

RICHLAND AREA CHAMBER & ECONOMIC DEVELOPMENT

# CHAMBER LINK

FEBRUARY 2020



## BOSS - BEYOND START UP

Join us for a panel discussion from previous Small Business of the Year Award Winners. *Page 6*

## 15TH ANNUAL BUSINESS EXPO

Get your business in the game! Booths are now available. Guarantee a spot before they sell out!

*Pages 3-5*

## STAFF

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President/CEO

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Coordinator

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Economic Development Liaison

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## Calling Community Partners

### Mansfield Christian School 2020 Student Design Challenge

By Clint Knight



In conjunction with the Richland Area Chamber & Economic Development, Mansfield Christian School's STEM Program presents the 2020 MCS Student Design Challenge: STEM Drives Ohio!

MCS Students in K-12 will work in groups to create innovative solutions to this year's design challenge question posed by the Ohio STEM Learning Network (OSLN): How might you re-imagine SMART mobility in your community to increase your community's happiness and well-being?

OSLN defines SMART Mobility as the use of nascent technologies to improve the mobility of people and goods from point A to point B in a safe, cost-effective, convenient way, focusing on solutions that are connected, user-friendly, and intelligent. Examples of applied SMART mobility range from on-demand ride services to autonomous vehicles.

This design challenge will begin with a Kick-Off Event on February 7th, 2020 and culminate with a Student Design Showcase on April 16th, 2020.

We would be thrilled to have you as a community partner. You can get involved by...

- Representing your company at the Kick-Off Event on February 7th at MCS
- Sharing your expertise with student design teams & teachers by sharing in a classroom setting
- Joining our 2020 Project Consultation Team that answers a bi-weekly list of student design team & teacher questions.
- Registering to be on the Judging Team for the 2020 Design Challenge Showcase on April 16th at MCS
- Visiting the 2020 Design Challenge Showcase on April 16th at MCS.
- Financially sponsoring the 2020 Design Challenge: STEM Drive Ohio & get your company's logo featured on promotional materials for the challenge!

If you would like more information on becoming a community partner for this design challenge, please [submit your information here](#).

[Learn more about the OSLN's Annual Design Challenge & see information from last year's projects](#)

[Learn more about Mansfield Christian School](#)

[Follow Mansfield Christian School on Facebook @MansfieldChristian](#)

[Follow MCS STEM Program on Facebook @STEMatMCS](#)

If you would like more information, contact Clint Knight at 419-522-3211 or [cknight@chooserichland.com](mailto:cknight@chooserichland.com).



15th Annual

Get in the Game!

# Business Expo 2020



March 19<sup>th</sup> 10am - 4pm

**Public Welcome - visit with 100 local businesses**

**Bring Your Friends • Family • Neighbors • Co-workers**

**FREE ADMISSION!**



**March 19 • 10am - 4pm**



**at the Richland County Fairgrounds**

**Bring your PRIZE DRAWING TICKET to the BUSINESS EXPO**

**More tickets available at:**

**RichlandAreaChamber.com ~ 419-522-3211**

**Food Drive - Bring a canned good for a chance to win more prizes!**

## Sponsors (as of January 31)



**Directions  
Credit Union®**



**Hamilton  
Insurance Group Inc.**  
*Our Family Protecting Yours Since 1921*



**University Hospitals**  
Samaritan Richland Health Center



**Rea & Associates**  
*a brighter way*



**sun graphics**  
marketing | printing | mailings

**Coldwell Banker Mattox McCleery Realtors  
Huntington National Bank  
Mansfield-Richland County Public Library**

**Carothers Pest Control LLC  
Metal Conversions Ltd  
Richland County Board of Dev Disabilities  
(Richland Newhope)  
Richland Mall  
Richland Newhope Industries Inc  
Southern Title of Ohio  
Taylor Steamer LLC  
The Waterford at Mansfield  
with generous support from**



**MEDICAL MUTUAL®**

**Questions? 419-522-3211 [www.RichlandAreaChamber.com](http://www.RichlandAreaChamber.com)**

**PRIZES ~ GIVEAWAYS ~ DON'T MISS IT!**





# Booths

**HURRY!**  
**Only a few booths remain!**

## **DETAILS:**

- **Thursday, March 19<sup>th</sup>, 10-4pm, at the Richland County Fairgrounds**
- **Set up will take place from 3-5pm on Wed., March 18<sup>th</sup>** to allow for the "Expo Eve" **Business After Hours** taking place 5-7pm that evening - last year 300+ attended!
- Enjoy an exciting "Get in the Game" theme!
- Booth prizes will be awarded for: Most Creative, Best Use of Theme, & People's Choice
- A special breakfast will be held just prior to the opening of the Expo, providing vendor networking, coffee & donuts
- Admission will be free, and once again, we will find various ways to promote the Expo to the public.

## **COST:** The booth cost is \$230.

Booth size is 8'x10'. This includes 8 ft. table, 2 chairs, and electricity/wifi.

***THIS EVENT WILL SELL OUT! TO GUARANTEE A SPOT, PLEASE RESPOND PROMPTLY!***

## **COMPLETE FORM AND RETURN WITH PAYMENT AS SOON AS POSSIBLE TO RESERVE YOUR BOOTH**

Booths are first come, first serve. Online registration is available by visiting the event calendar at [www.RichlandAreaChamber.com](http://www.RichlandAreaChamber.com))

☐ We agree to have our booth set up from 5-7pm on March 18<sup>th</sup> for the Expo Business After Hours AND from 9:30am-4:00pm on March 19<sup>th</sup> for the Expo. We understand that cancellations after March 1<sup>st</sup> are non-refundable.

**Organization:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Contact person:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**PAYMENT:** ☐ check enclosed ☐ VISA/MC/DISC# \_\_\_\_\_

exp. \_\_\_\_/\_\_\_\_ Security Code \_\_\_\_\_

Address of Cardholder \_\_\_\_\_

**Phone:** 419-522-3211 • **Fax:** 419-526-6853 • **Email:** [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

**Mail:** Richland Area Chamber & Economic Development • 55 N. Mulberry St., Mansfield 44902



# Expo Sponsorships

<p><b>Champion Sponsor — \$1,000</b> (Limited to Four)</p> <ul style="list-style-type: none"> <li>• Double booth space in a prime location</li> <li>• An aisle sign will be hung with your company name and also printed on booth maps</li> <li>• Logo (large) on booth map provided to attendees</li> <li>• Logo (large) on banner displayed at Expo</li> <li>• Logo (large) on goodie bag given to attendees</li> <li>• Logo (large) on posters displayed at Expo</li> <li>• Logo on any major print media advertising</li> <li>• Logo &amp; link on Chamber website for Expo</li> <li>• Logo promotion on Chamber social media</li> <li>• Paid Expo social media campaign featuring company photo (\$\$\$\$)</li> <li>• Logo in Chamber Newsletter promotion</li> <li>• Up to 3 items in goodie bag given to attendees</li> <li>• Logo &amp; link on Chamber email blasts for Expo</li> </ul>	<p><b>All Star Sponsor — \$750</b></p> <ul style="list-style-type: none"> <li>• One (1) booth space in a prime location</li> <li>• Logo (small) on booth map provided to attendees</li> <li>• Logo (small) on banner displayed at Expo</li> <li>• Logo (small) on goodie bag given to attendees</li> <li>• Logo (small) on posters displayed at Expo</li> <li>• Logo on any major print media advertising</li> <li>• Logo &amp; link on Chamber website for expo</li> <li>• Logo promotion on Chamber social media</li> <li>• Paid Expo social media campaign featuring company photo (\$\$\$)</li> <li>• Logo in Chamber Newsletter promotion</li> <li>• Up to 2 items in goodie bag given to attendees</li> <li>• Logo on Chamber email blasts for Expo</li> </ul>
<p><b>Finalist Sponsor — \$500</b></p> <ul style="list-style-type: none"> <li>• Save \$100 on a booth space</li> <li>• Name on booth map provided to attendees</li> <li>• Name on banner displayed at Expo</li> <li>• Name on goodie bag given to attendees</li> <li>• Name on posters displayed at Expo</li> <li>• Name on any major print media advertising</li> <li>• Name &amp; link on Chamber website for Expo</li> <li>• Name promotion on Chamber social media</li> <li>• Paid Expo social media campaign featuring company photo (\$\$)</li> <li>• Name in Chamber Newsletter promotion</li> <li>• One (1) item in goodie bag given to attendees</li> <li>• Name listed on Chamber email blasts for Expo</li> </ul>	<p><b>Team Player Sponsor — \$250</b></p> <ul style="list-style-type: none"> <li>• Save \$75 on a booth space</li> <li>• Name on booth map provided to attendees</li> <li>• Name on banner displayed at Expo</li> <li>• Name on posters displayed at Expo</li> <li>• Name on any major print media advertising</li> <li>• Name on Chamber website for Expo</li> <li>• Name promotion on Chamber social media</li> <li>• Paid Expo social media campaign featuring company photo (\$)</li> <li>• Name in Chamber Newsletter promotion</li> <li>• Name listed on Chamber email blasts for Expo</li> </ul>

**PLEASE SUBMIT YOUR SPONSORSHIP AS SOON AS POSSIBLE TO RECEIVE MAXIMUM EXPOSURE!**  
Online payment is available by visiting the event calendar at [www.RichlandAreaChamber.com](http://www.RichlandAreaChamber.com)

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Contact person: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Amount: \_\_\_\_\_ ☐ check enclosed ☐ VISA/MC/DISC# \_\_\_\_\_

exp. \_\_\_\_/\_\_\_\_ Security Code \_\_\_\_\_

Address of cardholder: \_\_\_\_\_

**Phone:** 419-522-3211 • **Fax:** 419-526-6853 • **Email:** [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

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BEYOND STARTUP

# Secrets to growing your business



Learn from Richland County Business owners about strategy & focus, marketing, sales and how you work on your business... not just in your business. Join us for a lively and active session with previous small business of the year winners.

**February 14 9am-11am**  
**Hudson & Essex Winery**



Julie McCready  
**McCready Interiors  
/ Norwalk Furniture**

2018 Winner

Julie and her husband Tom are owners of this 22 year family business. Julie is a residential and commercial designer, manages the design team, Training Specialist for Norwalk Furniture and a contributing writer for Heart of Ohio Magazine.

Dave is founder and principal of The Shealy Group, which was established in 2001. He has evolved into a trusted consultant and advisor for his clients.

Dave Shealy  
**The Shealy Group**

2017 Winner



DeLee Powell  
**Baker's Collision, Glass  
& Service Centers**

2019 Winner

DeLee is President of Baker's Collision, Glass & Service Centers. During her career she was a consultant and educator, training over 400 of the top performing collision repair facilities in the United States.

\$15 per person for Chamber Members

\$30 for non-members

FREE for Build & Grow, Boost & Excel, Shape & Thrive and Catalytic Leader Members

Registration Available At:

[www.richlandareachamber.com/events/register/4144](http://www.richlandareachamber.com/events/register/4144)

Call the Chamber:(419) 522-3211

Or scan the QR Code



Sponsored By:





# Legislative After Hours

Sponsored By:



Hosted by the Richland Area Chamber Business Advocacy Committee

Mix and mingle with elected officials representing every level of government.

Date:

Thursday, February 27, 2020

Time:

5:00-7:00 PM

A set of short remarks and introductions will take place at 6pm.

Where:

Westbrook Country Club

1098 Springmill Street

Mansfield, OH 44906



**Please RSVP no later than  
February 24th**

To Register:

Visit the online event calendar at:  
[richlandareachamber.com](http://richlandareachamber.com)

Call - (419) 522-3211

Email - Lisa Duckworth

[lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

Scan QR Code with your cell phone camera



**RICHLAND AREA  
CHAMBER**  
& ECONOMIC DEVELOPMENT

**Strong Business.  
Strong Community.**



# Richland Public Health

555 Lexington Ave., Mansfield, OH 44907  
419-774-4540 • [www.richlandhealth.org](http://www.richlandhealth.org)



February 4, 2020

Dear Business Partner,

Richland Public Health and the Ohio Department of Health (ODH), in coordination with the Centers for Disease Control and Prevention (CDC), is closely monitoring the 2019 novel (new) coronavirus first identified in Wuhan, Hubei Province, China. The first case in the United States was announced January 21, 2020 in Washington state, and cases have been confirmed in multiple states since then.

The United States started screening travelers arriving from Wuhan on January 17, 2020. CDC staff screen travelers from China at 20 U.S. airports with quarantine stations. ODH notifies Richland Public Health if a person coming to our county has had contact with a confirmed case of 2019-nCoV. There are currently no cases of 2019-nCoV in Ohio (as of February 3, 2020). Although this is a rapidly evolving situation, the threat to the general public in the US is considered low.

If your employee would come in contact with a person who has been diagnosed with 2019 novel coronavirus (2019-nCoV), Richland Public Health would ask that employee to stay home and self-monitor for fever and symptoms such as cough and shortness of breath, for 14 days since their last contact with the 2019-nCoV patient. Your employee's cooperation is necessary to protect your workplace and the rest of the public. The steps s/he must take can be an inconvenience but are important and essential.

We are recommending that employers allow exposed employees to work from home whenever possible. It is very important that the employee not travel during this period. The sacrifices your company would be making to keep all Richland County residents safe would be appreciated by Richland Public Health.

If your employees have questions or concerns about 2019 novel coronavirus (2019-nCoV), please remind them that their risk is very low. The best preventive steps for any communicable disease include simple but important measures to practice as part of a daily routine, especially during flu season:

- Wash your hands for 20 seconds or more with soapy water. If unavailable, use hand sanitizer.
- Avoid touching your eyes, nose, or mouth with unwashed hands.
- Stay home while you are sick (except to visit a healthcare professional) and avoid close contact with others.
- Cover your mouth/nose with a tissue or sleeve when coughing or sneezing.
- Get adequate sleep and eat well-balanced meals to ensure a healthy immune system.

Richland Public Health will continue to prepare for, screen, and prevent the spread of illness to keep our community safe. Please feel free to call our Public Health Nursing staff (419) 774-4540 if you have any questions.

## **Helpful Resources**

For more information about the novel coronavirus, including prevention, symptoms, etc., please visit [www.cdc.gov](http://www.cdc.gov) and [www.odh.ohio.gov](http://www.odh.ohio.gov) as helpful resources.





# Start 2020 with a (mostly) **FREE** Baseline Health Check-up at a Richland Public Health

## Community Health Screening

**Screening Services include:**



### **Blood Pressure Reading** Cost: **FREE**

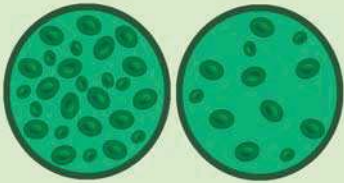
This simple check screens for hypertension (high blood pressure) and hypotension (low blood pressure).\* High blood pressure is a risk factor for cardiovascular disease.



### **Blood Sugar Check** Cost: **FREE**

*(3-hour fast preferred)*

This blood test screens for hyperglycemia (high blood sugar) and hypoglycemia (low blood sugar). One cause of high blood sugar is diabetes.\*



### **Anemia Check** Cost: **FREE**

With a small fingerstick, two blood tests (hemoglobin and hematocrit) check on red blood cells. Low hemoglobin and/or hematocrit can be a sign of anemia.\*



### **Cholesterol Check** Cost: **\$12.00. Cash or check only.** *(Requires 9-12-hour fast)*

With a small fingerstick, two blood tests (hemoglobin and hematocrit) check on red blood cells. Low hemoglobin and/or hematocrit can be a sign of anemia.\*



### **Education and Referrals** Cost: **FREE**

Receive information from a Public Health Nurse about various health issues and how to connect with community resources to assist you with your unique health and wellness needs.

Provided by Richland Public Health Nurses for All Adults in Richland County.

**See the Events Calendar at [richlandhealth.org](http://richlandhealth.org) for dates and locations.**

*\*This screening is not intended to diagnose any medical condition.  
Any abnormal results should be confirmed by a healthcare provider.*



*Richland Area Chamber & Economic Development presents...*

## Sunny Portugal

October 24 - November 2, 2020

**BOOK NOW AND SAVE \$100 PER PERSON**

Double \$3,599\* Single \$4,199; Triple \$3,569

(includes early bird discount)



*Highlights: Portuguese Riviera, Lisbon, Obidos, Sintra, Arraiolos, Cork Factory, Evora, Alentejo, Lagos, Algarve, Faro, Tavira, Winery Visit, Sagres*

Click here for detailed itinerary:

<https://gateway.memberchoicevacations.com/link/1009285>

For more information contact:

Jamie Amsbaugh

AAA Ohio Auto Club

(419) 529-8500

[jamsbaugh@aaaohio.com](mailto:jamsbaugh@aaaohio.com)



RICHLAND AREA  
**CHAMBER**  
& ECONOMIC DEVELOPMENT

Strong Business.  
Strong Community.



# University Hospitals Samaritan Richland Health Center

## *Opening February 17, 2020*



### **Northeast Ohio's Largest Health Care Network is Now in Your Neighborhood.**

Local access - local care. With nationally recognized experts and services from University Hospitals, you can be sure your family is receiving the highest quality care - close to home.

- Urgent Care
- Rehabilitation Services
- Radiology
- John Peck, MD  
(Urology)

1033 Ashland Road, Mansfield, Ohio 44905

**Urgent Care 567-284-7354 or call 567-284-7154**

For more information, visit **[UHSamaritan.org](http://UHSamaritan.org)**

*The science of health. The art of compassion.*



**University Hospitals**  
Samaritan Richland Health Center



# RIBBON CUTTINGS



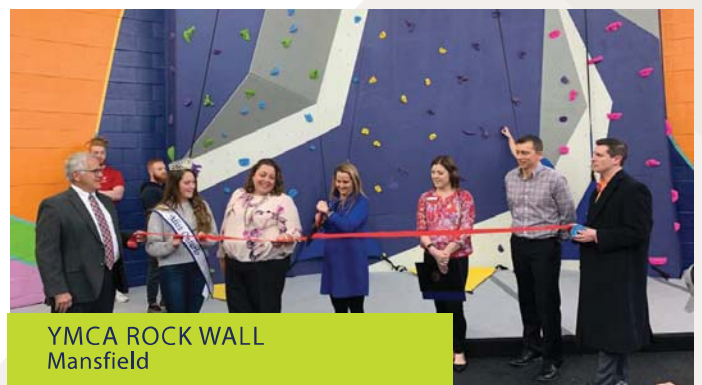
DENIM N LACE  
Shelby



PANDA EXPRESS  
Ontario



WRP SHELBY OFFICE  
Shelby



YMCA ROCK WALL  
Mansfield



CHERRY HILL YOUTH HOME  
Mansfield



# CONGRATULATIONS

## AWARD RECIPIENTS

### Midsummer Night



Betty Preston  
Chairman's Award Winner



Zoi Romanchuk  
Athena Award Winner



Donna Gilmore  
Ambassador of the Year



Kristie Massa, Zoi Romanchuk,  
Michele Gorman  
Athena Finalists



Bob Bianchi & Teri  
Brenkus  
Economic Impact Award



Sonja Osborne - Mansfield Engineered  
Components Economic Impact Award



Suzanna Hammond  
RYP Community Hero  
Award



Brennan Robinson  
RYP Entrepreneurial  
Spirit Award

# NEW MEMBERS

PLEASE JOIN US IN WELCOMING THE NEWEST MEMBERS TO YOUR CHAMBER

## **113 ACE Hardware**

Category: Building, Home Improvement & Repair  
157 Mansfield Ave  
Shelby  
(419) 342-5467  
[www.acehardware.com/store-details/16952](http://www.acehardware.com/store-details/16952)

## **BWS ENTERPRISE LLC**

Category: Pest Control  
PO BOX 321  
Lewis Center  
(419) 512-8024  
<http://buckeyewildlifesolutions.com>

## **Bellville, Village of**

142 Park Place  
Bellville  
(419) 886-2245  
<https://villageofbellville.com/>

## **CJR Coaching**

Category: Business Services  
466 Overlook Rd  
Mansfield  
(419) 571-4351

## **Community Health Access Project Inc**

Category: Nonprofit Organizations  
One Marion Ave  
Suite 304  
Mansfield  
(419) 526-2427  
<http://chap-ohio.com/>

## **Core Community Church**

3319 State Route 96 East  
Shelby  
(419) 342-6004  
[www.corecommunitychurch.com](http://www.corecommunitychurch.com)

## **Coreworth Holdings LLC**

Category: Manufacturing, Industrial  
3396 State Route 309  
Iberia  
(567) 393-9209  
<http://coreworth.com>

## **Crawford County Arts Council**

Category: Nonprofit Organizations  
1810 E Mansfield St  
Bucyrus  
(419) 834-4133

## **Frazier Family Builders LLC**

Category: Building, Home Improvement & Repair  
159 Delaware St  
Lexington  
(419) 571-3958

## **Fulks Farm Service**

Category: Farms  
7681 County Road 20  
Mount Gilead  
(419) 362-1313

## **Goldberry Roasting Company**

Category: Restaurants, Food, Pubs/Other  
1310 Claremont Ave  
Ashland  
(833) 446-7626  
[www.goldberryroasting.com](http://www.goldberryroasting.com)

## **John F Aungst & Sons Plastering, LLC**

Category: Construction, Contractors & Services  
Mansfield  
(419) 961-5289

## **O'Charley's**

Category: Restaurants, Food, Pubs/Restaurants  
1335 North Lexington-Springmill Rd.  
Mansfield  
(419) 747-6670  
[www.ocharleys.com](http://www.ocharleys.com)

## **Robert J LeHew and Associates Inc**

Category: Accounting Services  
400 Lexington Avenue  
Mansfield  
(419) 522-0331

## **Ryan Ball - Shelter Insurance**

Category: Insurance  
2072 Walker Lake Rd  
Ontario  
(419) 631-4722  
[www.shelterinsurance.com/RBALL](http://www.shelterinsurance.com/RBALL)

## **S&S Second Chances Art & Craft Studio**

Category: Retail  
21 E Main Street  
Shelby  
(423) 488-2271

## **Sauder Concrete Solutions, Ltd.**

Category: Construction, Contractors & Services  
701 Middle Dr  
Loudonville  
(419) 651-7172

## **Sovereign Royal Care**

Category: Medical & Health Services/Other  
1180 Lexington Ave  
Suite 201  
Mansfield  
(740) 777-0261  
<http://Sovereignroyalhomecare.com>

## **Thompson Elite Lawn Care, LLC**

Category: Lawn & Garden  
Mansfield  
(567) 274-2960  
[www.thompsonelitelawncares.com](http://www.thompsonelitelawncares.com)



# DONATION CONTRIBUTION FORM



## Business Professionals Day Luncheon

Wednesday, April 22

11:30am - 1:00pm

Mid-Ohio Conference Center

In 2019, we had 343 guests!

**Donate a door prize or gift bag items—this is a great opportunity to highlight your business!**

Option one: Provide a door prize. Contributors will be listed in the program and announced throughout the drawing.

Option two: donate 400 small items branded with your name or unique to your business. These will be placed in the goodie bag that each attendee receives. You will also be thanked in the program.

Do you wish to donate? Contact Lisa at 419-522-3211 or email [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

Business/Organization: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ email: \_\_\_\_\_

Item(s): \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_ Item enclosed (gift certificate) \_\_\_\_\_ Item will be dropped off/sent to the Chamber office

\_\_\_\_\_ Need pick up between (dates) \_\_\_\_\_ and \_\_\_\_\_

**Please respond by Friday, April 10:**

**Mail to:** Richland Area Chamber & Economic Development  
55 N. Mulberry St. Mansfield OH 44902  
**Fax to:** 419-526-6853 **Call:** 419-522-3211  
**Email:** [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)



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CHAMBER**  
& ECONOMIC DEVELOPMENT  
*Strong Business.  
Strong Community.*

***Contributors will be listed in the program and announced during the drawing.***

# ***Honoring a special group of members***

*The following businesses have been members of the Richland Area Chamber for at least 25 years, and are recognized as "Cornerstone Members". We truly thank you for your loyal support!*

A K Steel Corporation  
AAA-Ohio Auto Club  
Advantage Credit Union, Inc.  
Alta Florist and Greenhouse  
Amerascrow Inc  
Appleseed Realty  
Ashland University  
Assured Partners  
Bellville Flowers & Gifts  
Berger Travel Agency  
Braintree Business Development Center  
Brass Hanger Cleaners  
BrownDerbyRoadhouse/Ont. Event Center  
Buckeye Educational Systems  
Buckeye Steamer Carpet Cleaner  
Catalyst Life Services  
Cement Products Inc  
Central Ohio Warehouse Co  
Chicago Title Agency of NCO, Inc  
City of Mansfield  
Clarkson Eyecare  
Cleveland Financial Group  
Coldwell Banker Mattox McCleery Realtors  
Columbia Gas of Ohio  
Community Action for Capable Youth  
Contact Industries  
Culligan Quality Water of NCO  
Dearman Moving & Storage  
Deluxe Catering and Events  
Directions Credit Union  
DRM Productions Inc  
Domestic Violence Shelter Inc, The  
Dunkin Jewelers Inc  
E S Beveridge & Associates Inc  
Eberts Heating & Cooling  
Estep Express Inc  
FirstEnergy Corp  
First Federal Bank of Ohio  
Friendly House  
Gorman-Rupp Company, The  
Hales Sport Center Inc  
Hamilton Insurance Group Inc.  
Haring Realty  
Haring's Jewelers  
Holiday Inn & Suites  
Huntington National Bank  
Hursh Pharmacy  
iHeartMedia  
Industrial Technical Sales & Service  
J & B Acoustical Inc  
Jones Potato Chip Company  
Kelly Services Inc  
Kenneth J Molnar DDS  
Kidney Associates Inc.  
Kimble Septic & Porta-Pot Inc  
Kimmel Corp  
King Office Service Inc  
Kleshinski Morrison & Morris, LLP  
Lamar Advertising  
Leaning Tower of Pizza  
Lexington Business Growth Association  
Mansfield Area YMCA

Mansfield Association of REALTORS  
Mansfield Christian School  
Mansfield City Schools District  
Mansfield Commerce Center Record Storage & Warehousing  
Mansfield Correctional Institution  
Mansfield Distributing Company  
Mansfield Engineered Components  
Mansfield Fire Museum Inc  
Mansfield Memorial Park  
Mansfield Playhouse  
Mansfield-Richland County Public Library  
Marco Photo Service Inc  
Marco's Pizza  
McDonald's SSM Inc.  
McElvain Group Homes  
McGhee's Technical Water Services Inc  
Mechanics Bank  
Medical Arts Internists Inc  
Medical Mutual  
Merrill Lynch  
Metal Conversions Ltd  
MHS Industrial Supply  
Mid-Ohio Educational Service Center  
Mid-Ohio Refrigeration  
Mid-Ohio Sports Car Course  
Mid-State Multimedia Group  
Miller's Diamond Jewelry  
Milliron Industries  
Mohican School in the Out-of-Doors Inc  
Moritz Concrete  
Morrison Drapery & Blinds  
MT Business Technologies  
Nanogate Jay Systems  
Newman Technology  
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## North Central Ohio SCORE Receives District Chapter of the Year



The North Central Ohio SCORE Chapter, located at the Mansfield Richland Area Chamber of Commerce, has been awarded the District Chapter of the Year Award for 2019. This award recognizes our chapter's leadership, dedication and commitment to serving the small businesses in our community. Our chapter's innovation and business mentoring has led to this award. The competition was with the Cleveland, Akron, Canton and Youngstown SCORE Chapters and one of the reasons our chapter won this award was for our client satisfaction rating of 100%. Also, we have the highest number of female mentors compared to all other chapters in our district and have been a forefront chapter for diversity and inclusion. This is what SCORE clients had to say about our business mentors: "Professional, yet friendly and well prepared.", "They are experienced business owners", "The ease of scheduling, professionalism, mentor's ability and eagerness to help me.", "They did a great job explaining everything and making me comfortable with moving forward. They even went above offering resources beyond just score for knowledge and interests", "SCORE is an excellent resource with virtually unlimited knowledge base.", "The mentor was very helpful and the fact that it is free is amazing!" So call SCORE today 419-522-3211 and come and try this free confidential resource that is available in our community.

### North Central Ohio SCORE:

SCORE officers are Shilpa Chawla and Connie Ament, Co-Chairs and Mike Burns, Treasurer. The chapter's 25 volunteers have many years of business experience, as well as entrepreneurial experience as business owners with a wide range of expertise.

The chapter serves 6 counties - Ashland, Crawford, Knox, Marion, Richland and Wyandot

Website: <https://northcentralohio.score.org> Facebook: [www.facebook.com/NCOSrichland.org](https://www.facebook.com/NCOSrichland.org)

### ABOUT SCORE:

SCORE provides confidential business advice through the nation's largest network of 10,000 volunteer business experts. Since SCORE is a 501(c)(3) nonprofit organization and a resource partner of the U.S. Small Business Administration (SBA), our mentoring services are free, regardless of the number of times you visit a mentor.



# UPCOMING EVENTS

## CHAMBER EVENTS

<b>February 6</b>	Member 101 Breakfast (8:00-9:00a.m.) at Kingwood Center Gardens, Carriage House
<b>February 14</b>	BOSS (Business Owners Sharing Solutions) @ Hudson & Essex (9am-11am) Beyond Start Up: Secrets to Growing Your Business
<b>February 19</b>	Lunch WISE Wednesday Luncheon (11:45am) Succeed in Your Marketplace, presented by Holly Troupe
<b>February 21</b>	RYP & Humane Society of Richland County: Pawhibition Casino Night @ Ohio State Reformatory (5pm-10pm)
<b>February 27</b>	Legislative Business After Hours @ Westbrook Country Club (5pm-7pm)
<b>March 18</b>	Expo Eve Business After Hours @ Fairgrounds (5pm-7pm)
<b>March 19</b>	"Get In the Game" Business Expo @ Fairgrounds (10am-4pm)
<b>May 6</b>	Job Fair @ MOESC
<b>July 24</b>	"Chamber Golf Classic @ Westbrook Country Club

## COMMITTEE MEETINGS

<b>February 11</b>	Advocacy Committee meeting (8:00-9:00am)
<b>February 12</b>	Business Expo Committee meeting (12pm-1pm)
<b>February 14</b>	Executive Committee meeting (7:30-9:00am)
<b>February 27</b>	Ambassador Committee meeting (8am-9am)

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# UPCOMING EVENTS



## SUCCEED IN YOUR MARKETPLACE

Speaker: Holly Troupe

When: **Wednesday, February 19th | 11:45am - 1:00pm**

Where: **Deluxe Catering and Events, 28 N. Main St., Mansfield**

If you own, or run a business - you won't want to miss this talk! Holly Troupe, owner of The Boot Life, will be talking about how to "Succeed in Your Marketplace". She will help you:

- \*Realize business is not a hobby.
- \*Figure out the questions that must be answered.
- \*Put points on the board.

Holly is high energy! She is passionate about growing her business, and having an impact.



Holly Troupe currently owns The Boot Life in downtown Mansfield. She was chosen as the top 1% of Grant Cardone's Mentorship Program to attend a Roundtable in Miami in December 2019. Holly launched her own dress line in 2018. She formerly owned Superior Driving Academy and Old Soul Attire & Goods, selling them both to first-time businesswomen. She graduated from Heritage Baptist Institute with a Bachelor's Diploma in Christian Education.

Her work experience varies over the years from A/R & docketing at the former Calhoun, Kademenos, & Heichel LPA, collections at MT Business Technologies, inside sales at PCA, corporate payroll and reporting at Thermodysc, Inc. and banking at Mechanics Bank. Holly has served actively in area churches and most recently in public service as Chair of the Richland County Transit Board.

**About Lunch WISE:** Mark your calendar for the 3rd Wednesday of each month to join a group of dynamic, innovative local women for a time of powerful networking and motivation, as well as a chance to learn more about your community. This collaborative series is being co-hosted by the Richland Area Chamber, Mind Body Align and the Small Business Development Center at NCSC.

**Cost: \$15.00**

**Please RSVP to reserve your spot (see registration information at bottom of page).**

### THREE WAYS TO REGISTER FOR EVENTS:

There are 3 ways to register for these events, and all other Chamber events.

- 1) Use our events calendar at [www.richlandareachamber.com](http://www.richlandareachamber.com)
- 2) Call us at 419-522-3211
- 3) Email Lisa Duckworth at [lduckworth@richlandareachamber.com](mailto:lduckworth@richlandareachamber.com)

## HEALTH ALERT: *Travelers from China*

There is an outbreak of respiratory illness in China caused by a new coronavirus.

**Watch your health for 14 days after leaving China.**

If you develop a fever, cough, or have difficulty breathing, seek medical care right away.

- CALL AHEAD BEFORE GOING TO SEE A DOCTOR OR EMERGENCY ROOM.
- TELL THEM YOUR SYMPTOMS AND THAT YOU WERE IN CHINA.

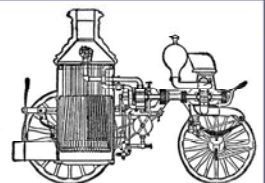
Planning a trip to China?

CDC has issued a Level 3 Travel Warning, recommending that travelers avoid ALL nonessential travel to China.

For more information: [www.cdc.gov/nCoV](http://www.cdc.gov/nCoV)

## Mansfield Fire Museum and Educational Center

1265 West Fourth Street Mansfield, OH  
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**Admission is free!**

Open mid May through mid October  
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1:00pm - 4pm  
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[mansfieldfiremuseum.com](http://mansfieldfiremuseum.com) (419) 529-2573



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