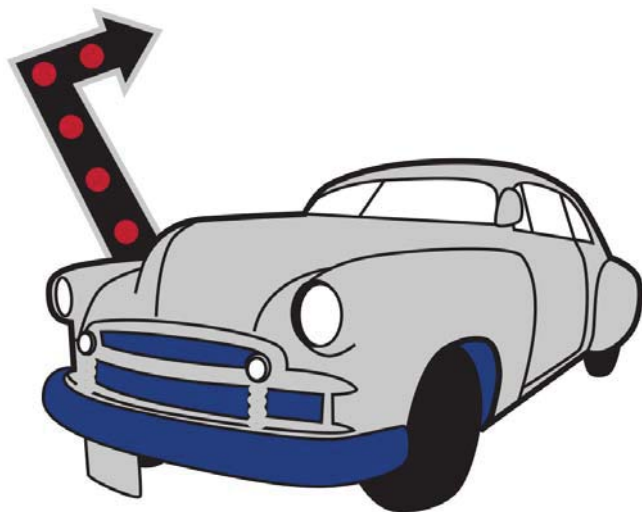
Mail to: Richland Area Chamber of Commerce
55 N. Mulberry St. Mansfield OH 44902

Silent Auction

Fax: 419-526-6853 Call: 419-522-3211 Email: lduckworth@richlandareachamber.com

Why participate? This event is a great opportunity to highlight your business and potentially get some new long-term customers! Some great ideas include: gift cards, baskets, trips, gas cards, chocolate, tickets to sporting events, etc.

Thank you for your participation!



23RD ANNUAL HEART OF THE CITY *CRUISE IN*

SATURDAY, AUGUST 25, 2018

BE A PART OF **VENDOR ALLEY**

PRIME LOCATION!

SPONSORED BY THE RICHLAND AREA CHAMBER OF COMMERCE



Promote your business to the thousands of attendees at the 23rd Annual Heart of the City Cruise In. We'll be setting up the "Vendor Alley" in the **Richland Bank Parking Lot** at the corner of **Park Ave West & Walnut** right in the heart of the action. Reserve your spot and be a part of something major! **For only \$25 you can reserve a spot in Vendor Alley.** This small fee reserves your spot, you should plan to bring your own table, tent or other promotional materials! Vendors should plan to be set up between **11am—4pm.***



Heart of the City Cruise In—VENDOR ALLEY Spots — Member Price: \$25, Non-Member Price: \$35

(*Due to food vendor regulations from Downtown Mansfield, Vendor Alley participants are not allowed to sell food.

If you are interested in being a food vendor, please call DMI at 419-522-0099)

Contact Name _____

Organization _____ Phone _____

Address _____ City _____ Zip _____

Visa/MC/Disc # _____ exp. ____/____ 3 digit code _____

Address of Cardholder: Street _____ Zip _____

Mail: Richland Area Chamber of Commerce 55 N. Mulberry Street, Mansfield, 44902

Phone: 419-522-3211

Fax: 419-526-6853

Email: lduckworth@richlandareachamber.com

Student CEO

Young Entrepreneurs Academy (YEA!) teaches kids how to be business owners.

As seen on:
seventeen SHARK TANK

As seen on:
HATCHED

YEA! Graduate,
National College
Scholarship Winner

YEA! GRADUATE,
INFINITY SALON
OWNER

THIS COULD
BE ME!!

YEA! TEACHES KIDS
HOW TO TURN THEIR TALENTS
& SKILLS INTO REAL BUSINESSES
IN LESS THAN 100 HOURS!

yea!

**Turns Kids' Bright Ideas
into REAL Businesses.**

The Young Entrepreneurs Academy (YEA!) is a groundbreaking after-school program that transforms **middle and high school students** into confident entrepreneurs. Through the 30-week program, students generate business ideas, conduct market research, write business plans, pitch to a panel of investors, and launch their own companies.

Motivated kids between 11 and 18 years old may apply for admission to the Young Entrepreneurs Academy near them by September 7th, for the opportunity to become the CEO of their own, REAL, business!



Tanner & Spencer Harrison
CO-CEOs,
Campfire Industries
YEA! Graduates'
product sold in 88
Wegmans stores!



Chad Bingo
CEO, Dogstar
Pet Products
YEA! kid
product
seen on ABC's
Good Morning
America.

**SAVE
\$20***

on application fee.

Apply by
July 31st

PROMO CODE: EDU2018

**YEA! students
featured nationally**

Inc.

THE
HUFFINGTON
POST

USA
TODAY

Entrepreneur

NBC

CNN

FORTUNE

The New York Times

teenVOGUE

abc
GOOD
MORNING
AMERICA

**YOUNG
ENTREPRENEURS
Academy**

» **Learn more
and apply at yeausa.org**

For more information, contact Nikki Lewis at (419) 522-3211.



RICHLAND
ideaaudition

seeking people
with

GREAT
ideas

Do you have a FANTASTIC
idea for a new business or product?

Then enter it in the

RICHLAND idea audition

What can you earn?

1st place : \$5,000

2nd place : \$2,500 3rd place : \$1,000

Sponsored by the Richland County Foundation

EVENT PARTNERS:

Richland Area
Chamber
of Commerce

Richland Community
Development Group

The Ohio State University
at Mansfield

Braintree Business
Development Center

Small Business
Development Center

SCORE of North Central Ohio

idea audition

october 16th
OSU-MANSFIELD

for rules & application visit:
richlandcountyfoundation.org



RICHLAND
ideaaudition



Business After Hours @ STARTEK

850 W. Fourth St.
Mansfield

July 19th 5-7pm



Is this your first Business After Hours? Join us from 4:30-5pm to meet our friendly Chamber Ambassadors!

Please fax or mail this registration to the Richland Area Chamber of Commerce by Monday, July 16, 2018 or register online at RichlandAreaChamber.com. Cost: FREE for members (if registering on or before 7/16)

Company _____

Name _____ Email _____

Name _____ Email _____

Name _____ Email _____

Name _____ Email _____

Name _____ Email _____

Richland Area Chamber of Commerce
55 N. Mulberry Street
Mansfield, OH 44902
P: 419.522.3211 F: 419.526.6853



4th Annual Women's Business Showcase

A Showcase of Women Led Businesses

BOOTHS & SPONSORSHIPS

Presented by

 Mind Body Align

Wednesday
September 12th
11am-1pm



FREE FOR ATTENDEES!

ENTIRE PUBLIC IS ENCOURAGED TO ATTEND!
Register @ RichlandAreaChamber.com or 419-522-3211

Be a part of this unique & exciting event
featuring local women entrepreneurs!

at lobby of the Renaissance Theatre, 138 Park Ave. West in Mansfield

Sponsorship/Booth Registration/Prize Donations (you may also complete payment online at RichlandAreaChamber.com)

Spotlight Sponsor - \$1000:
(exclusive)

Center Stage Sponsor - \$450:

- One tabletop booth space in a prime location
- Logo (large) on all promo materials for Showcase
- Logo (large) on booth map provided to attendees
- Logo & link on website for Showcase
- Logo promotion on Showcase social media
- Logo in Chamber Newsletter regarding Showcase
- Logo & link on Showcase email blasts

Ensemble Sponsor - \$225

- One tabletop booth space in prominent location
- Name on all promotional materials for Showcase
- Name & link on Showcase event page
- Name promotion on Showcase social media
- Name in Chamber Newsletter regarding Showcase
- Name listed on email blasts for Showcase

Donate a Door Prize:

Business mention and thank you during event

Booth Only - \$60 if reserved by 8/15/18

After this date, the cost will be \$85.

- Space size is 8x10.
- 8ft table, 2 chairs, & electricity/wifi included
- Set up will take place from 10-11am.
- Vendor networking session prior to event

*To guarantee a spot,
please respond early!*

Organization: _____

Address: _____

Contact person: _____ Email: _____

Phone: _____ Fax: _____

Payment: _____ check enclosed VISA/MC/DISC# _____

exp. ____/____/____ Security Code _____ Cardholder Address _____

Choose one: Center Stage Sponsor (\$450) _____ Ensemble Sponsor(\$225) _____ Booth Only(\$60) _____

I would like to donate the following door prize: _____

Cancellations must be received by September 1, 2018 or booths will be charged at full price.

Phone: 419-522-3211 • Fax: 419-526-6853 • Email: lduckworth@richlandareachamber.com

Mail: Richland Area Chamber of Commerce • 55 N. Mulberry St., Mansfield 44902



Find us on 



SBA Disclaimer: "The Small Business Development Center Program of Ohio (SBDC) program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Michalina Lacy at 419-755-9011 for special accommodations."

Teams & Sponsorships

27th Annual
RICHLAND AREA CHAMBER
GOLF
Classic



Friday
August 3rd
2018
Westbrook
Country Club

Presented by



OhioHealth



MEDICAL MUTUAL®



ADENA
CORPORATION



Richland
Bank
DIVISION OF THE PARK NATIONAL BANK

Teams - limited to 36, so please register as soon as possible!

☐ **Team of Four** —\$125 per person/\$500 per team (if paid by 7/13. After 7/13, \$140 per person/\$560 per team)
Includes cart, greens fees, lunch at the turn, beverage tickets and dinner.

Captain: _____ Handicap _____

Player 2 _____ Handicap _____

Player 3 _____ Handicap _____

Player 4 _____ Handicap _____

Captain's email/telephone: _____

Please indicate whether you wish to be
included in the **Skins competition**:

\$40 per team _____

Please be sure that all information is completed -
notify the Chamber of any changes in players.
COUNTRY CLUB CASUAL DRESS CODE—NO JEANS
PERMITTED - SHIRTS WITH COLLAR

Company _____ Contact Name _____

Total Payment for teams and/or sponsorship: _____ (Amount) Check Enclosed _____

Visa/MC/Disc # _____ Exp. Date _____ Sec. Code _____

Address of cardholder _____ Zip Code _____

Telephone: _____ Email invoice to: _____

Available Sponsorships

Lunch Sponsor \$500

- * Company logo on signage at the lunch pavilion
- * Opportunity to have a promotional table/tent set up at the lunch to interact with the golfers
- * Logo promotion on social media channels
- * Company name & web link on event webpage
- * Company logo in the tournament program
- * Opportunity to include item in golfer goodie bag

Proximity Contest Sponsor \$250

- * Signage on course at designated hole
- * Recognition at dinner when awards are given out
- * Company name on event webpage
- * Name on social media channels
- * Opportunity to include item in golfer goodie bag

Hole and/or Tee Sponsor—\$150 or 2 for \$250

- * Company name listed on sign at designated hole or tee
- * Company name on event webpage

Richland Area Chamber of Commerce, 55 N. Mulberry Street, Mansfield, OH 44902
419-522-3211 Fax: 419-526-6853 Email: lduckworth@richlandareachamber.com

Celebrate Small Business!

2018 Small Business of the Year Awards Nomination



To be considered for the Richland Area Chamber of Commerce Small Business of the Year Awards, the nominated business must:

- Be headquartered in Richland County
- Employ 250 or fewer full-time equivalent employees
- In operation for at least three years
- Have annual sales revenue of less than \$20,000,000
- Demonstrate an active concern for the community

Eligible applicants will be judged on the following:

- Business History & Performance
- Staff Training & Motivation
- Community Involvement
- Customer Service
- Business Strategies & Goals

To be considered for the Richland Area Chamber of Commerce **Non-Profit** Small Business of the Year Award, the nominated business must:

- Be headquartered in Richland County
- Total budget \$1M or less
- In operation for at least three years
- Must be a 501c3 organization



NEW!

Eligible applicants will be judged on the following:

- Collaboration with other organizations
- Employee Practices
- Financial Performance (diversification, income streams, rainy day fund, etc).
- Customer Service
- Strategic Planning - long range

Business Nominated _____

Contact Person _____ Title _____

Address _____ City _____ State _____ Zip _____

Telephone (day) _____ Fax _____ Email _____

Nominating Individual (Optional) _____

Email _____

Why are they deserving of the award (briefly):

Return To:

Richland Area Chamber of Commerce ~ 55 N. Mulberry St., ~ Mansfield OH 44902
F: 419-526-6853 E: lduckworth@richlandareachamber.com

Deadline for nominations is August 17, 2018

Awards will be presented at a special luncheon - November 30th, 2018





Live@Lunch—July Events Summer Courtyard Series

LIVE PERFORMANCE EVENTS | MECHANICS BANK
2 S. MAIN STREET | MANSFIELD

JUL 13 11:45 AM-1:15 PM *Bob Cox & Greg Moore*

JUL 20 11:45 AM-1:15 PM *Steve Brown*

JUL 27 11:45 AM-1 PM *Damian & Dane
Ambassadors of
Great American Song*

Special performance times are listed above, but our courtyard is open every Friday over lunch! Come early or stay later and enjoy the courtyard.

In the event of inclement weather, we'll save Live@Lunch for another day.

Mechanics | That's Better.
BANK Member FDIC
MyMechanics.com

America in Bloom Judges Coming Soon!

The America in Bloom judges will be touring Mansfield on July 26 and July 27 to evaluate Mansfield in Bloom projects.

Please support the Mansfield in Bloom volunteers in their efforts to make Mansfield a beautiful city during the judges visits and beyond!

Also, if you have participated in a cleaning effort, please submit your photos to Roberta Perry at roberta@chooserichland.com. Roberta can also be reached at 419-755-7234.



Upcoming Events

- 7/5/18** — **BWC Press Conference** @ Chamber 10:00am
Premium rebate check presentation to local businesses
- 7/6/18** — **Chamber Coffee** @ Gorman Nat. Ctr. 7:30-8:30am
- 7/9/18** — Lunch WISE Wed. Committee Meeting 3:00pm
- 7/10/18** — Advocacy Committee 8am
- 7/11/18** — Executive Committee 7:30-9am
- 7/18/18** — Chamber & RCDG Board Meeting 7am
- 7/18/18** — **Lunch WISE Wednesday Women's Luncheon**
11:45-1pm @ Deluxe Catering & Events
- 7/19/18** — **Business After Hours @ STARTEK** 5-7pm
- 7/26/18** — Ambassadors Committee 8am
- 8/3/18** — **Chamber Golf Classic**
- 8/8/18** — **Marijuana in the Workplace Seminar**
@ Deluxe Catering & Events, 8am-11am or 1pm-4pm
- 8/9/18** — **Business Boot Camp** @ Chamber
Topic: Identity Theft Workshop
- 8/16/18** — **Business After Hours @ St. Peters** 5-7pm
- 9/7/18** — **Small Bus. of the Year Nominee Breakfast** 8am
- 9/20/18** — **Business After Hours @ NCSC/OSU** 5-7pm
- 10/4/18** — **Business Boot Camp Plus** @ Holiday Inn
Harassment in the Workplace & Employee Handbook Guidelines
- 10/16/18** — **Idea Audition** @ OSU Mansfield
- 10/23/18** — **Savor & Sip Auction and Food Tasting**
- 10/25/18** — **Rome & the Amalfi Coast Chamber Trip**
- 11/30/18** — **Small Business of the Year Awards Luncheon**
@ Holiday Inn

Watch your e-mail for more upcoming events!

SPONSORSHIP & ADVERTISING OPPORTUNITIES

For a list of options
available, contact the
Chamber at 419-522-3211 or
afanello@richlandareachamber.com



419-522-0035

30 North Diamond (3rd floor City building)
Mansfield, Ohio 44902

Mon - Fri: 7am - 3:30pm

Free Wi-Fi Inside

www.citygardencafe.org

Element of Art



s t u d i o / g a l l e r y

96 North Main Street, Mansfield, Ohio 44902

Phone: (419) 522-2965

www.coaststudiogallery.com



RICHLAND NEWHOPE INDUSTRIES INC.

Trained Employees Outsourcing

- Document Management
- Pallets
- Ground Maintenance
- Assembly
- Wood Products
- Custodial Services
- Packaging
- Document Destruction

"Where Quality Matters"

419-774-4400

www.rniinc.com



A member of the CyclePoint Network

eRecycling

Turning Your Old Technology Into

New Possibilities

419-774-4496



Selecting the right health insurance plan shouldn't be a guessing game.

CLEARLY THE RIGHT CHOICE

Learn more about a Medical Mutual health plan through the Richland Area Chamber of Commerce, and why it can be your company's clear choice, by visiting RichlandAreaChamber.com.



MEDICAL MUTUAL®

MedMutual.com

© 2012 Medical Mutual of Ohio

The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

