



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT

Strong Business.
Strong Community.

Chamber Link



December 2019

Thank you to everyone who participated in the 2019 SHOP SMALL Promotion



Please be sure to keep small businesses in mind all year round!





Presenting the Young Entrepreneurs Academy Class of 2020

We are excited to welcome another YEA! class of wonderful students with brilliant ideas! Keep checking in to see what these young people accomplish over the next six months!



CareWorks

Important Deadlines

December 21, 2019:

BWC Premium Installment due if you pay on a Monthly, Bi-Monthly, Quarterly, or Bi-Annual basis.

January 24, 2020:

Group Retrospective Enrollment deadline for the 2020 Rate Year.



Winners Announced December 6!

Semi-Finalists

(finalists are in bold)

Abundat

Ashland Railway

Baker's Collision Repair Specialits

Cypress Hill Winery

Debt Recovery Solutions

Discovery Dental

Eberts Heating and Cooling

Evolve Studios

Global Medical Foam

Healthy Transformation

Hess Industries

Liberty Lawn Care and Landscaping

Marco Photo Services

Mary Anne's Meat Market

Sentec Systems

Skyline Chili

Snow Trails

Southern Title

Studio 19

Superior Cleaning & Recovery

The Boot Life

The Phoenix Brewing Company

Whitakers Natural Market

Wilson Realty

Non-Profit Semi-Finalists

Richland Pregnancy Services

Little Buckeye Children's Museum

The Visual Bucket List

DMI

Raemelton Therapeutic Equestrian
Center

Madison Adult Career Center

Lucas Community Center

Destination Mansfield

Non-Profit Winner:

Little Buckeye Children's Museum

Entrepreneurial Spirit Award:

MaryAnne's Meats

Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO
Lisa Duckworth, Program & Events
Angie Fanello, Marketing & Communications
Jessica Gribben, Economic Development Liaison
Kathy Fox, Front Office

Clint Knight, Workforce Development
Nikki Lewis, Chamber Foundation
Ashley Meyer, Member Services
Barrett Thomas, Economic Development



baby
IT'S COLD
outside

Family Life Counseling 20 yr Anniversary

Main Library Book Vending
at the Mansfield Y

New Beginning Campus
(Catalyst Detox Center)

Richland Public Health presents:

WINTER SAFETY TIPS

Home • Vehicle

Walking • Driving

Personal Health

www.richlandhealth.org

Ribbon CUTTINGS



FS Chocolatiers and Bake My Day - Ontario



Malabar Care Connect- Mansfield
(Malabar Intermediate School Doctor's Office)



Apartment 46/48- Mansfield



Metronome 57th Anniversary- Mansfield



Shelby Blackfork Wetlands Expansion



Poppy Boutique- Mansfield



Waterford Wall of Honor
(Veteran's Wall)- Mansfield



Shelby Waste Water
Treatment Plant



Shaw Ott 70th Anniversary- Mansfield



Rainbow Mortgage Demo
(For Imagination District)- Mansfield

applying to be **new** but creating a **home** you so need an

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we're listening.

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EMERGENCY
HEART ATTACK CARE
Now at Ontario Hospital





Booths

Register by January 31st
for best pricing!

Hurry!
Booths are limited!

DETAILS:

- **Thursday, March 19th, 10-4pm, at the Richland County Fairgrounds**
- **Set up will take place from 3-5pm on Wed., March 18th** to allow for the “Expo Eve” **Business After Hours** taking place 5-7pm that evening - last year 300+ attended!
- Enjoy an exciting “Get in the Game” theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People’s Choice
- A special breakfast will be held just prior to the opening of the Expo, providing vendor networking, coffee & donuts
- Admission will be free, and once again, we will find various ways to promote the Expo to the public.

COST: The booth cost is only \$180 if you reserve your space before January 31st (\$230 after this date). Booth size is 8’x10’. This includes 8 ft. table, 2 chairs, and electricity/wifi.

THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!

COMPLETE FORM AND RETURN WITH PAYMENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH

Booths are first come, first serve. Online registration is available by visiting the event calendar at www.RichlandAreaChamber.com)

☐ We agree to have our booth set up from 5-7pm on March 18th for the Expo Business After Hours AND from 9:30am-4:00pm on March 19th for the Expo. We understand that cancellations after March 1st are non-refundable.

Organization: _____

Address: _____

Contact person: _____ **Email:** _____

Phone: _____ **Fax:** _____

PAYMENT: ☐ check enclosed ☐ VISA/MC/DISC# _____
exp. ____/____ Security Code _____

Address of Cardholder _____

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** lduckworth@richlandareachamber.com

Mail: Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902



Expo Sponsorships

Champion Sponsor — \$1,000

(Limited to Four)

- Double booth space in a prime location
- An aisle sign will be hung with your company name and also printed on booth maps
- Logo (large) on booth map provided to attendees
- Logo (large) on banner displayed at Expo
- Logo (large) on goodie bag given to attendees
- Logo (large) on posters displayed at Expo
- Logo on any major print media & additional Expo ads such as radio (name), billboard and print
- Logo & link on Chamber website for Expo
- Logo promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$\$\$)
- Logo in Chamber Newsletter promotion
- Up to 3 items in goodie bag given to attendees
- Logo & link on Chamber email blasts for Expo

All Star Sponsor — \$750

- One (1) booth space in a prime location
- Logo (small) on booth map provided to attendees
- Logo (small) on banner displayed at Expo
- Logo (small) on goodie bag given to attendees
- Logo (small) on posters displayed at Expo
- Logo on any major print media advertising
- Logo & link on Chamber website for expo
- Logo promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$\$)
- Logo in Chamber Newsletter promotion
- Up to 2 items in goodie bag given to attendees
- Logo on Chamber email blasts for Expo

Finalist Sponsor — \$500

- Save \$100 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on goodie bag given to attendees
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name & link on Chamber website for Expo
- Name promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$)
- Name in Chamber Newsletter promotion
- One (1) item in goodie bag given to attendees
- Name listed on Chamber email blasts for Expo

Team Player Sponsor — \$250

- Save \$75 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name on Chamber website for Expo
- Name promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$)
- Name in Chamber Newsletter promotion
- Name listed on Chamber email blasts for Expo

PLEASE SUBMIT YOUR SPONSORSHIP AS SOON AS POSSIBLE TO RECEIVE MAXIMUM EXPOSURE!

Online payment is available by visiting the event calendar at www.RichlandAreaChamber.com

Organization: _____

Address: _____

Contact person: _____ Email: _____

Payment Amount: _____ ☐ check enclosed ☐ VISA/MC/DISC# _____

exp. ____/____ Security Code _____

Address of cardholder: _____

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** lduckworth@richlandareachamber.com

Mail: Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902

Social Media in the Workplace



Friday, December 13

**PRESENTED BY THE OHIO CHAMBER OF COMMERCE
& HOSTED BY THE RICHLAND AREA CHAMBER**

OHIO CHAMBER LUNCH & LEARN

Approved for 1.5 SHRM &
HRCI Credits

Host: Richland Area Chamber & Economic Development

Date: Friday, December 13

Time: 11:30 am Registration; Lunch & Learn program noon to 1:30pm

Location: Richland Area Chamber, 55 N. Mulberry St., Mansfield 44902

Speaker: Bill Wahoff with Steptoe & Johnson PLLC

Topic: Social Media in the Workplace

Fee/Registrations: \$20 per person for members; \$25 for nonmembers

RSVP: Lisa Duckworth (419) 522-3211 or email

lduckworth@richlandareachamber.com

Navigating Social Media do's and don'ts in the workplace can be tricky. Join us for an in depth look at the laws, rights, and responsibilities when it comes to your employees and their use of social media in the workplace. Areas that will be explored include:

- ~ Define the National Labor Relations Act and how it impacts your business
- ~ A review of the National Labor Relations Board and their authority
- ~ Employee union organizing efforts and the do's and don'ts according to the National Labor Relations Board
- ~ National Labor Relations Board's stance on employee's use of social media while at work
- ~ A review of the factors to consider before disciplining an employee for their use of social media with regard to making comments regarding the workplace
- ~ A review of the right-to-work statutes and their true meaning



January 30th. 2020

Catered by The Vault

\$55.00 per person (after 1/15)

- Chairman's Award
- Athena Award
- Economic Excellence Awards

[illegible]

Midsummer Night

Sponsorships

Evening of Excellence & Annual Meeting

January 30th. 2020

DIAMOND Starry Night

\$2,000

Premier Sponsorship

Limit of four

- ◆ 2 Full tables (16 tickets) at the event with **VIP seating**
- ◆ VIP parking spaces for your guests in prime location (you won't fight the crowd)
- ◆ Table sign with corporate logo
- ◆ Two page ad spread in the program book (each page is 7.5" wide by 10" tall)
- ◆ 4 bottles of wine at the dinner table (2 on each table)
- ◆ Ability to speak for one minute at the podium
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition in all publicity regarding this event
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo in a primary location on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

PLATINUM Enchanted Forest

Sponsor

\$1,200

- ◆ 1 Full table (8 tickets) at the event with **VIP seating**
- ◆ Table sign with corporate logo
- ◆ Full page color ad in the program book (7.5" wide by 10" tall)
- ◆ 2 bottles of wine at the dinner table
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

GOLDEN Secret Garden

Sponsor

\$900

- ◆ 6 Tickets to the event
- ◆ Table sign with corporate logo
- ◆ Three-quarter page color ad in program book (7.5" wide by 7" tall)
- ◆ Business name & logo recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name & link in Chamber newsletter and emails

SILVER Full Moon

Sponsor

\$600

- ◆ 4 tickets to the event
- ◆ Half-page color ad in the program book (7.5" wide by 5" tall)
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name in Chamber newsletter

BRONZE Firefly Sponsor

\$400

- ◆ 2 tickets to the event
- ◆ Quarter page color ad in the program book (3.25" wide by 5" tall)
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name on Chamber website event page
- ◆ Business name in Chamber newsletter

Midsummer Night

Evening of Excellence & Annual Meeting - January 30th, 2020

Name of Sponsor: _____

Contact Name: _____ Phone Number: _____

Thursday, January 30th, 2020

Social Hour at 5:30pm

Dinner at 6:30pm

Ralph Phillips Conference Center
at the Kehoe Center

INDIVIDUAL TICKETS

\$45.00 per person (before 1/15)

\$55.00 per person (after 1/15)

Sponsorship Levels

Diamond Starry Night \$2,000 (16 tickets)

Platinum Enchanted Forest \$1,200 (8 tickets)

Golden Secret Garden \$900 (6 tickets)

Silver Full Moon \$600 (4 tickets)

Bronze Firefly \$400 (2 tickets)

Ads are due to the Chamber by Monday, January 20th

Send electronically in PDF or JPG format to

Angie Fanello at afanello@richlandareachamber.com

Names of Attendees	Choose One:		
	Chicken Romano	Boneless Braised Beef Short Ribs	Vegetarian Lasagna w/ White sauce

Please return form with payment to:

Lisa Duckworth

Richland Area & Economic Development
55 N. Mulberry Street Mansfield, OH 44902
Phone: (419) 522-3211 Fax: (419) 526-6853

**Tickets also available by
calling the Chamber at
419-522-3211 or online at
RichlandAreaChamber.com**



December Business After Hours

December 19
5-7pm

CHRISTMAS AT KINGWOOD

Please join us for great food, live music, prizes, and networking at Kingwood Center Gardens. Wander through the trail of lights and community Tree Walk, warm up by the campfire with hot cocoa, and discover "Christmas Classics" at Kingwood Hall.

Admission is free if you reserve your spot by Monday, December 16, 2019. (\$5.00 if registration is received after this date). Non-members are welcome to attend at \$5.00/person.

Is this your first Business After Hours? Join us for a "New Member Mixer" a half hour before the event starts, hosted by the Chamber Ambassadors.

Register online at richlandareachamber.com or call 419-522-3211

Food & drinks
are compliments
of co-sponsors:



Catering
by:



Kingwood Center Gardens 50 N. Trimble Road, Mansfield Park at Trimble Rd. entrance - After Hours in the Carriage House

Shady Lane Alpacas Farm Store



Holiday Hours

Every Weekend after
Thanksgiving and
Dec. 6 to Christmas

Fridays and Saturdays
9am to 6 pm

Sundays 1pm to 6 pm

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Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – January 30th *Sponsored by Richland Bank*



2019 Awardee – Jodie A. Perry

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is **December 6, 2019.**

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

NOMINEE:

Name: _____

Title: _____ Company: _____

Business Address: _____

City: _____ State: _____ ZIP: _____

Work Phone: _____ Home Phone: _____ Email: _____

NOMINATOR:

Name: _____ Title: _____

(Please Print)

Business/Company: _____

Phone Number _____ Email: _____

Nominator's Signature: _____

DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN: Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

BUSINESS ACCOMPLISHMENTS: List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1989 Jeanne Alexander	1999 Donna Valentine	2009 Diana Coon
1990 JoAnn E. Dutton	2000 Carol Payton	2010 Deborah Adams
1991 Gayle Gorman Freeman	2001 Barbara Pore	2011 Betty Wells Preston
1992 Lydia Reid	2002 Vicki Kane	2012 Shirley Monica
1993 Karen Moody Bierly	2003 Mary Ann Nore	2013 Duana Patton
1994 Suzanne Davis	2004 Inez Shepherd	2014 Kathy Daniels
1995 Deborah M. Schenk	2005 Pearl J. Peritalo	2015 Rebecca Toomey
1996 Sandra Williams	2006 Chriss Harris	2016 Melanie Riggelman
1997 Pamela Siegenthaler	2007 Carol Michaels	2017 Sally Gesouras
1998 Charma Behnke	2008 Joan Day	2018 Patti Kastelic
		2019 Jodie A. Perry

Sponsored by:

Please return completed nomination form by December 6th, 2019, to



Richland Area Chamber & Economic
Development
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com



2020 Economic Excellence Awards Nomination Form



Nominations are now being accepted for the 2020 Economic Excellence Awards. The awards are an opportunity to highlight businesses, individuals and organizations that have had significant impact on the growth and development of the local economy. Awards will be presented at the Richland Area Chamber and RCDG's Evening of Excellence at the Ralph Phillips Event Center at the Kehoe Center on January 30th.

Name of Person Completing this Form: _____

Company _____

Phone _____ Email: _____

Economic Excellence Award:

- ☐ **Economic Impact Award(s):** Recognizes a person, business, or organization for their efforts in supporting economic, workforce, and/or community development in Richland County.

RYP Business Excellence Awards:

Richland Young Professionals (RYP) have established two unique awards that will be presented to the most deserving nominee based on the following criteria:

- ☐ **RYP Entrepreneurial Spirit Award:** Richland County business that either started or re-invented itself in the last 24 months, led/owned by a young professional (21-40 years of age).
- ☐ **RYP Community Hero Award:** Individual, organization, or business that is fully committed to serving the community thereby spurring economic growth and development. Must be a young professional (21-40 years of age), or an organization/business led or owned by a young professional.

Nominee

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Please complete the information listed above, selecting one award category per nomination. Nomination information is limited to two pages, may include photos and should include sufficient and specific information as to why this nominee is deserving of recognition for their contributions to the growth of Richland County's economy. Nominations must be received no later than Friday, January 3rd and may be submitted via email to ameyer@richlandareachamber.com, fax at 419-526-6853 or mail at RCDG/RYP, 55 North Mulberry Street, Mansfield, Ohio 44902.

12/6/19 — Small Business of the Year Awards Luncheon 11:30am-1:30pm
12/10/19 — Advocacy Committee meeting 8-9am
12/11/19 — Executive Committee meeting 7:30-9am
12/13/19 — Business Boot Camp Plus - Social Media in the Workplace 11:30am-1:30pm
12/18/19 — Chamber/RCDG Board meeting 7am
12/18/19 — Lunch Wise Wednesday - 11:45am (see below)
12/19/19 — Business After Hours @ Kingwood Center Gardens 5pm-7pm
1/15/20 — Annual Meeting Early Bird DEADLINE
1/30/20 — Annual Meeting @ Kehoe Center, Shelby 5:30pm/social hour 6:30pm/dinner
1/31/20 — Business Expo Early Bird DEADLINE
3/18/20 — Expo Eve Business After Hours @ Fairgrounds 5pm-7pm
3/19/20 — "Get In the Game" Business Expo @ Fairgrounds 10am-4pm



3 WAYS TO REGISTER for these events

(or any other Chamber event):

- Online using the event calendar at richlandareachamber.com
 - Call 419-522-3211
 - Email: lduckworth@richlandareachamber.com

HEALTHY TRANSFORMATION

\$100.00 OFF COUPON!

THE MOST COMMON NEW YEARS RESOLUTION IS WEIGHT LOSS
NEW YEAR - NEW YOU - NEW HEALTH

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KICK OFF IS JANUARY 6, 2020

RENEE M. SCHAMBERE, DIOM, CWC, HHA
42 N. MAIN ST, SUITE D MANSFIELD, OHIO 44902
OFFICE: 419-971-8188
WWW.HEALTHYTRANSFORMATION.NET



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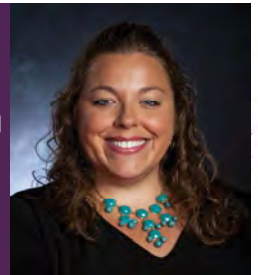
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Lunch WISE
 WEDNESDAY
 THIRD WEDNESDAY
 of every month

December 18th 11:45– 1pm
Topic: Building Your Dream Team

Presented by Jodie A. Perry

at Deluxe Catering and Events 28 N. Main St. Mansfield



Ladies, join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This luncheon is held the 3rd Wednesday of each month. \$15.00 - please RSVP to reserve your spot. This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

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- Document Destruction



Selecting the right health insurance plan shouldn't be a guessing game.

CLEARLY THE RIGHT CHOICE

Learn more about a Medical Mutual health plan
through the Richland Area Chamber of Commerce,
and why it can be your company's clear choice,
by visiting RichlandAreaChamber.com.



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Charles P. Hahn, CFP®

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