

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

CHAMBERLINK

JUNE 2020



**GET YOUR RICHLAND COUNTY
STRONG SHIRT TODAY?**
Visit this link



**RICHLAND AREA
CHAMBER**
& ECONOMIC DEVELOPMENT
*Strong Business.
Strong Community.*

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Letter from Jodie



Dear Members,

Richland County STRONG

Back in March, when the coronavirus was just starting to impact our daily lives here in Ohio, we started to use the hashtag Richland County STRONG on our social media posts. It was a reminder to all that though we were physically separated, we were taking on this crisis together and that our community would be resilient in the face of the crisis.

This month, we are proud to use this same theme to launch a countywide effort at promoting our amazing local businesses. We know that you have been greatly impacted by the closures and that you're ready to get back to business. We know that the community wants to support you. We know that you are a big part of what makes our community unique and amazing. This campaign encompasses a few things:

- 1. Save Small Business Challenge** – throughout the month, people are encouraged to come spend money with our local small businesses. For every \$20 they spend, they will be entered to win over \$1,000 in prizes that we'll be giving away. Special thanks to [Spherion Mid-Ohio](#) for being our prize sponsor for this campaign! [Hang a sign up](#) at your register to encourage customers to participate!
- 2. Promote A Digital Deal** – we're launching a new email blast that you can be a part of to encourage your fellow Chamber Members to support your business. [Click here to submit a deal](#) to be emailed out. Your first submission is free.
- 3. Create a Hot Deal** – Our Hot Deals are uploaded to the Chamber website so both fellow Chamber Members and the general public can use them to support your business. Are you running a special sale or offering some other deal – you can submit as many Hot Deals as you want through August! [Click here to login](#) (or [email Patrick](#) if you need a reminder of your login info).
- 4. Facebook Promotion** – [Click here to download](#) our Richland County STRONG sign and take a photo of your staff holding it in front of your business. Then [email it to Ashley Meyer](#) along with a [1-2 sentence update](#) on your business, and we'll share it on our [Chamber Facebook](#) page.
- 5. Support the Cause** – We're [selling T-shirts and yard signs](#) for you to help support the Chamber and the cause!
- 6. Community Ribbon Cuttings** – We'll be doing a community ribbon cutting in all 10 of our local communities throughout the month. Watch our Facebook live stream for those. We appreciate the support of our local elected officials.

Many are helping us in various ways with this promotion including Destination Mansfield, Downtown Mansfield, Inc, Pivot Creative, SASCO Specialty Advertising, Spyder Signs, Spherion Mid-Ohio, local elected officials and more. Let's pull together to support our local business community! Together we are Richland County STRONG!

Onward!



PS- We have been widening our email distribution. If someone you know would like added to our email list, [email us here](#) with the subject line "include in email list".

[Here is a link to our past emails](#) and other great resources to help your business!

CommUNITY.

We know our neighbors. Their strength. Their resolve. And their undeniable, undefeatable, we'll-come-out-of-this-stronger spirit. It's what inspires us to say: together, we've got this.

Mechanics
BANK

| That's Better.

Member FDIC

The Regional Workforce Partners are working to create resources, strategies, and tools to assist employers through current economic challenges.

Please consider taking this six questions survey so that we know how we can help most effectively.

Take survey here



Ohio
MEANS
Jobs.

**Richland County
Crawford County**
A proud partner of the
American Job Center network



MARKETING PACKAGE



**RICHLAND
COUNTY
STRONG!**

The Chamber is determined to help our local businesses rebuild - and the 'Richland County Strong' Marketing Package is designed to do just that!

Follow these steps and let us help!



RICHLAND AREA
CHAMBER
& ECONOMIC DEVELOPMENT
*Strong Business.
Strong Community.*

1 EMAIL YOUR "DIGITAL DEAL"

NO CHARGE! Your Digital Deal will be emailed to 2,500+ contacts at Chamber member businesses - it just takes 5 minutes! Digital Deal examples include % off, free samples, and buy one, get one free.

- Your Digital Deal will be included with other member deals (max of 12), first come, first serve
- Submit your Digital Deal using this url: www.richlandareachamber.com/form/view/19913
- Only Chamber members can submit a Digital Deal

Digital Deals



No charge for your first submission through August (\$40 for additional submissions).

2 OFFER "HOT DEALS" ONLINE

NO CHARGE! Hot Deals are available on the Chamber website to be utilized by the public. We will also link to a Hot Deal webpage in our weekly Digital Deals email.

Post your Hot Deals using this url:
www.richlandareachamber.com/login



- No charge through August
- Only Chamber members can submit Hot Deals
- Hot Deals can be the same or different than your Digital Deal

Need a log-in reminder? Contact Patrick @ pclinage@richlandareachamber.com

4 SMALL BUSINESS CHALLENGE

We are encouraging local residents to support small businesses through a prize program called the Small Business Challenge.

Customers simply shop at local small businesses and submit a digital copy of their purchase receipt via the Chamber website. You can participate by:

- Post a copy of the Challenge near your cash register to encourage participation
- donate a gift card to be given away (not required - mail to address below)

\$1,000 in prizes, sponsored by Spherion Mid Ohio.
Challenge ends on 6-30-20.



SAVE **SMALL BUSINESS
Challenge**

5 PROMOTIONAL ITEMS

Help us help you by supporting this program!

Window stickers (FREE-will be mailed to members)
Yard Signs (\$10 - order using link below)



Available in red, jade & gray



WINDOW STICKER



YARD SIGN

'Richland County Strong' T-shirts

\$15 (sizes SM - XL) **\$16** (sizes 2X)
\$17 (sizes 3X) **\$18** (sizes 4X)

Shirt/Sign order link: www.richlandareachamber.com/store
Proceeds benefit the Chamber & our new small business loan fund.

3 FACEBOOK PROMOTION

NO CHARGE! We will promote your business on our facebook page - liked by 5,725 users!

Simply take a picture of your staff holding the 'Richland County Strong' social media sign. Once taken, email your photo to Ashley along with a 1-2 sentence business update (updated hours, safety precautions, special deals, etc.). She will then share your photo on our Facebook page.

Click here to download the social media sign or contact the Chamber. Click here for tips on how to make this Facebook promotion a success for your business.

Submit your photo by June 30, 2020.



6 MORE MARKETING OPTIONS

The options below are offered all throughout the year exclusively to Chamber members.

- > **Promote your special events at NO CHARGE** on www.richlandareachamber.com/events/public-submission
- > **Send an email blast** through the Chamber dedicated to your business for \$150 (\$100 for non-profits) Contact afanello@richlandareachamber.com to schedule.
- > **Place an ad in the Chamber newsletter.** Contact afanello@richlandareachamber.com for pricing info.
- > **Send a mailing to fellow Chamber mailers.** Contact ameyer@richlandareachamber.com for pricing info.

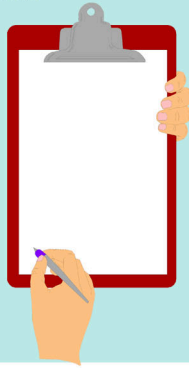
6 THINGS TO KNOW AS YOU RE-OPEN

Simple steps to prepare businesses to open their doors after COVID-19. It's time to come back better than ever.

For more information visit richlandareachamber.com/Covid-19

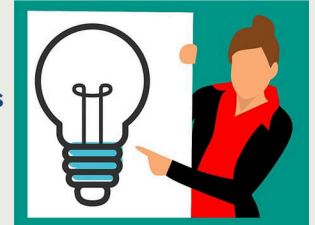
1 BUILD A COVID-19 PLAN

Prepare a plan of action. This plan should later be used in marketing efforts to show your customers that you care. Call it your COVID-19 Safety Plan. Include cleaning and sanitizing schedules, new protocols, safety procedures, social distancing, and options that include both indoor shopping and curbside. Be sure to continue reaching consumers virtually with Facebook Live, videos, webinars, photo updates, and more.



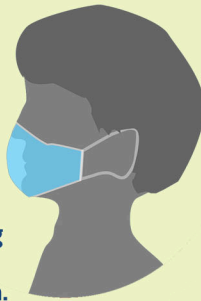
4 MARKET YOUR PLAN

As businesses begin to re-open, consumers will look for those locations who have clearly marketed their COVID-19 Safety Plan. Businesses who have remained open have executed this very well and for some it has even increased their business. When you begin to market that you're back open, follow it up with your new plan. Consumers will notice and be assured they are entering a safe environment.



2 SOCIAL DISTANCING

By now, you've been to a store that has stickers on the floor showing you where to stand, saw the signs that limit the number of entrants, noticed some doors are marked entry and some exit, workers are using gloves and have on face masks, and you've even seen plastic shields in front of the counters. You need to consider similar procedures. Start gathering necessary supplies and signage to accommodate your COVID-19 plan.



5 RESPECT THE PROCESS

This process of re-opening will constantly adjust as our leaders evaluate the current environment. Just as many people who are ready for business to be open as usual, there are others who will remain overly cautious for quite some time. If you cater your plan to the cautious, consumers will be more open and respect those procedures. The faster you adhere to the safety protocols, the faster you will get back to business as usual.



3 CLEANING SCHEDULE

Consumers will notice if your store is clean, organized, and safe to enter. Make sure you are rebuilding your cleaning plan and have all the necessary items needed to do so. Build a new schedule and add it to your daily calendar. Make sure your staff is fully aware of the new procedures - have staff meetings before re-opening to go over your plan. Build in inspection times and checklists for quality control.



6 UTILIZE THE CHAMBER

The Richland Area Chamber & Economic Development is launching a Richland County Strong campaign that is aimed at helping to market our local businesses as they are re-opening. See next page for details.



CareWorks

Workers' Compensation (BWC) deferring premium installment due date

Ohio Governor Mike DeWine announced May 28 that the Ohio Bureau of Workers' Compensation (BWC) is deferring the due date for employers to pay their June, July, and August premium installments until Sept.1.

Governor DeWine said the deferral is designed to help employers focus resources on re-opening their businesses under his [Responsible RestartOhio Plan](#), the state's effort to restart the economy while keeping Ohioans safe amid the ongoing COVID-19 pandemic.

"By extending the premium due date, businesses can continue to focus on the safety and well-being of their employees and customers during this health pandemic," said Governor DeWine.

BWC Administrator/CEO Stephanie McCloud noted the deferral is the second deadline extension given to employers since COVID-19 emerged in Ohio in March.

"We've said since the beginning of this pandemic we would do our best to relieve the financial pressures employers are facing in this unprecedented time," said Administrator McCloud. "This is our latest step, and I'm grateful to Ohio's employer community, our stakeholders, and our staff for putting us in a strong position to help."

Among several actions to help the business community's bottom line, BWC sent Ohio's private and public employers nearly \$1.6 billion in dividends in late April thanks to strong investment returns, declining injury claims, and other costs savings. The agency is also sending at least 2 million face coverings to employers and their workforce to weaken the spread of the coronavirus under its [Protecting Ohio's Workforce — We've Got You Covered](#) plan.

For more on BWC as it relates to COVID-19, please visit bwc.ohio.gov or email us at BWCCOVID19@bwc.state.oh.us.

For more on COVID-19, including prevention guidelines and its impact on Ohio, visit the Ohio Department of Health website coronavirus.ohio.gov.



SAVE SMALL BUSINESS *Challenge*

**OVER \$1,000
IN PRIZES**

Prizes generously sponsored by:



To be pulled by random draw:

One (1) \$250 Visa Gift Card
Three (3) \$100 Visa Gift Cards
Four (4) \$50 Visa Gift Cards
Eight (8) \$25 Visa Gift Cards

Additional Prizes:

One (1) \$50 Visa Gift Card will be given to the person who supports the most Richland County Small Businesses in June!

One (1) \$50 Visa Gift Card will be given to the person who supports a small business in each of the 10 municipalities on our map.

Plus, other gift cards will be given away by a random draw!

The Challenge Rules:

1. For every \$20 you spend at a Richland County small business between June 1 – June 30th, 2020, you will receive an entry into the prize drawings.
2. You can visit our businesses as often as you wish, but your entries are capped at \$500 per transaction.
3. For smaller transactions, you may put several together to add up to \$20.
4. To enter the contest, you must provide the Chamber with a copy of your dated receipt, with the business name on it along with your name, address, phone number and email (to be used to contact you in case of winning).
5. One person may not win more than one prize.
6. Chamber staff, and their immediate family members are not eligible to win prizes.
7. Entries must be received by midnight on July 2, 2020 to be eligible for prizes.
8. Entries may be submitted throughout the month at www.richlandareachamber.com, or via mail at 55 N. Mulberry St; Mansfield, OH 44902.
9. Prize winners will be announced on the Richland Area Chamber & Economic Development [Facebook page](#) on July 3, 2020.

Scan this QR code to visit our website to submit your receipts:



CONGRATULATIONS TO THE YEA! Class of 2020

We are currently accepting applications for the 2020-21 program year. Applications can be found at www.yeausa.org or by contacting us. This summer we will also be providing virtual info sessions and those will be announced soon.



Richland County- Help your community Thrive



It has never been easier to respond to the census on your own. You can respond:



Online



By phone



Or by mail

Respond today at **2020census.gov**
or call **844-330-2020**

Shape
your future
START HERE >

United States[®]
Census
2020

Fight The Bite Richland!

Stop disease-carrying
mosquitoes before
they breed.

Find out how.



Prevent or remove
ticks before they
can pass on diseases.

Find out how.



www.richlandhealth.org

Type "Mosquitoes" or "Ticks" in the search box.

#INTHISTOGETHEROHIO

Thanks to our business community for leading the way with your generosity!



**Do you have #INTHISTOGETHER
photos to share?**

Send them to afanello@richlandareachamber.com

Exciting News from Chad Early, Chamber Intern

Hopefully you had a chance to meet the Richland Area Chamber & Economic Development latest intern, Chad Early. Chad recently learned he has been accepted into the Columbus College of Art & Design! Please join us in congratulating Chad - what a great accomplishment!

Chad joined us as a Marketing Intern for his spring semester at North Central State College where he will be graduated this May with his Visual Communications Media & Technology Degree. He primarily worked with Angie Fanello, helping create flyers, videos, helping with the monthly newsletters and many other exciting projects.

Chad started out his career in landscaping where he spent 20+ years in the industry where he worked his way up the ranks working for some of the largest landscaping companies in the business. After some discussion with his family he decided to step away from landscaping and go back to school and to earn a degree in something he has always loved – graphic design!

In his spare time, Chad spends it with his better half Lee Ann and their six children, attending all of their athletic events from college down to youth. Chad is also President of Galion Gridiron Club, a 501(c)(3) non-profit organization that he started in 2015 to help raise funds for the Galion High School football program.

Chad states, “I’m was very excited for the opportunity to assist Angie and Richland Area Chamber with their marketing efforts and continued to build on my skills within this industry. The staff was wonderful and very welcoming and made the internship well worth the experience!”

We miss you already, Chad!

(Ironically, the below photo of St. Peter’s Parish & School has nothing to do with this article, but it seemed fitting!)





LEADERSHIP UNLIMITED APPLICATIONS FOR THE CLASS OF 2021 ARE DUE JUNE 22ND.

To apply for this community leadership program, go to www.leadershipunlimited.org. If you have questions regarding the program or application process, please contact Nikki Lewis at nlewis@richlandareachamber.com.

STRENGTH HAS A GREATER PURPOSE

Participants will learn how strength and movement give them energy and clarity during the day at work.

Speaker: **Reneta Music**

When: **Wednesday, June 17th | 12:00pm - 1:00pm**

Where: **Digital Event through Zoom**



We invite you to join us for the new **digital edition** of Lunch WISE Wednesday brought to you through Zoom. We will still hear from an awesome speaker, and utilizing Zoom's breakout room feature, we can even have great networking in small groups! It's still over the lunch hour, so feel free to enjoy your lunch while listening to the speaker. **And, with your paid \$15 registration, you will receive a \$10 DLX gift card to use at your convenience and support the Chamber and our work in the community.**



Reneta Music is a certified NCSF Personal Trainer, FMS level II instructor, StrongFirst certified Elite Team Leader and a 6th degree black belt in traditional karate. She is the chief karate and kettlebell instructor at the Mansfield Area YMCA. She is one of three LIVESTRONG instructors at the YMCA, which is a program for cancer survivors. She owns her own business Hard Style Body which focuses on old style strength and conditioning training. She also travels teaching Life Protection (self defense) at the YMCA, Ohio State University.

Reneta strongly believes in the StrongFirst motto "Strength Has a Greater Purpose."

[REGISTER HERE](#)

About Lunch WISE: Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This collaborative series is being co-hosted by the Richland Area Chamber and the Small Business Development Center at Ashland University.

Personal Protective Equipment Suppliers

Company Name	Work Phone	Hand sanitizer (bulk)	Liquid or aerosol disinfectant	Sanitizing wipes	Disposable face masks	Cloth Face Masks	Gloves	Soap	Plastic face shields	Thermometer	Cash register shields	Other	Comment	Ordering Options	How to obtain products
Commercial Cutting & Graphics, LLC	416-526-4800								X		X	Disposable Gowns	The cash register shield plastic is in short supply. We can cut it, but sourcing will be difficult.	Phone	Delivery available
Technan Sales	419-884-0525	X			X	X				Infrared		Infrared Cameras, Full Seal Goggles		Phone or email mfinelhart@techmansales.com	Delivery via FedEx
Cooper Enterprises, Inc.	419-347-5232								X		X		The acrylic cashier shields can be machined to custom dimensions. We can also provide shields for other types of workstations. The plastic face shields are shipped unassembled and are comprised of the polycarbonate shield, head strap, foam and clip.	Phone or online at www.cooperenterprises.com	Delivery available
Planktown Hardware & More	419-896-3531	X			X	X		X					Limited amounts of sanitizer. We also carry containers if a business already has a bulk amount and needs to break it down.	Phone or online at www.planktownhardware.com	Delivery within 30 miles
MHS Industrial	419-522-2911	X	X		X		X		X		X	Sprayers, paper towels, toilet paper		Phone, online at www.mhsindustrial.com or email	Call ahead pick up or delivery
Kimmel Cleaners	419-529-8000					X							T-shirt material single layer mask suggested for one time use or double layer mask that can be laundered.	Phone or email Brian.Kimmel@KimmelCleaners.com	
Henry Screen Printing	419-961-4822	X				X							Face masks are \$4.25+tax each and must be ordered in increments of 10. Hand sanitizer in 32oz bottles for \$30 or a case of 12 for \$25 per bottle.	Phone or email jake@henryprints.com	Shipping within Ohio is \$5 and out of state is \$10. We will deliver within 50 miles of Mansfield for free.
Charles Ritter Company	419-522-1911	X											Online shopping requires filling out short online request for account to be set up.	Phone or online at www.charlesritter.com	Pick up or delivery available
Fastenal Company	419-524-7245	X			X		X	X						Phone or online at www.fastenal.com	Pick up or delivery available
Womama Co	740-974-9133					X							Can be reached through the website or Facebook https://www.facebook.com/womamaco/	Online at Womama.CO	Pick up or delivery available
Spyder Signs	419-756-5354										X			Phone or email Sales@spydersigns.com	Pick up or delivery available
Shelby Printing, LLC	419-342-3171	X	X	X	X	X	X	X	X	X	X	X		Phone only	Pick up or local delivery available



*Please contact Ashley Meyer with any changes via phone 419-522-3211 X110 or email ameyer@richlandareachamber.com

Teams & Sponsorships

29th Annual
RICHLAND AREA CHAMBER
GOLF
Classic



Friday
July 24TH
2020
Westbrook
Country Club

Presented by  **OhioHealth**

Teams are limited - please
register as soon as possible!

YOUR SAFETY IS OUR FIRST PRIORITY. There will be several changes to the Chamber Golf Classic this year with your safety in mind. For instance, Tee times will be staggered – (teams will be released every 10 minutes). The last team will start around 1:00pm and will likely be done between 5pm -6pm. [Click here to see the full list of changes.](#)

☐ **Team of Four** —\$125 per person/\$500 per team (if paid by 7/10. After 7/10, \$140 per person/\$560 per team)

Captain: _____ Handicap _____

Player 2 _____ Handicap _____

Player 3 _____ Handicap _____

Player 4 _____ Handicap _____

Captain's email/telephone: _____

Please indicate whether you wish to be
included in the **Skins competition**:

\$40 per team _____

Please be sure that all information is completed -
notify the Chamber of any changes in players.

COUNTRY CLUB CASUAL DRESS CODE—NO JEANS

PERMITTED - SHIRTS WITH COLLAR

Circle Preferred Tee-time (not guaranteed): 8-9:30 9:30-11:00 11:00-1:00

Available Sponsorships (see next page for more details)

- ☐ **Tee-off Tipple Bar** —\$1,500
- ☐ **Premier Sponsor**—\$1,000
- ☐ **Hole in One Sponsor** —\$1,000
- ☐ **Golf Ball Sponsor** —\$1,000

- ☐ **Lunch Sponsor**—\$500
- ☐ **Breakfast/Snack Sponsor**—\$250
- ☐ **Proximity Contest Sponsor**—\$250
- ☐ **Beverage Cart Sponsor**—\$250
- ☐ **Hole and/or Tee Sponsor**—\$150 or 2 for \$250

Company _____ Contact Name _____

Total Payment for teams and/or sponsorship: _____ (Amount) Check Enclosed _____

Visa/MC/Disc # _____ Exp. Date _____ Sec. Code _____

Address of cardholder _____ Zip Code _____

Telephone: _____ Email invoice to: _____

Richland Area Chamber & Economic Development, 55 N. Mulberry Street, Mansfield, OH 44902
419-522-3211 Fax: 419-526-6853 Email: lduckworth@richlandareachamber.com



Golf Sponsorships - *This event often sells out!*

Title Sponsorship \$5,000 (Exclusive)

- * Entry for two (2) foursomes (\$1,000 Value)
- * Naming Rights (Golf Classic presented by your co.)
- * Company logo on all event correspondence
- * Company logo (large) on tournament registration
- * Company logo on tournament program
- * Company logo & link on event webpage
- * Banner/signage in registration & reception area
- * Company logo on email blasts for the event
- * Logo promotion on Chamber social media
- * Company logo (medium) on all hole signage
- * Opportunity to include item in golfer goodie bag
- * Right of first refusal for 2021

Golf Gift Sponsorship \$3,000 (Exclusive)

- * Entry for one (1) foursome (\$500 Value)
- * Company logo on exclusive golf gift for participants
- * Company logo on tournament registration
- * Logo & link on event webpage
- * Company logo on email blasts for the event
- * Logo promotion on Chamber social media
- * Company logo (small) on all hole signage
- * Opportunity to include item in golfers' goodie bag
- * Right of first refusal for 2021

Tee-off Tiptle Bar Sponsorship \$1,500 (exclusive)

- * Entry for (1) foursome (\$500 Value)
- * Company name and logo on signage at Tee-off Tiptle bar
- * Company Logo (small) on tournament program
- * Logo and link on event webpage
- * Company logo on all email blasts for this event
- * Logo promotion on Chamber social media
- * Opportunity to include item in golfers' goodie bag
- * Company logo (small) on all hole signage
- * Right of first refusal 2021

Premier Sponsorship \$1,000 (Limit of 6)

- * Entry for one (1) foursome (\$500 Value)
- * Company logo (small) on tournament registration
- * Company logo on tournament program
- * Logo & link on event webpage
- * Company logo on all email blasts for this event
- * Logo promotion on Chamber social media
- * Opportunity to include item in golfers' goodie bag
- * Company logo (small) on all hole signage
- * Right of first refusal 2021

Hole in One Sponsorship \$1,000 (Exclusive)

- * Entry for one (1) foursome (\$500 Value)
- * Company logo included on signage at designated Par 3 hole
- * Logo promotion on social media channels
- * Company name & web link on event webpage
- * Opportunity to include item in golfer goodie bag
- * Right of first refusal 2020

Golf Ball Sponsor \$1,000 (Exclusive)

- * Entry for one (1) foursome (\$500 Value)
- * Company logo included on special commemorative sleeve of golf balls designed for the event
- * Logo promotion on social media channels
- * Company name & web link on event webpage
- * Opportunity to include item in golfers' goodie bag
- * Right of first refusal 2021

Lunch Sponsor \$500

- * Company logo on signage at the lunch pavilion
- * Logo promotion on social media channels
- * Company name & web link on event webpage
- * Company logo in the tournament program
- * Opportunity to include item in golfers' goodie bag

Breakfast/Snack Sponsor \$250

- * Company logo on signage at the breakfast pavilion
- * Logo promotion on social media channels
- * Company name & link on event webpage
- * Company logo in the tournament program
- * Opportunity to include item in golfers' goodie bag

Beverage Cart Sponsor—\$250 (Limit of 6)

- * Company logo and name displayed on all beverage carts
- * Company name on event webpage
- * Name on Chamber social media
- * Opportunity to include item in golfer goodie bag

Proximity Contest Sponsor \$250

- * Signage on course at designated hole
- * Company name on event webpage
- * Name on Chamber social media
- * Opportunity to include item in golfers' goodie bag

Hole and/or Tee Sponsor—\$150 or 2 for \$250

- * Company name listed on sign at designated hole or tee
- * Company name on event webpage

Audience:

Business Leaders, Professionals, Non Profit Leaders,
Elected Officials

See previous page for order form

Cleveland Financial Group is and has always been especially committed to promoting the continuing development and progress of Downtown Mansfield. We believe in investing where our hearts are: right at home, right in our own neighborhood. A native Mansfielder and St. Pete's graduate, owner and Certified Financial Planner.®



Chuck Hahn spent his formative years immersed in downtown culture. It has been an important mission for Chuck to help transform Downtown Mansfield and bring it back to life. Thus, Cleveland Financial Group looks to support emerging entities that fit into this picture of progress and has been instrumental in helping to launch some very successful programs that highlight the incredible talent, vision, and heart that exists in Downtown Mansfield.



At **ES Consulting**, we're YOUR partner, and we're in business to help your business grow fast and move forward. Information Technology can be complicated, costly, and confusing, but it doesn't have to be.



There's no catch, no gimmick, no long-term contracts. Simply put: you get experience and best practices gleaned from decades of work with hundreds of companies. Your success is our goal.

Based here in Richland County, we've been serving small and mid-sized enterprises across the United States since 2001, providing IT services such as: technical helpdesk support, computer & infrastructure procurement & support, network & data security, business continuity assurance and technology consulting. We do IT the way that it should be... proactively solving your IT issues, so you can be more profitable and successful.

You get technology infrastructure and guidance usually available to only Fortune 500 companies, but on a small to mid-sized budget. How? It's our experience that helps us keep our prices affordable. At ES Consulting the culture is second to none. We truly consider one another family and aspire that our entire team works as though they are part of something bigger than themselves. Each of us is empowered and helps shape the future of our company. This creates a feeling of freedom that breeds happiness and engagement. And what that means for you is that you get a happy, engaged and empowered technology team working for your success.

That's IT the way that it should be.

The **Gorman-Rupp Company** was founded in 1933 during the worst depression in U.S. history. It was during this year that J.C. Gorman and H.E. Rupp, two entrepreneurs from Mansfield, Ohio, pooled \$1,500 – along with other considerable talents and fortitude – and began a pump manufacturing business within the walls of a barn on the outskirts of town.



In an industry that lacked a clear market leader, Gorman and Rupp saw an opportunity to excel, establishing their new company upon a mission statement that dictated it would "enter a field of pumping service only when able to provide superior products with better performance."

The company, which began with a handshake on a sidewalk in downtown Mansfield, now stands as a leader in its field and boasts a history of innovation, improvement and quality that continue to set standards for the industry.

Still headquartered in Mansfield, that original barn has grown to a total of over one million square feet of manufacturing and warehousing in the U.S., Canada and Europe. Gorman-Rupp manufactures over 4,000 models of pumps. Around the world, Gorman-Rupp is chosen as the superior pumping solution in markets such as municipal, water, wastewater, sewage, industrial/chemical, construction/mining, petroleum/aircraft fueling, OEM/government, agricultural/irrigation, flood control, fire protection and many other applications where reliability and performance are essential. It goes to prove that there is no limit on what dedicated men and women can accomplish when they put their heads – and their hands – together.



COVID-19 Responsible Protocols FOR GETTING OHIO BACK TO WORK

Ohio.gov

GUIDING PRINCIPLES

1

Protect the health of employees, customers and their families

2





Support community efforts to control the spread of the virus

3

Lead in responsibly getting Ohio back to work

5

PROTOCOLS FOR ALL BUSINESSES:

-  **Require face coverings** for employees and recommend them for clients/customers at all times.
-  **Conduct daily health assessments** by employers and employees (self-evaluation) to determine if "fit for duty."
-  **Maintain good hygiene** at all times – hand washing and social distancing.
-  **Clean and sanitize** workplaces throughout workday and at the close of business or between shifts.

5



Limit capacity to meet **social distancing** guidelines.

- Establish maximum capacity at 50% of fire code.
- And**, use appointment setting where possible to limit congestion.

Find industry-specific required criteria at Coronavirus.Ohio.Gov/ResponsibleRestartOhio



TAKE THE FOLLOWING ACTIONS WHEN A COVID-19 INFECTION IS IDENTIFIED:

- ✓ **Immediately report** employee or customer infections to the local health district.
- ✓ Work with local health department to identify potentially exposed individuals to help facilitate appropriate communication/**contact tracing**.
- ✓ **Shutdown** shop/floor for deep sanitation if possible.
- ✓ **Professionally clean and sanitize site/location**.
- ✓ **Reopen in consultation with the local health department**.

Questions? Visit: Coronavirus.Ohio.Gov/ResponsibleRestartOhio



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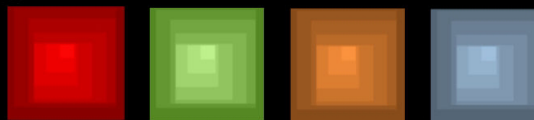
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