



RICHLAND AREA
CHAMBER
of **COMMERCE**

Chamber Link



www.RichlandAreaChamber.com

December
2018

Congratulations to the 2018 Small Business of the Year Awards honorees!



Winners: McCready Interiors/Norwalk the Furniture Idea and The Ohio Bird Sanctuary (non-profit winner).



Finalists: Elzy Milling and Trade, Evolve Barre Yoga Pilates LLC, Matthew Trittschuh Insurance Agency, Miller's Diamond Jewelry



Thank you to our sponsors!

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Video Sponsor



Premier Sponsors



Check out more great pictures taken at this event by Marco Photo on the Chamber facebook page!



**Join us at the 2019
Annual Meeting
and
Economic Excellence Awards**

January 31, 2019

**Ralph Phillips Conference Center
at the Kehoe Center in Shelby**

Please welcome Ashley Meyer to the Chamber!

Have you noticed a new smiling face out and about representing the Chamber? If you haven't had chance to meet her yet, we are excited to introduce you to Ashley Meyer, the new Membership Coordinator with the Richland Area Chamber of Commerce. There is a good chance Ashley will be the first person you see when you stop by the Chamber office - we hope you join us in giving her a warm welcome!

Ashley will be working with current and prospective members, managing member benefits, and organizing the Chamber Ambassadors committee. She will also work with other Chamber committees, assist with events, and will coordinate ribbon cuttings. If you happened to notice all the great facebook posts for Small Business Saturday last month, then you have already witnessed some of her handiwork!

Ashley began her career as a Teller at Richland Bank and worked her way up to Branch Manager. After being involved with the community at Richland Bank for 10 years, Ashley decided to take the Membership Coordinator position at the Chamber to gain even deeper involvement in the community.

Ashley's love of the community runs deep. Ashley is currently the coordinator of the Shelby Bicycle Days Spokes4Kids Event and co-chair of the Richland Young Professionals Mentorship Program.

Ashley states "I am very excited for this new role and the chance to get to know the community on a different level. I am also looking forward to meeting our members and to welcoming new members to the Chamber. There are great opportunities for businesses and organizations when they partner with the Chamber through membership."

Ashley was a Lexington graduate and currently resides in Shelby with her husband, Jesse, and their daughter, Cecelia. They enjoy taking new adventures and relaxing at home with all their animals.



Barrett Thomas, RCDG Director of Economic Development has earned the credential of Ohio Certified Economic Developer (Ohio CED)

The Ohio CED program was launched in January 2017 in conjunction with the creation of the Ohio Economic Development Institute. The Ohio Certified Economic Developer (Ohio CED) credential is designed to demonstrate the depth and breadth of an individual's knowledge and their ability to apply that knowledge to the benefit of their community or organization.

"Ohio's economic developers play a critical role in keeping their communities strong," said Jennifer Tisone Price, OEDA Executive Director. "Their work ensures the well-being of a community through efforts that entail job creation, job retention, tax base enhancements and quality of life investments."



Chamber & RCDG Staff Contact us @ 419-522-3211 or e-mail us: info@RichlandAreaChamber.com

Jodie A. Perry, CCE, IOM, CCEO-AP, President/CEO
Lisa Duckworth, Program & Events
Angie Fanello, Marketing & Communications
Jessica Gribben, Economic Development Liaison

Clint Knight, Workforce Development
Nikki Lewis, Chamber Foundation
Ashley Meyer, Membership Coordinator
Roberta Perry, Assistant to CEO & Community Development
Barrett Thomas, Economic Development

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Presented by:



Tim Hilterman, CFP, Whitcomb & Hess
Neil Hinkle, CPA Whitcomb & Hess

New Tax Laws & How They Will Impact Your Small Business

In 2018, significant tax changes will be rolled out for Small businesses. During this session you will learn 7 tax saving strategies that could benefit your business:

- Choosing the right entity type (C corp vs. S corp) to take advantage of the lower tax rates
- Maximizing the new 20% business income deduction
- Accelerating deductions for new equipment purchases
- Strategies to deduct building improvements (including HVAC and roofing)
- Strategies to deduct company vehicles
- Planning for expenses that are no longer deductible for tax purposes
- Taking advantage of charitable giving in spite of the \$24,000 standard deduction

When: Wednesday, December 5th 7:30 – 9am - continental breakfast

Where: Richland Area Chamber, 55 N. Mulberry Street, Mansfield

The cost is \$15 for members/\$20 for non-members - please RSVP to reserve your spot



Network & Be Inspired by Local Women!

When: December 12th 11:45– 1pm

Where: Deluxe Catering & Events, 28 N. Main St., Mansfield

Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community.

December topic: Jingle & Mingle Power Networking

This month: Join us this month for Jingle & Mingle - a power networking event! Bring plenty of business cards and prepare your one minute elevator speech. We will rotate every two minutes so you get to meet everyone in the room and make some great new connections! Also, bring a **canned or non-perishable food** to this event to donate to the local food bank. Everyone who donates will be entered into a **gift card drawing!** The luncheon cost is \$15.00 - **please RSVP** to reserve your spot (see registration information at bottom of page).

This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

JOIN US FOR A
**CHAMBER
COFFEE**
7:30-8:30am



When: January, 11th

7:30– 8:30am

Hosted by: Little Buckeye Children's' Museum
44 West Fourth Street, Mansfield

**Join us for Open Discussion while Enjoying
Your Morning Coffee!**

Join us at our next “Chamber Coffee” session. You will have the chance to do some networking, share updates about your business, and participate in open discussion.

There is **no charge** to attend, but seating is limited. Please reserve your spot early (see registration information at bottom of page).

3 WAYS TO REGISTER for these events (or any other Chamber event):

- Register online using the event calendar at richlandareachamber.com
- Call 419-522-3211
- Email: lduckworth@richlandareachamber.com



BUSINESS **AFTER** HOURS

Mansfield Art Center

700 Marion Ave. Mansfield

Thursday, December 6th

5-7pm



Sponsored by:

Live Entertainment!

Catered by:



Please Join us for Great Food, Prizes & Networking in a Beautiful Setting!

Is this your first Business After Hours? Join us from 4:30-5pm to meet our friendly Chamber Ambassadors!

Please fax, email or mail this registration to the Richland Area Chamber of Commerce

Cost: Free for Members (if pre-registered)

Company _____

Names & Emails of Attendees:

New Member
Reception?

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

Name: _____ Email: _____ ☐

PLEASE RSVP

55 N. Mulberry Street, Mansfield, OH 44902

P: (419) 522-3211 F: (419) 526-6853

info@richlandareachamber.com

Online registration is available at richlandareachamber.com



**RICHLAND AREA
CHAMBER
of COMMERCE**

**Strong Business.
Strong Community.**



PLEASE NOTE

The Chamber office will be closed on the following dates:

December 24 December 25 December 31 January 1



Life Steps Counseling Services

CHAMBER COFFEE



The second annual 'Rethink Richland' event took place on November 21st at "Relax, It's Just Coffee." This event was aimed at reaching former area residents visiting over the holiday to inspire them to come back to Richland County.



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Professionals...
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Jody Johnson, Community Marketing Executive
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Chamber at 419-522-3211
or afanello@richlandareachamber.com

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2019 Annual Meeting and Economic Excellence Awards

January 31st

SPONSORSHIPS

Big Top

Sponsor

\$2,000

"Premier Sponsorship"

Limit of four

- ◆ 2 Full tables (16 tickets) at the event with **VIP seating**
- ◆ VIP parking spaces for your guests in prime location (you won't fight the crowd)
- ◆ Table sign with corporate logo
- ◆ Two page ad spread in the program book
- ◆ 4 bottles of wine at the dinner table (2 on each table)
- ◆ Ability to speak for one minute at the podium
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition in all publicity regarding this event
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo in a primary location on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

Ring Master

Sponsor

\$1,200

- ◆ 1 Full table (8 tickets) at the event with **VIP seating**
- ◆ Table sign with corporate logo
- ◆ Full page color ad in the program book
- ◆ 2 bottles of wine at the dinner table
- ◆ Verbal recognition from the podium of sponsorship
- ◆ Corporate logo & name recognition during the slide show
- ◆ Corporate logo on the welcome banner
- ◆ Corporate logo, name, and link on Chamber website event page
- ◆ Corporate logo, name, and link in Chamber newsletter and emails

Grandstand

Sponsor

\$900

- ◆ 6 Tickets to the event
- ◆ Table sign with corporate logo
- ◆ Three-quarter page color ad in program book
- ◆ Business name & logo recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name & link in Chamber newsletter and emails

High Wire

Sponsor

\$600

- ◆ 4 tickets to the event
- ◆ Half-page color ad in the program book
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name & link on Chamber website event page
- ◆ Business name in Chamber newsletter

Acrobat

Sponsor

\$400

- ◆ 2 tickets to the event
- ◆ Quarter page color ad in the program book
- ◆ Business name recognition during the slide show
- ◆ Business name on the welcome banner
- ◆ Business name on Chamber website event page
- ◆ Business name in Chamber newsletter

Turn page over for response form

2019 Annual Meeting & Dinner

Thursday, January 31, 2019

Name of Sponsor: _____

Contact Name: _____ Phone Number: _____

Thursday, January 31st, 2019

Social Hour at 5:30pm

Dinner at 6:30pm

Ralph Phillips Conference Center
at the Kehoe Center

INDIVIDUAL TICKETS

\$45.00 per person (before 1/16)

\$55.00 per person (after 1/16)

Sponsorship Levels (see reverse side):

Big Top \$2,000 (16 tickets)

Ring Master \$1,200 (8 tickets)

Grandstand \$900 (6 tickets)

High Wire \$600 (4 tickets)

Acrobat \$400 (2 tickets)

Ads are due to the Chamber by Monday, January 21st

Send electronically in PDF or JPG format to

Angie Fanello at afanello@richlandareachamber.com

Names of Attendees	Choose One:		
	Parmesan & Herb Crusted Chicken Breast	Surf & Turf Walleye Crab Cake & Prime Rib	Vegetarian Lasagna w/ cheesy bread stick

Please return form with payment to:
Lisa Duckworth

Richland Area Chamber of Commerce
55 N. Mulberry Street Mansfield, OH 44902
Phone: (419) 522-3211 Fax: (419) 526-6853

**Tickets also available by
calling the Chamber at
419-522-3211 or online at
RichlandAreaChamber.com**



Richland Area Chamber ATHENA Leadership Award Nomination

Awarded at Chamber Annual Meeting – January 31st *Sponsored by Richland Bank*



2018 Awardee – Patti Kastelic

The ATHENA Leadership Award is one that is given out nationally and internationally and is a well-known achievement which highlights a woman who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Each nominee must live or work in north central Ohio.

The deadline for application is **December 7, 2018.**

Typed information is requested – you are welcome to contact the Chamber for an electronic version. You may also include additional sheets if necessary.

NOMINEE:

Name: _____

Title: _____ Company: _____

Business Address: _____

City: _____ State: _____ ZIP: _____

Work Phone: _____ Home Phone: _____ Email: _____

NOMINATOR:

Name: _____ Title: _____

(Please Print)

Business/Company: _____

Phone Number _____ Email: _____

Nominator's Signature: _____

DEMONSTRATES SUPPORT OF PROFESSIONAL WOMEN: Provide specific example(s) of how the nominee has demonstrated support for the advancement of business and professional women.

BUSINESS ACCOMPLISHMENTS: List special recognitions, projects and achievements. Include business-related affiliations, directorships, trusteeships or other designations.

COMMUNITY SERVICE: Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, merchants' associations, etc.

OTHER MEMBERSHIPS, ACHIEVEMENTS, AWARDS, PUBLICATIONS: Nominees already may have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

ADDITIONAL INFORMATION PERTAINING TO CRITERIA: Discuss briefly any other factors you believe are important for consideration of your nominee for the Athena Award.

Previous ATHENA Award Recipients:

1989 Jeanne Alexander
1990 JoAnn E. Dutton
1991 Gayle Gorman Freeman
1992 Lydia Reid
1993 Karen Moody Bierly
1994 Suzanne Davis
1995 Deborah M. Schenk
1996 Sandra Williams
1997 Pamela Siegenthaler
1998 Charma Behnke

1999 Donna Valentine
2000 Carol Payton
2001 Barbara Pore
2002 Vicki Kane
2003 Mary Ann Nore
2004 Inez Shepherd
2005 Pearl J. Peritalo
2006 Chriss Harris
2007 Carol Michaels
2008 Joan Day

2009 Diana Coon
2010 Deborah Adams
2011 Betty Wells Preston
2012 Shirley Monica
2013 Duana Patton
2014 Kathy Daniels
2015 Rebecca Toomey
2016 Melanie Riggelman
2017 Sally Gesouras
2018 Patti Kastelic

Sponsored by:

Please return completed nomination form by December 7th, 2018, to



Richland Area Chamber of Commerce
55 N. Mulberry Street, Mansfield, OH 44902
Phone: 419-522-3211 Fax: 419-526-6853
Email: lduckworth@richlandareachamber.com



2019 Economic Excellence Awards Nomination Form



Nominations are now being accepted for the 2019 Economic Excellence Awards. The awards are an opportunity to highlight businesses, individuals and organizations that have had significant impact on the growth and development of the local economy. Awards will be presented at the Richland Area Chamber and RCDG's Evening of Excellence at the Ralph Phillips Event Center at the Kehoe Center on January 31st.

Name of Person Completing this Form: _____

Company _____

Phone _____ Email: _____

Economic Excellence Awards:

- ☐ **Business Excellence Award:** Businesses may be nominated based on a number of criteria including but not limited to: employment growth, capital investment, product development, system/process innovation, and civic involvement.
- ☐ **Distinguished Performance Award:** The nominee for this award should live the RCDG mission, "to improve the economic vitality of Richland County", has demonstrated allegiance to Leadership within, and aided in the growth of the Richland County economy.
- ☐ **Economic Impact Award:** Recognizes public sector/non-profit entities for their efforts in supporting economic development in Richland County.
- ☐ **Investing in our Future Award:** Recognizes the person or program that has significantly contributed to preparing the workforce of the future.

RYP Business Excellence Awards:

Richland Young Professionals (RYP) have established two unique awards that will be presented to the most deserving nominee based on the following criteria:

- ☐ **RYP Entrepreneurial Spirit Award:** Richland County business that either started or re-invented itself in the last 24 months, led/owned by a young professional (21-40 years of age).
- ☐ **RYP Community Hero Award:** Individual, organization, or business that is fully committed to serving the community thereby spurring economic growth and development. Must be a young professional (21-40 years of age), or an organization/business led or owned by a young professional.

Nominee

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Please complete the information listed above, selecting one award category per nomination. Nomination information is limited to two pages, may include photos and should include sufficient and specific information as to why this nominee is deserving of recognition for their contributions to the growth of Richland County's economy. Nominations must be received no later than Friday, January 4th and may be submitted via email to roberta@chooserichland.com, fax at 419-526-6853 or mail at RCDG/RYP, 55 North Mulberry Street, Mansfield, Ohio 44902.

Richland Area Chamber of Commerce

EXPO FEVER



**Register by
January 31st
for GROOVY
pricing!**

**Hurry!
Booths are
limited!**

DETAILS:

- **Thursday, March 21st, 11-5pm, at the Richland County Fairgrounds**
- **Set up will take place from 3-5pm on Wed., March 20th** to allow for the "Expo Eve" **Business After Hours** taking place 5-7pm that evening - last year 300+ attended!
- Enjoy an exciting "Seventies Business Expo Fever" theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People's Choice
- A special breakfast will be held just prior to the opening of the Expo, providing vendor networking, coffee & donuts
- Admission will be free, and once again, we will find various ways to promote the Expo to the public.

COST: The booth cost is only \$180 if you reserve your space before January 31st (\$230 after this date). Booth size is 8'x10'. This includes 8 ft. table, 2 chairs, and electricity/wifi.

THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!

COMPLETE FORM AND RETURN WITH PAYMENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH

Booths are first come, first serve. Online registration is available by visiting the event calendar at www.RichlandAreaChamber.com)

☐ We agree to have our booth set up from 5-7pm on March 20th for the Expo Business After Hours AND from 10:30am-5:00pm on March 21st for the Expo. We understand that cancellations after March 1st are non-refundable.

Organization: _____

Address: _____

Contact person: _____ **Email:** _____

Phone: _____ **Fax:** _____

PAYMENT: ☐ check enclosed ☐ VISA/MC/DISC# _____

exp. ____/____ Security Code _____

Address of Cardholder _____

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** lduckworth@richlandareachamber.com

Mail: Richland Area Chamber of Commerce • 55 N. Mulberry St., Mansfield 44902

Expo

SPONSORSHIPS

Disco Queen Sponsor — \$1,000

1 Available (3 have been sold)

- Double booth space in a prime location
- An aisle sign will be hung with your company name and also printed on booth maps
- Logo (large) on booth map provided to attendees
- Logo (large) on banner displayed at Expo
- Logo (large) on goodie bag given to attendees
- Logo (large) on posters displayed at Expo
- Logo on any major print media & additional Expo ads such as radio (name), billboard and print
- Logo & link on Chamber website for Expo
- Logo promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$\$\$)
- Logo in Chamber Newsletter promotion
- Up to 3 items in goodie bag given to attendees
- Logo & link on Chamber email blasts for Expo

Groovy Baby Sponsor — \$750

- One (1) booth space in a prime location
- Logo (small) on booth map provided to attendees
- Logo (small) on banner displayed at Expo
- Logo (small) on goodie bag given to attendees
- Logo (small) on posters displayed at Expo
- Logo on any major print media advertising
- Logo & link on Chamber website for expo
- Logo promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$\$)
- Logo in Chamber Newsletter promotion
- Up to 2 items in goodie bag given to attendees
- Logo on Chamber email blasts for Expo

Dyno-Mite Sponsor — \$500

- Save \$100 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on goodie bag given to attendees
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name & link on Chamber website for Expo
- Name promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$\$)
- Name in Chamber Newsletter promotion
- One (1) item in goodie bag given to attendees
- Name listed on Chamber email blasts for Expo

Funky Sponsor — \$250

- Save \$75 on a booth space
- Name on booth map provided to attendees
- Name on banner displayed at Expo
- Name on posters displayed at Expo
- Name on any major print media advertising
- Name on Chamber website for Expo
- Name promotion on Chamber social media
- Paid Expo social media campaign featuring company photo (\$)
- Name in Chamber Newsletter promotion
- Name listed on Chamber email blasts for Expo

PLEASE SUBMIT YOUR SPONSORSHIP AS SOON AS POSSIBLE TO RECEIVE MAXIMUM EXPOSURE!
Online payment is available by visiting the event calendar at www.RichlandAreaChamber.com

Organization: _____

Address: _____

Contact person: _____ Email: _____

Payment Amount: _____ ☐ check enclosed ☐ VISA/MC/DISC# _____

exp. ____/____ Security Code _____

Address of cardholder: _____

Phone: 419-522-3211 • **Fax:** 419-526-6853 • **Email:** lduckworth@richlandareachamber.com

Mail: Richland Area Chamber of Commerce • 55 N. Mulberry St., Mansfield 44902

Ribbon CUTTINGS



Lloyd Rebar - Shelby



Grub2You - restaurant food delivery to your door



Little Buckeye Children's Museum
Airport Exhibit



Shelby Fire Department



Third Street Family Health
Services - Mansfield



Snap Fitness - Mansfield

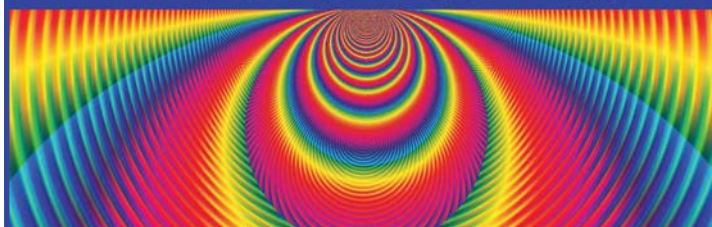
See the Chamber facebook page for even more ribbon cutting photos!

14th Annual **EXPO**



Richland Area Chamber of Commerce

BUSINESS FEVER



THURSDAY, MARCH 21ST, 2019



Upcoming Events



- 12/5/18** — **Business Boot Camp** @ Chamber, New Tax Laws & How They Will Impact Your Business 7:30am
- 12/6/18** — **Business After Hours** @ Mansf. Art Center 5-7pm
- 12/12/18** — Executive Committee 7:30am-9am
- 12/12/18** — **Lunch WISE Wednesday Women's Luncheon**
- 12/14/18** — Expo Committee 9am
- 12/19/18** — Chamber & RCDG Board meeting 7am
- 12/24/18** — **12/25/18 Chamber/RCDG offices closed**
- 12/31/18** — **1/1/19 Chamber/RCDG offices closed**
- 1/11/19** — **Chamber Coffee** @ Little Buckeye Children's Museum 7:30-8:30am
- 1/15/19** — **Discover Scotland Info Session** @ Chamber 6pm
- 1/25/19** — **Economic Forecast Breakfast**, 7:30am-9am
- 1/31/19** — **Chamber/RCDG Annual Meeting**
- 3/20/19** — **Expo Eve Business After Hours**, 5pm-7pm
- 3/21/19** — **Business Expo**, 11am-5pm
- 4/24/19** — **Business Professionals Day Luncheon**

Watch your e-mail for more upcoming events!

EXCEEDING YOUR EXPECTATIONS!



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from
20 - 1,000 people

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**Thank you to the 111
businesses that
participated in the
Small Business
Saturday event!**





Be sure to stay up-to-date on Chamber events
by following us on facebook!





419-522-0035

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The Board and Staff of the Richland Area Chamber of Commerce wish to recognize and thank the following members for their sustaining contributions and support of the Chamber:

